

**Coral Springs
Improvement District
Regular Meeting**

Agenda

February 24, 2025

Coral Springs Improvement District

Board of Supervisors
 Mark Ritter, President
 Ben Groenevelt, Vice President
 Travis McEwen, Secretary
 Michael Kraus, Assistant Secretary
 Robert Rafaneli, Assistant Secretary

Kenneth Cassel, District Manager
 Seth Behn, District Counsel
 David McIntosh, Director of Operations
 Joe Stephens, Director of Utilities

Meeting Agenda

Monday, February 24, 2025 at 3:00 p.m.

1. **Call to Order**
2. **Audience Comments**
3. **Approval of the Minutes of the January 27, 2025 Meeting**
4. **Financials for January 2025**
5. **Ratification of Encroachment Agreement for 10312 NW 6th Court**
6. **Discussion on an Encroachment Request to the District ROW from Maplewood Isles HOA**
7. **Consideration of Request by Staff to Piggyback on a Contract between UniFirst and Sourcewell for Uniforms with Related Products and Services**
(The current contract we are piggybacking from Sourcewell will expire May 22, 2025 with no extensions remaining. Lead entity-Sourcewell-issued a request for proposals on November 16, 2023 for Uniforms with Related Products and Services. Proposals were opened on January 11, 2024. Sixteen (16) proposers responded to the solicitation with UniFirst Corporation ranking as number one after proposal evaluation. On October 17, 2023 the Sourcewell Board approved the evaluation committee's recommendation and awarded UniFirst Corporation the rental contract of various uniform items. We are presenting the Board with a new opportunity to piggyback on the current UniFirst Corporation to rent employee uniforms until March 25, 2028 including any further extensions. Pricing will be effective on May 23, 2025) – Danielle/Joe
8. **Consideration of Change Order from Miller Pipeline, LLC project for the lining of Lift Station Basin 13**
(The change order reduces the original contract amount of \$1,317,878.40 by \$285,080.75 for a final contract price of \$1,032,797.65) – Joe/Frank
9. **Engineer's Report**
10. **Staff Reports**

A. Manager – Ken Cassel

B. Department Reports

- **Operations – David McIntosh**
- **Utilities Update – Joe Stephens**
- **Utility Billing Customer Service Report – Brian Klien (Report Provided)**
- **Water – Christian McShea (Report Provided)**
- **Wastewater – Mike Hosein (Report Provided)**
- **Stormwater – Shawn Frankenhauser (Report Provided)**
- **Field – Frank Kozlowski (Report Provided)**
- **Maintenance Report – Jovan Selvon (Report Provided)**
- **Procurement Report – Danielle Keira-Cancel (Report Provided)**
- **Finance and Accounting – Sue Beyer**
- **Human Resources – Jimmy Harness**
- **Engineering – Glen Hanks**
- **Motion to Accept Department Reports**

C. Attorney

11. Supervisors' Requests/Comments

12. Adjournment

***Next regular meeting scheduled for March 17, 2025 at 3:00 p.m.**

Third Order of Business

**MINUTES OF MEETING
CORAL SPRINGS
IMPROVEMENT DISTRICT**

The regular meeting of the Board of Supervisors of the Coral Springs Improvement District was held Monday, January 27, 2025 at 3:00 p.m. at the District Offices, 10300 NW 11th Manor, Coral Springs, Florida.

Present and constituting a quorum were:

Mark Ritter	President
Ben Groenevelt	Vice President
Travis McEwen	Secretary
Michael Kraus	Assistant Secretary
Robert Rafanelli	Assistant Secretary

Also present were:

Ken Cassel	District Manager
Seth Behn	District Attorney (Via Teams)
David McIntosh	Director of Operations
Joe Stephens	Director of Utilities
Sue Beyer	Director of Finance and Accounting
Glen Hanks	Director of Engineering
Jimmy Harness	Human Resources Generalist
Rick Olson	District Engineer
Shawn Frankenhauser	Stormwater Department
Frank Kozlowski	Field Department
Christian McShea	Water Department
Mike Hosein	Wastewater Department
Brian Klein	Utility Billing and Customer Service
Jovan Selvon	Maintenance Department
Danielle Keira-Cancel	Procurement
Julie Beyer	IT Manager
Curt Tiefenbrun	Resident

The following is a summary of the discussions and actions taken.

FIRST ORDER OF BUSINESS

Call to Order

- Mr. Cassel called the meeting to order and called the roll. A quorum was established.

SECOND ORDER OF BUSINESS

Audience Comments

- Mr. Tiefenbrun commented on several items. He addressed the issue of fallen trees in canal banks, canal bank restoration, how they were financed and other projects through FEMA. He also noted he was offered a position as Ambassador for Neighborhoods with Integrity. He asked if the Board is interested in allowing him to act in a similar role with the District for events.

THIRD ORDER OF BUSINESS

Approval of the Minutes of the December 16, 2024 Meeting

<p>On MOTION by Mr. McEwen seconded by Mr. Groenevelt with all in favor the minutes of the December 16, 2024 meeting were approved as presented.</p>
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The record will reflect Mr. Kraus joined the meeting.

FOURTH ORDER OF BUSINESS

Financials for December 2024

<p>On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the financials for November 2024 were approved as presented.</p>
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FIFTH ORDER OF BUSINESS

Motion Authorizing District Staff to Sign Off on Permits and Letter of No Objections, which meet the District's Requirements

<p>On MOTION by Mr. McEwen seconded by Mr. Groenevelt with all in favor District Staff was authorized to sign off on permits and letters of no objection.</p>

SIXTH ORDER OF BUSINESS

Ratification of CSID ROW Permit 2021-4 Extension

- Mr. Hanks stated in 2021 FDOT, Turnpike Enterprise, came to the District requesting authorization to construct the stormwater management system for the widening of the Sawgrass Expressway. They are diligently working on the project; however, they need the permit extended for two years.

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all favor extension of Permit 2021-4 for an additional two years was ratified.

SEVENTH ORDER OF BUSINESS

Consideration of Recommendation to Authorize Comcast to Install Fiberoptic Conduit Across CSID Property

- Mr. Hanks stated they are requesting permission to utilize District property for the installation of fiberoptic conduits across the L203-S canal at NW 9th Manor. They are also requesting to install one fiberoptic conduit from NW 9th Manor to Orchid Park along Parcel JJ.
- Mr. Hanks recommends approval provided there is 10 feet of vertical separation to District culverts and that they comply with the District’s criteria.
- Mr. Ritter asked if the District can charge a fee for rights-of-way. Mr. Hank reviewed the fee structure.
- Mr. McIntosh noted the City has added the District to their bond for these projects.

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor authorizing Comcast to install fiberoptic conduit across District property was approved.

EIGHTH ORDER OF BUSINESS

Consideration of Work Authorization #223 for Digester 1 Blower Replacement Preliminary Engineering at a Total Cost of \$28,602

- Mr. Olson reviewed the work associated with Work Authorization #223.

On MOTION by Mr. Kraus seconded by Mr. McEwen with all in favor Work Authorization #223 was approved.

NINTH ORDER OF BUSINESS

Engineer’s Report

Mr. Olson reviewed his report; a copy of which is attached hereto as part of the public record.

- WA #222 - There is a delay in the delivery of the Belt Filter Press. The expected delivery date is February 28, 2025.

- WA #224 – He will be submitting his report on this project Wednesday of this week. There are approximately 60 culverts throughout the City. There are three or four issues he will be addressing in his report.
- WA #229 – They just received the corrosion report last week and they identified several activities they are recommending be performed. Rick is looking into the costs associated with those recommendations.
- WA #232 – They started the design on this project and the engineering group will be out there next week to begin some of the electrical connections.
- Mr. Ritter asked about the status of the portable generator storage building. Mr. Olson responded they have worked with WGI, looked at the foundation and what we need to do with it, they have priced out some of the utility supplements and now he is working with the metal fabricator.

TENTH ORDER OF BUSINESS

Staff Reports

A. Manager – Ken Cassel

- Mr. Cassel reported they got the easement for the generator.
- The working relationship with the City continues to go well after Mr. Babinec’s retirement.

B. Department Reports

• **Operations – David McIntosh**

- Mr. McIntosh reported they had an Open House event last year in March. He wanted to know if the Board wanted to hold another Open House this year so they can start planning it. There was Board consensus to have an Open House.
- He received a notice from Broward. There was a settlement for fees districts paid for environmental remediation licenses. Any permit fees from June 11, 2016 to June 11, 2020 will be reimbursed for \$2,000. Unfortunately, the District is outside that window.
- He thanked the managers for being in attendance.

• **Utilities Update – Joe Stephens**

- Mr. Stephens reported a couple of new grant opportunities came through last week. They will fill a letter of interest this week for one of them. It is \$250,000

they can put towards the match requirement if they get funded to harden the Administration Building. The other is for \$50,000 to remove invasive trees.

- **Utility Billing Customer Service Report – Brian Klien (Report Provided)**

Mr. Klien reviewed his report; a copy of which is attached hereto as part of the public record.

- **Water – Christian McShea (Report Provided)**

Mr. McShea reviewed his report; a copy of which is attached hereto as part of the public record. They will be bringing back the internship program this summer. The first tower was cleaned and they will be cleaning the second one.

- **Wastewater – Mike Hosein (Report Provided)**

Mr. Hosein reviewed his report; a copy of which is attached hereto as part of the public record.

- **Stormwater – Shawn Frankenhauser (Report Provided)**

Mr. Hosein reviewed his report; a copy of which is attached hereto as part of the public record. He noted a few scriveners' errors in his report regarding canal level elevations. The east basin is at 6.5 and the west basin is at 6.3. Rainfall in January was 1.78. We normally average 2.8. He also reported his new employee will be starting next week.

- **Field –Frank Kozlowski (Report Provided)**

Mr. Kozlowski reviewed his report; a copy of which is attached hereto as part of the public record. The crane truck is delayed due to manufacturing. He also has interviews this Thursday to fill an open position.

- **Maintenance Report – Jovan Selvon (Report Provided)**

Mr. Selvon reviewed his report; a copy of which is attached hereto as part of the public record.

- **Procurement Report – Danielle Keira-Cancel (Report Provided)**

Ms. Kiera-Cancel reviewed her report; a copy of which is attached hereto as part of the public record. She is looking into the procurement of uniforms for next month.

- **Financing and Accounting – Sue Beyer**

Ms. Beyer reported they are still working with the auditor. She is still waiting to hear back on how the IT survey went. The financial side is done.

- **Human Resources – Jimmy Harness**

Mr. Harness reported there are two open positions within the District. He also reported 23 employees were able to take advantage of the increased pension approved by the Board.

- **Engineering – Glen Hanks**

Mr. Hanks reviewed his report; a copy of which is attached hereto as part of the public record. He noted Miami Dade County has adopted a new impervious surface ordinance. He is reading through it to see if there is anything the District can look into; however, from what he has read so far, the District is already ahead of the curve.

- **Motion to Accept Department Reports**

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the Department Reports were accepted.

C. Attorney

- **Consideration of Engagement Letter for Legislative Services (*Sample of reports issued attached*)**

- Mr. Behn reported Ms. Lauren Brooks is one of their senior attorneys in the Tallahassee office. She is an environmental attorney. She has been working exclusively on the PFOS issues and the class action suit. They have reviewed the District’s claim forms and confirmed the District is eligible. The District is also eligible for phase one.
- There was a second suit out there. It is the Tyco DASF settlement. The settlement has been reached and there will be billions of dollars associated with it. Ms. Brooks is checking if the District is eligible for that settlement. The application is not due until April.
- Mr. Stephens noted the first settlement will be paid in nine yearly installments.
- Mr. Behn reviewed the engagement letter for legislative services.

On MOTION by Mr. Groenevelt seconded by Mr. Kraus with all in favor the engagement letter with Lewis, Longman, Walker was approved at the amount of \$24,000.

ELEVENTH ORDER OF BUSINESS

Supervisors' Requests/Comments

Mr. Ritter updated the City Commissioners on the canal restoration project. He also asked about the Waterway Cleanup the City does once a year. Mr. McIntosh responded they usually make a donations to the cleanup. They used to participate years ago.

TWELFTH ORDER OF BUSINESS

Adjournment

There being no further business, the meeting was adjourned.

Assistant Secretary

President

Fourth Order of Business



CORAL SPRINGS IMPROVEMENT DISTRICT

**SUMMARY FINANCIAL REPORTING
BOARD MEETING FEBRUARY 24, 2025**

**CORAL SPRINGS IMPROVEMENT DISTRICT
WATER & SEWER FUND
SUMMARY REPORT**

For Period Ending January 31, 2025

	Actual ENDING 01/2025		BUDGET THRU 01/2025		VARIANCE Actual to Budget (UNDERBUDGET)		ADOPTED BUDGET FY 2024-2025
REVENUES							
TOTAL REVENUES	\$ 5,218,094	*	\$ 5,591,757	*	\$ (373,663)		\$ 16,775,272
CARRY FORWARD	\$ -		\$ 1,550,000		\$ (1,550,000)		\$ 4,650,000
TOTAL REVENUE WITH CARRY FORWARD	\$ 5,218,094		\$ 7,141,757		\$ (1,923,663)		\$ 21,425,272
EXPENDITURES							
TOTAL ADMINISTRATIVE	\$ 756,634		\$ 1,004,448		\$ (247,814)		\$ 3,013,344
TOTAL PLANT	\$ 2,161,820		\$ 3,605,951		\$ (1,444,131)		\$ 10,817,852
TOTAL FIELD	\$ 695,604		\$ 1,493,782		\$ (798,178)		\$ 4,481,345
TOTAL EXPENDITURES	\$ 3,614,057		\$ 6,104,180		\$ (2,490,123)		\$ 18,312,541
AVAILABLE FOR DEBT SERVICE	\$ 1,604,037						\$ 3,112,731
Total Debt Service	\$ 931,940						\$ 2,821,645
Excess Revenues (Expenses) After Debt Service	\$ 672,097						\$ 291,086
Debt Service Coverage - Current							Debt Service-Budget
1.72							1.10

Debt Service Requirement 1.10

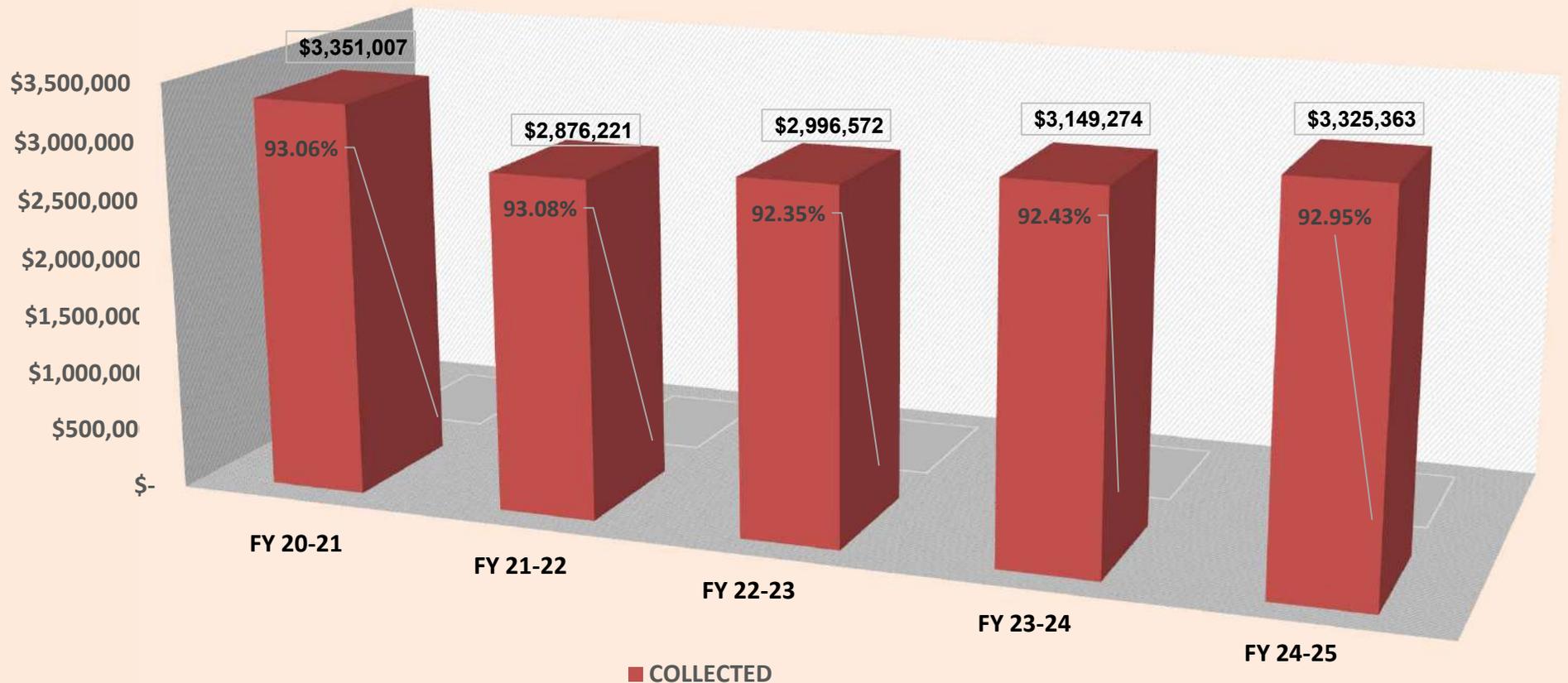
* Year end adjustments to W&S Revenue
\$1,098,860 accrued back to Sept 2024

General Fund
SUMMARY REPORT

For Period Ending January 31, 2025

	Actual ENDING 01/2025	BUDGET THRU 01/2025	VARIANCE Actual to Budget (UNDERBUDGET)	ADOPTED BUDGET FY 2024-2025
REVENUES				
TOTAL REVENUES	\$ 3,609,074	\$ 1,312,633	\$ 2,296,441	\$ 3,937,900
CARRY FORWARD	\$ -	\$ 700,318	\$ (700,318)	\$ 2,100,955
TOTAL REVENUE WITH CARRY FORWARD	\$ 3,609,074	\$ 2,012,952	\$ 1,596,123	\$ 6,038,855
EXPENDITURES & RESERVES				
TOTAL ADMINISTRATIVE	\$ 171,120	\$ 305,729	\$ (134,610)	\$ 917,188
TOTAL STORMWATER	\$ 230,284	\$ 398,889	\$ (168,605)	\$ 1,196,667
TOTAL CAPITAL EXPENSES	\$ 104,116	\$ 1,075,000	\$ (970,884)	\$ 3,225,000
TOTAL EXPENDITURES	\$ 505,520	\$ 1,779,618	\$ (1,274,099)	\$ 5,338,855
RESERVES				
RESERVED FOR OPERATING	-	150,000	(150,000)	450,000
RESERVED FOR PROJECTS AND EMERGENCIES	-	83,333	(83,333)	250,000
TOTAL OPERATIONAL EXPENDITURES & RESERVES	\$ 505,520	\$ 2,012,952	(1,507,432)	\$ 6,038,855

NON AD VALOREM ASSESSMENTS COMPARED TO **JANUARY** PRIOR FISCAL YEARS



2024-2025 Assessment = \$3,577,436

Fifth Order of Business

RETURN TO:
Seth C. Behn, Esquire
Lewis, Longman & Walker, P.A.
360 S. Rosemary Ave., Suite 1100
West Palm Beach, FL 33401

ENCROACHMENT REMOVAL AGREEMENT

THIS AGREEMENT made and entered into this 14th day of January, 2025 by and between Sharon Cofar (hereinafter referred to as “Owner”) whose address is 10312 NW 6th Court, Coral Springs, FL 33071 and the Coral Springs Improvement District (hereinafter referred to as “District”) whose address is 10300 NW 11th Manor, Coral Springs Florida, 33071.

WITNESSETH

WHEREAS, the Owner hold title to a certain parcel of real estate in the City of Coral Springs, Florida located at Lot 9, Block E, of Glen Oaks, according to the plat thereof, recorded in Plat Book 113, Page 41, of the Public Records of Broward County, Florida Section 33 Township 48 South, Range 41 East, City of Coral Springs, Broward County, Florida (hereinafter referred to as the “Residence”); and

WHEREAS, the southern boundary of the Residence abuts right-of-way owned in fee simple by the District (hereinafter referred to as the “District Property”) utilized for both drainage and utilities which benefit the District and surrounding homeowners; and

WHEREAS, the Owner desires to install a fence encroaching twelve (12) feet into the District’s right-of-way as shown on Exhibit “A” (the “Encroachment”); and

WHEREAS, District staff has reviewed the Owners’ property encroachment and has determined the proposed fence will not impede or negatively impact the ability of the District staff to continue to provide all necessary maintenance activities within the District Property, provided the Owners agree that should the District need to remove the fence or other improvements, the Owners will be responsible for the total cost of such removal; and

WHEREAS, the District Board of Supervisors has reviewed the information provided by staff and agrees with the staff recommendation to permit the fence encroachment.

NOW THEREFORE, for and in consideration of the covenants set forth herein, Owner and District hereby agrees as follows:

1. The foregoing recitals are true and correct and are incorporated herein by reference.
2. The District agrees to allow the twelve (12) feet Encroachment on District Property largely in conformance to the plans in Exhibit “A”, provided that a minimum of twenty feet remain between the encroachment and the edge of water (at the basin’s control elevation).

3. Owner shall be solely responsible for the lawful permitting and construction of the Encroachment and shall be required to maintain the area enclosed by the Encroachment at their own expense in a manner that does not interfere with the District's use of the District Property. Failure of Owner to comply with these requirements shall constitute a material breach of this Agreement and Owner shall be liable to the District for all costs associated with District's having to remedy any breach of this provision.
4. Owner agrees that should the District determine at any time, in the District's sole discretion, that District operations and maintenance are hindered by the encroachments and vegetation located immediately adjacent to the Owner's Residence, Owner may elect to either: remove the vegetation at their own cost (including all permit fees, mitigation fees, and District costs); or they may relocate the Encroachment off of the District Property.
5. If the District notifies Owner that District operations are hindered as described in paragraph 4, or that Owner is in material breach of this Agreement, and Owner fails to remedy the situation within 30 days of receipt of notice, the District may take all necessary steps to resolve the obstruction and Owner shall be invoiced and/or assessed on the Broward County tax roll the cost of remedying the breach, as well as any related administrative or legal costs and fees that may be incurred by the District.
6. In the event the Encroachment prevents the District from operating or maintaining its facilities, the District shall notify Owner in writing that the Encroachment within the easement must be removed at Owner's expense. If such removal does not occur within 30 days of such notice the provisions regarding breach set forth above shall apply.
7. Owner for themselves and on behalf of all future owners of the Owner's Residence, hereby agree to indemnify and hold the District harmless from and against any and all liabilities, damages, claims, costs and expenses, including attorney's fees, which may be imposed upon or asserted against the District arising from or in any way connected with Owner's permitting, construction or maintenance of the Encroachment within the District Property and/or related to the District's actions related to remedying any breach of this Agreement as set forth above.
8. This Agreement shall be binding upon the Owner, their heirs, successors, legal representatives and assigns. This Agreement shall run with the title to the Owner's Residence and shall forever benefit the District and bind Owner and all future owners of the Owner's Residence, including without limitation, their heirs, successors, legal representatives and assigns. This Agreement shall be recorded in the property records of Broward County, Florida and will become a legal obligation of the Owner's Residence in perpetuity.

IN WITNESS WHEREOF, Owner has executed this Agreement as of the date first above written.

OWNER:

Sharon Cofar
Sharon Cofar

WITNESS:

John S. Lee II
Witness Signature

John S. Lee II
Witness Name (Printed)

Witness Address: 2531 Landmark Dr.
1108 Raleigh, NC 27607

Patricia Davis
Witness Signature

Patricia Davis
Witness Name (Printed)

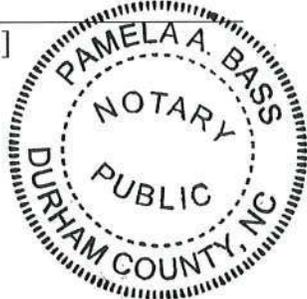
Witness Address: 1115 Bright st
Morrisville, NC 27560

STATE OF ~~FLORIDA~~ North Carolina

COUNTY OF ~~BROWARD~~ Durham

The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this 14th day of January, 2025, by Sharon Cofar who is personally known to me or who has produced Florida Driver License as identification.

[Notary Seal]



NOTARY PUBLIC

Pamela A. Bass

Name typed, printed or stamped

My Commission Expires: 03-12-2029

CORAL SPRINGS IMPROVEMENT DISTRICT:

Kenneth Cassel (Signature)
District Manager

WITNESS:

Witness Signature

Witness Name (Printed)

Witness Address: _____

Witness Signature

Witness Name (Printed)

Witness Address: _____

STATE OF FLORIDA

COUNTY OF BROWARD

The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this ____ day of _____, 2025, by Kenneth Cassel, District Manager of the Coral Springs Improvement District who is personally known to me or who has produced _____ as identification.

[Notary Seal]

NOTARY PUBLIC

Name typed, printed or stamped
My Commission Expires:

Sixth Order of Business Placeholder

Seventh Order of Business

**SOURCEWELL
STATE OF MINNESOTA**



Member Kircher moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

10/17/2023

Resolution No. 2023_25

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell’s cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Dahlberg and the following voted in favor: (list names here)

Zylka, Nagel, Thiel, Barrows, Arts, Kircher, Kicker, Dahlberg

and the following voted against: (list names here or “NONE”)

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:
Linda Arts
0EF5785E1EAD46F...
Clerk to the Board of Directors

APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - October 2023**

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:
	Self-Contained Breathing Apparatus, Breathing Air Systems, and Related Technology
Requesting Board permission to Re-Solicit the following categories:	
Ambulance and Emergency Medical Service Vehicles	
Firefighting Personal Protective Equipment with Related Equipment Cleaning	
Uniforms with Related Products and Services	

NEW CONTRACTS

CONSENT AGENDA ITEMS	Supplier Name	Contract Number	Solicitation Title
	Dant Clayton Corp.	081523-DCT	"Event Seating and Staging Solutions with Related Accessories and Services"
	Figueras Seating USA	081523-FGS	"Event Seating and Staging Solutions with Related Accessories and Services"
	Hussey Seating Company	081523-HSC	"Event Seating and Staging Solutions with Related Accessories and Services"
	National Recreation Systems	081523-NRS	"Event Seating and Staging Solutions with Related Accessories and Services"
	SICO America	081523-SICO	"Event Seating and Staging Solutions with Related Accessories and Services"
	Kubota Tractor Corporation	082923-KBA	"Ag Tractors with Related Attachments, Accessories and Supplies
	Deere & Company	082923-DAC	"Ag Tractors with Related Attachments, Accessories and Supplies
	CNH Industrial America	082923-CNH	"Ag Tractors with Related Attachments, Accessories and Supplies
	AGCO Corporation	082923-AGCO	"Ag Tractors with Related Attachments, Accessories and Supplies

CONTRACT EXTENSIONS

Supplier Name	Contract Number	Solicitation Title
McNeilus Financial dba McNeilus Truck & Manufacturing	091219-MCN	"Mobile Refuse Collection Vehicles with Related Equipment, Accessories and Services"
The Heil Co.	091219-THC	"Mobile Refuse Collection Vehicles with Related Equipment, Accessories and Services"
Landscape Structures	010521-LSI	"Playground and Water Play Equipment with Related Accessories and Services"
PlayPower	010521-LTS	"Playground and Water Play Equipment with Related Accessories and Services"
Rain Drop Products	010521-RDP	"Playground and Water Play Equipment with Related Accessories and Services"
SofSurfaces	010521-SFS	"Playground and Water Play Equipment with Related Accessories and Services"
Waterplay Solutions Corp.	010521-WTR	"Playground and Water Play Equipment with Related Accessories and Services"
Hussey Seating Company	091719-HSC	"Event Seating and Staging Solutions with Related Accessories and Services"

NEW IDIQ CONTRACTS

Company Name	Contract Number	Region - Type of Work
None		

IDIQ Contract Extensions

Company Name	Contract Number	
Diamond Ridge Development Corporation	AZ-R2-GC-082522-DRD	
Dallago Corporation	AZ-R5-HVAC-082522-DCO	
Dallago Corporation	AZ-R5-PLUM-082522-DCO	
Jim Brown and Sons Roofing Co., Inc.	AZ-R4-R-082522-JBS	
Loven Contracting, Inc.	AZ-R5-GC-082522-LOV	
Diamond Ridge Development Corporation	AZ-R1-GC-082522-DRD	
Henderson Building Solutions, LLC	AZ-R3-GC-082522-HBS	
Jim Brown and Sons Roofing Co., Inc.	AZ-R5-R-082522-JBS	
Pueblo Mechanical and Controls, LLC	AZ-R2-HVAC-082522-PME	
Diversified Maintenance Systems, Inc.	AZ-R4-GC-082522-DIV	
Alco Building Solutions	AZ-R2-E-082522-ABU	
Pueblo Mechanical and Controls, LLC	AZ-R2-PLUM-082522-PME	

Pueblo Mechanical and Controls, LLC	AZ-R4-PLUM-082522-PME	
RYTAN Construction	AZ-R2-GC-082522-RYT	
Interstate Mechanical Corporation	AZ-R2-HVAC-082522-IMC	
Jim Brown and Sons Roofing Co., Inc.	AZ-R1-GC-082522-JBS	
Diversified Maintenance Systems, Inc.	AZ-R2-GC-082522-DIV	
Interstate Mechanical Corporation	AZ-R4-HVAC-082522-IMC	
Interstate Mechanical Corporation	AZ-R2-PLUM-082522-IMC	
Jim Brown and Sons Roofing Co., Inc.	AZ-R3-GC-082522-JBS	
Loven Contracting, Inc.	AZ-R4-GC-082522-LOV	
Alco Building Solutions	AZ-R3-E-082522-ABU	
Diversified Maintenance Systems, Inc.	AZ-R5-GC-082522-DIV	
Pueblo Mechanical and Controls, LLC	AZ-R1-HVAC-082522-PME	
Alco Building Solutions	AZ-R4-E-082522-ABU	
Dallago Associates	AZ-R5-FLS-082522-DCO	
Alco Building Solutions	AZ-R5-E-082522-ABU	
Henderson Building Solutions, LLC	AZ-R4-GC-082522-HBS	
Interstate Mechanical Corporation	AZ-R3-HVAC-082522-IMC	
Interstate Mechanical Corporation	AZ-R3-PLUM-082522-IMC	
Henderson Building Solutions, LLC	AZ-R5-GC-082522-HBS	
Jim Brown and Sons Roofing Co., Inc.	AZ-R3-R-082522-JBS	
Loven Contracting, Inc.	AZ-R2-GC-082522-LOV	
Pueblo Mechanical and Controls, LLC	AZ-R4-HVAC-082522-PME	
Pueblo Mechanical and Controls, LLC	AZ-R1-PLUM-082522-PME	
Alco Building Solutions	AZ-R1-E-082522-ABU	
AXIOS Builders LLC	AZ-R4-GC-082522-AXI	
Diversified Maintenance Systems, Inc.	AZ-R3-GC-082522-DIV	
Interstate Mechanical Corporation	AZ-R5-HVAC-082522-IMC	
Interstate Mechanical Corporation	AZ-R4-PLUM-082522-IMC	
Pueblo Mechanical and Controls, LLC	AZ-R3-HVAC-082522-PME	
AXIOS Builders LLC	AZ-R3-GC-082522-AXI	
RYTAN Construction	AZ-R5-GC-082522-RYT	
Pueblo Mechanical and Controls, LLC	AZ-R3-PLUM-082522-PME	
Pueblo Mechanical and Controls, LLC	AZ-R5-PLUM-082522-PME	
RYTAN Construction	AZ-R1-GC-082522-RYT	
RYTAN Construction	AZ-R4-GC-082522-RYT	
Diversified Maintenance Systems, Inc.	AZ-R1-GC-082522-DIV	
Interstate Mechanical Corporation	AZ-R1-HVAC-082522-IMC	
Jim Brown and Sons Roofing Co., Inc.	AZ-R5-GC-082522-JBS	
Loven Contracting, Inc.	AZ-R1-GC-082522-LOV	
Loven Contracting, Inc.	AZ-R3-GC-082522-LOV	
Diamond Ridge Development Corporation	AZ-R3-GC-082522-DRD	
Interstate Mechanical Corporation	AZ-R1-PLUM-082522-IMC	
Interstate Mechanical Corporation	AZ-R5-PLUM-082522-IMC	
Jim Brown and Sons Roofing Co., Inc.	AZ-R2-GC-082522-JBS	
Jim Brown and Sons Roofing Co., Inc.	AZ-R4-GC-082522-JBS	
Jim Brown and Sons Roofing Co., Inc.	AZ-R1-R-082522-JBS	
Jim Brown and Sons Roofing Co., Inc.	AZ-R2-R-082522-JBS	
Pueblo Mechanical and Controls, LLC	AZ-R5-HVAC-082522-PME	
RYTAN Construction	AZ-R3-GC-082522-RYT	

**SOURCEWELL
STATE OF MINNESOTA**



Member Barrows moved the adoption of the following Resolution:

RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS

4/18/2024

Resolution No. 2024_14

WHEREAS, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

WHEREAS, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

WHEREAS, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

WHEREAS, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

NOW THEREFORE BE IT RESOLVED by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Dahlberg and the following voted in favor: (list names here)

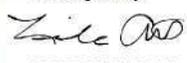
Zylka, Nagel, Thiel, Barrows, Arts, Kicker, Dahlberg

and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

0EF5785E1EAD4CF...
Clerk to the Board of Directors

APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - April 2024**

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:
	Energy Savings Performance Contracting with Related Services
Requesting Board permission to Re-Solicit the following categories:	
Office Supply and Workplace Catalog Solutions	
Indefinite Delivery Indefinite Quantity - Ohio	

NEW CONTRACTS

CONSENT AGENDA ITEMS	Supplier Name	Contract Number	Solicitation Title
	Anchortex Corporation	011124-ATX	"Uniforms with Related Products and Services"
	Blauer Manufacturing Co.	011124-BLA	"Uniforms with Related Products and Services"
	Courage Tactical dba CopsPlus	011124-CPS	"Uniforms with Related Products and Services"
	Galls	011124-GAL	"Uniforms with Related Products and Services"
	LION First Responder PPE	011124-LIO	"Uniforms with Related Products and Services"
	Municipal Emergency Services	011124-MES	"Uniforms with Related Products and Services"
	UniFirst Corporation	011124-UFC	"Uniforms with Related Products and Services"
	Vestis Services	011124-VST	"Uniforms with Related Products and Services"
	All Hands Fire Equipment	010424-ALH	"Firefighting Personal Protective Equipment with Related Cleaning"
	Dan Enterprises Team	010424-DAN	"Firefighting Personal Protective Equipment with Related Cleaning"
	Fire-Dex	010424-FDX	"Firefighting Personal Protective Equipment with Related Cleaning"
	Haix North America	010424-HAX	"Firefighting Personal Protective Equipment with Related Cleaning"
	L.N. Curtis & Sons	010424-LNC	"Firefighting Personal Protective Equipment with Related Cleaning"
	LION First Responder PPE	010424-LIO	"Firefighting Personal Protective Equipment with Related Cleaning"
	Morning Pride Mfg. LLC dba Honeywell First Responder	010424-MNP	"Firefighting Personal Protective Equipment with Related Cleaning"
	Municipal Emergency Services	010424-MES	"Firefighting Personal Protective Equipment with Related Cleaning"
	Ricochet Manufacturing Company	010424-RIC	"Firefighting Personal Protective Equipment with Related Cleaning"
	Viking Life Saving Equipment	010424-VKN	"Firefighting Personal Protective Equipment with Related Cleaning"
	Dan Enterprises Team	011824-DAN	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"
Draeger Safety Canada	011824-DRA	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"	
Draeger, Inc.	011824-DRG	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"	
Interspiro Inc.	011824-INT	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"	
L.N. Curtis & Sons	011824-LNC	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"	
MSA Safety Sales	011824-MSS	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"	
Municipal Emergency Services	011824-MES	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"	
Sea-Western	011824-SEW	"Self-Contained Breathing Apparatus (SCBA) and Breathing Air Systems with Related Equipment"	
Abernethy Schwartz Partners	012524-ABN	"Water Service Line Inventory and Management Systems with Related Services"	
Global Environmental Consulting	012524-GEC	"Water Service Line Inventory and Management Systems with Related Services"	
Trinnex	012524-TRX	"Water Service Line Inventory and Management Systems with Related Services"	

TruePani	012524-TRP	"Water Service Line Inventory and Management Systems with Related Services"
Voda	012524-VDA	"Water Service Line Inventory and Management Systems with Related Services"
WithersRavenel	012524-WHR	"Water Service Line Inventory and Management Systems with Related Services"
All Hands Fire Equipment	020124-ALH	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
Atlantic Diving Supply	020124-ADS	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
C.E.T. Fire Pumps Mfg.	020124-CET	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
L.N. Curtis & Sons	020124-LNC	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
Municipal Emergency Services	020124-MES	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
Sea-Western	020124-SEW	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
Tempest Technology Corporation	020124-TEM	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"
W.S. Darley & Co.	020124-WSD	"Firefighting Equipment and Rescue Tools with Related Supplies and Accessories"

CONTRACT EXTENSIONS

Supplier Name	Contract Number	Solicitation Title
Konica Minolta Business Solutions	030321-KON	"Copiers, Printers, and Multi-Function Devices, with Related Supplies, Accessories and Services"
Sharp Electronics Corporation	030321-SEC	"Copiers, Printers, and Multi-Function Devices, with Related Supplies, Accessories and Services"
TK Elevator	080420-TKE	"Elevators, Escalators, and Moving Walks with Related Equipment, Services and Supplies"
Johnson Controls Fire Protection	030421-JHN	"Facility Security Systems, Equipment, and Software with Related Services"
Geotab	020221-GEO	"Fleet Management Technologies with Related Software Solutions"
All-American Arena Products	120320-ALL	"Ice Rink and Arena Equipment with Related Supplies and Services"
Athletica Sport Systems	120320-ATH	"Ice Rink and Arena Equipment with Related Supplies and Services"
Modern Mechanical Ice Systems	120320-AMR	"Ice Rink and Arena Equipment with Related Supplies and Services"
Zamboni	120320-FZC	"Ice Rink and Arena Equipment with Related Supplies and Services"
Outdoor-Fit Exercise Systems	010721-ODR	"Outdoor Fitness Equipment with Related Accessories and Services"
American Ramp Company	112420-ARC	"Skatepark, Bike Park, and Pump Track Solutions with Related Equipment, Accessories and Services"
Artisan Skateparks	112420-ART	"Skatepark, Bike Park, and Pump Track Solutions with Related Equipment, Accessories and Services"
California Skateparks	112420-CAS	"Skatepark, Bike Park, and Pump Track Solutions with Related Equipment, Accessories and Services"
Spohn Ranch	112420-SRI	"Skatepark, Bike Park, and Pump Track Solutions with Related Equipment, Accessories and Services"

NEW IDIQ CONTRACTS

Company Name	Contract Number	Region - Type of Work
Sunland Asphalt & Construction, LLC	CO-R1-PAC-022924-SAC	Region 1 - Asphalt/Paving/Concrete
CORE Construction, Inc.	CO-R1-GC-022924-CORE	Region 1 - General Construction
JOC Construction, LLC	CO-R1-GC-022924-LRI	Region 1 - General Construction
ACCO Engineered Systems, Inc.	CO-R1-HVAC-022924-AES	Region 1 - Mechanical/HVAC
ACCO Engineered Systems, Inc.	CO-R1-PLUM-022924-AES	Region 1 - Plumbing
Sunland Asphalt & Construction, LLC	CO-R2-PAC-022924-SAC	Region 2 - Asphalt/Paving/Concrete
CORE Construction, Inc.	CO-R2-GC-022924-CORE	Region 2 - General Construction
Facilities Contracting	CO-R2-GC-022924-FCI	Region 2 - General Construction
JOC Construction, LLC	CO-R2-GC-022924-LRI	Region 2 - General Construction
Pacific Construction Services, LLC	CO-R2-GC-022924-PCS	Region 2 - General Construction
TKM Group, LLC	CO-R2-GC-022924-TKM	Region 2 - General Construction
ACCO Engineered Systems, Inc.	CO-R2-HVAC-022924-AES	Region 2 - Mechanical/HVAC



ADDITIONAL REMARKS SCHEDULE

AGENCY Willis Towers Watson Northeast, Inc.		NAMED INSURED UniFirst Corporation and its Subsidiaries 68 Jonspin Road Wilmington, MA 01887	
POLICY NUMBER See Page 1		NAIC CODE See Page 1	
CARRIER See Page 1		EFFECTIVE DATE: See Page 1	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
 FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance

Certificate Holder and City are included as an Additional Insured as respects to General Liability as required by written contract.

INSURER AFFORDING COVERAGE: Twin City Fire Insurance Company NAIC#: 29459
 POLICY NUMBER: 08WBR91301 EFF DATE: 10/01/2024 EXP DATE: 10/01/2025

TYPE OF INSURANCE:	LIMIT DESCRIPTION:	LIMIT AMOUNT:
Workers Compensation and Employers Liability	EL Each Accident	\$2,000,000
Per Statute	EL Disease -Pol Limit	\$2,000,000
	EL Disease - Each Emp	\$2,000,000



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #011124
Entitled

Uniforms with Related Products and Services

The following advertisement was placed November 16, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, November 17, 2023 in Oregon's *Daily Journal of Commerce*, and November 16 and November 22, 2023 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Uniforms with Related Products and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

4imprint, Inc.	K & G Equity, LLC
A&R Project Solutions, Ltd.	Key Innovations
All and then some, LLC	LION First Responder PPE
AlSCO Canada Corporation	Martin & Levesque, Inc.
American Soccer Company, Inc.	Mobb Workwear, Ltd. dba Universal Workwear
Anchortex Corporation	Model Manes
Aramark Uniform Services	Municipal Emergency Services, Inc.
Baketivity Corp.	OD Taragin & Bros., LLC
BAMKO Merch, Inc.	Orisha Oshun Shop
Blauer Manufacturing Co., Inc.	Outdoor Outfits, Ltd.
Blueberry Uniforms, Inc.	Pacific Safety Products

Sourcewell

Bochi Brothers Accessory Network	Pankaj Kapadia
Bordova Innovations, Inc.	Peerless Garments
Canadian Linen and Uniform Service	Petacy Group, Inc.
Charm-Tex	Plan D, Inc.
CIMA LTCI Corporation	Prime Vendor, Inc.
Cintas Corporation	Promo Solutions
Cole's Screen Printing	PWXPress
Concept Uniform Co.	RANZ
Conquer Supply Co.	Ray O'Herron Company, Inc.
Cooperative Services, LLC	Riddell / All American Sports Corp.
Courage Tactical, LLC DBA CopsPlus	Safedesign Apparel, Ltd.
Cox's Bazar Trading, Inc.	Sea-Western, Inc.
DANA SAFETY SUPPLY, Inc.	ServiceWear Apparel
DYNAMIX SCAFFOLD GROUP, LLC	Shield Group Industries, LTD
Everest Trading Corporation	Sleek Lemon, Inc.
Fifthroom Markets, Inc.	Sports Imports, Inc.
FYRE MARKETING, LLC	Tactical Distributors Canada
Galls, LLC	Technology International, Inc.
Geirger Bros	UniFirst Corporation
Globalink Holdings, Incorporated	Uniform Warehouse, Inc.
Green Dream International	Uniforms Today, LLC
HAIX NORTH AMERICA	Vestis Uniforms and Workplace Supplies
Heredia-Gonzalez, Inc.	Vinhan Company
Insight Safety and Sports, INC.	Vizocom ICT, LLC
International Fabric Mfg.	Winn Innovations, LLC
Ion Holdings, LLC	Zip's Truck Equipment, Inc.
JONAHS ENTERPRISES, INC.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on January 11, 2024, at 4:30 pm CT. Proposals were received from the following:

American Soccer Company, Inc.
 Anchortex Corporation
 Blauer Manufacturing Co., Inc.
 Canadian Linen and Uniform Service
 Charm-Tex
 Courage Tactical, LLC DBA CopsPlus
 Galls, LLC
 HAIX NORTH AMERICA
 LION First Responder PPE
 Martin & Levesque, Inc.
 Mobb Workwear, Ltd. dba Universal Workwear
 Municipal Emergency Services, Inc.
 Plan D, Inc.
 UniFirst Corporation

Sourcewell

Vestis Uniforms and Workplace Supplies
Zip's Truck Equipment, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager
Carol Jackson, Procurement Analyst
Lisa Truax, Procurement Analyst
Ashley Powers, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Anchortex Corporation is a distributor of uniforms, footwear, accessories, and related products for over twenty-three manufacturers. They have a team of inside sales representatives ready to serve Sourcewell participating entities in the United States and Canada. Many of their products may be customized. Anchortex is small business certified by the State of New Jersey. They offer competitive pricing discounts off list pricing.

Blauer Manufacturing Company, Inc. manufactures a broad selection of uniforms including rainwear, gloves, footwear, and accessories, as well as a line of CBRN-protective uniform outerwear. Blauer maintains a field sales force in the United States and a nationwide distributor network in the United States and Canada. Distributors can perform in-house tailoring and customization services. They are offering favorable discounts off their published retail pricing to Sourcewell participating entities.

Courage Tactical LLC DBA CopsPlus a reseller of a full line of public safety apparel, uniforms, and footwear. Customization, personalization, alteration, fitting, and sizing services is also available. They have sales and customer support available to assist Sourcewell participating entities in the United States and Canada. Shipping charges are waived on orders over \$100. CopsPlus is offering a solid discount off MSRP pricing.

Galls, LLC is a distributor that specializes in uniforms, footwear, and equipment. With a dedicated sales and service team consisting of 205 representatives, 1500 dealer partners and operate 60 physical locations serving the United States and Canada. Services such as embroidery, tailoring, alterations, sample sizing runs, and in-store measurements are available. Galls provides a competitive discount off the published catalog prices.

LION First Responder PPE is a distributor of uniforms for first responders and public safety personnel. LION has over 200 distribution partners throughout the United States and Canada. Their products may be customized, including sizing, hemming, and post selection embellishments. They are offering substantial discounts to Sourcewell participating entities.

Municipal Emergency Services, Inc. is a national full-line first responder and public safety distributor in the United States and Canada. They offer top tier brands, uniform solutions, and customization. MES is supported by 200 sales representatives, 150 mobile uniform technicians, and inside sales staff and customer service. They provide manufacturer warranties and perform warranty service as an authorized repair center. MES is offering a discount off MSRP pricing to Sourcewell participating entities.

Sourcewell

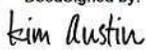
UniFirst Corporation provides uniforms and work apparel primarily through purchase and rental programs. They also provide various facility services products, such as floor mats, mops, wiping towels, and restroom products. Unifirst has sales and route service team partners that are ready to serve the United States and Canada. Customization, personalization, hemming, and sizing is available. Unifirst is offering a substantial discount to Sourcewell participating entities.

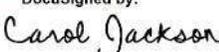
Vestis Uniforms and Workplace Supplies (Vestis) is offering a comprehensive line of uniforms and supplies, as well as a full-service uniform rental/lease program. They offer customization, alterations, mending and repair services. They have a team of over 20,000 sales and service associates ready to the United States and Canada. Vestis has made significant investments to the installation process and setup of uniform delivery services, ensuring continuous on-time delivery. Vestis is offering a favorable discount of off list price to Sourcewell participating entities.

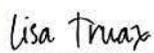
For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #011124 to:

Anchortex Corporation	#011124-ATX
Blauer Manufacturing Company, Inc.	#011124-BLA
Courage Tactical LLC DBA CopsPlus	#011124-CPS
Galls, LLC	#011124-GAL
LION First Responder PPE	#011124-LIO
Municipal Emergency Services, Inc.	#011124-MES
UniFirst Corporation	#011124-UFC
Vestis Uniforms and Workplace Supplies (Vestis)	#011124-VST

The preceding recommendations were approved on March 20, 2024.

DocuSigned by:

 6830543C58384D1...
 Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager

DocuSigned by:

 6EE63AEDED5F46E...
 Carol Jackson, Procurement Analyst

DocuSigned by:

 04A338655E9E49E...
 Lisa Truax, Procurement Analyst

Sourcewell

DocuSigned by:
Ashley Powers
FC1E850FA8DF4AC...

Ashley Powers, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #011124 for Uniforms with Related Products and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:
Jeremy Schwartz
C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer



The New York State Contract Reporter

*NYS' official source of contracting opportunities
Bringing business and government together*

Title: Uniforms with Related Products and Services
Agency: Sourcewell
Division: Procurement Department
Contract Number: 011124
CR Number: 2103785
Contract Term: 4 years
Date of Issue: 11/16/2023
Due Date/Time: 01/11/2024 4:30 PM
Central Time
County(ies): All NYS counties
Classification: Apparel, Textile & Leather - *Commodities*
Opportunity Type: General
Entered By: Tara Wolff
Description: Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Uniforms with Related Products and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [\[https://proportal.sourcewell-mn.gov\]](https://proportal.sourcewell-mn.gov). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
Service-Disabled Veteran-Owned Set Aside: No
Business entities awarded an identical or substantially similar procurement contract within the past five years:
Blauer Manufacturing
UniFirst

Contact Information

Primary contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

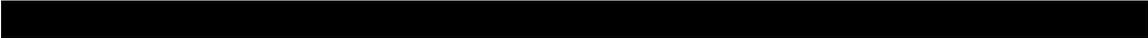
Submit to contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Bid Results

Bid Results have not been entered

Awards

Awards have not been entered



© 2023, Empire State Development <http://www.esd.ny.gov/>

Affidavit of Publication

To: Sourcewell - Carol Jackson
Po Box 219
Staples, MN, 564790219

Re: Legal Notice 2557961, UNIFORMS WITH RELATED PRODUCTS AND SERVICES

State of OR }

} SS:

County of Multnomah }

I, Michelle A. Ropp, being duly sworn, depose and say that I am the Principal Clerk of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.101 and 193.020, published in Portland in the aforesaid County and State; that I know from my personal knowledge that the notice described as:

UNIFORMS WITH RELATED PRODUCTS AND SERVICES
SOURCEWELL

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper 1 time(s) in the following issues:

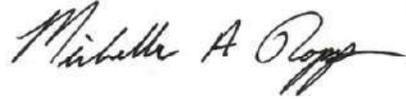
11/17/2023.

SEE EXHIBIT A

State of Oregon
County of Multnomah

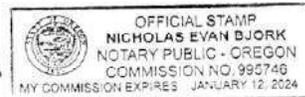
SIGNED OR ATTESTED BEFORE ME ON 22nd day of November 2023

By:



Michelle A. Ropp

By:



Nick Evan Bjork
Notary Public, State of OR
No. 995746

My commission expires on January 12, 2024

**SOURCEWELL
UNIFORMS WITH RELATED
PRODUCTS AND SERVICES
Proposals due 4:30 pm,
January 11, 2024
REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Uniforms with Related Products and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Nov. 17, 2023. 2557961

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

PROOF OF PUBLICATION

Carol Jackson
Po Box 219
Staples MN 56479-0219

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

11/16/2023, 11/22/2023

and that the fees charged are legal.
Sworn to and subscribed before on 11/22/2023

Legal Clerk
Nicole Jacobs

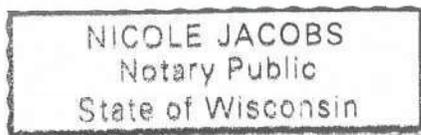
Notary, State of WI, County of Brown
8-21-26

My commision expires

Publication Cost: \$40.25
Order No: 9521289 # of Copies:
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PO #: LOKL0034125

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Request For Proposals Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Uniforms with Related Products and Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

LPXLP

November 16,22 2023

LOKL0034125



The Beaufort Gazette
The Belleville News-Democrat
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Account #	Order Number	Identification	Order PO	Amount	Cols	Depth
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Attention: Carol Jackson

SOURCEWELL
PO BOX 219
STAPLES, MN 56479
carol.jackson@sourcewell-mn.gov

REQUEST FOR PROPOSALS
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Uniforms with Related Products and Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
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Nov 16 2023

State of South Carolina

County of Richland

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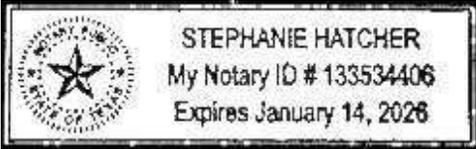
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11/16/23

Tara Pennington

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Stephanie Hatcher

Notary Public in and for the state of Texas, residing in Dallas County



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COLLEGE FOOTBALL PLAYOFF RANKING WINNERS AND LOSERS

Georgia, Texas move up

Paul Meyerberg
USA TODAY

For two weeks, the College Football Playoff selection committee had ranked Ohio State No. 1 on the back of its wins against Notre Dame and Penn State.

That was enough to keep Ohio State ahead of Georgia despite some closer-than-expected games in Big Ten play and a dip in offensive production. That decline was more than offset by the tangible growth of the Buckeyes defense, which ranks among the best in the Football Bowl Subdivision.

Eventually, the committee had to make the switch. There are two reasons: one, Georgia has added SEC wins to match and exceed Ohio State's resume; two, the Bulldogs are starting to look like a team capable of winning a historic third national title in a row.

Ohio State's blowout Saturday of three-win Michigan State did nothing to move the needle with the committee. But the group was definitely paying attention to Georgia's 52-7 win against Ole Miss that saw the return of star tight end Brock Bowers and saw the Bulldogs take apart a team ranked No. 9 a week ago.

So it's Georgia No. 1, Ohio State No. 2. If both teams win out, that seems likely to last to the postseason.

These two teams lead the winners and losers:

Winners

Texas and the Big 12

The No. 7 Longhorns stayed ahead of Alabama as the committee continues, rightfully so, to place value on the head-to-head win in September. There's another positive sign from Tuesday's release: Texas is one of five teams from the Big 12 in the rankings after No. 23 Oklahoma State and No. 25 Kansas hung around despite suffering their third losses. Joining them are No. 14 Oklahoma and No. 21 Kansas State. The league is getting the benefit of the doubt from the committee, and that's something to highlight given the chance Texas could be competing for the final spot in the playoff field with one or more contenders with one loss.

Missouri

Missouri rose to No. 9 after a 36-7 win against Tennessee, moving ahead of one-loss Louisville amid one of the program's most successful seasons in almost a decade. There's plenty to like about the Tigers' resume, which includes four SEC wins and impressive nonconference victories against Kansas State and Memphis. The committee is also drawn to a physical style of play that helped Missouri really battle Georgia this month and nearly pull off the upset. At this spot in the rankings and with winnable games against Florida and Arkansas, the Tigers are in wonderful position to lock down an appearance in a New Year's Six bowl game.

USWNT completes hiring of Hayes

Nancy Armour
USA TODAY

The U.S. women finally have a new coach.

Well, kind of. U.S. Soccer announced the hiring of Emma Hayes on Tuesday, 10 days after Chelsea said its longtime manager will leave the reigning Women's Super League Champions at the end of the season. Though Hayes was quickly linked to the USWNT, where she will become the highest-paid coach in women's soccer, it took until now for U.S. Soccer, Chelsea and Hayes to work out the details of her transition from one team to the other.

Chelsea's season doesn't end until late May. The U.S. women have international windows in December, April and late May, along with the CONCACAF championship that runs Feb. 20 to March 10. More important, the Paris Olympics begin July 25 and the Americans are eager to not have a subpar showing at a third consecutive major international tournament.

U.S. Soccer said in the announcement that Hayes will have four matches with the USWNT between the end of Chelsea's season and the Olympics, with Twila Kilgore continuing as the interim manager until then. It's not clear whether Hayes will join the USWNT at any camps before Chelsea's season ends — club teams have breaks during the international windows — but she and Kilgore are expected to be in communication over roster selection and player development.

"This is a unique situation," U.S. Soccer sporting di-

CFP committee Top 25 Penn State

1. Georgia (10-0)
2. Ohio State (10-0)
3. Michigan (10-0)
4. Florida State (10-0)
5. Washington (10-0)
6. Oregon (9-1)
7. Texas (9-1)
8. Alabama (9-1)
9. Missouri (8-2)
10. Louisville (9-1)
11. Oregon State (8-2)
12. Penn State (8-2)
13. Ole Miss (8-2)
14. Oklahoma (8-2)
15. LSU (7-3)
16. Iowa (8-2)
17. Arizona (7-3)
18. Tennessee (7-3)
19. Notre Dame (7-3)
20. North Carolina (8-2)
21. Kansas State (7-3)
22. Utah (7-3)
23. Oklahoma State (7-3)
24. Tulane (6-1)
25. Kansas (7-3)

Losers

Washington

It's not that the committee doesn't like No. 5 Washington. The members just don't love the Huskies, and that may end up being a problem should they lose once this month but still capture the Pac-12 championship. The Huskies remain behind No. 4 Florida State and even No. 3 Michigan despite owning the best win in the FBS, per the committee, against No. 6 Oregon. They also have wins against No. 17 Arizona and No. 22 Utah and eight victories overall against Power Five conference teams when adding in Michigan State in non-conference action. What the committee has mentioned already is the Huskies' lack of game control, which admittedly does stand out. But Washington has the resume to be in the top four and as high as No. 3.

Liberty

With James Madison currently ineligible for the postseason playoff rankings, Liberty is the only unbeaten team in the Group of Fives. Despite the unblemished record, the unranked Flames are as of today only a borderline New Year's Six bowl contender because they lack anything close to the resume needed to reach a major bowl, with only three wins against teams with a winning record (Bowling Green, New Mexico State, Jacksonville State) and zero games against Power Five competition. With games against Massachusetts, Texas-El Paso and a rematch with New Mexico State to the year, Liberty is also unlikely to put together the victories needed to rise ahead of the American champion, whether that's No. 24 Tulane, SMU, Memphis or even Texas-San Antonio.

rector Matt Crocker said in a statement. "But the team is in safe hands with Twila. Her stewardship will be crucial during this period as we are focused on success at the Olympics. Emma has endorsed Twila, she will be a key part of Emma's staff when she arrives and moving forward, and we are excited for what's to come with our USWNT program."

Hayes is one of the top managers in the women's game, for club or country. She's been at Chelsea for 11-plus years, winning six Super League titles, including the last four, and five FA Cups. Chelsea is currently atop the WSL standings.

Before taking over at Chelsea, Hayes worked in the United States. She got her start in coaching with the Long Island Lady Riders of the USL, then went to Iona College. She returned to England and was an assistant at Arsenal, also serving as the team's academy director. Hayes returned to the United States in 2008 and worked with three teams in the Women's Professional Soccer league, the precursor to the NWSL.

"This is a huge honor to be given the opportunity to coach the most incredible team in world football history," Hayes said in the U.S. Soccer statement. "The feelings and connection I have for this team and for this country run deep. I've dreamed about coaching the USA for a long time so to get this opportunity is a dream come true."

A London native, Hayes is 47.

U.S. Soccer didn't specify how much Hayes will make, saying only that she'll "become the highest-paid women's soccer coach in the world." But given England coach Sarina Wiegman is making at least \$500,000, it'll be more than that.

COLLEGE FOOTBALL WEEK 12

Tuesday

Eastern Michigan 30, Akron 27
Toledo 32, Bowling Green 31
Northern Illinois 24, Western Michigan 0

Wednesday

Buffalo at Miami (Ohio)
Central Michigan at Ohio
Times p.m. Eastern; subject to change

Thursday

Boston College at Pitt 7 ESPN
Mississippi Valley State at Alabama ARM 7 ESPN+

Friday

South Florida at UTSA 9 ESPN2
Colorado at Washington State 10:30 FSI

Saturday

Michigan at Maryland Noon Fox
Chattanooga at Alabama Noon ESPN+/SEC+

Ill. Morris at Ole Miss Noon SEC
Rutgers at Penn State Noon FSI

Louisville at Miami (Fla.) Noon ABC
Oklahoma at BYU Noon ESPN

Tulane at Florida Atlantic Noon ESPN+
Coastal Carolina at Army Noon CBSN

Michigan State at Indiana Noon Big Ten
Southern Miss at Mississippi State Noon ESPN+/SEC+

Purdue at Northwestern Noon Big Ten
Abilene Christian at Texas A&M Noon ESPN+/SEC+

East Carolina at Navy Noon ESPN+/ESPN+
SMU at Memphis Noon ESPN2

Bucknell at Marist Noon ESPN
Georgetown at Holy Cross Noon ESPN+

Lafayette at Lehigh Noon ESPN+
Dartmouth at Brown Noon ESPN+

Harvard at Yale Noon ESPN+
Eastern Illinois at Robert Morris Noon ESPN+

North Carolina at Wake Forest Noon ESPN+
Western Carolina at VMI Noon ESPN+

UMass at Liberty 1 ESPN+
Morgan State at Howard 1 ESPN+

Columbia at Cornell 1 ESPN+
Southeast Missouri State at Bryant 1 ESPN+

Charleston Southern at Gardner-Webb 1 ESPN+
UT Martin at Samford 1 ESPN+

Morehead State at Presbyterian 1 ESPN+
The Citadel at East Tennessee State 1 ESPN+

Fordham at Colgate 1 ESPN+
Princeton at Penn 1 ESPN+

Louisiana Tech at Jacksonville State 2 ESPN+
UTEP at Middle Tennessee 2 ESPN+

Rice at Charlotte 2 ESPN+
Appalachian State at James Madison 2 ESPN+

Kent State at Ball State 2 ESPN+
Delaware State at North Carolina Central 2 ESPN+

South Carolina State at Norfolk State 2 ESPN+
Illinois State at North Dakota 2 ESPN+

Central Arkansas at Austin Peay 2 ESPN+
Stephen F. Austin at Eastern Kentucky 2 ESPN+

Montana State at Montana 2 ESPN+
Berkeley State at Northern Colorado 2 ESPN+

Indiana State at Southern Illinois 2 ESPN+
Youngstown State at Murray State 2 ESPN+

South Dakota at Western Illinois 2 ESPN+
Utah at Arizona 2:30 Pac-12

Cincinnati at West Virginia 2:30 ESPN+
Duke at Virginia 3 CW

North Texas at Tulsa 3 ESPN+
Temple at UAB 3 ESPN+

Texas State at Arkansas State 3 ESPN+
Alabama State at Prairie View A&M 3 ESPN+

Alcorn State at Jackson State 3 ESPN+
Sacramento State at UC Davis 3 ESPN+

Missouri State at South Dakota State 3 ESPN+
Incarnate Word at Houston Christian 3 ESPN+

Tennessee Tech at Tennessee State 3 ESPN+
Georgia at Tennessee 3:30 CBS

Wake Forest at Notre Dame 3:30 NBC
Illinois at Iowa 3:30 FSI

North Carolina at Clemson 3:30 ESPN+
Sam Houston at Western Kentucky 3:30 ESPN+

UCLA at Southern Cal 3:30 ABC
North Carolina State at Virginia Tech 3:30 ACC

Boylar at TCU 3:30 ESPN+
Louisiana at Troy 3:30 NF

UNLV at Air Force 3:30 CBSN
Bethune-Cookman vs. Florida A&M (Orlando) 3:30 ESPNJ

Minnesota at Ohio State 4 Big Ten
Oregon at Arizona State 4 Fox

Oklahoma State at Houston 4 ESPN2
New Mexico State at Auburn 4 SEC

Northern Arizona at Eastern Washington 4 ESPN+
McNeese at Lamar 4 ESPN+

UCF at Texas Tech 5 FS2
Marshall at South Alabama 5 ESPN+

North Dakota State at UNI 5 ESPN+
Old Dominion at Georgia Southern 6 ESPN+

North Alabama at Florida State 6:30 CW
Cal at Stanford 6:30 Pac-12

Kansas State at Kansas 7 FSI
Boise State at Utah State 7 CBSN

Southern Utah at Utah Tech 7 ESPN+
Idaho State at Idaho 7 ESPN+

Washington at Oregon State 7:30 ABC
Florida at Missouri 7:30 ESPN

Florida International at Arkansas 7:30 ESPNJ
Kentucky at South Carolina 7:30 SEC

Nebraska at Wisconsin 7:30 ABC
Texas at Iowa State 8 Fox

Georgia State at LSU 8 ESPN2
Syracuse at Georgia Tech 8 ACC

Weber State at Cal Poly 8 ESPN+
New Mexico at Fresno State 10:30 FSI

San Diego State at San Jose State 10:30 CBSN

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The City of Mesa, AZ is requesting proposals from qualified and experienced firms to provide Information Technology Solutions Products and Services RFP No. 2024026. In order to be considered, the Offeror must complete and submit a proposal to City of Mesa in accordance with the solicitation documentation assessable at <https://vendor.mesaz.gov/>

PRE-PROPOSAL CONFERENCE:
Thursday, November 16, 2023 at 9AM AZ Time

PROPOSAL DUE DATE:
December 12, 2023

For further information, please contact Purchasing Division at (480) 644-2301.

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by Eric Valdespino
Who is Eric Valdespino?
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Opportunity Notice Uniforms with Related Products and Services

Opportunity Information

Organization:	Canoe Procurement Group of Canada
Organization Address:	
Reference Number:	AB-2023-06751
Solicitation Number:	AB-2023-06751
Solicitation Type:	Request for Proposal
Posting (MM/dd/yyyy):	11/16/2023 09:00:00 AM Alberta Time
Closing (MM/dd/yyyy):	01/11/2024 03:30:00 PM Alberta Time
Last Update (MM/dd/yyyy):	11/15/2023 12:53:22 PM Alberta Time
Agreement Type:	NWPTA/TILMA & CFTA & CETA & TCA
Region of Opportunity:	Open
Region of Delivery:	Alberta
Opportunity Type:	Open & Competitive

Commodity Codes:

N8415LF: GLOVES, RUBBER (EXCEPT HOSPITAL TYPE)
 N8405XC: UNIFORMS
 N8415TD: COVERALLS, BREATHABLE, NON WOVEN
 N8415T: COVERALLS, WOVEN, DND, FLYERS
 N6532D: NURSES UNIFORM, JACKET AND SLACKS
 N8415AB: APRON, CLOTH
 N8415TC: COVERALLS, WOVEN, FIRE FIGHTERS, NOMEX, DND ONLY
 N8415LC: GLOVES, WORK (CLOTHING SPECIAL PURPOSE)
 N8415TA: COVERALLS WOVEN AND LINERS, CHEMICAL PROTECTIVE
 N7920H: MOP
 N8405QC: PARKA/JACKET, EXCEPT DOWNFILLED (INCLUDING RCMP COMBAT, LINED COVERALLS AND STORM TROUSERS)
 N8415LE: GLOVES, FIRE PROTECTION INCLUDING FIREMEN'S
 N8405XH: CLOTHING, SPORTSWEAR
 N7930C: CLEANING COMPOUND
 N8430AB: BOOTS, OVERSHOES, RUBBER, VULCANIZED
 N8415: Clothing, Special Purpose
 K000ED: Clothing Alterations and Repairs
 N8415QC: JACKETS/TROUSERS, EMERGENCY RESPONSE TEAM, RCMP AND CSC ONLY - COMBAT AND CAMOUFLAGE
 N8470A: Helmets (personal armour)
 N8415QB: JACKET/TROUSERS, FIREMENS
 N8415QBA: JACKET/TROUSERS, FIREMAN, PROTECTIVE, FIRE RETARDANT, INCLUDING NOMEX
 N8430: Footwear, Men's
 N8470CA: VEST, KEVLAR, SMALL ARMS PROTECTIVE, SOFT BODY ARMOUR
 N7920BS: BRUSH, FLOOR SWEEPING, CGSB 22-GP-13 AND 14
 WR8410A: UNIFORMS - RENTAL
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 N8470: Armor, Personal
 N7920D: CLOTH, CLEANING
 N8415EB: COAT, FIREMEN, BUNKER
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Category: Goods

potential vendors (bidders) may view the bid package here.



Interested vendors (bidders) who wish to submit a response to this opportunity should register their interest by downloading the document(s) from the bid package.



N8415AA: APRON, LEATHER
N8415B: ATHLETIC CLOTHING/WEARING APPAREL
N8430AC: BOOTS, SHOES, WORK OR DRESS, goODYEAR WELT (MENS)
EXCEPT RCMP
N8405W: UNIFORM, CAREER, CIVILIAN DRIVER

Response Submission:

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<https://proportal.sourcwell-mn.gov>

Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Response Contact:

Wolff, Tara
Manager of Procurement
2510 Sparrow Drive
Nisku, Alberta T9E 8N5
Tel: 218-541-5362
Email: tara.wolff@sourcwell-mn.gov

Response Specifics:

A full copy of the Request for Proposals can be found on the Sourcwell Procurement Portal [<https://proportal.sourcwell-mn.gov>]. Only proposals submitted through the Sourcwell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, 4:30 pm Central Time, and late proposals will not be considered.

Proposer's complete proposal must be submitted through the Sourcwell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcwell. Only complete proposals that are timely submitted through the Sourcwell Procurement Portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that the proposal is received on time.

All proposals must be received through the Sourcwell Procurement Portal no later than the Proposal Due Date and time noted in the Solicitation Schedule above. It is recommended that Proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The closing time and date is determined by the Sourcwell Procurement Portal web clock.

In the event of problems with the Sourcwell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to twenty-four (24) hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcwell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcwell's support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the Proposer has obtained this solicitation document from a third party, the onus is on the Proposer to

Bid RFP #011124 - Uniforms with Related Products and Services

[\[Switch to Vendor View\]](#)

Bid Type RFP

Bid Number 011124

Title Uniforms with Related Products and Services

Start Date Nov 16, 2023 7:52:57 AM CST

End Date Jan 11, 2024 4:30:00 PM CST

Agency Sourcewell

Bid Contact Tara Wolff
 (218) 541-5362
 rfp@sourcewell-mn.gov
 202 12th Street NE
 P.O. Box 219
 Staples, MN 56479-0219

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View reports on who has been notified of the bid or accessed it.
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Questions

0 Questions
 0 Unanswered
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Description

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Pre-Bid Conference

Date Dec 13, 2023 10:00:00 AM CST

Location Online Conference

Notes Login information will be emailed two business days prior to the event.

Documents

No Documents for this bid

View Details

Click [here](#) to return to the Sourcewell Procurement Portal home page.

Bid Details
▲

Bid Classification: Bid Type: Bid Number: Bid Name: Bid Status: Bid Closing Date: Question Deadline: Electronic Auctions: Language for Bid Submissions: Submission Type: Submission Address: Public Opening: Public Opening Address: Description: Bid Document Access: Categories:	Goods RFP - General RFP 011124 Uniforms with Related Products and Services Open Thu Jan 11, 2024 4:30:00 PM (CST) Wed Jan 3, 2024 4:30:00 PM (CST) Not Applicable English unless specified in the bid document Online Submissions Only Online Submissions Only Yes See RFP and FAQ documents for details. Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Uniforms with Related Products and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time , and late proposals will not be considered. Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation. Show Categories [+]
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Important Dates

Pre-Proposal Conference:
December 13, 2023 at 10:00 am CST

Proposals Due:
January 11, 2024 at 4:30 pm CST

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#)



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Publish /Verify Contents Save as Template

Solicitation Setting

- ✓ Invite Bidders No
- ✓ Evaluate Response online No
- ✓ Internal Approval No
- ✓ Enable Collaboration with other Users No

Solicitation Details

Mandatory Information			
Solicitation Type	RFP	Solicitation Number	011124
Solicitation Name	Uniforms with Related Products and Services	Procurement Type	Goods , Services
Country & Province/State	Canada / Ontario	Published By	Sourcewell
Accept Questions	Not Applicable		
Internal Information (For Internal Use Only)			
Procurement Title/Project Name	011124 Uniforms		

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Basic Settings			
Solicitation Type	Open to all suppliers	Estimated Contract Amount	
Publish Date	11/16/2023	Closing Date & Time	01/11/2024 16:30:00 CT
Publish Option		Value Range for this Solicitation	10,000,001 over

- Selected Categories**
- Business Services/ Supplies**
 - Clothing and Textiles Uniforms, jackets, shoes, linen, laundry services, bedding clothing, mannequins/manikins, footwear, bags, etc



Solicitation Overview



Uniforms with Related Products and Services

011124

Closing Date: 01/11/2024 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Uniforms with Related Products and Services** to result in a contracting solution for use by its **Participating Entities**. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell.mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

- 1 Preview
- 2 Amendments
- 3 Bid Results
- 4 Award
- 5 Audit



Preview

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Notice Categories

Basic Information

Estimated Contract Value (CAD)
200,000,000.00 (Not shown to suppliers)

Reference Number
0000259664

Issuing Organization
Sourcewell

Solicitation Type
RFP - Request for Proposal (Formal)

Solicitation Number
011124

Title
Uniforms with Related Products and Services

Source ID
PP.CO.USA.868485.C88455

Details

Location
Canada, All of Canada, All of Canada

Purchase Type
Duration: 4 years

Description
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Uniforms with Related Products and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public... [See more](#)

Dates

Publication Date
2023/11/16 08:41:11 AM EST

Question Acceptance Deadline
2024/01/03 05:30:00 PM EST

Questions are submitted online
No

Closing Date
2024/01/11 05:30:00 PM EST

Bid Intent
Not Available

Prebid Conference
2023/12/13 11:00:00 AM EST

Contact Information

Procurement Department
rfp@sourcewell-mn.gov

218-894-1930

Pre-Bidding Events

Event Type
Prebid Conference

Attendance
Recommended

Event date
2023/12/13 11:00:00 AM EST

Location
Online Conference

Event Note
Login information will be emailed two business days prior to the event.

Bid Submission Process

Bid Submission Type
Electronic Bid Submission

Pricing
In attached document

Bid Documents List

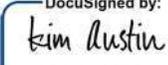
Item Name	Description	Mandatory	Limited to 1 file
Bid Documents	Documents defining the proposal	Yes	No

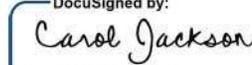


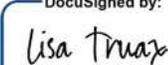
Proposal Evaluation Uniforms with Related Products and Services RFP #011124

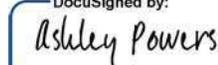
		American Soccer Company, Inc.	Anchortex Corporation	Blauer Manufacturing Co., Inc.	Canadian Linen and Uniform Service	Charm-Tex	Courage Tactical, LLC DBA CopsPlus	Galls, LLC	HAIX NORTH AMERICA
Possible Points									
Conformance to RFP Requirements	50	39	41	44	40	31	40	41	42
Financial Viability and Marketplace Success	75	54	59	66	51	50	60	62	65
Ability to Sell and Deliver Service	100	75	67	84	77	67	66	84	81
Marketing Plan	50	36	38	43	38	26	41	41	43
Value Added Attributes	75	54	54	57	64	34	55	64	64
Warranty	50	37	40	43	41	34	42	42	42
Depth and Breadth of Offered Equipment, Products, or Services	200	144	170	151	166	146	166	169	148
Pricing	400	315	334	329	313	315	332	318	305
Total Points	1,000	754	803	817	790	703	802	821	790
Rank Order		11	6	4	9.5	14	7.5	3	9.5

		LION First Responder PPE	Martin & Levesque, Inc.	Mobb Workwear, Ltd.	Municipal Emergency Services, Inc.	Plan D, Inc.	UniFirst Corporation	Vestis Uniforms and Workplace Supplies	Zip's Truck Equipment, Inc.
Possible Points									
Conformance to RFP Requirements	50	42	42	24	41	31	43	41	38
Financial Viability and Marketplace Success	75	60	63	35	60	38	65	65	54
Ability to Sell and Deliver Service	100	83	73	54	82	59	87	84	74
Marketing Plan	50	42	40	26	39	25	43	42	34
Value Added Attributes	75	62	56	42	55	48	66	61	48
Warranty	50	44	42	35	41	32	44	43	36
Depth and Breadth of Offered Equipment, Products, or Services	200	155	151	134	173	114	172	171	145
Pricing	400	318	268	229	311	236	330	319	278
Total Points	1,000	806	735	579	802	583	850	826	707
Rank Order		5	12	16	7.5	15	1	2	13

DocuSigned by:

 6830543C58384D1...
 Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager

DocuSigned by:

 6EE63AEDED5F46E...
 Carol Jackson, Procurement Analyst

DocuSigned by:

 04A338655E9E49E...
 Lisa Truax, Procurement Analyst

DocuSigned by:

 FC1E850F88DF4AC...
 Ashley Powers, Procurement Analyst



Proposal Opening Record

Date of opening: January 11, 2024

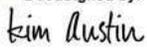
Sourcewell posted Request for Proposal #011124, for the procurement Uniforms with Related Products and Services, on the Sourcewell Procurement Portal [proportal.sourcewell-mn.gov] on Thursday, November 16, 2023, and the solicitation remained in an open status within the portal until January 11, 2024, at 4:30 pm CT. The RFP required that all proposals be submitted through the Sourcewell Procurement Portal no later than 4:30 pm CT on January 11, 2024, the date and time specified in the Solicitation Schedule.

The undersigned certify that all responses received on Request for Proposal #011124 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

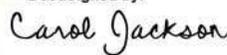
Responses were received from the following:

American Soccer Company, Inc. - Submitted Thu Jan 11, 2024 11:33:26 AM
 Anchortex Corporation - Submitted Thu Jan 4, 2024 11:34:08 AM
 Blauer Manufacturing Co., Inc. - Submitted Wed Jan 10, 2024 4:13:18 PM
 Canadian Linen and Uniform Service - Submitted Thu Jan 11, 2024 3:49:07 PM
 Charm-Tex - Submitted Tue Jan 9, 2024 11:12:15 AM
 Courage Tactical, LLC DBA CopsPlus - Submitted Thu Jan 11, 2024 4:22:32 PM
 Galls, LLC - Submitted Thu Jan 11, 2024 11:48:26 AM
 HAIX NORTH AMERICA - Submitted Thu Jan 11, 2024 8:25:35 AM
 LION First Responder PPE - Submitted Thu Jan 11, 2024 9:52:05 AM
 Martin & Levesque, Inc. - Submitted Thu Jan 11, 2024 11:25:16 AM
 Mobb Workwear, Ltd. dba Universal Workwear - Submitted Tue Jan 2, 2024 12:59:09 PM
 Municipal Emergency Services, Inc. - Submitted Thu Jan 11, 2024 12:22:57 PM
 Plan D, Inc. - Submitted Tue Jan 2, 2024 1:33:58 PM
 UniFirst Corporation - Submitted Thu Jan 11, 2024 8:31:57 AM
 Vestis Uniforms and Workplace Supplies - Submitted Thu Jan 11, 2024 3:37:13 PM
 Zip's Truck Equipment, Inc. - Submitted Wed Jan 10, 2024 5:02:38 PM

The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcewell Procurement Portal, on January 11, 2024, at 4:30 pm CT. All responsive proposals were then submitted for review by the Sourcewell Evaluation Committee.

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 6830543C58384D1...

Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager

DocuSigned by:

 6EE63AEDED5F46E...

Carol Jackson, Procurement Analyst



RFP #011124
REQUEST FOR PROPOSALS
for
Uniforms with Related Products and Services

Proposal Due Date: January 11, 2024, 4:30 p.m., Central Time

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Uniforms with Related Products and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 11, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

SOLICITATION SCHEDULE

Public Notice of RFP Published:	November 16, 2023
Pre-proposal Conference:	December 13, 2023, 10:00 a.m., Central Time
Question Submission Deadline:	January 3, 2024, 4:30 p.m., Central Time
Proposal Due Date:	January 11, 2024, 4:30 p.m., Central Time Late responses will not be considered.
Opening:	January 11, 2024, 4:30 p.m., Central Time See RFP Section V.G. "Opening"

I. ABOUT SOURCEWELL

A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements (including Canadian Free Trade Agreement, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement, as applicable), and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Indigenous self-governing bodies;
- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service entities referred to as MASH sector (this should be construed to include but not be limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;

- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest; and
- Members of the Canoe procurement group of Canada, and their partner associations: Canoe members are regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities in Alberta and across Canada, as well as any corporation or entity owned or controlled by one or more of the preceding entities – as well as partner associations, including Saskatchewan Association of Rural Municipalities, Association of Manitoba Municipalities, Local Authorities Services/Association of Municipalities Ontario, Nova Scotia Federation of Municipalities, Federation of Prince Edward Island Municipalities, Municipalities Newfoundland Labrador, Union of New Brunswick Municipalities, North West Territories Association of Communities, CivicInfo BC, and their members.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In addition, where applicable, other purchasing cooperatives and procurement officials receive notice and are encouraged to re-post the solicitation opportunity.

Proof of publication will be available at the conclusion of the solicitation process.

II. SOLICITATION DETAILS

A. SOLUTIONS-BASED SOLICITATION

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

1. Sourcewell is seeking proposals for Uniforms with Related Products and Services, including, but not to be limited to:
 - a. Uniform apparel, uniform accessories, and footwear for the following uses and applications:
 - i. Transportation, automotive, fleet, public works and utilities, manufacturing, and warehouse personnel;
 - ii. Parks and recreation, facilities or grounds maintenance and custodial, administrative, and mailroom personnel;
 - iii. Healthcare and food service personnel;
 - iv. Public safety personnel (fire, law enforcement, EMS, tactical, corrections, and security);
 - v. Athletic and physical education competition and participation; and,
 - vi. Educational, academic, and performing arts participation and events.
 - b. Rental and leasing services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Section 1.a. above;
 - c. Customization, personalization, alteration, fitting, and sizing services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Section 1.a. above;
 - d. Laundry, cleaning, mending, and repair services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Section 1.a. above; and,
 - e. Proposers may also include an incidental offering of facility supplies and related services such as, floor mats, mops, cleaning supplies, first-aid supplies, and related items to the extent they are complementary to the offering of the uniform apparel, uniform accessories, and footwear described in Section 1.a. above.

Proposers may include related equipment, accessories, and services to the extent that these solutions are ancillary or complementary to the equipment, products, or services being proposed.

2. The primary focus of this solicitation is on Uniforms with Related Products and Services. This solicitation should NOT be construed to include services-only solutions.

3. This solicitation does not include those equipment, products, or services covered under categories included in pending or planned Sourcewell solicitations, or in contracts currently maintained by Sourcewell, identified below:

- a. Firefighting Personal Protective Equipment with Related Equipment Cleaning (RFP #010424) with the exception of the types of solutions described in RFP Section II. B. 1.a.iv. above.

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment-only or products-only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell encourages suppliers to offer the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.

5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

D. PROSPECTIVE CONTRACT TERM

The term of any resulting contract(s) awarded by Sourcewell under this solicitation will be four years. Sourcewell and supplier may agree to up to three additional one-year extensions based on the best interests of Sourcewell and its Participating Entities. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

E. ESTIMATED CONTRACT VALUE AND USAGE

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$50 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

G. ADDITIONAL CONSIDERATIONS

1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion.
3. If a proposer works with a consultant on its proposal, the consultant (an individual or company) may not assist any other entity with a proposal for this solicitation.
4. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.
5. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the

requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.

6. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

III. PRICING

A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
 - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."
 - b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any contract resulting from this RFP.
2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
3. Stated in U.S. and Canadian dollars (as applicable).
4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

B. ADMINISTRATIVE FEES

Proposers awarded a contract are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

IV. CONTRACT

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To request a modification to the template Contract, a proposer must submit the Exceptions to Terms, Conditions, or Specifications table with its proposal. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.
2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

V. RFP PROCESS

A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Vendor Account. Pre-proposal conference attendance is optional.

B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

C. ADDENDA

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account. The proposer is solely responsible to check the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer's proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;
- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

D. PROPOSAL SUBMISSION

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. **Late proposals will not be considered.** It is the proposer's sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcwell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcwell's support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcwell Procurement Portal Vendor Account and register for this solicitation opportunity.

Within the Sourcwell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

G. OPENING

The Opening of proposals will be conducted in the Sourcwell Procurement Portal immediately following the proposal due date and time. To view the list of proposers resulting from the opening, verify that the Sourcwell Procurement Portal opportunities list search is set to "All" or "Closed."

Members of the public may attend the Opening at Sourcwell's office located at 202 12th Street NE, Staples, MN to hear the results.

VI. EVALUATION AND AWARD

A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities.

Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- Total evaluation scores (giving consideration to natural breaks in the scoring of responsive proposals);
- The number and geographic location of highest-scoring proposers that offer:
 - A comprehensive selection of the requested equipment, products, or services;
 - A sales and service network ensuring availability and coverage for Participating Entities' use; and
 - Other attributes of the proposer or contents of its proposal that assist Participating Entities in achieving environmental and social requirements, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

B. AWARD(S)

Award(s) will be made to the highest-scoring proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50
Value Added Attributes	75
Warranty and Performance Standards or Guarantees	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
	400

TOTAL POINTS**1000****C. PROTESTS OF AWARDS**

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell's Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received, and time stamped at the Sourcewell office by 4:30 p.m., Central Time, no later than 10 calendar days following Sourcewell's notice of contract award(s) or non-award. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;
- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;

- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



11/20/2023

Addendum No. 1

Solicitation Number: RFP 011124

Solicitation Name: Uniforms with Related Products and Services

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Can you please provide the 15+ tables questions in an excel file to allow responses to be created offline?"

Answer 1:

After selecting "Start Submission", a proposer may navigate to Step 4 – "Preview Bid" and select "Preview My Bid in PDF" if a downloadable PDF of the questionnaire tables is desired. An excel file is not available.

Question 2:

Does this RFP cover Athletic Uniforms for K-12 ?

Answer 2:

Each proposer, in its discretion, will propose the equipment, products, and services that it deems to fall within Sourcewell's requested equipment, products, and services as described in RFP Section II. B (Requested Equipment, Products and Services). However, only those products within the scope of the RFP will be included in any contract awarded by Sourcewell as a result of this solicitation.

Question 3:

Hi! I can't seem to locate the items to be quoted. And where does the pricing get entered? Please advise and thank you.

Answer 3:

Sourcewell utilizes a competitive, solutions-based solicitation approach that is not based on detailed specifications or finite quantities. A proposer can propose its entire line of equipment, products, and services falling within the requested equipment, products, and services as described in the RFP.

End of Addendum

Acknowledgement of this Addendum to RFP 011124 posted to the Sourcewell Procurement Portal on 11/20/2023, is required at the time of proposal submittal.



12/12/2023

Addendum No. 2

Solicitation Number: RFP 011124

Solicitation Name: Uniforms with Related Products and Services

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Does each planned attendee from our organization require a separate login for tomorrow's Pre-Proposal Conference for RFP 011124 - Uniforms with Related Products and Services or can many use the one I have?

Answer 1:

The login for the pre-proposal conference may be used by multiple users within an organization.

End of Addendum

Acknowledgement of this Addendum to RFP 011124 posted to the Sourcewell Procurement Portal on 12/12/2023, is required at the time of proposal submittal.



12/14/2023

Addendum No. 3

Solicitation Number: RFP 011124

Solicitation Name: Uniforms with Related Products and Services

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

What do you mean by Low Bid-Low quality Responses. This Reference we Found (in Pre-Proposal Conference of Dec.13, 2023 Dated) on page 11 UNDER: Value of Cooperative Purchasing. Do you mean you-Sourcewell are looking *[sic]* all items with Low Quality with the Lowest-Lowest Prices in the Market?

Answer 1:

Slide 11 of the Pre-Proposal Conference references that cooperative purchasing avoids “low-bid, low-quality awards” as can happen with typical low-bid processes. Further, RFP Section VI. A. Evaluation states that “It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities.”

Question 2:

What is the Administrative Fee? Do you mean Each Product Price has a commission % or Fix % or \$ amount we need to Pay to Sourcewell in our offered Prices for all Products to Sourcewell in our BID?

Answer 2:

Refer to RFP Section III. B. - Administrative Fee. It is left to the discretion of each proposer to determine and propose an administrative fee that is consistent with its business and its industry.

Question 3:

Do we need to include all our Products PHOTO--or--Pictures? OR *[sic]* Can we just offer with Product Name *[sic]* & Prices? Does it require some Very Brief specifications—Type of Style-Must *[sic]* INCLUDED with the Proposer bid on Each Product & Prices?

Answer 3:

It is left to the discretion of each proposer to determine and propose the product and pricing approach that aligns with their business methods and satisfies all the requirements of RFP Section III. - Pricing. Proposals are evaluated based on the criteria stated in the RFP.

Question 4:

If the Proposer bid on Each Product & Prices comes WITHOUT some Very Brief specifications—Type of Style- included –then will it impact on Earning Points--Award Criteria--1,000 Points?

Answer 4:

It is left to the discretion of each proposer to determine and propose the product and pricing approach that aligns with their business methods and satisfies all the requirements of RFP Section III. - Pricing. Proposals are evaluated based on the criteria stated in the RFP.

Question 5:

In Section III. Pricing, B. ADMINISTRATIVE FEES (Page 7); The RFP indicates that the Administrative Fees is “typically one percent (1%) to two percent (2%)”...How is the actual final admin fee percentage determined for awarded contracts?

Answer 5:

Refer to RFP Section III. B. – Administrative Fees, for directions on proposing an administrative fee. It is left to the discretion of each proposer to determine and propose an administrative fee that is consistent with its business and its industry.

Question 6:

In Section III. Pricing, A. REQUIREMENTS (Page 7); If a vendor chooses Option A and submits Line-item Pricing by providing a specific price list of individual products or services, what are the pricing guidelines for any additional products or services that could also be provided to customers above and beyond the submitted Line Item Pricing individual item list?

Answer 6:

It is left to the discretion of each proposer to determine and propose the product and pricing approach that aligns with their business methods and satisfies all the requirements of RFP Section III. – Pricing. Refer to RFP Section III. – Pricing A.1. – Requirements, which allows for a combination of pricing options. Proposals are evaluated based on the criteria stated in the RFP. Section 4, Product and Pricing Change Requests of the Contract Template is applicable once a vendor has a contract and needs to change pricing or add or subtract products from the initial proposed offering.

End of Addendum

Acknowledgement of this Addendum to RFP 011124 posted to the Sourcewell Procurement Portal on 12/14/2023, is required at the time of proposal submittal.



12/18/2023

Addendum No. 4

Solicitation Number: RFP 011124

Solicitation Name: Uniforms with Related Products and Services

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Administrative Fee. If the Proposer (Bidder) do not give any administrative Fee by any means to Sourcewell then what will happen?

Answer 1:

Refer to Section 8. B. – Administrative Fee, of the Sourcewell contract template. “In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities.” The inability to reach an agreed upon administrative fee may result in the failure to execute a potential contract if a proposer is selected for award.

Question 2:

If the Proposer (Bidder) do not CLARIFY in their Pricing to the Submitted Bid about any Administrative Fee to Sourcewell will the Proposer get less than 1000 points?

Answer 2:

Refer to Answer 1 above. Proposals are evaluated based on the criteria identified in the RFP.

Question 3:

Can you Extend the Closing date to February 15, 2024?

Answer 3:

With the availability of the Sourcewell Procurement Portal allowing for 24/7 remote access, an extension is not anticipated at this time.

End of Addendum

Acknowledgement of this Addendum to RFP 011124 posted to the Sourcewell Procurement Portal on 12/18/2023, is required at the time of proposal submittal.

UniFirst Corporation agrees to provide Coral Springs Improvement District with all services, terms, and conditions listed in contract RFP# 011124 with Sourcewell. UniFirst Corporation agrees that they will also comply with the requirements below in the administration of this contract with the Coral Springs Improvement District. Further UniFirst Corporation agrees that it is their obligation to obtain affidavits from any subcontractors to ensure that the subs are in compliance with E-Verify.

The CONTRACTOR and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees. The CONTRACTOR agrees and acknowledges that the OWNER is a public employer subject to the E-Verify requirements as set forth in Section 448.095, Florida Statutes, and that the provisions of Section 448.095, Florida Statutes apply to this Agreement. If the OWNER has a good faith belief that the CONTRACTOR has knowingly hired, recruited or referred an alien who is not authorized to work by the Immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall terminate this Agreement. If the OWNER has a good faith belief that a subcontractor performing work under this Agreement knowingly hired, recruited or referred an alien who is not duly authorized to work by the Immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall promptly notify the CONTRACTOR and order the CONTRACTOR to immediately terminate the contract with the subcontractor. The CONTRACTOR shall be liable for any additional costs incurred by the OWNER as a result of the termination of a contract based on CONTRACTOR'S failure to comply with E-Verify requirements evidenced herein.

IF THE CONTRACTOR HAS ANY QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTORS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, THE CONTRACTOR SHOULD CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT

Sandra Demarco
210 N. University Drive, Suite 702 Coral Springs, FL 33071
(O) 954.603.0033, Ext. 40532
Email: PublicRecords@inframark.com

UniFirst Corporation Representative

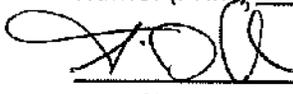
CSID Representative

Title: GENERAL MANAGER

Title: _____

Name: (Print) ALEX DUKEWANE

Name: (Print) _____

 01/17/2025

Signature

Date

Signature

Date



Incentives and Pricing

U.S. Rental Program – Product and Pricing

U.S. Rental Garment Pricing

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
1.	BLEND GARMENTS			
2.	Woven Shirts			
3.	Long Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0102	\$0.16	\$23.92
4.	Short Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0202	\$0.13	\$20.28
5.	Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	08MX	\$0.37	\$40.25
6.	Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	06MX	\$0.33	\$35.49
7.	Women's Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MW	\$0.36	\$39.34
8.	Women's Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MX	\$0.32	\$35.13
9.	Women's Long Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0335	\$0.21	\$26.91
10.	Women's Short Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0436	\$0.17	\$21.74
11.	Micro Check Long Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	03UM	\$0.21	\$31.54
12.	Micro Check Short Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	04UM	\$0.18	\$27.43
13.	Micro Check Short Sleeve Shirt-Jac, 4 oz. 65/35 Poly/Cotton Blend.	15UM	\$0.21	\$31.69
14.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0314	\$0.21	\$31.41
15.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0414	\$0.17	\$25.19
16.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe.	0137	\$0.23	\$35.31
17.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe	0237	\$0.20	\$29.48
18.	Thin Stripe LS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0137	\$0.23	\$35.31
19.	Thin Stripe SS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0237	\$0.20	\$29.48
20.	Breeze Weave Striped Long Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0172	\$0.20	\$29.56
21.	Breeze Weave Striped Short Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0405	\$0.16	\$23.45
22.	UniWeave Service Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0348	\$0.19	\$29.28
23.	UniWeave Service Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0448	\$0.17	\$25.58
24.	UniWeave Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0123	\$0.19	\$28.50
25.	UniWeave Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0223	\$0.17	\$25.06
26.	Contrast Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0171	\$0.23	\$33.98
27.	Contrast Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0276	\$0.17	\$26.05
28.	Bold Stripe Long Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0373	\$0.22	\$33.36
29.	Bold Stripe Short Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0482	\$0.18	\$27.82
30.	Striped Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0138	\$0.18	\$26.57
31.	Striped Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0238	\$0.15	\$22.52
32.	Long Sleeve Solid Ripstop Shirt, 4.25oz. 65/35 Poly/Cotton Blend.	01MB	\$0.31	\$40.79
33.	Short Sleeve Solid Ripstop Shirt, 4.25oz. 65/35 Poly/Cotton Blend.	02MB	\$0.28	\$35.93
34.	Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	01OB	\$0.38	\$49.53
35.	Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	02OB	\$0.34	\$44.72
36.	Women's Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	05OB	\$0.37	\$48.23
37.	Women's Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	05OC	\$0.34	\$44.38
38.	Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0111	\$0.19	\$28.78
39.	Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0211	\$0.17	\$26.26
40.	Women's Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0112	\$0.26	\$34.03
41.	Women's Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0422	\$0.26	\$33.18
42.	Long Sleeve Canvas Weave, 60/40 Cotton/Poly Blend.	08WW	\$0.41	\$53.72
43.	Short Sleeve Canvas Weave, 60/40 Cotton/Poly Blend.	07WW	\$0.38	\$49.19
44.	Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0820	\$0.30	\$38.35
45.	Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0636	\$0.28	\$36.40
46.	Women's Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0960	\$0.28	\$36.35

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
47.	Women's Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	4248	\$0.27	\$35.07
48.	Security Shirt Long Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0167	\$0.36	\$46.54
49.	Security Shirt Short Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0607	\$0.37	\$47.63
50.	Pants & Shorts			
51.	Flat Front Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1002	\$0.22	\$33.44
52.	MIMIX Cargo Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	10MY	\$0.45	\$57.95
53.	MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	10MX	\$0.41	\$44.67
54.	Women's MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	11MX	\$0.41	\$44.75
55.	Flexwaist Pant, 8 oz. 65/35 Poly/Cotton Blend.	1138	\$0.21	\$32.11
56.	Pleated Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1122	\$0.24	\$36.76
57.	Cargo Pant, 8 oz. 65/35 Poly/Cotton Blend.	10AI	\$0.28	\$42.90
58.	Jean Style Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1060	\$0.24	\$35.78
59.	Flat Front Pant, 7.5oz Canvas Weave 60/40 Cotton/Poly Blend.	10WW	\$0.41	\$53.64
60.	Cargo Pant, 7.5oz Canvas Weave 60/40 Cotton/Poly Blend.	11WW	\$0.47	\$60.74
61.	Shop Pant, 8 oz Canvas 54/42/4 Poly/Cotton/Spandex	10DO	\$0.41	\$53.09
62.	Flat Front Short, 7.5 oz. 65/35 Poly/Cotton Blend.	1034	\$0.18	\$26.70
63.	Pleated Short, 7.5/8oz 65/35 Poly/Cotton Blend.	1129	\$0.20	\$30.32
64.	Cargo Short, 7.5/8 oz 65/35 Poly/Cotton Blend.	1271	\$0.24	\$35.75
65.	Cell Phone Short, 7.75 oz. 65/35 Poly/Cotton Blend.	12KB	\$0.20	\$29.48
66.	Women's Flat Front Flexwaist Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	1167	\$0.22	\$32.60
67.	Women's Flat Front Work-N-Motion Pant, 7.75 oz. 75/25 Poly/Cotton Blend.	12AG	\$0.33	\$42.82
68.	Women's Cargo Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	10A4	\$0.42	\$54.81
69.	Women's Elastic Back Pant w/ hook and eye closure, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.27	\$35.10
70.	Women's Cargo Short, 7.5/8oz 65/35 Poly/Cotton Blend.	10A9	\$0.36	\$46.90
71.	Jackets, Shop Coat, Coveralls,			
72.	Insulated Vest, 7.25oz. 65/35 Poly/Cotton Blend.	1640	\$0.43	\$55.41
73.	Permalined Jacket, 7.5 oz 65/35 Poly/Cotton Blend.	1506	\$0.39	\$59.05
74.	Ike Jacket, 7.5oz 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner 1721).	1507	\$0.33	\$50.15
75.	Permalined Team Jacket, 7.25oz 65/35 Poly/Cotton Blend.	1550	\$0.41	\$61.80
76.	Coaches Jacket, 7.5oz 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner 1721).	1540	\$0.34	\$50.60
77.	Duo Tone Team Jacket, 7.25oz 65/35 Poly/Cotton Blend.	1581	\$0.56	\$72.25
78.	Permalined Hip Jacket, 7.25oz 65/35 Poly/Cotton Blend.	1527	\$0.42	\$62.71
79.	Zip-in Liner, 7.5oz 100% Polyester.	1721	\$0.19	\$35.36
80.	Core Soft Shell Jacket.	15ML	\$0.39	\$50.78
81.	Women's Core Soft Shell Jacket.	14ML	\$0.39	\$50.31
82.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Concealed Snap Front, 7.5 oz. 65/35 Poly/Cotton Blend.	2525	\$0.34	\$51.19
83.	Long Sleeve Coverall, 7.5 oz. 65/35 Poly/Cotton Blend.	3002	\$0.34	\$51.35
84.	Short Sleeve Speed Suit, 5oz 65/35 Poly/Cotton Blend.	4022	\$0.43	\$55.25
85.	Deluxe Insulated Coverall. 7.5 oz. 65% polyester/35% cotton perm-press twill	3045	\$1.17	\$152.05
86.	Deluxe Insulated Bib-Overall. 7.5 oz. 65% polyester/35% cotton perm-press twill	3528	\$0.91	\$118.22
87.	POLYESTER GARMENTS			
88.	Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MM	\$0.15	\$27.69
89.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.14	\$25.19
90.	Polo w/Pockets 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MR	\$0.18	\$33.62
91.	Polo Pocketless 4.4 oz Lightweight Snag-Proof 100% Spun Poly.	04MF	\$0.15	\$28.39

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
92.	Color Block Performance Polo Pocketless, Side Panel, 4.5 oz Micro-Mesh 100% Polyester	04KF	\$0.19	\$36.82
93.	Polo w/Pocket 6.6 oz Two-Color Snag-Proof 100% Spun Poly.	04MT	\$0.22	\$40.90
94.	Long Sleeve Pocketless Polo Micropique Sportwick 3.8oz 100% Spun Poly.	08AP	\$0.17	\$32.68
95.	Short Sleeve T-Shirt w/Pocket Moisture Management 100% Spun Poly.	4277	\$0.13	\$22.85
96.	Long Sleeve T-Shirt w/Pocket Moisture Management 5.5oz 100% Spun Poly.	0871	\$0.15	\$28.47
97.	Security Pant Flat Front, 10 oz Polyester.	10B8	\$0.22	\$42.38
98.	COTTON GARMENTS			
99.	Long Sleeve Shirt, 6 oz. 100% Cotton.	0101	\$0.24	\$31.33
100.	Short Sleeve Shirt, 6 oz. 100% Cotton.	0201	\$0.22	\$28.81
101.	Long Sleeve, Snap Front Shirt Heavyweight 8 oz. 100% Cotton Denim.	0178	\$0.31	\$38.56
102.	Long Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	0361	\$0.26	\$32.81
103.	Short Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	04SS	\$0.21	\$26.52
104.	Long Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	0850	\$0.26	\$32.79
105.	Short Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	2205	\$0.23	\$28.73
106.	Flat Front Pant, 8.25 oz. 100% Cotton.	1001	\$0.30	\$39.55
107.	Cargo Pant, 8 oz. 100% Cotton.	1213	\$0.37	\$47.63
108.	UniFirst Classic Fit Jean, 13.75 oz. 100% Cotton Denim.	1091	\$0.26	\$34.32
109.	UniFirst Carpenter Jean, 14 oz. 100% Cotton Denim.	12UH	\$0.29	\$38.30
110.	UniFirst Relaxed Fit Jean, 13.75 oz. 100% Cotton Denim.	10HD	\$0.32	\$41.16
111.	Wrangler Regular Fit Jean, 15 oz. 100% Cotton Denim.	1150	\$0.36	\$44.56
112.	Wrangler Relaxed Fit Jean, 14.5 oz. 100% Cotton Denim.	1144	\$0.38	\$47.09
113.	Wrangler Cowboy Cut Jean, 14.5 oz. 100% Cotton Denim.	1118	\$0.38	\$47.35
114.	Dickies Carpenter Jeans, 14.5oz 100% Cotton Denim.	12CH	\$0.35	\$43.34
115.	Jeans 12.75 oz., 68/32 Cotton/Poly Flex Denim.	10JJ	\$0.34	\$42.12
116.	Wrangle Women's Jean, 14.5 oz 100% Cotton Denim.	1092	\$0.36	\$45.24
117.	Women's Jeans 12.75 oz., 68/32 Cotton/Poly Flex Denim.	11JJ	\$0.34	\$42.77
118.	Duck Jacket, 12 oz. 100% Washed Cotton.	18BW	\$0.79	\$98.41
119.	Bib overalls, 12 oz. 100% Cotton. ***Non-Standard Merchandise	3524	\$0.56	\$69.97
120.	LS Coverall, 8.75 oz. 100% Cotton.	3001	\$0.45	\$58.73
121.	FR GARMENTS			
122.	100% Cotton FR			
123.	Prewashed Relaxed Fit Denim Jean, Armorex Indura 14 oz. FR Cotton. CAT-2, ATPV-20.7	11KG	\$0.71	\$91.88
124.	Wrangler Relaxed Fit FR Jean, CAT-2, ATPV 23.7	10FB	\$0.88	\$114.69
125.	Wrangler Carpenter FR Jean, CAT-2, ATPV 23.7	10FC	\$0.85	\$110.89
126.	88/12 Cotton/Nylon Flame Resistant Blend			
127.	Long Sleeve Shirt, Armorex 7 oz. UltraSoft. CAT-2, ATPV- 8.7	09FR	\$0.41	\$80.63
128.	Pant, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	10FR	\$0.46	\$89.73
129.	Coverall, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	30FR	\$0.73	\$142.87
130.	Enhanced Vis FR Blend Coverall w/Yllw/Slvr 3M Scotchlite Reflective FR Striping on upper back, under pockets, and around biceps, 7 oz. 88/12 Excel Comfortouch. CAT-2, ATPV 8.6	30RX	\$1.36	\$265.72
131.	TecaSafe			
132.	Long Sleeve Shirt w/Snap Front, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09AU	\$0.37	\$98.96
133.	Long Sleeve Shirt, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09TC	\$0.45	\$122.20
134.	Pant, 8.5 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.2	10TS	\$0.51	\$137.96
135.	Coverall, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Khaki	30TS	\$0.78	\$211.54
136.	Cargo Pant, FR 7oz Cool Touch ***Non-Standard Merchandise	12BA	\$0.54	\$146.12
137.	Long Sleeve Shirt, 5.5 oz Lightweight IQ Series, 50% Aramid, 25% Lyocell, 25%	03QD	\$0.54	\$145.37

Incentives and Pricing

U.S. Rental Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
	Modacrylic FR. CAT-2, ATPV-8.5			
138.	Enhanced Vis Coverall, 5.5 oz IQ Series, 50% Aramid, 25% Lyocell, 25% Modacrylic FR w/Y/S/Y Reflective Striping. CAT-2, ATPV-8.5	30QR	\$1.11	\$298.79
139.	Nomex			
140.	Long Sleeve Shirt, 4.5 oz. Armorex Nomex CXP. CAT-1, ATPV-5.1	01NX	\$0.50	\$150.77
141.	Pant, 6 oz. Armorex Nomex. CAT-1, ATPV-5.8	10NX	\$0.53	\$161.10
142.	Coverall, 6 oz. Armorex Nomex CXP. CAT-1, ATPV 6.5	30NX	\$0.94	\$284.67
143.	ENHANCED VISIBILITY GARMENTS			
144.	Enhanced Visibility Long Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013C	\$0.34	\$50.70
145.	Enhanced Visibility Short Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023C	\$0.29	\$44.20
146.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Legs.	123C	\$0.34	\$51.61
147.	Enhanced Visibility Cargo Pant, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Legs.	10DP	\$0.63	\$82.32
148.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EH	\$0.42	\$63.80
149.	Enhanced Visibility Permalined Jacket, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping Down Both Sleeves, Across Chest Above Pockets, and Two Stripes Across Back. (Navy)	15EL	\$0.81	\$105.43
150.	Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (Navy)	30RR	\$1.00	\$130.23
151.	Enhanced Visibility Long Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013B	\$0.30	\$45.71
152.	Enhanced Visibility Short Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023B	\$0.29	\$43.52
153.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Legs.	123B	\$0.34	\$51.22
154.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EI	\$0.42	\$63.96
155.	Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. ***Non-Standard Merchandise.	30RQ	\$1.08	\$139.85
156.	Hi-VIS GARMENTS			
157.	Class 2 Hi-Vis Long Sleeve Shirt, 4.25. oz 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	09AH	\$0.58	\$87.05
158.	Class 2 Hi-Vis Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	06AH	\$0.50	\$74.72
159.	Class 3 Hi-Vis Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves. CLASS 3	09DH	\$0.74	\$111.46
160.	Class 3 Hi-Vis Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves. CLASS 3	06DH	\$0.59	\$88.89
161.	Class 1 Hi-Vis Long Sleeve Ripstop Work Shirt, 4.25 oz 65/35 Poly/Cotton, Navy/Yellow Color-block with YSY Reflective Striping on Front, Back, and Sleeves.	03TO	\$0.55	\$71.86
162.	Class 1 Hi-Vis Short Sleeve Ripstop Work Shirt, 4.25 oz 65/35 Poly/Cotton, Navy/Yellow Color-block with YSY Reflective Striping on Front, Back, and Sleeves.	04TO	\$0.52	\$67.83
163.	Class 3 Hi-Vis Long Sleeve Tee-Shirt w/Pocket, 5.75 oz. 100% Fluorescent Lime-Yellow Jersey Knit Polyester with 3M Scotchlite Reflective Striping on Front, Back, Sleeves.	08HX	\$0.32	\$63.31
164.	Class 3 Hi-Vis Short Sleeve Tee-Shirt w/Pocket, 5.75 oz. 100% Fluorescent	06HX	\$0.31	\$61.26

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
	Lime-Yellow Jersey Knit Polyester with 3M Scotchlite Reflective Striping on Front, Back, Sleeves.			
165.	Class 2 Hi-Vis Long Sleeve Tee-Shirt, 5.75 oz 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back.. CLASS 2	08HY	\$0.26	\$50.44
166.	Class 2 Hi-Vis Short Sleeve Tee-Shirt, 5.75 oz 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back.	02HY	\$0.22	\$42.93
167.	Hi-Vis Short Sleeve Tee-Shirt, 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Segmented Striping on Front and Back. ***Non-Standard Merchandise.	02IY	\$0.28	\$55.41
168.	Class 2 Hi-Vis Jacket, 100% Fluorescent Lime-Yellow Polyester with 3M Scotchlite Reflective Striping on Front, Back, and Sleeves (optional liner 1727).	15EG	\$0.80	\$155.06
169.	Optional Zip in/out Liner for Style 15EG.	1727	\$0.28	\$36.63
170.	FOOD PREP GARMENTS			
171.	Snap Front Food Prep Long Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0198	\$0.18	\$27.87
172.	Snap Front Food Prep Short Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0240	\$0.14	\$21.14
173.	Women's Snap Front Food Prep Long Sleeve Shirt 65/35 Poly/Cotton Blend.	0369	\$0.21	\$27.25
174.	Women's Snap Front Food Prep Short Sleeve Shirt 65/35 Poly/Cotton Blend.	0540	\$0.17	\$22.33
175.	Snap Front Food Long Sleeve Shirt 100% Cotton.	0157	\$0.24	\$30.55
176.	Snap Front Food Short Sleeve Shirt 100% Cotton.	0626	\$0.21	\$27.14
177.	Food Prep Polo with Snap Placket, 100% Polyester.	04GM	\$0.16	\$30.19
178.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.14	\$25.19
179.	Snap Front Food Prep Long Sleeve Shirt w/Knit Cuffs 65/35 Poly/Cotton Blend.	03UA	\$0.19	\$28.78
180.	V-neck Baker's Short Sleeve Shirt 100% Polyester.	02SF	\$0.09	\$16.15
181.	Food Prep Pant - no Buttons 65/35 Poly/Cotton Blend.	10HE	\$0.24	\$35.59
182.	Women's Elastic Back Pant, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.27	\$35.10
183.	Pleated Front Food Prep Pant - no Buttons - no Pockets 65/35 Poly/Cotton Blend.	11UM	\$0.21	\$30.99
184.	CHEF WEAR			
185.	Long Sleeve Chef Coat, Double Breasted w/Plastic Buttons 7 oz. 65/35 Poly/Cotton Blend.	2531	\$0.16	\$23.63
186.	3/4 Sleeve Chef Coat, Double Breasted w/Knotted Buttons 65/35 Poly/Cotton Blend.	2537	\$0.19	\$28.86
187.	1/2 Sleeve Chef Coat, Double Breasted w/Plastic Buttons 65/35 Poly/Cotton Blend.	5025	\$0.17	\$22.46
188.	Full Sleeve Chef Coat, Double Breasted w/Knotted Buttons 100% polyester.	25GA	\$0.21	\$40.72
189.	Baggy Chef Pants 100% Spun Poly.	117A	\$0.15	\$28.96
190.	BUTCHER/LABS/SMOCKS			
191.	Snap Front Frock, Knit Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AY	\$0.16	\$29.48
192.	Snap Front Frock, Open Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AZ	\$0.14	\$26.36
193.	Snap Front Butcher Coat, Open Cuffs no Pockets 100% Spun Poly.	5026	\$0.13	\$25.27
194.	Snap Front Butcher Coat, Open Cuffs Inside Chest & 2 Lower Pockets 7.2 oz. 100% Spun Poly.	5033	\$0.13	\$24.86
195.	Snap Front Butcher Coat, Open Cuffs, Outside Chest & 2 Lower Pockets 7 oz. 65/35 Poly/Cotton.	5009	\$0.18	\$27.79
196.	Snap Front Butcher Coat, Open Cuffs, Inside Chest & 2 Lower Pockets 65/35 Poly/Cotton.	5020	\$0.19	\$28.00
197.	Men's Lab Coat with Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2524	\$0.17	\$25.27
198.	Women's Lab Coat with Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2626	\$0.21	\$31.95
199.	Snap Front Lab Coat, Knit Cuffs, Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2550	\$0.27	\$40.25
200.	Snap Front Lab Coat, Knit Cuffs, Inside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend. ***Non-Standard Merchandise.	2630	\$0.31	\$40.33

Incentives and Pricing

U.S. Rental Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
201.	Unisex Consultation Lab Coat with 2 Chest, 2 Lower Oversized (Pocket within a Pocket), and 2 Lower Inside Pockets 65/35 Poly/Cotton Blend.	25CL	\$0.22	\$27.95
202.	Texture Shield Front Protective Coat with Outside Chest & 2 Lower Pockets 65/35 Poly/Cotton.	25HD	\$0.21	\$27.20
203.	Men's Counter Coat with 3 Outside Pockets 5 oz. 80/20 Poly/Cotton Blend.	2526	\$0.16	\$23.53
204.	Women's Short Sleeve Smock 2 Lower Pockets 5 oz. 80/20 Poly/Cotton Blend.	4520	\$0.23	\$29.30
205.	SCRUBS/PATIENT WEAR			
206.	Unisex Scrub Shirt V-neck 65/35 Poly/Cotton Blend.	4254	\$0.12	\$12.51
207.	Unisex Scrub Shirt Reversible V-neck 55/45 Poly/Cotton Blend.	7204	\$0.12	\$11.39
208.	Unisex Scrub Shirt 65/35 Poly/Cotton Blend.	7209	\$0.16	\$17.24
209.	Unisex Scrub Pant 65/35 Poly/Cotton Blend.	1276	\$0.14	\$15.34
210.	Unisex Scrub Cargo Pant 65/35 Poly/Cotton Blend.	7245	\$0.23	\$24.39
211.	Unisex Scrub Pant Reversible 55/45 Poly/Cotton Blend.	7221	\$0.13	\$12.53
212.	Unisex Scrub Drawstring Pant 65/35 Poly/Cotton Blend.	7211	\$0.18	\$19.68
213.	Unisex Warm up Jacket, Knit Cuffs, 2 Lower Pockets 65/35 Poly/Cotton Blend.	4502	\$0.21	\$21.87
214.	Ladies Scrub Top, 2 Lower Pockets 65/35 Poly/Cotton Blend.	7205	\$0.19	\$20.59
215.	Ladies Cross-Over Tunic Scrub Shirt 65/35 Poly/Cotton Blend.	7250	\$0.23	\$24.57
216.	Ladies Fashion Scrub Slack 65/35 Poly/Cotton Blend.	10A5	\$0.25	\$26.18
217.	Ladies Mammography/Exam Jacket 65/35 Poly/Cotton Blend.	14AD	\$0.15	\$15.99
218.	Patients Gown 55/45 Cotton/Poly Blend.	9414	\$0.12	\$10.97

U.S. Facility Services Pricing (Rental Service Frequency & Billing)

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
1.	MATS										
2.	Great Impression 2.0 Dust Mat 3x5	76GA		MAT	RE	50%	NA	\$1.35	\$2.03	\$2.36	\$110.81
3.	Great Impression 2.0 Dust Mat 4x6	76GB		MAT	RE	50%	NA	\$2.16	\$3.24	\$3.78	\$170.92
4.	Great Impression 2.0 Dust Mat 3x10	76GC		MAT	RE	50%	NA	\$2.70	\$4.05	\$4.73	\$221.10
5.	Great Impression 2.0 HD 90ml Dust Control Mat 3x5	76GF		MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$129.22
6.	Great Impression 2.0 HD 90ml Dust Control Mat 4x6	76GG		MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$198.61
7.	Great Impression 2.0 HD 90 ml Dust Control Mat 3x10	76GH		MAT	RE	50%	NA	\$3.00	\$4.50	\$5.25	\$263.87
8.	Comfort First Mat 2x3	7752	12	MAT	VU/RE	100% / 50%	NA	\$0.54	\$0.81	\$0.95	\$131.07
9.	Comfort First Mat 3x5	7751	12	MAT	VU/RE	100% / 50%	NA	\$1.35	\$2.03	\$2.36	\$214.55
10.	Comfort First Mat 4x6	7753	12	MAT	VU/RE	100% / 50%	NA	\$2.16	\$3.24	\$3.78	\$328.04
11.	Comfort First Mat 3x10	7754	12	MAT	VU/RE	100% / 50%	NA	\$2.70	\$4.05	\$4.73	\$315.54
12.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 2x3	76AF	12	MAT	RE	50%	NA	\$0.54	\$0.81	\$0.95	\$84.11
13.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x5	76AT	12	MAT	RE	50%	NA	\$1.35	\$2.03	\$2.36	\$193.13
14.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x9	76AH	12	MAT	RE	50%	NA	\$2.43	\$3.65	\$4.25	\$369.49

Incentives and Pricing

U.S. Rental Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
15.	Scraper Mat 3x5	5388	12	MAT	VU/RE	100% / 50%	NA	\$1.35	\$2.03	\$2.36	\$163.31
16.	Scraper Mat 4x6	5389	12	MAT	VU/RE	100% / 50%	NA	\$2.16	\$3.24	\$3.78	\$261.79
17.	Quality Mat 3x5 - 3 Images	UM11	44	MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
18.	Safety Mat 3x5 English - 6 Images	UM28	44	MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
19.	Welcome Message Mat 3x5	UM32		MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
20.	Welcome Message Mat 4x6	UM33		MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$235.07
21.	Coffee Message Mat 3x5 - 2 Images	7827	13	MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
22.	MOPS										
23.	Wet Mop Large 24 oz.	8116	02	MOP	RE	50%	NA	\$0.72	\$1.08	\$1.33	\$14.56
24.	Wet Mop X-Large 28 oz.	8118	02	MOP	RE	50%	NA	\$0.84	\$1.26	\$1.55	\$16.54
25.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$14.69
26.	Dust Mop 24"	8324	10	MOP	RE	50%	NA	\$0.60	\$0.90	\$1.11	\$16.38
27.	Dust Mop 36"	8336	23	MOP	RE	50%	NA	\$0.90	\$1.35	\$1.67	\$20.75
28.	Dust Mop 48"	8348	05	MOP	RE	50%	NA	\$1.20	\$1.80	\$2.22	\$24.91
29.	Dust Mop 60"	8360	17	MOP	RE	50%	NA	\$1.50	\$2.25	\$2.78	\$28.99
30.	Dust Mop Frame 24"	8132	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$12.51
31.	Dust Mop Frame 36"	8133	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$16.15
32.	Dust Mop Frame 48"	8138	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$18.43
33.	A/C Handle/Frame 60"	8147	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$10.14
34.	Dust Mop Handle 15/16" x 60"	8130	07	HDW	0\$	100%	NA	\$0.000	\$0.000	\$0.000	\$14.17
35.	Dust Mop Handle 1 1/8" x 60"	8131	07	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$16.38
36.	MICRO FIBER										
37.	Micro Fiber Canvas Back Dust Mop 24"	8433	IG	MOP	UM	50%	NA	\$0.760	\$0.95	-	\$7.12
38.	Micro Fiber Canvas Back Dust Mop 36"	8434	IG	MOP	UM	50%	NA	\$1.110	\$1.39	-	\$9.98
39.	Micro Fiber Canvas Back Dust Mop 48"	8435	IG	MOP	UM	50%	NA	\$1.360	\$1.70	-	\$11.78
40.	Micro Fiber Canvas Back Dust Mop 60"	8441	IG	MOP	UM	50%	NA	\$1.610	\$2.01	-	\$15.37
41.	Micro Fiber Dust Mop 24"	8424	IG	MOP	M\$	50%	0.5%	\$0.650	\$0.81	-	\$5.59
42.	Micro Fiber Dust Mop 36"	8436	IG	MOP	M\$	50%	0.5%	\$1.010	\$1.26	-	\$7.38
43.	Micro Fiber Dust Mop Base 24"	8426	26	HDW	RE	100%	NA	\$0.400	\$0.50	-	\$11.41
44.	Micro Fiber Dust Mop Base 36"	8427	26	HDW	RE	100%	NA	\$0.480	\$0.60	-	\$16.67
45.	Micro Fiber Dust/Wet Mop Handle	8419	26	HDW	RE	100%	NA	\$0.360	\$0.45	-	\$9.07
46.	Micro Fiber Wet Mop 18" Scrubber Pad (base 8425, handle 8419)	8423		MOP	M\$	50%	0.5%	\$0.150	\$0.19	-	\$4.00
47.	Micro Fiber Dust/Wet Mop Base 18"	8425	26	HDW	RE	100%	NA	\$0.210	\$0.26	-	\$9.46
48.	Micro Fiber Large Tube Wet Mop. (mop handle 8165)	8450	08	MOP	UM	50%	NA	\$1.760	\$2.20	-	\$14.69
49.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$14.69
50.	Micro Fiber Glass Towel 16x16	8437		LIN	M\$	50%	3.0%	\$0.100	\$0.13	-	\$1.48
51.	Micro Fiber Multipurpose Towel 12x12	8417		LIN	M\$	50%	3.0%	\$0.070	\$0.09	-	\$0.75
52.	Micro Fiber Multipurpose Towel 16x16	8438		LIN	M\$	50%	3.0%	\$0.080	\$0.10	-	\$1.30
53.	WIPERS - TOWELS										
54.	18 X 18 Red Wiper Bagged ea, price (approx 50 per bag)	8023	10	WIP	M\$	50%	2.0%	\$0.060	\$0.075	\$0.084	\$0.29
55.	18 X 18 Red Wiper Folded	8021	10	WIP	M\$	50%	2.0%	\$0.070	\$0.088	\$0.098	\$0.29
56.	Bath Towel 20 X 40	8523	07	LIN	M\$	50%	2.0%	\$0.310	\$0.388	\$0.434	\$2.57

Incentives and Pricing

U.S. Rental Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
57.	Bath Towel 24 x 48	8574	07	LIN	M\$	50%	2.0%	\$0.370	\$0.463	\$0.518	\$3.56
58.	Bath Towel 27 X 54	8586	06	LIN	M\$	50%	2.0%	\$0.500	\$0.625	\$0.700	\$15.47
59.	Wash Cloth Terry 12 X 12	8545	07	LIN	M\$	50%	2.0%	\$0.110	\$0.138	\$0.154	\$0.42
60.	Towels Turk 16 X 27	8521	07	LIN	M\$	50%	2.0%	\$0.120	\$0.150	\$0.168	\$1.22
61.	Terry Cloths U1st Green Stripe 16 X 19 Bagged (approx 20 per bag)	8581		LIN	M\$	50%	2.0%	\$0.100	\$0.125	\$0.140	\$0.83
62.	Terry Cloths U1st Green Stripe 16 X 19 Folded	8554	07	LIN	M\$	50%	2.0%	\$0.110	\$0.138	\$0.154	\$0.83
63.	Glass Towel Red Striped 16 X 30	8561		LIN	M\$	50%	2.0%	\$0.110	\$0.138	\$0.154	\$0.81
64.	APRONS										
65.	100% Cotton Shop Apron 2 Upper & 2 Lower Pkts 40" Long (Not Personalized)	7006	05	LIN	M\$	50%	1.0%	\$0.360	-	-	\$18.90
66.	100% Spun Poly Bib Apron No Pocket (Not Personalized)	7046		LIN	M\$	50%	1.0%	\$0.160	-	-	\$4.03
67.	LOCKERS/HARDWARE										
68.	Laundry Soil Lock-Up	8950	03	HDW	0\$	100%	NA	\$0.00	-	-	\$353.94
69.	Laundry Soil Lock-Up Maxi	8958	03	HDW	0\$	100%	NA	\$0.00	-	-	\$444.60
70.	8 Compartment Hanger Standard	8951	03	HDW	0\$	100%	NA	\$0.000	-	-	\$593.71
71.	8 Compartment Hanger Wide w/Pad Lock	8959	03	HDW	0\$	100%	NA	\$0.00	-	-	\$668.20
72.	Hanger Recovery Rack	8957	00	HDW	0\$	100%	NA	\$0.00	-	-	\$17.45
73.	Bag Rack	8956	12	HDW	0\$	100%	NA	\$0.00	-	-	\$16.22
74.	Laundry/Linen Mesh Bags (30x40)	9075		LIN	0\$	50%	NA	\$0.00	-	-	\$11.49
75.	Towel Manager	8964	26	HDW	0\$	100%	NA	\$0.00	-	-	\$587.60
76.	6 Gallon Wiper/Safety Can	9949	10	HDW	0\$	100%	NA	\$0.00	-	-	\$137.80
77.	FENDER COVER										
78.	Fender Cover 60x36	7521	31	COV	RE	50%	NA	\$0.52	-	-	\$7.77
79.	Seat Cover 54x60	7522	10	COV	RE	50%	NA	\$0.80	-	-	\$11.83

Incentives and Pricing

U.S. Rental Program – Product and Pricing

U.S. Disposables Pricing

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
1.	PAPER							
2.	Coreless Toilet Paper Roll	623Y	07	DSP	US	1	\$3.02	NA
3.	Coreless Toilet Paper Dispenser	623U	07	HDW	0\$	1	\$0.00	\$19.45
4.	Jumbo Sanitary Tissue Roll (1,600 ft per roll, 1000 sheets, 2 ply)	6225	07	DSP	US	1	\$9.98	NA
5.	Jumbo Sanitary Tissue Dispenser	6251	07	HDW	0\$	1	\$0.00	\$24.13
6.	Mini-Twin Sanitary Tissue Roll (751 ft per roll, 2 ply)	6221	07	DSP	US	1	\$5.37	NA
7.	Mini-Twin Dispenser	6210	07	HDW	0\$	1	\$0.00	\$40.04
8.	Toilet Seat Covers Pack of 250	99T0	07	DSP	US	1	\$4.36	NA
9.	Toilet Seat Cover Dispenser	99F2	07	HDW	0\$	1	\$0.00	\$39.52
10.	Center Pull Hand Towel 2 PLY - (600 ft/580 shts per roll)	6249	07	DSP	US	1	\$10.43	NA
11.	Center Pull Hand Towel Dispenser	6268	07	HDW	0\$	1	\$0.00	\$49.58
12.	Hard Wound roll Towel, White (700 ft/884 towels per roll)	6230	07	DSP	US	1	\$14.39	NA
13.	Hard Wound roll Towel, Brown (700 ft/884 towels per roll)	6232	13	DSP	US	1	\$12.33	NA
14.	Premium Hard Wound roll Towel 1-Ply, White 6 Roll Case (#6229 Dispenser only)	623H	07	DSP	US	1	\$117.81	NA
15.	Touchless Electric Dispenser for Hard Wound Roll Towel	6229	07	HDW	RE	1	\$0.75	\$82.55
16.	Touchless Mechanical Dispenser For Hard Wound Roll Towel	6231	07	HDW	RE	1	\$0.75	\$70.33
17.	Tri-Fold Dispenser	6257	07	HDW	0\$	1	\$0.00	\$79.74
18.	Multi Fold Towel - 250 Pack	6223	13	DSP	US	1	\$3.05	NA
19.	RESTROOM PRODUCT							
20.	Auto Flush Urinal/Toilet Clamp System/Service.	99GY	26	HDW	RE	1	\$5.00	\$240.66
21.	Mat Disposable Urinal	6299	12	DSP	RE	4	\$15.84	NA
22.	SOAPS							
23.	UniFirst Hand Care Program WSI Hand Cleaners and Sanitizer							
24.	1000 ml UniFirst Lotion Soap	88UA	00	SOA	US	1	\$10.49	NA
25.	1000 ml UniFirst Foam Soap	88UH	00	SOA	US	1	\$10.85	NA
26.	1000 ml UniFirst Heavy Duty Hand Scrub	88UJ	00	SOA	US	1	\$13.19	NA
27.	1000 ml UniFirst Heavy Duty Cherry Hand Scrub	88UK	00	SOA	US	1	\$13.19	NA
28.	1000 ml UniFirst E2 Antibacterial Gel Soap	88UI	00	SOA	US	1	\$11.27	NA
29.	1000 ml UniFirst Gel Sanitizer (US)	88UC	00	SOA	US	1	\$13.52	NA
30.	1000 ml UniFirst Foam Sanitizer (US)	88UF	00	SOA	US	1	\$18.72	NA
31.	1000 ml UniFirst Manual Dispenser	88UD	07	HDW	0\$	1	\$0.00	\$25.53
32.	1000 ml UniFirst Hands Free Dispenser	88UE	07	HDW	0\$	1	\$0.00	\$83.82
33.	Floor Stand Dispenser	88AN	03	HDW	0\$	1	\$0.00	\$139.10
34.	Heavy Duty Hand Cleaners							
35.	2000 ml Supro Max (waterless)	1939	FQ	SOA	US	1	\$23.38	NA
36.	2000 ml Supro Max Cherry	1968	FQ	SOA	US	1	\$23.38	NA
37.	2000 ml Dispensing System	1921	00	HDW	0\$	1	\$0.00	\$10.63

Incentives and Pricing

U.S. Rental Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
38.	Hand Cleaners General Purpose							
39.	1250 ml Luxury Foam Wash	1980	00	SOA	US	1	\$23.99	NA
40.	1250 ml Dispensing System Foam Soap	1943	12	HDW	0\$	1	\$0.00	\$29.22
41.	GREEN Cert. Soaps							
42.	1250 ml GREEN Cert. Foam Soap	8810	00	SOA	US	1	\$26.50	NA
43.	1250 ml Dispensing System Foam Soap	1943	12	HDW	0\$	1	\$0.00	\$29.22
44.	CLEANING CHEMICALS							
45.	#2 Multi-Shine Glass & Surface Cleaner 2L	99TB	09	DSP	US	1	\$43.13	NA
46.	128 E-Fecticide Cleaner 2L	99PD	BZ	DSP	US	1	\$40.25	NA
47.	TRASH CAN LINERS							
48.	Trash Can Liner 33 Gal Low Density 33X39 (250/CS) Clear	8929	BZ	DSP	US	1	\$57.60	NA
49.	Trash Can Liner 56 Gal Low Density 43X47 (100/CS) Black	8933	12	DSP	US	1	\$42.48	NA
50.	Trash Can Liner 60 Gal Low Density 38X58 (100/CS) Black	8934	12	DSP	US	1	\$46.42	NA
51.	AIR FRESHENERS (Fill/Bill or Weekly Bill*)						EW	
52.	Twist Odor Control Dispenser (areas up to 6,000 cubic ft)	8713	07	HDW	0\$	1	\$0.00	\$7.80
53.	Fragrance Twist Cucumber Melon (E8W Svc)	8714	00	AIR	RE	8	\$14.00	NA
54.	Fragrance Twist Orange Grove (E8W Svc)	8715	00	AIR	RE	8	\$14.00	NA
55.	Fragrance Twist Mountain Breeze (E8W Svc)	8716	00	AIR	RE	8	\$14.00	NA
56.	Fragrance Twist Cherries Jubilee (E8W Svc)	8717	00	AIR	RE	8	\$14.00	NA
57.	Fragrance Twist Natural Clean (E8W Svc)	8718	00	AIR	RE	8	\$14.00	NA
58.	Fragrance Twist Tropical Paradise (E8W Svc)	8719	00	AIR	RE	8	\$14.00	NA
59.	Metered Spray 9000 Aerosol Dispenser (areas up to 6,000 cubic ft)	8700	07	HDW	0\$	1	\$0.00	\$25.71
60.	Fragrance Aerosol Metered 9000 Linen (E12W Svc)	8701	00	AIR	RE	12	\$18.00	NA
61.	Fragrance Aerosol Metered 9000 Cinnamon (E12W Svc)	8702	00	AIR	RE	12	\$18.00	NA
62.	Fragrance Aerosol Metered 9000 Pina Colada (E12W Svc)	8703	00	AIR	RE	12	\$18.00	NA
63.	Fragrance Aerosol Metered 9000 Citrus Sunburst (E12W Svc)	8704	00	AIR	RE	12	\$18.00	NA
64.	Fragrance Aerosol Metered 9000 Ocean Mist (E12W Svc)	8705	00	AIR	RE	12	\$18.00	NA
65.	Fragrance Aerosol Metered 9000 Fresh Lavender (E12W Svc)	8706	00	AIR	RE	12	\$18.00	NA

Incentives and Pricing

Canada Rental Program – Product and Pricing

Canada Rental Garment Pricing

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
1.	BLEND GARMENTS			
2.	Woven Shirts			
3.	Long Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0102	\$0.19	\$35.85
4.	Short Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0202	\$0.17	\$31.23
5.	Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	08MX	\$0.47	\$64.43
6.	Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	06MX	\$0.42	\$56.81
7.	Women's Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MW	\$0.50	\$64.66
8.	Women's Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MX	\$0.41	\$56.24
9.	Women's Long Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0335	\$0.27	\$43.08
10.	Women's Short Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0436	\$0.21	\$34.81
11.	Micro Check Long Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	03UM	\$0.27	\$50.49
12.	Micro Check Short Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	04UM	\$0.23	\$43.91
13.	Micro Check Short Sleeve Shirt-Jac, 4 oz. 65/35 Poly/Cotton Blend.	15UM	\$0.27	\$50.75
14.	Mini Plaid Long Sleeve Shirt, 65/35 Poly/Cotton Blend.	03CB	\$0.44	\$67.94
15.	Mini Plaid Short Sleeve Shirt, 65/35 Poly/Cotton Blend.	04CB	\$0.28	\$42.80
16.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0314	\$0.24	\$42.61
17.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0414	\$0.19	\$34.19
18.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe.	0137	\$0.30	\$56.52
19.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe	0237	\$0.23	\$40.01
20.	Thin Stripe LS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0137	\$0.30	\$56.52
21.	Thin Stripe SS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0237	\$0.23	\$40.01
22.	Breeze Weave Striped Long Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0172	\$0.23	\$40.12
23.	Breeze Weave Striped Short Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0405	\$0.18	\$31.82
24.	UniWeave Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0348	\$0.22	\$39.73
25.	UniWeave Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0448	\$0.20	\$34.71
26.	UniWeave Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0123	\$0.22	\$38.66
27.	UniWeave Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0223	\$0.21	\$40.12
28.	Contrast Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0171	\$0.29	\$54.42
29.	Contrast Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0276	\$0.22	\$41.70
30.	Bold Stripe Long Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0373	\$0.26	\$45.27
31.	Bold Stripe Short Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0482	\$0.21	\$37.75
32.	Striped Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0138	\$0.20	\$36.06
33.	Striped Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0238	\$0.17	\$30.55
34.	Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	01OB	\$0.49	\$79.30
35.	Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	02OB	\$0.40	\$60.68
36.	Women's Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	05OB	\$0.43	\$65.44
37.	Women's Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	05OC	\$0.39	\$60.22
38.	Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0111	\$0.24	\$46.07
39.	Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0211	\$0.22	\$42.04
40.	Women's Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0112	\$0.33	\$53.51
41.	Women's Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0422	\$0.36	\$58.89
42.	Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0820	\$0.38	\$61.41
43.	Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0636	\$0.35	\$56.24

Incentives and Pricing

Canada Rental Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
44.	Women's Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0960	\$0.36	\$58.03
45.	Women's Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	4248	\$0.39	\$56.24
46.	Security Shirt Long Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0167	\$0.46	\$74.52
47.	Security Shirt Short Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0607	\$0.47	\$76.26
48.	Pants & Shorts			
49.	Flat Front Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1002	\$0.28	\$52.13
50.	MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	10MX	\$0.52	\$71.53
51.	Women's MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	11MX	\$0.52	\$71.63
52.	Flexwaist Pant, 8 oz. 65/35 Poly/Cotton Blend.	1138	\$0.27	\$51.40
53.	Pleated Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1122	\$0.31	\$58.86
54.	Cargo Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	10AI	\$0.35	\$65.81
55.	Jean Style Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1060	\$0.30	\$57.28
56.	Pleated Short, 65/35 Poly/Cotton Blend.	1129	\$0.22	\$41.13
57.	Cargo Short, 65/35 Poly/Cotton Blend.	1271	\$0.30	\$57.23
58.	Women's Flat Front Flexwaist Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	1167	\$0.27	\$50.08
59.	Women's Cargo Pant, 8 oz. 65/35 Poly/Cotton Blend.	10A4	\$0.56	\$91.55
60.	Women's Elastic Back Pant, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.33	\$53.82
61.	Women's Cargo Short, 65/35 Poly/Cotton Blend.	10A9	\$0.46	\$75.24
62.	Jackets, Shop Coat, Coveralls,			
63.	Insulated Vest, 65/35 Poly/Cotton Blend.	1640	\$0.55	\$88.71
64.	Permalined Jacket, 7.5 oz 65/35 Poly/Cotton Blend.	1506	\$0.50	\$94.54
65.	Ike Jacket, 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner).	1507	\$0.38	\$68.04
66.	Permalined Team Jacket, 65/35 Poly/Cotton Blend.	1550	\$0.52	\$98.96
67.	Coaches Jacket, 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner).	1540	\$0.39	\$68.64
68.	Duo Tone Team Jacket, 65/35 Poly/Cotton Blend.	1581	\$0.71	\$115.67
69.	Permalined Hip Jacket, 65/35 Poly/Cotton Blend.	1527	\$0.53	\$100.41
70.	Zip-in Liner, 100% Polyester.	1721	\$0.21	\$47.97
71.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Metal Buttons 7.5 oz. 65/35 Poly/Cotton Blend. (CAN)	3084	\$0.48	\$62.82
72.	Long Sleeve Two Tone Coverall, 7.5 oz. 65/35 Poly/Cotton Blend. (CAN)	3068	\$0.63	\$81.30
73.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Metal Buttons 7.5 oz. 100% Cotton. (CAN)	3082	\$0.56	\$70.20
74.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Concealed Snap Front, 7.5 oz. 65/35 Poly/Cotton Blend.	2525	\$0.45	\$81.98
75.	Long Sleeve Coverall, 7.5 oz. 65/35 Poly/Cotton Blend.	3002	\$0.44	\$82.21
76.	Long Sleeve Coverall, Zip, 65/35 Poly/Cotton Blend (CAN).	3560	\$0.48	\$62.95
77.	Short Sleeve Speed Suit, 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	4022	\$0.51	\$82.39
78.	Deluxe Insulated Coverall.	3045	\$1.50	\$243.44
79.	Deluxe Insulated Bib-Overall.	3528	\$1.16	\$189.28
80.	POLYESTER GARMENTS			
81.	Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MM	\$0.19	\$44.33
82.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.18	\$40.33
83.	Polo w/Pockets 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MR	\$0.23	\$53.82
84.	Short Sleeve T-Shirt w/Pocket Solid Color Moisture Management 100% Spun Poly.	4277	\$0.16	\$36.58
85.	Long Sleeve T-Shirt w/Pocket Solid Color Moisture Management 100% Spun Poly.	0871	\$0.19	\$45.58

Incentives and Pricing

Canada Rental Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
86.	Security Pant Flat Front, 10 oz Polyester.	10B8	\$0.23	\$53.85
87.	COTTON GARMENTS			
88.	Long Sleeve Shirt, 6 oz. 100% Cotton.	0101	\$0.30	\$48.39
89.	Short Sleeve Shirt, 6 oz. 100% Cotton.	0201	\$0.27	\$44.59
90.	Long Sleeve, Snap Front Shirt Heavyweight 8 oz. 100% Cotton Denim.	0178	\$0.40	\$61.72
91.	Short Sleeve, Snap Front Shirt Heavyweight 8 oz. 100% Cotton Denim.	027A	\$0.39	\$60.37
92.	Long Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	0361	\$0.34	\$52.55
93.	Short Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	04SS	\$0.25	\$35.98
94.	Long Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	0850	\$0.34	\$52.49
95.	Short Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	2205	\$0.27	\$38.97
96.	Flat Front Pant, 8.25 oz. 100% Cotton.	1001	\$0.39	\$63.10
97.	UniFirst Classic Fit Jean, 13.75 oz. 100% Cotton Denim.	1091	\$0.34	\$54.94
98.	UniFirst Relaxed Fit Jean, 13.75 oz. 100% Cotton Denim.	10HD	\$0.41	\$65.91
99.	Wrangler Regular Fit Jean, 15 oz. 100% Cotton Denim.	1150	\$0.46	\$71.34
100.	Wrangler Relaxed Fit Jean, 14.5 oz. 100% Cotton Denim.	1144	\$0.48	\$75.40
101.	Wrangler Cowboy Cut Jean, 14.5 oz. 100% Cotton Denim.	1118	\$0.49	\$75.82
102.	Wrangle Women's Jean, 100% Cotton Denim.	1092	\$0.49	\$72.44
103.	Duck Jacket, 12 oz. 100% Washed Cotton.	18BW	\$1.01	\$157.56
104.	LS Coverall, 8.75 oz. 100% Cotton.	3001	\$0.58	\$94.04
105.	LS Duo-Trim Coverall, 100% Cotton. (CAN)	3074	\$0.70	\$86.87
106.	FR GARMENTS			
107.	100% Cotton FR			
108.	Prewashed Denim Jean, Armorex Indura 14 oz. FR Cotton. CAT-2, ATPV-20.7	11KG	\$0.82	\$124.67
109.	88/12 Cotton/Nylon Flame Resistant Blend			
110.	Long Sleeve Shirt, Armorex 7 oz. UltraSoft. CAT-2, ATPV- 8.7	09FR	\$0.53	\$129.09
111.	Pant, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	10FR	\$0.53	\$121.73
112.	Coverall, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	30FR	\$0.85	\$193.86
113.	TecaSafe			
114.	Long Sleeve Shirt w/Snap Front, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09AU	\$0.42	\$134.26
115.	Long Sleeve Shirt, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09TC	\$0.52	\$165.80
116.	Pant, Armorex 8.5 oz. Tecasafe Plus FR. CAT-2, ATPV-10.2	10TS	\$0.59	\$187.17
117.	Coverall, Armorex 7 oz. Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Khaki	30TS	\$0.90	\$287.01
118.	Nomex			
119.	Long Sleeve Shirt, 4.5 oz. Armorex Nomex CXP. CAT-1, ATPV-5.1	01NX	\$0.58	\$204.57
120.	Pant, 6 oz. Armorex Nomex. CAT-1, ATPV-5.8	10NX	\$0.62	\$218.58
121.	Coverall, 6 oz. Armorex Nomex CXP. CAT-1, ATPV 6.5	30NX	\$1.09	\$386.26
122.	ENHANCED VISIBILITY GARMENTS			
123.	Enhanced Visibility Long Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013C	\$0.43	\$81.17
124.	Enhanced Visibility Short Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023C	\$0.38	\$70.77
125.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Legs.	123C	\$0.39	\$70.02
126.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EH	\$0.54	\$102.15
127.	Enhanced Visibility Long Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013B	\$0.35	\$62.01
128.	Enhanced Visibility Short Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023B	\$0.33	\$59.05

Incentives and Pricing

Canada Rental Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
129.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Legs.	123B	\$0.39	\$69.50
130.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EI	\$0.49	\$86.79
131.	ANSI HI-VIS GARMENTS			
132.	Class 2 Hi-Vis Long Sleeve Shirt, 4.25. oz 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	09AH	\$0.67	\$118.12
133.	Class 2 Hi-Vis Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	06AH	\$0.57	\$101.40
134.	Hi-Vis Short Sleeve T-Shirt, 50/50 poly/cotton, Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back (X). (CAN)	07A3	\$0.25	\$49.06
135.	Class 2 Hi-Vis Jacket, 100% Fluorescent Lime-Yellow Polyester with 3M Scotchlite Reflective Striping on Front, Back, and Sleeves (optional liner 1727).	15EG	\$0.93	\$223.21
136.	Optional Zip in/out Liner for Style 15EG	1727	\$0.33	\$52.26
137.	Non-FR Garments			
138.	Class 1 Hi-Visibility Coverall, 65/35 Poly/Cotton with 4" Y/S/Y Reflective Striping on Front, "X" on Back, Sleeves, and Legs. (CAN)	30C5	\$1.62	\$210.70
139.	Grand Textile Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend w/CSA Y/S/Y Reflective Striping on Front, Back, Sleeves, Legs, Around Waist. (CAN)	30A8	\$0.86	\$131.09
140.	Grand Textile Enhanced Visibility Coverall, 100% Cotton, CSA Reflective Striping on Front, Back, Sleeves, Legs, Around Waist. (CAN)	30AI	\$1.04	\$161.85
141.	Bib Overall, 100% Cotton w/ Reflective Striping. (CAN) ***Non Standard Merchandise	35C5	\$0.94	\$147.29
142.	Coverall Cotton 4" Reflective Striping (CAN) (CAN) ***Non Standard Merchandise	30S1	\$1.42	\$221.78
143.	Enhanced Visibility Bib Overall, 100% Cotton w/CSA Reflective Striping. (CAN) ***Non Standard Merchandise	3048	\$0.82	\$127.53
144.	FOOD PREP GARMENTS			
145.	Snap Front Food Prep Long Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0198	\$0.24	\$44.62
146.	Snap Front Food Prep Short Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0240	\$0.18	\$33.85
147.	Women's Snap Front Food Prep Long Sleeve Shirt 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	0369	\$0.27	\$41.86
148.	Women's Snap Front Food Prep Short Sleeve Shirt 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	0540	\$0.22	\$34.11
149.	Snap Front Food Long Sleeve Shirt 100% Cotton.	0157	\$0.27	\$41.44
150.	Snap Front Food Short Sleeve Shirt 100% Cotton.	0626	\$0.24	\$36.84
151.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.18	\$40.33
152.	Snap Front Food Prep Long Sleeve Shirt w/Knit Cuffs 65/35 Poly/Cotton Blend.	03UA	\$0.26	\$39.05
153.	Food Prep Pant - no Buttons 65/35 Poly/Cotton Blend.	10HE	\$0.30	\$56.99
154.	Women's Elastic Back Pant, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.33	\$53.82
155.	Pleated Front Food Prep Pant - no Buttons - no Pockets 65/35 Poly/Cotton Blend.	11UM	\$0.24	\$42.04
156.	CHEF WEAR			
157.	Long Sleeve Chef Coat, Double Breasted w/Plastic Buttons 7 oz. 65/35 Poly/Cotton Blend.	2531	\$0.18	\$32.06
158.	3/4 Sleeve Chef Coat, Double Breasted w/Knotted Buttons 65/35 Poly/Cotton Blend.	2537	\$0.22	\$39.16
159.	Long Sleeve Chef Coat, Double Breasted w/Plastic Buttons, 100% Spun Poly.	25AI	\$0.19	\$36.06

Incentives and Pricing

Canada Rental Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
	(CAN)			
160.	Full Sleeve Chef Coat, Double Breasted w/Knotted Buttons 100% Polyester.	25GA	\$0.26	\$62.24
161.	Chef Pants Elastic Waist 65/35 Poly/Cotton Blend. (CAN)	10AJ	\$0.33	\$42.72
162.	Baggy Chef Pants 100% Spun Poly.	117A	\$0.20	\$46.38
163.	BUTCHER/LABS/SMOCKS			
164.	Snap Front Frock, Knit Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AY	\$0.20	\$47.22
165.	Snap Front Frock, Open Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AZ	\$0.18	\$42.22
166.	Snap Front Butcher Coat, Open Cuffs no Pockets 100% Spun Poly.	5026	\$0.17	\$40.46
167.	Snap Front Butcher Coat, Open Cuffs Inside Chest & 2 Lower Pockets 7.2 oz. 100% Spun Poly.	5033	\$0.15	\$33.72
168.	Poly/Cotton Snap Front Butcher Coat, Open Cuffs, Outside Chest & 2 Lower Pockets 7 oz. 65/35 Poly/Cotton Blend.	5009	\$0.21	\$37.70
169.	Snap Front Butcher Coat, Open Cuffs, Inside Chest & 2 Lower Pockets 65/35 Poly/Cotton Blend.	5020	\$0.21	\$37.99
170.	Men's Lab Coat with Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2524	\$0.17	\$32.58
171.	Snap Front Lab Coat, Knit Cuffs, Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2550	\$0.36	\$63.28
172.	Unisex Consultation Lab Coat with 2 Chest, 2 Lower Oversized (Pocket within a Pocket), and 2 Lower Inside Pockets 65/35 Poly/Cotton Blend.	25CL	\$0.25	\$37.93
173.	Wrap Around Luggie with Outside Chest & 2 Lower Pockets, 65/35 Poly/Cotton Blend. (CAN)	5042	\$0.36	\$46.20
174.	Wrap Around Luggie with 2 Lower Pockets, 100% Spun Poly. (CAN)	5037	\$0.24	\$45.40
175.	Men's Counter Coat with 3 Outside Pockets 5 oz. 80/20 Poly/Cotton Blend.	2526	\$0.21	\$40.04
176.	Women's Short Sleeve Smock 2 Lower Pockets 5 oz. 80/20 Poly/Cotton Blend.	4520	\$0.30	\$49.01
177.	SCRUBS/PATIENT WEAR			
178.	Unisex Scrub Shirt 65/35 Poly/Cotton Blend.	4254	\$0.17	\$20.02
179.	Unisex Scrub Pant 65/35 Poly/Cotton Blend.	1276	\$0.18	\$24.57
180.	Unisex Scrub Cargo Pant 65/35 Poly/Cotton Blend.	7245	\$0.29	\$39.05
181.	Unisex Jacket-style Top 65/35 Poly/Cotton Blend.	4502	\$0.26	\$35.02
182.	Ladies Cross-Over Scrub Tunic Scrub 65/35 Poly/Cotton Blend.	7250	\$0.30	\$39.34
183.	Ladies Fashion Scrub Slack 65/35 Poly/Cotton Blend.	10A5	\$0.31	\$41.91
184.	Ladies Mammography/Exam Jacket 65/35 Poly/Cotton Blend.	14AD	\$0.17	\$21.68
185.	Patients Gown 55/45 Cotton/Poly Blend.	9414	\$0.12	\$14.90

Canada Facility Services Pricing (Rental Service Frequency & Billing)

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
1.	MATS										
2.	Great Impression 2.0 Dust Mat 3x5	76GA		MAT	RE	50%	NA	\$1.65	\$2.48	\$2.89	\$150.36
3.	Great Impression 2.0 Dust Mat 4x6	76GB		MAT	RE	50%	NA	\$2.64	\$3.96	\$4.62	\$231.92
4.	Great Impression 2.0 Dust Mat 3x10	76GC		MAT	RE	50%	NA	\$3.30	\$4.95	\$5.78	\$300.01
5.	Comfort First Mat 4x6	7753	12	MAT	VU/RE	50%	NA	\$2.64	\$3.96	\$4.62	\$445.09
6.	Comfort First Mat 3x10	7754	12	MAT	VU/RE	50%	NA	\$3.30	\$4.95	\$5.78	\$428.14
7.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 2x3	76AF	12	MAT	RE	50%	NA	\$0.66	\$0.99	\$1.16	\$114.11
8.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x5	76AT	12	MAT	RE	50%	NA	\$1.65	\$2.48	\$2.89	\$262.05
9.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x9	76AH	12	MAT	RE	50%	NA	\$2.97	\$4.46	\$5.20	\$501.33

Incentives and Pricing

Canada Rental Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
10.	Custom Logo Mat 3x5 Horizontal ***Non-Standard Merchandise.	UL03	44	MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$292.60
11.	Custom Logo Mat 3x5 Vertical ***Non-Standard Merchandise.	UL46	44	MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$292.60
12.	Custom Logo Mat 4x6 Horizontal ***Non-Standard Merchandise.	UL16	44	MAT	RE	50%	NA	\$3.84	\$5.76	\$6.72	\$428.32
13.	Custom Logo Mat 4x6 Vertical ***Non-Standard Merchandise.	UL59	44	MAT	RE	50%	NA	\$3.84	\$5.76	\$6.72	\$428.32
14.	Custom Logo Mat 3x10 Horizontal***Non-Standard Merchandise.	UL07	44	MAT	RE	50%	NA	\$4.80	\$7.20	\$8.40	\$546.08
15.	Custom Logo Mat 3x10 Vertical ***Non-Standard Merchandise.	UL50	44	MAT	RE	50%	NA	\$4.80	\$7.20	\$8.40	\$546.08
16.	Custom Logo Mat 4x8 Horizontal ***Non-Standard Merchandise.	UL18	44	MAT	RE	50%	NA	\$5.12	\$7.68	\$8.96	\$629.17
17.	Custom Logo Mat 4x8 Vertical ***Non-Standard Merchandise.	UL61	44	MAT	RE	50%	NA	\$5.12	\$7.68	\$8.96	\$629.17
18.	Safety Mat 3x5 English - 6 Images	UM28	44	MAT	RE	50%	NA	\$1.80	\$2.70	\$3.15	\$199.00
19.	Welcome Mat 3x5	UM32		MAT	RE	50%	NA	\$1.80	\$2.70	\$3.15	\$199.00
20.	Welcome Mat 4x6	UM33		MAT	RE	50%	NA	\$2.88	\$4.32	\$5.04	\$318.94
21.	Coffee Message Mat 3x5 - 2 Images	7827	13	MAT	RE	50%	NA	\$1.80	\$2.70	\$3.15	\$199.00
22.	MOPS										
23.	Wet Mop 24 oz.	8116	02	MOP	RE	50%	NA	\$0.96	\$1.44	\$1.78	\$19.76
24.	Wet Mop 28 oz.	8118	02	MOP	RE	50%	NA	\$1.12	\$1.68	\$2.07	\$22.44
25.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$19.94
26.	Dust Mop 24"	8324	10	MOP	RE	50%	NA	\$0.84	\$1.26	\$1.55	\$22.23
27.	Dust Mop 36"	8336	23	MOP	RE	50%	NA	\$1.26	\$1.89	\$2.33	\$28.16
28.	Dust Mop 48"	8348	05	MOP	RE	50%	NA	\$1.68	\$2.52	\$3.11	\$33.80
29.	Dust Mop 60"	8360	17	MOP	RE	50%	NA	\$2.10	\$3.15	\$3.89	\$39.34
30.	Dust Mop Frame 24"	8132		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$16.98
31.	Dust Mop Frame 36"	8133		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$21.92
32.	Dust Mop Frame 48"	8138		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$25.01
33.	A/C Handle/Frame 60"	8147		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$13.75
34.	Dust Mop Handle 1 1/8" x 60"	8131	07	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$22.23
35.	MICRO FIBER										
36.	Micro Fiber Canvas Back Dust Mop 24"	8433	IG	MOP	UM	50%	NA	\$0.86	\$1.08	-	\$9.67
37.	Micro Fiber Canvas Back Dust Mop 36"	8434	IG	MOP	UM	50%	NA	\$1.21	\$1.51	-	\$13.55
38.	Micro Fiber Canvas Back Dust Mop 48"	8435	IG	MOP	UM	50%	NA	\$1.46	\$1.83	-	\$15.99
39.	Micro Fiber Canvas Back Dust Mop 60"	8441	IG	MOP	UM	50%	NA	\$1.71	\$2.14	-	\$20.85
40.	Micro Fiber Dust Mop 24"	8424	IG	MOP	M\$	50%	0.5%	\$0.70	\$0.88	-	\$7.59
41.	Micro Fiber Dust Mop 36"	8436	IG	MOP	M\$	50%	0.5%	\$1.10	\$1.38	-	\$10.01
42.	Micro Fiber Dust Mop Base 24"	8426	26	HDW	RE	100%	NA	\$0.44	\$0.55	-	\$15.50
43.	Micro Fiber Dust Mop Base 36"	8427	26	HDW	RE	100%	NA	\$0.53	\$0.66	-	\$22.62
44.	Micro Fiber Dust/Wet Mop Handle	8419	26	HDW	RE	100%	NA	\$0.40	\$0.50	-	\$12.32
45.	Micro Fiber Wet Mop 18" Scrubber Pad (base 8425, handle 8419)	8423		MOP	M\$	50%	0.5%	\$0.18	\$0.23	-	\$5.43
46.	Micro Fiber Dust/Wet Mop Base 18"	8425	26	HDW	RE	100%	NA	\$0.23	\$0.29	-	\$12.84
47.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$19.94
48.	Micro Fiber Multipurpose Towel	8417		LIN	M\$	50%	3.0%	\$0.09	\$0.11	-	\$1.01

Incentives and Pricing

Canada Rental Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
	12x12										
49.	Micro Fiber Multipurpose Towel 16x16	8438		LIN	M\$	50%	3.0%	\$0.10	\$0.13	-	\$1.77
50.	WIPERS - TOWELS										
51.	18 X 18 Red Wiper Bagged ea, price (approx 50 per bag)	8023	10	WIP	M\$	50%	2.0%	\$0.080	\$0.100	\$0.112	\$0.39
52.	18 X 18 White Wiper Bagged ea, price (approx 50 per bag)	8023	07	WIP	M\$	50%	2.0%	\$0.090	\$0.113	\$0.126	\$0.39
53.	Bath Towel 20 X 40	8531	07	LIN	M\$	50%	2.0%	\$0.350	\$0.438	\$0.490	\$5.43
54.	Detail Cloth 11 X 15	9646		LIN	M\$	50%	2.0%	\$0.150	\$0.188	\$0.210	\$3.25
55.	Wash Cloth Terry 12 X 12	8545	07	LIN	M\$	50%	2.0%	\$0.150	\$0.188	\$0.210	\$0.57
56.	Terry Cloths U1st Green Stripe Bagged	8581	07	LIN	M\$	50%	2.0%	\$0.120	\$0.150	\$0.168	\$1.12
57.	Terry Cloths U1st Green Stripe 16 X 19 Folded	8554	07	LIN	M\$	50%	2.0%	\$0.130	\$0.163	\$0.182	\$1.12
58.	APRONS										
59.	100% Cotton Shop Apron 2 Upper & 2 Lower Pkts 40" Long (Not Personalized)	7006	05	LIN	M\$	50%	1.0%	\$0.40	-	-	\$18.85
60.	100% Spun Poly Bib Apron No Pocket (Not Personalized)	7046		LIN	M\$	50%	1.0%	\$0.18	-	-	\$5.46
61.	LOCKERS/HARDWARE										
62.	Laundry Soil Lock-Up	8950	03	HDW	0\$	100%	NA	\$0.00	-	-	\$480.25
63.	8 Compartment Hanger Standard	8951	03	HDW	0\$	100%	NA	\$0.00	-	-	\$805.58
64.	Laundry Soil Lock-Up Maxi	8958	03	HDW	0\$	100%	NA	\$0.00	-	-	\$603.25
65.	8 Compartment Hanger Wide w/Pad Lock	8959	03	HDW	0\$	100%	NA	\$0.00	-	-	\$906.65
66.	Hanger Recovery Rack	8957	00	HDW	0\$	100%	NA	\$0.00	-	-	\$23.66
67.	Bag Rack	8956	12	HDW	0\$	100%	NA	\$0.00	-	-	\$22.02
68.	Laundry Bags (24x36)	9075		LIN	0\$	50%	NA	\$0.00	-	-	\$15.60
69.	Towel Manager	8964	26	HDW	0\$	100%	NA	\$0.00	-	-	\$797.29
70.	6 Gallon Wiper Can	9949	10	HDW	0\$	100%	NA	\$0.00	-	-	\$186.97
71.	FENDER COVER										
72.	Fender Cover 60x36	7521	31	COV	RE	50%	NA	\$0.62	-	-	\$10.56

Incentives and Pricing

Canada Rental Program – Product and Pricing

Canada Disposables Pricing

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
1.	PAPER							
2.	Jumbo Sanitary Tissue Roll (1,600 ft per roll, 1000 sheets, 2 ply)	6225	07	DSP	US	1	\$11.97	NA
3.	Jumbo Sanitary Tissue Dispenser	6251	07	HDW	0\$	1	\$0.00	\$29.98
4.	Mini-Twin Sanitary Tissue Roll (751 ft per roll, 2 ply)	6221	07	DSP	US	1	\$6.53	NA
5.	Mini-Twin Dispenser	6210	07	HDW	0\$	1	\$0.00	\$51.64
6.	Toilet Seat Covers Pack of 250	99T0	07	DSP	US	1	\$6.41	NA
7.	Toilet Seat Cover Dispenser	99F2	07	HDW	0\$	1	\$0.00	\$65.44
8.	Center Pull Hand Towel 2 PLY - (600 ft/580 shts per roll)	6249	07	DSP	US	1	\$12.26	NA
9.	Center Pull Hand Towel Dispenser	6268	07	HDW	0\$	1	\$0.00	\$59.02
10.	Hard Wound roll Towel, White (700 ft/884 towels per roll)	6230	07	DSP	US	1	\$16.58	NA
11.	Hard Wound roll Towel, Brown (700 ft/884 towels per roll)	6232	13	DSP	US	1	\$14.17	NA
12.	Touchless Electric Dispenser for Hard Wound Roll Towel	6229	07	HDW	RE	1	\$0.90	\$104.57
13.	Touchless Mechanical Dispenser For Hard Wound Roll Towel	6231	07	HDW	RE	1	\$0.90	\$93.21
14.	Tri-Fold Hand Towel	623Q	07	DSP	US	1	\$5.17	NA
15.	Tri-Fold Dispenser	6257	07	HDW	0\$	1	\$0.00	\$71.45
16.	House Hold Paper Towel Roll	6243	07	DSP	US	1	\$5.44	NA
17.	RESTROOM PRODUCT							
18.	Auto Flush Urinal/Toilet Clamp System/Service.	99GY	26	HDW	RE	1	\$6.00	\$326.53
19.	Mat Disposable Urinal	6299	12	DSP	RE	4	\$28.47	NA
20.	SOAPS							
21.	UniFirst Hand Care Program WSI Hand Cleaners and Sanitizer							
22.	1000 ml UniFirst Lotion Soap	88UA	00	SOA	US	1	\$13.59	NA
23.	1000 ml UniFirst Foam Soap	88UH	00	SOA	US	1	\$14.06	NA
24.	1000 ml UniFirst Heavy Duty Hand Scrub	88UJ	00	SOA	US	1	\$17.08	NA
25.	1000 ml UniFirst Heavy Duty Cherry Hand Scrub	88UK	00	SOA	US	1	\$17.08	NA
26.	1000 ml UniFirst Gel Sanitizer (CAN)	88UB	00	SOA	US	1	\$18.20	NA
27.	1000 ml UniFirst Foam Sanitizer (CAN)	88UG	00	SOA	US	1	\$23.58	NA
28.	1000 ml UniFirst Manual Dispenser	88UD	07	HDW	0\$	1	\$0.00	\$34.63
29.	1000 ml UniFirst Hands Free Dispenser	88UE	07	HDW	0\$	1	\$0.00	\$113.72
30.	Floor Stand Dispenser	88AN	03	HDW	0\$	1	\$0.00	\$188.73
31.	Heavy Duty Hand Cleaners							
32.	2000 ml Multi Green w/Particles	1926	00	SOA	US	1	\$26.55	NA
33.	2000 ml Supro Max Cherry	1968	FQ	SOA	US	1	\$28.01	NA
34.	2000 ml Dispensing System	1921	00	HDW	0\$	1	\$0.00	\$7.80
35.	GREEN Cert. Soaps							
36.	1250 ml GREEN Cert. Foam Soap	8810	00	SOA	US	1	\$34.33	NA
37.	1250 ml Dispensing System Foam Soap	1943	03	HDW	0\$	1	\$0.00	\$31.98
38.	CLEANING CHEMICALS							
39.	#2 Multi-Shine Glass & Surface Cleaner	99TB	09	DSP	US	1	\$56.06	NA

Incentives and Pricing

Canada Rental Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
	2L							
40.	128 E-Fecticide Cleaner 2L	99PD	BZ	DSP	US	1	\$52.33	NA
41.	TRASH CAN LINERS							
42.	Trash Can Liner 24x22 (500/CS) Black Regular	8935	12	DSP	US	1	\$46.60	NA
43.	Trash Can Liner 30x38 (200/CS) Black Strong	8937	12	DSP	US	1	\$47.82	NA
44.	Trash Can Liner 30x38 (125/CS) Black Ex-Strong	8938	12	DSP	US	1	\$39.04	NA
45.	Trash Can Liner 42x48 (75/CS) Black Ex-Strong	8943	12	DSP	US	1	\$40.96	NA
46.	Trash Can Liner 35x50 (100/CS) Black Ex-Strong	8944	12	DSP	US	1	\$46.38	NA
47.	AIR FRESHENERS (Fill/Bill or Weekly Bill*)							
48.	Twist Odor Control Dispenser (areas up to 6,000 cubic ft)	8713	07	HDW	0\$	1	\$0.00	\$10.58
49.	Fragrance Twist Cucumber Melon (E8W Srvc)	8714	00	AIR	RE	8	\$16.00	NA
50.	Fragrance Twist Orange Grove (E8W Srvc)	8715	00	AIR	RE	8	\$16.00	NA
51.	Fragrance Twist Mountain Breeze (E8W Srvc)	8716	00	AIR	RE	8	\$16.00	NA
52.	Fragrance Twist Cherries Jubilee (E8W Srvc)	8717	00	AIR	RE	8	\$16.00	NA
53.	Fragrance Twist Natural Clean (E8W Srvc)	8718	00	AIR	RE	8	\$16.00	NA
54.	Fragrance Twist Tropical Paradise (E8W Srvc)	8719	00	AIR	RE	8	\$16.00	NA
55.	Metered Spray 9000 Aerosol Dispenser (areas up to 6,000 cubic ft)	8700	07	HDW	0\$	1	\$0.00	\$34.89
56.	Fragrance Aerosol Metered 9000 Linen (E12W Srvc)	8701	00	AIR	RE	12	\$21.00	NA
57.	Fragrance Aerosol Metered 9000 Cinnamon (E12W Srvc)	8702	00	AIR	RE	12	\$21.00	NA
58.	Fragrance Aerosol Metered 9000 Pina Colada (E12W Srvc)	8703	00	AIR	RE	12	\$21.00	NA
59.	Fragrance Aerosol Metered 9000 Citrus Sunburst (E12W Srvc)	8704	00	AIR	RE	12	\$21.00	NA
60.	Fragrance Aerosol Metered 9000 Ocean Mist (E12W Srvc)	8705	00	AIR	RE	12	\$21.00	NA
61.	Fragrance Aerosol Metered 9000 Fresh Lavender (E12W Srvc)	8706	00	AIR	RE	12	\$21.00	NA

Incentives and Pricing

U.S. and Canada Rental Program – Service Charges.

1. Garment Preparation Charge. A one-time charge applicable to each Garment, no matter its size, at the time each such item is placed into service. US - \$0.83 CAN - \$0.94

This charge is waived for the initial installation of service at each Location.

2. Emblems, embroidered, provided and affixed by Company, in standard Company sizes and colors. **Emblem fees waived for the initial installation of service at each Location.**

Employee Name Emblems 3-3/8" x 1-3/8" US - \$0.50 CAN - \$0.61
 ***Non-Standard Customer Identity (graphic) 4" x 2" US - \$1.67 CAN - \$1.83

Custom emblem fees NOT waived for the initial installation of service at each Location.

***Non-Standard Custom (identity, color, size, etc.) US - \$TBD CAN - \$TBD

Direct Embroidery Personalization Charges

Embroidery fees NOT waived for the initial installation of service at each Location.

Employee First Name US - \$2.78 CAN - \$3.33
 Customer Logo (up to 4,999 stitches) US - \$3.94 CAN - \$4.72
 Customer Logo (5,000-9,999 stitches) US - \$5.94 CAN - \$7.10

3. Outsize Garment Charge. A one-time charge applicable to each Garment, which applies only when a given Garment is placed into service and only in the event and only to the extent that the below sized Garments (by category) are utilized. The outsize garment charges are system defined and may change periodically. Company will give Customer notice of any such changes.

Outsize Garment Charges			
Category	Size	US Charge	CAN Charge
Shirts	Size 2XL – 6XL	\$3.65 each	\$4.56 each
	Size 7XL and up	\$5.25 each	\$6.56 each
Men’s Pants	Size 44 – 48	\$4.20 each	\$5.25 each
	Size 50 - 56	\$4.70 each	\$5.88 each
	Size 58 and up	\$5.25 each	\$6.56 each
Women’s Pants	Size 22 – 28	\$4.20 each	\$5.25 each
	Size 30 and up	\$4.70 each	\$5.88 each
Jackets	Size 2XL – 5XL	\$4.90 each	\$6.13 each
	Size 6XL	\$7.40 each	\$9.25 each
	Size 7XL and up	\$9.60 each	\$12.00 each
Coveralls	Size 52 – 58	\$4.90 each	\$6.13 each
	Size 60 – 64	\$7.40 each	\$9.25 each
	Size 66 and up	\$9.60 each	\$12.00 each
Misc.	Size 50 – 56	\$3.90 each	\$4.88 each
	Size 58 and up	\$4.45 each	\$5.56 each

4. Minimum Service Charge- per Location (or applicable Service Invoice) US - \$27.75 CAN - \$38.85

Minimum Service Charge – NYC US - \$55.50
 (NYC-Boroughs of Manhattan, Bronx, Brooklyn, Staten Island, and Queens)

Minimum Service Charge – California US - \$50.00
 (Greater Los Angeles Metro Area – Ventura, San Berdino, Riverside, Orange and Los Angeles Counties)

Incentives and Pricing

U.S. and Canada Rental Program – Service Charges.

[Greater San Francisco Bay Area – Oakland, San Francisco, San Jose, (Alameda, Contra Costa, Marin, Napa, San Mateo, Santa Clara, Solano, Sonoma, and San Francisco Counties)]

Note: The Minimum Service Charge applies ONLY in the event, and even then, ONLY to the extent, that the rental service charges listed on each weekly service invoice, exclusive of the DEFE Charge, fails to equal this minimum sum.

5. DEFE Surcharge Per Weekly Service Invoice US - \$3.89 CAN - \$5.55

DEFE CHARGE. Customer’s invoices may include a DEFE CHARGE that may vary for different customers, to cover all or only portions of certain expenses including:

D = DELIVERY, or expenses associated with the actual delivery of services and products to customers’ places of business, primarily Route Sales Representative commissions, managements salaries, vehicle depreciation, equipment maintenance, insurance, road use charges and local access fees.

E = ENVIRONMENTAL, or expenses (past, present and future) Company absorbs related to wastewater resting, purification, effluent control, solids disposal, supplies and equipment for pollution controls an energy conservation and overall regulatory compliance.

F = FUEL, or the gas, diesel fuel, oil and lubricant expenses associated with keeping Company’s fleet vehicles on the road and servicing its customers.

E = ENERGY, primarily the natural gas Company uses to run boilers and gas dryers, plus other local utility charges.

6. Unscheduled Deliveries. If Customer requests an unscheduled delivery of goods or services, the following charges apply.

During normal business hours	US - \$27.75	CAN - \$38.85
After normal business hours Mon-	US - \$83.25	CAN - \$94.35
Saturday, Sunday & Holidays:	US - \$277.50	CAN - \$299.70

Incentives and Pricing

U.S. and Canada Rental Program – Proposal Notes.

1. The prices offered herein are contingent upon the subsequent execution of a 48 month National Account Service Agreement containing terms and conditions that are acceptable to both parties. We also consider much of this information to be confidential, so please do not share this Proposal with individuals or groups outside of your corporation.
2. Please note that size exchanges and automatic garment replacement due to normal wear and tear are included in your weekly rental rates.
3. *** Indicates an Item of “Non-Standard Merchandise” hereby expressly made subject to the buy-back provisions in the Agreement. The application of direct embroidery, silkscreen, custom size emblems or non-standard placement of emblems to any Contract Item, or the application of emblems to the sleeve of any Contract Item, automatically classifies that item as a “Non-Standard Merchandise” item subject to the buy-back provisions specified in the Agreement.
4. All employees shall have the option of selecting either long or short sleeve shirts, or any combination thereof, if offered by the item manufacturer, at the time of installation of Services at each Location as thereafter only when garments are being ordered.
5. In certain instances, Auto Replacement Charges (“ARC”) may apply but any such charge is intended to cover ongoing replacements of lost items to maintain agreed upon inventory levels. Replacement items will be added to returned inventory to compensate for the possible misplacement of such items. It being understood, however, the ARC is only an estimate and that accordingly additional charges or credits (as the case may be) will be affected (as necessary), upon the agreement of the parties acting in good faith, following a review of actual losses.
6. All Merchandise items and their associated service charges are based, unless otherwise noted, on standard Company sizes and colors.
7. The weekly rental rates listed above are quoted in individual units. The weekly rental charges associated with the utilization of each such item will be flat rated and invoiced based upon the “Billed Quantity” indicated on the service invoice, whether or not such quantity is actually delivered in a given week.
8. If the Merchandise supplied is visibility wear, it is intended to provide improved conspicuity of the wearer under daylight conditions and when illuminated by a light source of sufficient candlepower at night. It is Customer’s responsibility to determine the level of conspicuity needed by wearers under specific work conditions. Further, Customer agrees that the garments alone do not ensure conspicuity of the wearer and that additional safety precautions may be necessary. The garments supplied satisfied particular ANSI / ISEA standards only when they were new and unused and only if so labeled. Customer acknowledges that usage and laundering of visibility Merchandise will adversely affect its conspicuity.
9. Since UniFirst's costs of doing business, such as costs of merchandise, energy, and healthcare related expenses may fluctuate, Customer agrees that the Offer Rates herein specified will be increased (without action required by either Party) by five percent (5%) each year, on the anniversary of the Effective Date (“Annual Adjustment”). For purposes hereof, the Annual Adjustment shall not include rates herein specified for disposable products or lost/damage replacement charges, all of which shall be quoted at the rates then in effect by UniFirst’s local Sales Representatives. Once an Affiliated Company enters into a local service agreement with UniFirst, Customer acknowledges that the timing and scope of all subsequent pricing adjustments for that particular Affiliated Company shall be governed by the provisions of each such respective local service contract.
10. All rental/service and other charges are due and payable thirty [30] days from the date of invoice.
11. Prices quoted are good for 60 days from date of proposal and could be revised by UniFirst when those 60 days expire.

Incentives and Pricing

U.S. and Canada Rental Program – Proposal Notes.

12. Customers in the United States are entitled to purchase any needed items at 20% off the prices listed in Company’s twice annually published Buyers Guide and Canadian Customers can purchase any needed items at 20% off list price (“The Purchased Items”). This discount shall only apply to the particular merchandise items but shall not include any associated personalization charges or applicable sales taxes or freight / handling charges, which in any event shall remain the responsibility of the ordering Locations. In order to qualify for this discount, all such orders for Purchased Items must be submitted by Customer’s Locations directly to Company’s corporate distribution centers in Owensboro, KY or (as applicable) Mississauga, Ontario, Canada. Contact numbers are as follows:

Owensboro, Kentucky, Telephone (877)-864-2202, Facsimile (877)-864-2244, email: nacsgroup@unifirst.com.

Mississauga, Ontario, Telephone (800)-263-4342; Facsimile, (905)-624-8003; email, Canada_sales@unifirst.com.

Purchased Items, Direct Embroidery Personalization Charges

Employee First Name	US - \$2.50	CAN - \$TBD
Customer Logo (up to 4,999 stitches)	US - \$3.55	CAN - \$TBD
Customer Logo (5,000-9,999 stitches)	US - \$5.35	CAN - \$TBD

For the avoidance of all doubt, Customer acknowledges and agrees that UniFirst shall not be obligated, at any time, to pay the incentive listed below, calculated on the basis of any undisputed charges not paid within agreed-upon payment terms.

13. UniFirst will pay Sourcewell a new incentives tiered rebate based on growth volumes of the sales to Sourcewell or Sourcewell Members of Products and Services resulting from Sourcewell net of returns and allowances and, with regard to the Products procured hereunder, less applicable delivery charges. With regard to the Services procured hereunder the specified administrative fee will be paid net of any garment preparation, emblem, loss/damage, minimum stop the truck or applicable DEFE (Delivery, Energy, Fuel and Environmental) surcharges. Said administrative fees are to be paid within thirty (30) days after the end of each calendar quarter and commencing on the effective date of this Agreement on the following:

Total Annual Rental Revenues	Applicable Percentage Factor
\$0 to \$350,000	2%
\$350,001 to \$450,000	2.5%
\$450,001+	3%

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

U.S. Direct Purchase Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
1.	100% Cotton Long Sleeve Shirts	0101	\$18.41
2.	UniWeave® Soft Comfort Long Sleeve Uniform Shirts	0102	\$13.40
3.	Snap-Front Long Sleeve Chambray Shirts	0108	\$19.91
4.	Park Street® Long Sleeve Oxfords	0111	\$17.16
5.	Women's Long Sleeve Oxfords	0112	\$20.14
6.	Blue/White Stripe Long Sleeve Shirts	0123	\$16.56
7.	Thin Stripe Long Sleeve Shirts	0137	\$20.44
8.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013B	\$27.87
9.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013C	\$29.26
10.	Food Service Long Sleeve Gripper Shirts	0157	\$18.57
11.	Long Sleeve Security Shirts	0167	\$25.98
12.	Wide Stripe Long Sleeve Shirts	0172	\$17.89
13.	Snap-Front Long Sleeve Denim Shirts	0178	\$20.66
14.	UniWeave® Food Service Long Sleeve Gripper Shirts	0198	\$16.49
15.	Long Sleeve Cotton T-Shirts with Pocket	01DP	\$10.94
16.	Crewneck Fleece Sweatshirts	01FF	\$28.17
17.	Hooded Pullover Fleece Sweatshirts	01FG	\$33.38
18.	Full-Zip Front Fleece Sweatshirts	01FH	\$36.91
19.	Solid Long Sleeve Ripstop Shirts	01MB	\$22.68
20.	Motorsport Image Long Sleeve Shirts	01MS	\$23.70
21.	Armorex FR® Work Shirts	01NX	\$87.59
22.	Long Sleeve OilBlok Performance Shirts	01OB	\$29.84
23.	Sport-Tek® V-Neck Wind Shirts	01PN	\$18.82
24.	Flame Resistant Crew Neck Shirts	01TR	\$48.65
25.	100% Cotton Short Sleeve Shirts	0201	\$16.64
26.	UniWeave® Soft Comfort Short Sleeve Uniform Shirts	0202	\$11.42
27.	Snap-Front Short Sleeve Chambray Shirts	0208	\$18.13
28.	Park Street® Short Sleeve Oxfords	0211	\$15.70

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
29.	Blue/White Stripe Short Sleeve Shirts	0223	\$14.39
30.	Thin Stripe Short Sleeve Shirts	0237	\$18.82
31.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023B	\$25.52
32.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023C	\$25.52
33.	UniWeave® Food Service Short Sleeve Gripper Shirts	0240	\$11.80
34.	Short Sleeve Blended T-Shirts with Pocket	026H	\$7.12
35.	Athletic-Cut Short Sleeve T-Shirts	026J	\$7.08
36.	Snap-Front Short Sleeve Denim Shirts	027A	\$20.23
37.	Women's V-Neck Tunics	02A1	\$15.93
38.	Wrangler® RIGGS Cotton SS Henley	02B6	\$18.02
39.	100% Cotton Piqué Knit Polos	02EH	\$17.08
40.	100% Cotton Piqué Knit Polos with Pocket	02EI	\$20.47
41.	Short Sleeve Cotton T-Shirts	02FT	\$5.71
42.	Berne® Heavyweight Short Sleeve Pocket T-Shirts	02GH	\$13.60
43.	High Visibility Pocket T-Shirts	02HY	\$24.39
44.	Class 2 High-Visibility T-Shirt	02IY	\$31.56
45.	Solid Short Sleeve Ripstop Shirts	02MB	\$20.35
46.	Men's Sport-Tek® PosiCharge® Tough Tees™	02MH	\$8.75
47.	Motorsport Image Short Sleeve Shirts	02MS	\$19.72
48.	Nike® Dri-FIT™ Short Sleeve T-Shirts	02NC	\$22.58
49.	Short Sleeve OilBlok Performance Shirts	02OB	\$27.77
50.	Unisex V-Neck Scrub Tops	02SI	\$11.53
51.	Sport-Tek® Heather Color-Block Contender™ T-Shirts	02TT	\$10.66
52.	Performance Technician Long Sleeve Shirts	0313	\$25.97
53.	Thin Stripe Long Sleeve Shirts	0314	\$19.06
54.	Women's Long Sleeve Uniform Shirts	0335	\$14.97
55.	Long Sleeve Cotton T-Shirts	035F	\$8.53
56.	Long Sleeve Blended T-Shirts	035I	\$7.16
57.	Open-Collar Long Sleeve Denim Shirts	0361	\$17.86
58.	Athletic-Cut Long Sleeve T-Shirts	036J	\$8.42
59.	Men's Pinpoint Long Sleeve Dress Shirts	03AR	\$27.17

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
60.	Berne® Insulated Hooded Zip Sweatshirts	03AT	\$38.87
61.	Long Sleeve Flame Resistant Polos	03FE	\$89.72
62.	Silk Touch™ Long Sleeve Polos	03FT	\$18.68
63.	Berne® Heavyweight Long Sleeve Pocket T-Shirts	03GH	\$16.34
64.	High Visibility Black-Bottom Shirts	03HE	\$18.85
65.	Men's Pinpoint Mesh Half-Zip Pullovers	03MU	\$21.64
66.	Nike® Dri-FIT™ Long Sleeve T-Shirts	03NK	\$27.60
67.	Easy Care Long Sleeve Shirts	03PG	\$20.12
68.	Men's SuperPro™ Twill Long Sleeve Shirts	03SQ	\$22.96
69.	High Visibility Ripstop Long Sleeve Work Shirts	03TO	\$41.22
70.	UniWeave® Micro Check Long Sleeve Shirts	03UM	\$18.56
71.	Core Classic Long Sleeve Piqué Polos	03VP	\$15.07
72.	Button-Front Long Sleeve Chambray Shirts	03YB	\$22.00
73.	Wide Stripe Short Sleeve Shirts	0405	\$15.03
74.	Performance Technician Short Sleeve Shirts	0413	\$22.32
75.	Thin Stripe Short Sleeve Shirts	0414	\$15.31
76.	Women's Short Sleeve Oxfords	0422	\$19.63
77.	Women's Short Sleeve Uniform Shirts	0436	\$12.37
78.	Men's Pinpoint Short Sleeve Dress Shirts	04AR	\$26.96
79.	Silk Touch™ Polos with Pocket Short Sleeve Flame Resistant Polos	04BT	\$15.80
80.	Micro Piqué Gripper Polos	04GM	\$18.96
82.	Port Authority® Fine Stripe Performance Polo	04GN	\$25.53
83.	Enhanced Visibility Polos	04HV	\$18.15
84.	Performance Knit® Color-Block Polos	04KE	\$21.66
85.	Performance Knit® Two-Tone Polos	04KF	\$21.28
86.	Men's Lightweight Snag-Proof Polos	04MF	\$16.93
87.	Men's Sport-Tek® Embossed PosiCharge® Tough Polos™	04MG	\$18.44
88.	UniSport® Micro Piqué Polos	04MM	\$16.23
89.	Snag-Proof Tactical Polos	04MO	\$26.50

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
90.	Sport-Tek® Tricolor Micro Piqué Polos	04MQ	\$21.49
91.	Short Sleeve Micro Piqué Polos with Pocket	04MR	\$21.55
92.	Two-Color Snag-Proof Pocket Polos	04MT	\$24.88
93.	Nike UV Polo	04NL	\$45.84
94.	Easy Care Short Sleeve Shirts	04PG	\$18.97
95.	Sport-Tek® Heather Colorblock Contender™ Polo	04SH	\$17.03
96.	Lightweight Snag-Proof Tactical Polos	04SL	\$21.84
97.	Men's SuperPro™ Twill Short Sleeve Shirts	04SQ	\$23.31
98.	Open-Collar Short Sleeve Denim Shirts	04SS	\$15.69
99.	Short Sleeve Blended T-Shirts	04TG	\$5.36
100.	High Visibility Ripstop Short Sleeve Work Shirts	04TO	\$39.67
101.	Men's Core Cotton V-Neck T-Shirts	04TR	\$6.14
102.	UniWeave® Micro Check Short Sleeve Shirts	04UM	\$15.87
103.	Port & Company® All-American Tee	04US	\$9.75
104.	Core Classic Short Sleeve Piqué Polos	04VP	\$10.75
105.	Core Classic Short Sleeve Piqué Polos with Pocket	04VQ	\$11.97
106.	Button-Front Short Sleeve Chambray Shirts	04YB	\$20.31
107.	Women's Short Sleeve Uniform Blouse	0521	\$20.75
108.	Women's Short Sleeve Cotton T-Shirts	056C	\$5.71
109.	Women's Pinpoint Long Sleeve Dress Shirts	05AE	\$25.72
110.	Women's Silk Touch™ Polos	05AV	\$13.83
111.	Women's Cotton Polos	05AZ	\$16.82
112.	Ladies 3/4-Sleeve Easy Care Shirt	05BT	\$18.40
113.	Women's Short Sleeve Easy Care Shirt	05CH	\$19.87
114.	Women's Short Sleeve Easy Care Shirt	05CK	\$18.61
115.	Sport-Tek® Ladies Competitor™ Tee	05DQ	\$6.54
116.	Women's Long Sleeve Crosshatch Easy Care Shirt	05DS	\$26.29
117.	Women's Flame Resistant Fleece Jackets	05FE	\$157.20
118.	Women's Performance Knit® Two-Tone Polos	05KE	\$21.02

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
119.	Women's Lightweight Snag-Proof Polos	05MF	\$16.64
120.	Women's Sport-Tek® Embossed PosiCharge® Tough Polos™	05MG	\$18.31
121.	Women's UniSport® Micro Piqué Polos	05MM	\$15.46
122.	Women's MIMIX™ OilBlok Cook Shirts	05MR	\$20.06
123.	Women's Pinpoint Mesh Half-Zip Pullovers	05MU	\$21.36
124.	Women's MIMIX™ Long Sleeve Ripstop Work Shirts	05MW	\$26.14
125.	Women's MIMIX™ Short Sleeve Ripstop Work Shirts	05MX	\$23.38
126.	Women's Sport-Tek® PosiCharge® Competitor™ Polos	05MZ	\$10.30
127.	Women's Nike® Dri-FIT™ Short Sleeve T-Shirts	05NO	\$22.11
128.	Women's Long Sleeve OilBlok Performance Shirts	05OB	\$30.05
129.	Women's Short Sleeve OilBlok Performance Shirts	05OC	\$26.99
130.	Women's Stretch V-Neck Shirts	05PP	\$13.26
131.	Sport-Tek® Ladies Heather Colorblock Contender™ Polo	05SH	\$18.01
132.	Women's New Era® Full-Zip Hooded Fleece Sweatshirts	05SN	\$37.68
133.	Women's New Era® Hooded Fleece Pullover Sweatshirts	05SO	\$34.34
134.	Women's SuperPro™ Twill Long Sleeve Shirts	05SQ	\$23.05
135.	Women's SuperPro™ Twill Short Sleeve Shirts	05SR	\$22.86
136.	Women's Core Cotton V-Neck T-Shirts	05SS	\$5.88
137.	Women's Knit Dress Shirts	05TH	\$26.42
138.	Short Sleeve Security Shirts	0607	\$28.19
139.	Food Service Short Sleeve Gripper Shirts	0626	\$16.59
140.	Men's Button-Down Collar Short Sleeve Poplin Shirts	0636	\$21.55
141.	Short Sleeve Colorblock Competitor T-shirt	066J	\$8.20
142.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06AH	\$43.86
143.	Men's Silk Touch™ Polos	06AV	\$13.35
144.	Men's Short Sleeve Performance Poplin Shirt	06AW	\$18.39
145.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06DH	\$52.63
146.	Flame Resistant Short Sleeve Polo Shirts	06FE	\$104.62

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
147.	High Visibility Short Sleeve T-Shirts with Pocket	06HX	\$34.83
148.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MH	\$64.60
149.	MIMIX™ OilBlok Cook Shirts	06MW	\$20.22
150.	MIMIX™ Short Sleeve Ripstop Work Shirts	06MX	\$24.11
151.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MY	\$76.09
152.	Sport-Tek® PosiCharge® Competitor™ Polos	06MZ	\$10.49
153.	Class 2 Hi-Vis SS Ripstop Work Shirt	06PH	\$51.59
154.	Ripstop Short Sleeve Crew Shirts	07CS	\$22.18
155.	Men's Soft-Touch Polyester Polos	07DF	\$15.19
156.	Tricolor Short Sleeve Ripstop Shirts	07UF	\$22.65
157.	EZ Cotton Polos	06GA	\$16.97
158.	Dickies® Short Sleeve Canvas Work Shirts	07WW	\$25.61
159.	Men's Button-Down Collar Long Sleeve Poplin Shirts	0820	\$22.71
160.	Button-Down Collar Long Sleeve Denim Shirts	0850	\$17.80
161.	Long Sleeve T-Shirt with Pocket	0871	\$14.87
162.	Long Sleeve T-Shirt	087B	\$13.60
163.	Long Sleeve Micro Piqué Polos	08AP	\$20.45
164.	Men's Long Sleeve Performance Poplin Shirt	08AW	\$20.46
165.	Quarter-Zip Sport-Tek® Sweatshirts	08BK	\$28.03
166.	Quarter-Zip Fine-Gauge Sweaters	08BS	\$37.57
167.	Men's Sport-Tek® Full-Zip Hooded Fleece Sweatshirts	08CK	\$31.08
168.	Sport-Tek® Raglan Long Sleeve T-Shirts	08CM	\$14.97
169.	Ripstop Long Sleeve Crew Shirts	08CS	\$26.94
170.	100% Poly Fleece Pullover	08DK	\$28.30
171.	Long Sleeve Crosshatch Easy Care Shirt	08DS	\$26.44
172.	Flame Resistant Long Sleeve Polo Shirts	08FE	\$103.91
173.	Flame Resistant Quarter-Zip Hooded Sweatshirts	08FL	\$167.78
174.	High Visibility Long Sleeve T-Shirts with Pocket	08HX	\$36.48
175.	MIMIX™ Long Sleeve Ripstop Work Shirts	08MX	\$26.87
176.	Crewneck Fleece Sweatshirts	08SC	\$14.61

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
177.	Hooded Pullover Fleece Sweatshirts	08SH	\$22.49
178.	CornerStone® Half-Zip Job Shirts	08SK	\$40.79
179.	New Era® Full-Zip Hooded Fleece Sweatshirts	08SN	\$38.05
180.	New Era® Hooded Fleece Pullover Sweatshirts	08SO	\$34.61
181.	Full-Zip Front Fleece Sweatshirts	08SZ	\$24.38
182.	Flame Resistant Henley Shirts	08TR	\$65.58
183.	Tricolor Long Sleeve Ripstop Shirts	08UF	\$25.27
184.	Dickies® Long Sleeve Canvas Work Shirts	08WW	\$27.55
185.	Women's Button-Down Collar Long Sleeve Poplin Shirts	0960	\$21.51
186.	Long Sleeve Two-Tone Crew Shirt	0962	\$26.25
187.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09AH	\$51.04
188.	Armorex FR® Food Service Work Shirts	09AU	\$58.03
189.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09DH	\$65.95
190.	Flame Resistant Full-Zip Hooded Sweatshirts	09EF	\$168.69
191.	Armorex® COOL Work Shirts	09FC	\$64.31
192.	Armorex FR® Work Shirts	09FR	\$45.52
193.	Armorex FR® Enhanced Visibility Work Shirts	09FU	\$61.10
194.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MH	\$67.16
195.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MY	\$79.30
196.	Class 2 Hi-Vis LS Ripstop Work Shirt	09PH	\$51.53
197.	Armorex FR® Work Shirts	09TC	\$69.47
198.	Men's Knit Dress Shirt	09TH	\$26.09
199.	100% Cotton Flat-Front Pants	1001	\$22.81
200.	SofTwill® Flat-Front Uniform Pants	1002	\$18.84
201.	SofTwill® Flat-Front Uniform Shorts	1034	\$14.72
202.	Women's Easywaist Pants	1043	\$19.52
203.	Classic-Fit Chef Pants	105A	\$15.49
204.	UniFirst Classic-Fit Jeans	1091	\$19.95
205.	Women's Wrangler® Blues	1092	\$29.01
206.	Women's Cargo Pants	10A4	\$32.44
207.	Women's Scrub Pants	10A5	\$15.77
208.	Women's Cargo Shorts	10A9	\$27.76

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
209.	SofTwill® Cargo Pants	10AI	\$24.06
210.	Wrangler® RIGGS Workwear® Workhorse Jeans	10B2	\$33.23
211.	SofTwill® Cell Phone Pants	10B6	\$21.47
212.	Wrangler® RIGGS Workwear® Carpenter Jeans	10B7	\$33.81
213.	Wrangler® RIGGS Workwear® Ripstop Ranger Pants	10CG	\$42.03
214.	Unisex Ultimate Cargo Scrub Pants	10D2	\$17.11
215.	Women's Straight-Leg Cargo Scrub Pants	10D3	\$17.03
216.	Class E High Visibility Rain Pants	10DL	\$22.64
217.	Performance Shop Pants	10DO	\$29.51
218.	Wrangler® Flame Resistant Relaxed-Fit Jeans	10FB	\$66.81
219.	Wrangler® Flame Resistant Carpenter Jeans	10FC	\$64.46
220.	Armorex FR® Work Pants	10FR	\$53.09
221.	Men's Sanded Finish FR Jeans	10FU	\$62.69
222.	UniFirst HD Denim Relaxed-Fit Jeans	10HD	\$23.61
223.	SofTwill® Service Pants	10HE	\$21.06
224.	MIMIX™ Utility Pants	10MX	\$29.42
225.	Armorex FR® Work Pants	10NX	\$92.26
226.	Armorex FR® Work Pants	10TS	\$78.07
227.	Armorex FR® Cotton Carpenter Jeans	10UC	\$52.32
228.	Dickies® Canvas Flat-Front Work Pants	10WW	\$29.59
229.	SofTwill® Pleated Pants	1122	\$20.65
230.	SofTwill® Pleated Shorts	1129	\$17.30
231.	SofTwill® Flexwaist Pants	1138	\$18.84
232.	Comfort Fit Chef Pants	1141	\$15.44
233.	Wrangler® Relaxed-Fit Jeans	1144	\$27.35
234.	Wrangler® RIGGS Workwear® Carpenter Shorts	114C	\$26.83
235.	Women's Flexwaist Pants	1167	\$18.33
236.	Baggy Chef Pants	117A	\$16.72
237.	Dickies® Women's Industrial Five-Pocket Jeans	11AS	\$30.92
238.	ZeroSkratch™ Lightweight Crew Pants	11CP	\$31.77
239.	Women's ZeroSkratch™ Lightweight Crew Pants	11CQ	\$31.62
240.	Women's Low-Rise Boot-Cut Pants	11DF	\$25.62

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
241.	Women's Flame Resistant Jeans	11EA	\$59.72
242.	Pre-Washed Denim Dungaree - EXCEL FR®	11EB	\$69.16
243.	Armorex FR® Jeans	11KG	\$54.37
244.	Women's MIMIX™ Utility Pants	11MX	\$31.07
245.	SofTwill® Pocketless Service Pants	11UM	\$17.19
246.	Dickies® Canvas Cargo Pants	11WW	\$33.58
247.	100% Cotton Cargo Pants	1213	\$26.94
248.	Spotlite LX® Enhanced Visibility Work Pants	123B	\$29.18
249.	Spotlite LX® Enhanced Visibility Work Pants	123C	\$29.18
250.	SofTwill® Cargo Shorts	1271	\$20.74
251.	Unisex Poplin Scrub Pants	1276	\$9.27
252.	Cargo Pants	12AA	\$32.49
253.	Women's Work NMotion™ Pants	12AG	\$23.93
254.	Wrangler® RIGGS Workwear® Ripstop Carpenter Pants	12AJ	\$37.12
255.	Dickies® Cargo Shorts	12BP	\$28.52
256.	Wrangler® RIGGS Ripstop Shorts	12CG	\$33.63
257.	Dickies® Carpenter Jeans	12CH	\$24.13
258.	Berne® Washed Duck Carpenter Jeans	12DK	\$30.87
259.	Performance Shop Shorts	12DO	\$25.23
260.	MIMIX™ Utility Shorts	12MX	\$24.98
261.	ZeroSkratch™ Lightweight Crew Shorts	12NS	\$27.39
262.	UniFirst Carpenter Jeans	12UH	\$22.66
263.	Torrent Waterproof Pants	12WP	\$37.43
264.	Dickies® Canvas Cargo Shorts	12WW	\$29.64
265.	Women's Challenger™ Jackets	1456	\$45.41
266.	Women's Textured Soft-Shell Jackets	14EJ	\$48.38
267.	Women's Color-Block Microfleece Jackets	14EM	\$24.66
268.	Women's Microfleece Jackets	14HC	\$22.09
269.	Women's Core Soft-Shell Jackets	14ML	\$32.26
270.	Women's Sport-Tek® Weather-resistant Jacket	14SJ	\$40.67
271.	Women's Torrent Waterproof Jackets	14WP	\$44.39
272.	UniWear® Permalined Jackets	1506	\$34.35
273.	UniWear® Ike Jackets	1507	\$29.46

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
274.	UniWear® Permalined Hip Jackets	1527	\$36.82
275.	Coach's Jackets	1540	\$30.51
276.	Heavyweight Parkas	15AL	\$102.83
277.	Challenger™ Jackets	15AN	\$42.99
278.	High Visibility Rain Jackets	15DL	\$50.63
279.	Coach's Jackets	15DU	\$18.33
280.	High Visibility Jackets	15EG	\$89.12
281.	Spotlite LX® Enhanced Visibility Work Jackets	15EH	\$38.96
282.	Spotlite LX® Enhanced Visibility Work Jackets	15EI	\$38.97
283.	Men's Textured Soft-Shell Jackets	15EJ	\$49.22
284.	Men's Color-Block Microfleece Jackets	15EM	\$24.93
285.	Men's Camouflage Microfleece Jackets	15EP	\$33.03
286.	Berne® FR Hooded Jackets with Quilt Lining	15FH	\$176.03
287.	Three-Season Jackets	15GS	\$40.69
288.	Men's Microfleece Jackets	15HC	\$24.10
289.	Color-Block Raglan Jackets with Zip Front	15JA	\$23.68
290.	Sport Tek® Fleece-Lined Color-Block Jackets	15JB	\$33.30
291.	Core Soft-Shell Jackets	15ML	\$32.55
292.	Sport-Tek® Color-Block Soft-Shell Jackets	15SJ	\$40.92
293.	Berne® High Visibility Soft-Shell Jackets	15SN	\$68.39
294.	UniWeave® Micro Check Shirt Jacs	15UM	\$20.32
295.	Men's Torrent Waterproof Jackets	15WP	\$44.47
296.	Hooded Rain Jackets with Pouch	15WQ	\$31.37
297.	Dickies® Canvas Jackets	15WW	\$50.38
298.	High Visibility Class 3 Vest	1628	\$22.28
299.	Class 2 High-Visibility Vest	1657	\$9.23
300.	Class 2 High Visibility Vests	1660	\$5.42
301.	Class 3 High Visibility Vest	1661	\$12.68
302.	Duck Insulated Vests	16DJ	\$50.25
303.	UniWear® Zip-In/Out Liners	1721	\$20.92
304.	Zip-In Jacket Liners	1727	\$20.49
305.	Berne® Hooded Duck Jackets	18AA	\$56.63
306.	Class 3 Bomber Jackets	18AI	\$71.61
307.	Berne® Quilt-Lined Chore Coats	18BG	\$63.27

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
308.	Gasoline Jackets	18BW	\$58.24
309.	High Visibility Black-Bottom Bomber Jackets	18DH	\$33.14
310.	3-in-1 Jackets	18DS	\$81.14
311.	Flame Resistant Team Jackets	18EB	\$147.24
312.	Excel FR™ Bomber Jacket	18EC	\$197.28
313.	Flame Resistant Enhanced Visibility Parkas	18EI	\$266.35
314.	Flame Resistant Fleece Jackets	18FH	\$157.18
315.	Duck Chore Coats	18GZ	\$73.69
316.	Flame Resistant Jackets	18SC	\$199.96
317.	Women's Vneck Cardigan Sweater	2061	\$21.49
318.	Women's 3/4 Sleeve Shrugs	20AQ	\$28.50
319.	Unisex Fine-Gauge V-Neck Sweaters	20AX	\$30.25
320.	Women's Open-Front Cardigans	20AY	\$34.03
321.	Button-Down Collar Short Sleeve Denim Shirts	2205	\$15.70
322.	UniWear® Men's Lab Coats	2524	\$14.82
323.	UniWear® Shop Coats	2525	\$30.29
324.	UniWear® Unisex Counter Coats	2526	\$13.92
325.	UniWear® 10-Button Full Sleeve Chef Coats	2531	\$14.67
326.	UniWear® 10-Knot 3/4 Sleeve Chef Coats	2537	\$17.36
327.	Contrast Trim Chef Coat	25AW	\$23.79
328.	Flame Resistant Lab Coats	25EA	\$55.95
329.	10-Knot Full Sleeve Chef Coats	25GA	\$23.31
330.	Women's MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MV	\$23.95
331.	MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MW	\$24.55
332.	MIMIX™ OilBlok 10-Button Chef Coats	25MX	\$26.81
333.	Women's MIMIX™ OilBlok 10-Button Chef Coats	25MY	\$26.47
334.	MIMIX™ OilBlok Knotted 10-Button Chef Coats	25MZ	\$28.68
335.	UniWear® Short Sleeve Mesh-Back Chef Coats	25SB	\$23.64
336.	Long Sleeve Mesh-Back Chef Coats	25SC	\$21.56
337.	Women's Lab Coats	2626	\$17.73
338.	UniWear® Cotton Snap-Front Coveralls	3001	\$35.05
339.	UniWear® Cotton Blend Zip-Front Coveralls	3002	\$29.28

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
340.	Insulated Coveralls	3045	\$89.98
341.	Armorex FR® Coveralls	30FR	\$83.77
342.	Armorex FR® Coveralls	30NX	\$163.34
343.	Enhanced Visibility Coveralls	30RQ	\$82.75
344.	Enhanced Visibility Coveralls	30RR	\$77.06
345.	Flame Resistant Enhanced Visibility Coveralls	30RX	\$146.47
346.	Armorex FR® Coveralls	30TS	\$121.00
347.	Armorex® COOL Coveralls	30TT	\$118.11
348.	Insulated Bib Overalls	3528	\$69.96
349.	Short Sleeve Speedsuits	4022	\$31.87
350.	Short Sleeve Cotton T-Shirts with Pocket	4210	\$8.19
351.	Women's Button-Down Collar Short Sleeve Poplin Shirts	4248	\$20.76
352.	Short Sleeve Two-Tone Crew Shirt	4250	\$22.95
353.	Unisex Poplin Scrub Tops	4254	\$7.50
354.	Short Sleeve T-Shirt with Pocket	4277	\$12.00
355.	Short Sleeve T-Shirt	427B	\$11.29
356.	Unisex Warm-Up Jackets	4502	\$12.94
357.	Women's Short Sleeve Smocks	4520	\$16.86
358.	Unisex Scrub Jacket	4536	\$11.64
359.	UniWear® Butcher Coats	5009	\$16.42
360.	UniWear® Butcher Coats	5020	\$16.64
361.	UniWear® Butcher Coats	5026	\$14.29
362.	UniWear® Butcher Coats	5033	\$14.45
363.	Pocketless Food Processor Coats with Knit Cuffs	50AX	\$18.83
364.	UniWear® Food Processor Coats with Knit Cuffs	50AY	\$17.30
365.	UniWear® Food Processor Coats with Open Cuffs	50AZ	\$16.43
366.	Cobbler Apron	7011	\$10.47
367.	Full-Length Aprons	7014	\$11.77
368.	Pinstripe V-Neck Apron with Pockets	7057	\$12.09
369.	Reversible Unisex Scrub Tops	7204	\$6.96
370.	Women's Fashion Tunics	7205	\$12.41
371.	Women's Flare Scrub Pants	7217	\$14.55
372.	Reversible Unisex Scrub Pants	7221	\$7.36
373.	Unisex Ultimate Cargo Pants	7245	\$14.81
374.	Women's Crossover Tunics	7250	\$14.89
375.	Women's Double V-Neck Tunics	7257	\$15.47

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
376.	Women's Mock Crossover Tunics	7260	\$11.89
377.	Women's Crossover Scrub Top	7261	\$16.57
378.	Unisex Short Sleeve Scrub Tops	7262	\$10.43
379.	Short Sleeve Raglan Scrub Shirt	7263	\$14.03
380.	Women's Flare-Leg Cargo Scrub Pants	7264	\$16.97
381.	Unisex Cargo Scrub Pants	7265	\$12.87
382.	Women's Notched-Neck Tunics with Side Flex	72SH	\$13.23
383.	Women's V-Neck Tunics	72SI	\$11.15
384.	Relaxed Brushed Twill Caps	9028	\$6.06
385.	Snap-On Hoods	9030	\$10.19
386.	Twill Mesh Cap	9066	\$4.54
387.	Knit Cap	9079	\$3.55
388.	Brushed Twill Cap	9087	\$6.06
389.	Sandwich Bill Caps	90AN	\$6.29
390.	Extreme Outdoor Caps with Flap	90BA	\$13.72
391.	Mesh Snap-Back Caps	90BG	\$5.94
392.	Low Profile Cotton Caps	90BS	\$4.40
393.	Solid Stripe Knit Caps	90BW	\$4.92
394.	UNIFIT™ Caps	90BX	\$8.28
395.	Blaze Orange Buck Wildlife Cap	90CR	\$10.80
396.	Enhanced Visibility Knit Caps	90DB	\$9.63
397.	Enhanced Visibility Caps	90DM	\$5.87
398.	Camouflage Knit Cap	90DN	\$6.00
399.	Classic Beanie	90DO	\$3.38
400.	UNIFIT™ Trucker Mesh Caps	90DQ	\$9.29
401.	Contrasting Trim Caps	90DR	\$10.74
402.	Flat Bill Snap-Back Mesh Caps	90DS	\$9.12
403.	Camouflage Cap with Contrast Stitching	90DT	\$6.95
404.	Vintage Trucker Mesh Caps	90FJ	\$7.20
405.	Break-Up Country® Trucker Mesh Caps	90GK	\$10.55
406.	Duck Snap On Hood	90GZ	\$20.55
407.	One-Hole Facemasks	90ND	\$6.77
408.	One-Hole Facemasks with 3M™ Thinsulate™	90NF	\$8.46
409.	Nike Sphere Dry Cap	90NK	\$17.99
410.	Nike® Dri-FIT™ Mesh Flex Sandwich Caps	90NL	\$16.91
411.	Wide-Brim Ripstop Hats	90SD	\$16.06

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
412.	Sport-Tek® Performance Knit Caps	90SQ	\$7.55
413.	Half Apron	9402	\$5.33
414.	Chef Hat	9408	\$5.38
415.	Nylon Sports Backpack	94AB	\$2.98
416.	Fingertip Golf Towel	94AL	\$2.40
417.	Large Canvas Tote	94AP	\$6.09
418.	Fleece Sweatshirt Cinch Packs	94DD	\$5.62
419.	Scratchless Uniform Belt	9918	\$16.42
420.	Uniform Belt with Hidden Elastic	991B	\$24.25
421.	1 ¼" Cotton Web Belt with Buckle	9945	\$6.25
422.	Standard Uniform Belt	9947	\$14.83
423.	Adjustable Temple Safety Glasses	99LT	\$34.15
424.	Emergency Eyewash Stations	99LV	\$898.46
425.	Eyewash Water Preservative	99LW	\$15.52
426.	Saline Replacement Cartridges For Deluxe Station	99LY	\$254.62
427.	Nuisance Dust Masks	99MJ	\$14.13
428.	Class E High Visibility Hard Hats	99MM	\$11.32
429.	Low Profile Hard Hats	99MO	\$55.94
430.	Mechanix Wear® M-Pact Shock Absorption Gloves	99RI	\$30.97
431.	Knit Cap	90GM	\$2.66
432.	Golf Towel	8562	\$5.62
433.	Terry Velour Beach Towel	99HG	\$19.28
434.	Expandable Canvas Briefcase	94AE	\$16.80
435.	OGIO® Half-Dome Duffels	94AJ	\$24.12
436.	OGIO® - Carbon Pack	94AK	\$28.94
437.	OGIO® Big Dome Duffel Bags	94AN	\$37.57
438.	OGIO® 6-to 12-Can Cooler	94AO	\$24.24
439.	Two-Tone Medium Duffel	94AQ	\$17.52
440.	Port & Company® Improved Value Backpack	94AR	\$10.95
441.	Ogio Bounty Hunter Pack	94AT	\$60.33
442.	Ogio Pack	94AU	\$42.44
443.	OGIO® Rogue Backpacks	94AX	\$55.10
444.	Large Duffel Bags	94AY	\$18.26
445.	OGIO® Excelsior Backpack	94BY	\$48.45
446.	Wheeled Backpacks	94DH	\$53.04
447.	Computer Case	94DI	\$10.44
448.	OGIO® Convert Pack	94DK	\$71.08

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
449.	Chill Can Coolers	94DO	\$29.90
450.	OGIO® Backpacks	94TA	\$73.63
451.	OGIO® - Bullion Pack	94TB	\$48.45
452.	Canvas Boat Totes	94TC	\$8.22
453.	Women's Laptop Totes	94TD	\$22.49
454.	Port Authority® Nailhead Messenger	94YA	\$17.99
455.	Cruiser Tote	94YC	\$4.57
456.	Eddie Bauer® Ripstop Backpack	96DD	\$50.77
457.	Port Authority Panel Tote	99HI	\$9.63
458.	Messenger Bags	99PC	\$17.00
459.	Fleece Blankets with Strap	94BT	\$12.05
460.	Mountain Lodge Blankets	94BU	\$32.14
461.	Core Fleece Blankets	94BW	\$6.41
462.	Fleece Sweatshirt Blankets	94BX	\$11.24
463.	Port Authority SuperPro Oxford Shirt	01EH	\$25.00
464.	Men's Button-Down SuperPro™ Twill Shirt	031B	\$16.40
465.	Long Sleeve Denim Shirt	03DK	\$19.47
466.	Devon & Jones Men's Crown Woven Collection™ Solid Broadcloth	03EM	\$34.62
467.	Port Authority® Tall Long Sleeve Twill Shirt	03ET	\$23.78
468.	Brooks Brothers® Mens Wrinkle-Free Stretch Pinpoint Shirt	03G0	\$43.90
469.	Long Sleeve 100% Cotton Oxford Shirts	03GC	\$20.26
470.	Brooks Brothers® Casual Oxford Cloth Shirt	03HT	\$34.80
471.	Port Authority® Long Sleeve Performance Staff Shirts	03LJ	\$25.11
472.	Men's L/S Twill Shirt	03SE	\$24.04
473.	Men's Short Sleeve Button-Down SuperPro™ Twill Shirt	041B	\$15.07
474.	Port Authority Short Sleeve SuperPro Oxford Shirt	04EH	\$26.12
475.	Short Sleeve 100% Cotton Oxford Shirts	04GC	\$19.93
476.	Women's Short Sleeve SuperPro™ Oxford Shirt	051B	\$14.71
477.	Women's Button-Down SuperPro™ Twill Shirt	051C	\$16.32
478.	Ladies Short Sleeve Denim Shirt	05DK	\$17.91
479.	Port Authority Ladies SuperPro Oxford Shirt	05EH	\$24.09
480.	Port Authority Ladies Short Sleeve SuperPro Oxford Shirt	05EJ	\$24.24

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
481.	Women's Devon & Jones® Button-Down Shirts	05EM	\$34.59
482.	Brooks Brothers® Womens Wrinkle-Free Stretch Pinpoint Shirt	05G0	\$43.79
483.	Brooks Brothers® Women's Casual Oxford Shirt	05HT	\$34.67
484.	Red House® Ladies Nailhead Non-Iron Shirt	05KD	\$38.75
485.	Ladies 3/4-Sleeve SuperPro Twill Shirt	05ST	\$23.13
486.	Short Sleeve Denim Shirt	06DK	\$18.45
487.	Pant Washed Cotton Duck Dungaree	12AK	\$44.45
488.	Men's Carhartt Cotton/Poly Front Hand Warmer Sweatshirt	08CL	\$48.16
489.	Carhartt® Midweight Zip-Front Hooded Sweatshirts	08SQ	\$56.83
490.	Men's Duck Active Jacket	15UU	\$99.19
491.	Traditional Carhartt Chore Coat	1892	\$116.21
492.	Carhartt Workwear Pocket Short Sleeve T-Shirt	02GK	\$17.55
493.	Bulwark® FR Cotton Work Shirts	01EF	\$51.69
494.	FR Lightweight Short Sleeve T-Shirt	02TP	\$52.35
495.	Bulwark® FR iQ Series® Lightweight Shirts	03QD	\$93.19
496.	Bulwark® FR iQ Series® Comfort Plus Knit Henleys	08QA	\$116.86
497.	Flame Resistant Long Sleeve T-Shirts	09ZE	\$84.62
498.	FR Insulated Vests	16B0	\$151.54
499.	Women's Flame Resistant Work Pants	10EE	\$60.43
500.	Bulwark® FR iQ Series® Lightweight Pants	10FN	\$71.80
501.	Women's Flame Resistant Service Pants	11BH	\$78.17
502.	Men's Wrangler FR Flame Resistant Boot Jean	11CR	\$70.03
503.	Bulwark® FR Boot-Cut Jeans with Stretch	11KT	\$76.75
504.	Bulwark® FR Straight-Fit Jeans with Stretch	11KU	\$73.27
505.	Bulwark Long Sleeve Flame Resistant Work Shirt	03BV	\$76.64
506.	Flame Resistant Long Sleeve Henley Shirts	08FH	\$101.42
507.	Port Authority® Flexfit® Mesh Back Cap	9094	\$8.02
508.	Coolport Mesh Cap	9096	\$7.38
509.	Carhartt® Firm Duck Hood	90CG	\$19.23

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
510.	Performance Knit Beanie with Cuff	90ED	\$7.19
511.	Performance Knit Beanie	90EE	\$7.19
512.	Sport-Tek® PosiCharge® RacerMesh® Visor	90FP	\$5.40
513.	Port Authority® Flexfit® Wool Blend Cap	90FQ	\$11.24
514.	Polyester Pro Mesh Undervisor Size Panel Low Profile Baseball Cap	90GE	\$6.08
515.	Sport-Tek® Performance Caps	90GG	\$11.24
516.	Fleece lined Knit cap	90GH	\$4.27
517.	6 Panel Unconstructed Twill Cap	90GI	\$3.94
518.	3M™ Thinsulate™ Lined Cuff Beanie	90NC	\$5.08
519.	3M™ Thinsulate™ Lined Beanie	90NE	\$4.91
520.	Cotton Twill Visor	90PC	\$4.03
521.	Fashion Visors	90VG	\$4.33
522.	Manta Ray Boonie Hats	90WB	\$17.69
523.	FLEXFIT Brushed Twill Cap	90WE	\$9.00
524.	Flex-Fit Baseball Cap	90YE	\$8.30
525.	High Visibility T-Shirts	02MK	\$9.92
526.	Birdseye T-Shirts	02VI	\$12.69
527.	Long Sleeve Birdseye Shirts	03VI	\$15.65
528.	High Visibility Black-Bottom T-Shirts	06HE	\$10.81
529.	OccuNomix FR Class 2 Long Sleeve FR Safety T-Shirt	09HD	\$95.42
530.	Safety Polo: Hi Vis Polo Shirt: Two-Tone Birdseye: Comfort Trim by 3M™	02GL	\$31.59
531.	High Visibility Sweatshirts	08DN	\$50.79
532.	Job Sight™ Class 3 Pullover Hoodie	08HG	\$53.04
533.	Job Sight™ Class 3 Zip-Up Hoodie	08HH	\$55.20
534.	High Visibility Performance Pro Hoodies	08WE	\$86.14
535.	Hi Vis Rainsuit, Waterproof Hooded Parka & Pants	156D	\$56.69
536.	High Visibility Black-Bottom Ripstop Bomber Jackets	15ZI	\$92.08
537.	High Visibility 5-in-1 Jacket	1891	\$97.82
538.	High Visibility Insulated Parkas	18OA	\$75.09
539.	High Visibility Value Mesh Standard Zipper Safety Vests	1662	\$5.42
540.	Windshirt (Charles River)	01PS	\$36.94
541.	Women's Iron-Tuff® Coat	1455	\$101.54

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
542.	Women's All-Season Jackets	14CZ	\$60.50
543.	Women's Flannel-Lined Jackets	14DL	\$76.22
544.	Eddie Bauer® - Ladies Packable Wind Jacket	14DT	\$38.57
545.	Port Authority® Women's Fleece Jacket	14FK	\$22.92
546.	Women's Insulated Jackets	14GB	\$58.16
547.	Women's Mélange Bonded Fleece Jacket	14H5	\$67.14
548.	Port Authority® Ladies Digi Stripe Fleece Jacket	14HD	\$40.71
549.	Women's Axis Soft Shell Jacket	14HH	\$45.79
550.	Women's Hooded Jackets	14PC	\$57.60
551.	Iron-Tuff® Inspector Jacket	14TA	\$137.50
552.	Women's Soft-Shell Vests	14TC	\$34.57
553.	Women's All-Conditions Jackets	14WB	\$48.21
554.	Port Authority® Ladies Vortex Waterproof 3-in-1 Jacket	14WC	\$96.71
555.	Port Authority Core Colorblock Soft Shell Jacket	14WD	\$40.18
556.	Eddie Bauer® - Packable Wind Jacket	15DT	\$39.02
557.	Rain Jackets	15FC	\$45.58
558.	Port Authority® Fleece Jackets	15FK	\$23.32
559.	Soft-Shell Bomber Jackets	15GQ	\$41.10
560.	Mélange Bonded Fleece Jackets	15H5	\$62.71
561.	Port Authority® Digi Stripe Fleece Jacket	15HD	\$40.92
562.	Men's Axis Soft Shell Jacket	15HH	\$46.32
563.	Casual Microfiber Jacket	15KC	\$43.39
564.	Port Authority® Collective Soft Shell Jackets	15MN	\$32.70
565.	Heavyweight Parka with Reflective Striping	15RX	\$151.38
566.	Port Authority® Ranger 3-in-1 Jackets	15SD	\$105.29
567.	Full-Zip Windbreakers	15WB	\$24.81
568.	Port Authority® Vortex Waterproof 3-in-1 Jacket	15WC	\$96.92
569.	Core Colorblock Soft Shell Jacket	15WD	\$40.18
570.	Port Authority All-Conditions Jacket	15WE	\$48.67
571.	Women's Core Soft-Shell Vests	1695	\$30.79
572.	Core Soft-Shell Vests	1696	\$30.96
573.	Men's Microfleece Vests	16BL	\$23.66
574.	Soft-Shell Vests	16SA	\$61.13

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
575.	Soft-Shell Vests	16TC	\$34.29
576.	Port Authority® Collective Insulated Vests	16VL	\$28.92
577.	STORMTECH® VORTEX HD 3-in-1 System Parkas	18B2	\$120.00
578.	Port Authority® Herringbone Parkas	18DP	\$92.96
579.	Insulated Jackets	18WE	\$58.05
580.	Port Authority® Collective Insulated Jackets	18WF	\$32.86
581.	Port Authority® Outer Shell Jackets	18WH	\$77.81
582.	Performance Polos	02ME	\$20.10
583.	Devon & Jones Men's Pima Cotton Polo Shirt	02PI	\$29.55
584.	100% Cotton Long Sleeve Collar Shirt	03GA	\$21.51
585.	Long Sleeve Polo	03KA	\$22.32
586.	Devon & Jones Men's Pima Piqué Long-Sleeve Polo	03PB	\$25.71
587.	Silk Touch Performance Long Sleeve Polo	03PI	\$14.53
588.	Snag-Proof Performance Polo	04NC	\$21.88
589.	CornerStone® Select Snag-Proof Pocket Polo	04ND	\$23.26
590.	Nike® Dri-FIT Pique 2.0 Polos	04NX	\$33.03
591.	Nike® Short Sleeve Dri-FIT Piqué 2.0 Polos with Pocket	04NY	\$30.09
592.	OGIO® Polos	04OA	\$26.34
593.	Sport-Tek Dri-Mesh Polo	04PB	\$18.30
594.	Dri Mesh Silk Touch Performance Polo –Short Sleeve	04PI	\$12.74
595.	Radiant Performance Piqué Polos with Reflective Piping	04QB	\$15.70
596.	Core 365 Men's Origin Performance Piqué Polo	04TP	\$13.81
597.	Nike® Dri-FIT™ Vertical Mesh Polos	04VN	\$34.42
598.	Women's Long Sleeve Polo Shirts	05AU	\$17.84
599.	Port Authority® Ladies Stain-Resistant Polo	05BQ	\$14.95
600.	Ladies Silk Touch Performance Polo	05DJ	\$11.72
601.	Women's Short Sleeve Classic Polos	05GE	\$14.49
602.	Women's LS Polo	05KA	\$17.83
603.	Sport-Tek® Women's Contender™ Polos	05LK	\$13.91
604.	Women's Mini Piqué Snag-Proof Polos	05M1	\$11.82

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
605.	Core 365 Ladies' Pinnacle Performance Long-Sleeve Piqué Polo	05MJ	\$18.11
606.	Women's Snag-Proof Performance Polo	05NC	\$21.60
607.	Women's Radiant Performance Piqué Polo with Reflective Piping	05NH	\$15.50
608.	Women's Nike Dri-FIT Polo	05NL	\$45.29
609.	Women's Nike® Dri-FIT Piqué 2.0 Polos	05NX	\$31.82
610.	Nike® Women's Long Sleeve Dri-FIT Piqué 2.0 Polos	05NY	\$35.29
611.	OGIO® - Jewel Polo	05OD	\$26.31
612.	Devon & Jones Women's Polo Shirt	05PI	\$20.43
613.	Core 365 Ladies' Origin Performance Piqué Polo	05TS	\$12.76
614.	Nike Ladies Dri-FIT Vertical Mesh Polo	05VN	\$34.07
615.	Women's Performance Piqué Polo	05VO	\$14.48
616.	Mini Piqué Snag-Proof Polos	06M1	\$11.86
617.	Men's Short Sleeve Performance® Knit Flex Series Pro Polo	06ME	\$18.95
618.	Core 365 Men's Pinnacle Performance Long-Sleeve Piqué Polo	08MJ	\$18.87
619.	Nike® Long Sleeve Dri-FIT Piqué 2.0 Polos	08NX	\$35.82
620.	Women's Three-Layer Knit Shell	14MM	\$27.05
621.	Three-Layer Knit Shell Jackets	15HA	\$27.68
622.	Full Brim Hard Hats	99MQ	\$74.73
623.	Mechanix® Utility Glove	99MX	\$13.58
624.	Original All-Purpose Gloves	99RG	\$20.67
625.	Mechanix Wear® FastFit Safety Hi-Vis Gloves	99RM	\$14.57
626.	FR Level 5 Gloves	99RR	\$65.68
627.	Original® Leather Work Gloves	99RS	\$26.26
628.	Quarter-zip Cotton blend Sweater	08BX	\$39.28
629.	Half-Zip Pullover Sweatshirts	08GL	\$26.76
630.	Women's Cardigan Sweaters	20BD	\$33.08
631.	Eddie Bauer® Full-Zip Sweater Fleece	20BV	\$57.15
632.	V-Neck Sweater Vests	20VA	\$28.14
633.	Carhartt® Hooded Sweatshirts	01GC	\$62.12
634.	Berne® Insulated Quarter-Zip Pullover Sweatshirts	03BN	\$36.07

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
635.	Hanes Ultimate Cotton - Crewneck Sweatshirt	03DT	\$18.32
636.	Carhartt Hooded Zip front sweatshirt (non-FR)	03SF	\$66.60
637.	Women's Quarter-Zip Sweatshirts	05CI	\$23.88
638.	OGIO® Women's Quarter-Zip Pullovers	05QF	\$32.41
639.	Women's Devon & Jones® Stretch Compass Quarter-Zip Soft-Shell Jackets	14DC	\$33.32
640.	Women's Vertical Texture Full-Zip Jacket	14SR	\$24.10
641.	Cotton Pocket T-Shirts	02VD	\$7.08
642.	Long Sleeve T-Shirt with Pocket	036E	\$11.96
643.	Long Sleeve Cotton T-Shirts	03BJ	\$8.84
644.	Carhartt® Workwear Long Sleeve Pocket T-Shirts	03CK	\$24.18
645.	Carhartt Workwear Pocket Long Sleeve Henley	03EI	\$28.91
646.	Berne® Lightweight Performance Long Sleeve T-Shirts	03GK	\$13.81
647.	Carhartt Workwear Pocket Short Sleeve Henley	04HC	\$24.20
648.	Port & Company® Women's Long Sleeve T-Shirts	05TG	\$7.69
649.	Berne® Lightweight Performance Short Sleeve T-Shirts	06GK	\$11.22
650.	Long Sleeve T-Shirt	08TH	\$8.21
651.	Leather Garrison Security Belt	991D	\$17.67
652.	Wrangler Cowboy Cut Slim Fit Jean	1117	\$30.00
653.	100% Cotton Double Knee Jean	12VA	\$26.29
654.	MIMIX™ Cargo Pants	10MY	\$38.16
655.	Men's Deluxe Soft Shell Jacket	15MM	\$71.39
656.	Propper® Lightweight Tactical Pants	102C	\$40.44
657.	Painter's Pants	1042	\$24.91
658.	Men's Blended Flat Front Pant	10DB	\$22.32
659.	Dickies® Double Knee Work Pants	10DC	\$31.52
660.	Men's Flat Front Pant	10DF	\$40.04
661.	Cell Phone Pocket Pant	10DU	\$20.71
662.	Men's Redwood & Ross Dress Pants	10DV	\$48.03
663.	Flex Work Jeans	10JJ	\$23.52
664.	Ripstop BDU Trousers	10ZE	\$33.17
665.	Uniform Tactical Pants	10ZH	\$29.84
666.	Women's Flat Front Pant	11AO	\$30.27

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
667.	Canvas Work Dungarees	11BV	\$40.62
668.	Women's Relaxed Fit Straight Leg Cargo Pant	11DQ	\$33.84
669.	Women's Flex Work Jeans	11JJ	\$23.75
670.	Propper® Women's Tactical Pants	11ZH	\$29.83
671.	Women's Utility Chino Flat-Front Shorts	113G	\$19.61
672.	Snap-Front Lab Coat	2533	\$19.00
673.	Women's Lab Coat	2536	\$20.37
674.	Counter Coat, Snap Front	2538	\$17.88
675.	Unisex Static Control (ESD) Counter Coats	2539	\$25.40
676.	Unisex Static Control (ESD) Lab Coats	2542	\$27.85
677.	Lab Coats with Knit Cuffs	2550	\$22.57
678.	Lapel Collar Lab Jacket	25BU	\$33.56
679.	Unisex Longer Length 41" Consultation Lab Coat	25CL	\$16.74
680.	Women's Traditional Lab Jacket	25DH	\$15.28
681.	Women's Short Sleeve Lab Coat	25DI	\$17.40
682.	Unisex Fluid-Resistant Lab Coats	25HD	\$17.45
683.	Lab Coats	25JE	\$29.30
684.	Men's Lab Coats	25LI	\$21.70
685.	Women's Lab Coats	2610	\$21.71
686.	Women's Lab Coat	2624	\$19.50
687.	Unisex Specialized Cuffed Lab Coat	2630	\$22.55
688.	Women's Lab Coats	2643	\$25.72
689.	Women's Adjustable 3/4 Sleeve Smocks	4525	\$19.95
690.	Unisex Zip-Front Lab Shirts	4532	\$20.00
691.	SS Zipshirt Smock	4554	\$18.41
692.	Women's Zip-Front Smock	4574	\$19.24
693.	Men's Zip-Front Smock	4581	\$20.10
694.	Maternity Crossover V-Neck Tunic	05MI	\$24.54
695.	Women's Maternity Pants	10MB	\$26.85
696.	Maternity Bootcut Pant	10MD	\$24.54
697.	Women's V-Neck Scrub Tops	02F0	\$15.46
698.	Unisex V-Neck Stretch Scrub Tops	02VF	\$16.82
699.	Women's Mock-Wrap Tops	05CR	\$17.66
700.	V-Neck Scrub Tops	05CS	\$16.15

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
701.	Women's V-Neck Scrub Tops	05WC	\$17.35
702.	Mid-Rise Drawstring Cargo Pants	11CH	\$19.42
703.	Mid-Rise Pull-On Cargo Pants	11CI	\$19.40
704.	Low-Rise Drawstring Cargo Pants	12SG	\$21.02
705.	Drawstring Cargo Pants	12SU	\$21.34
706.	Unisex Drawstring Cargo Scrub Pants	12VB	\$20.25
707.	Women's Zip-Front Warm-Up Jackets	4584	\$20.31
708.	Unisex V-Neck Tunics	02VG	\$9.95
709.	Unisex V-Neck Scrubs	02VH	\$13.91
710.	Long-Sleeve Knit T-Shirts	05VV	\$10.87
711.	Women's Mock-Wrap Tunics	05VW	\$13.48
712.	V-Neck Scrub Tops	05VZ	\$11.84
713.	Pull-On Cargo Pants	11VA	\$12.75
714.	Unisex Cargo Scrub Pants	12VC	\$11.16
715.	Women's Flare-Leg Scrub Pants	12VD	\$13.55
716.	Women's Warm-Up Scrub Jackets	45VB	\$14.73
717.	Four-Pocket V-Neck Scrub Tops	02V1	\$16.43
718.	Warm-Up Scrub Jackets	45VA	\$18.71
719.	V-Neck Scrub Tops	02S1	\$17.34
720.	Women's Mock-Wrap Tunics	02S2	\$16.17
721.	Women's V-Neck Scrub Tops	02SK	\$15.40
722.	V-Neck Scrub Tops	02SL	\$18.32
723.	Women's Flare-Leg Cargo Scrub Pants	11SC	\$17.97
724.	Women's Straight Leg Pull-On Scrub Pants	12SH	\$17.77
725.	Cherokee Revolution Zip-Fly Scrub Pants	12SI	\$21.59
726.	Warm-Up Jackets	45SA	\$24.70
727.	Women's Warm-Up Jackets	45SB	\$19.61
728.	Men's V-Neck Tops	02S0	\$24.84
729.	Men's Fly Front Pants	10D4	\$29.01
730.	Women's Low-Rise Drawstring Pants	10SG	\$27.45
731.	Men's Drawstring Scrub Jogger Pants	10SH	\$32.46
732.	Women's Mid-Rise Jogger Pants	11SF	\$27.42
733.	Zip-Up Jackets	45SQ	\$28.82
734.	Unisex V-neck Scrub Shirt - 100% Cotton	7222	\$11.34

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
735.	Unisex Drawcord Scrub Pant - 100% Cotton	7223	\$13.56
736.	Unisex Fashion Reversible Scrub Top	02SJ	\$8.64
737.	Women's Flare-Leg Cargo Scrub Pants	11SB	\$16.07
738.	Unisex Cargo Scrub Pants	12SB	\$11.82
739.	Unisex Pocketless Warm-Up Jackets	45XJ	\$13.58
740.	Fashion Poplin® Ciel Blue Step In Scrub Dress	6022	\$22.42
741.	Women's Elastic Waist Skirts	6046	\$11.76
742.	Scrub Pants	7202	\$11.78
743.	Short Sleeve Scrub Shirt w/Chest Pocket	7203	\$11.40
744.	Unisex V-neck 3-Pocket Scrub Shirt	7207	\$12.02
745.	Women's Side-Flex Tunics	7256	\$15.14
746.	Women's Mock Crossover Scrub Top	72SG	\$14.56
747.	Unisex Warm-Up Jackets	4579	\$14.77
748.	Unisex Scrub Top	02A9	\$13.75
749.	Men's 5-Pocket Scrub Top	02SH	\$15.88
750.	Women's Tapered-Leg Scrub Pants	1057	\$17.30
751.	Unisex Scrub Pant	10A1	\$14.75
752.	Cargo Pants	10D1	\$21.82
753.	Women's Relaxed-Fit Scrub Pants	10SE	\$17.21
754.	Men's Snap Front Warm-Up Jacket	4553	\$20.14
755.	Women's Snap-Front V-Neck Scrub Top	4567	\$17.26
756.	Women's Warm Up Jacket	4575	\$18.85
757.	Anvil Ladies' Stretch 3/4 Sleeve T-Shirt	05WG	\$12.31
758.	Women's Warm Up Jacket	4576	\$14.92
759.	Unisex Scrub Top	7209	\$10.27
760.	Women's Cargo Pant	7210	\$13.55
761.	Unisex Drawcord Scrub Pant	7211	\$11.83
762.	Men's V-Neck	02S3	\$17.13
763.	Women's Modern Tunics	05S6	\$16.40
764.	Women's V-Neck Tunics	05SY	\$16.28
765.	Landau Women's Cargo Pants	11SG	\$18.33
766.	Women's Yoga Pants	11YP	\$17.36
767.	Elastic Cargo Pants	12SK	\$21.48
768.	Warmup Jackets	4587	\$25.20

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
769.	Women's Modern Crewnecks	45S2	\$20.09
770.	WonderWink INDY™ Unisex Scrub Tops	02WW	\$15.99
771.	Women's WonderWink INDY™ V-Neck Scrub Tops	05WT	\$15.10
772.	Women's WonderWink INDY™ Notch-Neck Scrub Tops	05WU	\$15.20
773.	WonderWink INDY™ Unisex Utility Cargo Scrub Pants	10SF	\$19.92
774.	Women's WonderWink INDY™ Utility Cargo Scrub Pants	11SE	\$19.44
775.	WonderWink INDY™ Unisex Warm-Up Jackets	4586	\$23.24
776.	WonderWink® EZ-Zip Scrub Tops	021W	\$25.11
777.	Silky Long Sleeve T-Shirts	051V	\$13.38
778.	WonderWink® Women's Scrub Tops	051W	\$25.02
779.	WonderWink® Jogger Scrub Pants	10SI	\$28.34
780.	WonderWink® Women's Jogger Scrub Pants	11SI	\$28.03

Canada Direct Purchase Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
1.	100% Cotton Long Sleeve Shirts	0101	\$30.39
2.	UniWeave® Soft Comfort Long Sleeve Uniform Shirts	0102	\$21.59
3.	Snap-Front Long Sleeve Chambray Shirts	0108	\$27.99
4.	Park Street® Long Sleeve Oxfords	0111	\$27.99
5.	Women's Long Sleeve Oxfords	0112	\$31.99
6.	Blue/White Stripe Long Sleeve Shirts	0123	\$23.19
7.	Thin Stripe Long Sleeve Shirts	0137	\$34.39
8.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013B	\$37.59
9.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013C	\$48.79
10.	Food Service Long Sleeve Gripper Shirts	0157	\$24.79
11.	Long Sleeve Security Shirts	0167	\$44.79
12.	Wide Stripe Long Sleeve Shirts	0172	\$23.99
13.	Snap-Front Long Sleeve Denim Shirts	0178	\$33.59

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
14.	UniWeave® Food Service Long Sleeve Gripper Shirts	0198	\$27.19
15.	Long Sleeve Cotton T-Shirts with Pocket	01DP	\$16.79
16.	Crewneck Fleece Sweatshirts	01FF	\$48.79
17.	Hooded Pullover Fleece Sweatshirts	01FG	\$55.99
18.	Full-Zip Front Fleece Sweatshirts	01FH	\$64.10
19.	Solid Long Sleeve Ripstop Shirts	01MB	\$33.59
20.	Motorsport Image Long Sleeve Shirts	01MS	\$39.19
21.	Armorex FR® Work Shirts	01NX	\$120.79
22.	Long Sleeve OilBlok Performance Shirts	01OB	\$50.39
23.	Sport-Tek® V-Neck Wind Shirts	01PN	\$32.79
24.	Flame Resistant Crew Neck Shirts	01TR	\$69.59
25.	100% Cotton Short Sleeve Shirts	0201	\$26.39
26.	UniWeave® Soft Comfort Short Sleeve Uniform Shirts	0202	\$19.19
27.	Snap-Front Short Sleeve Chambray Shirts	0208	\$25.59
28.	Park Street® Short Sleeve Oxfords	0211	\$25.59
29.	Blue/White Stripe Short Sleeve Shirts	0223	\$23.99
30.	Thin Stripe Short Sleeve Shirts	0237	\$23.99
31.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023B	\$35.19
32.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023C	\$42.39
33.	UniWeave® Food Service Short Sleeve Gripper Shirts	0240	\$20.79
34.	Short Sleeve Blended T-Shirts with Pocket	026H	\$11.99
35.	Athletic-Cut Short Sleeve T-Shirts	026J	\$11.19
36.	Snap-Front Short Sleeve Denim Shirts	027A	\$32.79
37.	Women's V-Neck Tunics	02A1	\$25.59
38.	Wrangler® RIGGS Cotton SS Henley	02B6	\$23.19
39.	100% Cotton Piqué Knit Polos	02EH	\$25.59
40.	100% Cotton Piqué Knit Polos with Pocket	02EI	\$31.19

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
41.	Short Sleeve Cotton T-Shirts	02FT	\$9.59
42.	Berne® Heavyweight Short Sleeve Pocket T-Shirts	02GH	\$21.59
43.	High Visibility Pocket T-Shirts	02HY	\$40.79
44.	Class 2 High-Visibility T-Shirt	02IY	\$44.79
45.	Solid Short Sleeve Ripstop Shirts	02MB	\$34.39
46.	Men's Sport-Tek® PosiCharge® Tough Tees™	02MH	\$14.39
47.	Motorsport Image Short Sleeve Shirts	02MS	\$32.79
48.	Nike® Dri-FIT™ Short Sleeve T-Shirts	02NC	\$34.39
49.	Short Sleeve OilBlok Performance Shirts	02OB	\$39.19
50.	Unisex V-Neck Scrub Tops	02SI	\$18.39
51.	Sport-Tek® Heather Color-Block Contender™ T-Shirts	02TT	\$15.99
52.	Performance Technician Long Sleeve Shirts	0313	\$37.59
53.	Thin Stripe Long Sleeve Shirts	0314	\$25.59
54.	Women's Long Sleeve Uniform Shirts	0335	\$26.39
55.	Long Sleeve Cotton T-Shirts	035F	\$14.39
56.	Long Sleeve Blended T-Shirts	035I	\$10.39
57.	Open-Collar Long Sleeve Denim Shirts	0361	\$29.59
58.	Athletic-Cut Long Sleeve T-Shirts	036J	\$12.79
59.	Men's Pinpoint Long Sleeve Dress Shirts	03AR	\$35.19
60.	Berne® Insulated Hooded Zip Sweatshirts	03AT	\$66.39
61.	Long Sleeve Flame Resistant Polos	03FE	\$155.99
62.	Silk Touch™ Long Sleeve Polos	03FT	\$31.99
63.	Berne® Heavyweight Long Sleeve Pocket T-Shirts	03GH	\$26.39
64.	High Visibility Black-Bottom Shirts	03HE	\$24.79
65.	Men's Pinpoint Mesh Half-Zip Pullovers	03MU	\$35.19
66.	Nike® Dri-FIT™ Long Sleeve T-Shirts	03NK	\$41.59
67.	Easy Care Long Sleeve Shirts	03PG	\$33.59

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
68.	Men's SuperPro™ Twill Long Sleeve Shirts	03SQ	\$35.99
69.	High Visibility Ripstop Long Sleeve Work Shirts	03TO	\$58.39
70.	UniWeave® Micro Check Long Sleeve Shirts	03UM	\$30.39
71.	Core Classic Long Sleeve Piqué Polos	03VP	\$23.99
72.	Button-Front Long Sleeve Chambray Shirts	03YB	\$34.39
73.	Wide Stripe Short Sleeve Shirts	0405	\$19.19
74.	Performance Technician Short Sleeve Shirts	0413	\$28.79
75.	Thin Stripe Short Sleeve Shirts	0414	\$20.79
76.	Women's Short Sleeve Oxfords	0422	\$35.95
77.	Women's Short Sleeve Uniform Shirts	0436	\$21.59
78.	Men's Pinpoint Short Sleeve Dress Shirts	04AR	\$40.79
79.	Silk Touch™ Polos with Pocket	04BT	\$26.39
80.	Short Sleeve Flame Resistant Polos	04FE	\$111.19
81.	Micro Piqué Gripper Polos	04GM	\$25.59
82.	Port Authority® Fine Stripe Performance Polo	04GN	\$32.79
83.	Enhanced Visibility Polos	04HV	\$27.99
84.	Performance Knit® Color-Block Polos	04KE	\$35.19
85.	Performance Knit® Two-Tone Polos	04KF	\$30.39
86.	Men's Lightweight Snag-Proof Polos	04MF	\$27.19
87.	Men's Sport-Tek® Embossed PosiCharge® Tough Polos™	04MG	\$28.79
88.	UniSport® Micro Piqué Polos	04MM	\$27.19
89.	Snag-Proof Tactical Polos	04MO	\$41.59
90.	Sport-Tek® Tricolor Micro Piqué Polos	04MQ	\$32.79
91.	Short Sleeve Micro Piqué Polos with Pocket	04MR	\$32.79
92.	Two-Color Snag-Proof Pocket Polos	04MT	\$39.19
93.	Nike UV Polo	04NL	\$78.39
94.	Easy Care Short Sleeve Shirts	04PG	\$31.19

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
95.	Sport-Tek® Heather Colorblock Contender™ Polo	04SH	\$27.19
96.	Lightweight Snag-Proof Tactical Polos	04SL	\$34.39
97.	Men's SuperPro™ Twill Short Sleeve Shirts	04SQ	\$35.99
98.	Open-Collar Short Sleeve Denim Shirts	04SS	\$21.59
99.	Short Sleeve Blended T-Shirts	04TG	\$9.59
100.	High Visibility Ripstop Short Sleeve Work Shirts	04TO	\$61.59
101.	Men's Core Cotton V-Neck T-Shirts	04TR	\$10.39
102.	UniWeave® Micro Check Short Sleeve Shirts	04UM	\$26.39
103.	Port & Company® All-American Tee	04US	\$15.99
104.	Core Classic Short Sleeve Piqué Polos	04VP	\$19.19
105.	Core Classic Short Sleeve Piqué Polos with Pocket	04VQ	\$19.19
106.	Button-Front Short Sleeve Chambray Shirts	04YB	\$31.99
107.	Women's Short Sleeve Cotton T-Shirts	056C	\$9.59
108.	Women's Pinpoint Long Sleeve Dress Shirts	05AE	\$42.39
109.	Women's Silk Touch™ Polos	05AV	\$22.39
110.	Women's Cotton Polos	05AZ	\$25.59
111.	Ladies 3/4-Sleeve Easy Care Shirt	05BT	\$31.19
112.	Women's Short Sleeve Easy Care Shirt	05CH	\$33.59
113.	Women's Short Sleeve Easy Care Shirt	05CK	\$31.19
114.	Sport-Tek® Ladies Competitor™ Tee	05DQ	\$10.39
115.	Women's Long Sleeve Crosshatch Easy Care Shirt	05DS	\$41.59
116.	Women's Flame Resistant Fleece Jackets	05FE	\$263.99
117.	Women's Performance Knit® Two-Tone Polos	05KE	\$35.19
118.	Women's Lightweight Snag-Proof Polos	05MF	\$27.19
119.	Women's Sport-Tek® Embossed PosiCharge® Tough Polos™	05MG	\$27.99

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
120.	Women's UniSport® Micro Piqué Polos	05MM	\$24.79
121.	Women's MIMIX™ OilBlok Cook Shirts	05MR	\$27.19
122.	Women's Pinpoint Mesh Half-Zip Pullovers	05MU	\$35.19
123.	Women's MIMIX™ Long Sleeve Ripstop Work Shirts	05MW	\$38.39
124.	Women's MIMIX™ Short Sleeve Ripstop Work Shirts	05MX	\$34.39
125.	Women's Sport-Tek® PosiCharge® Competitor™ Polos	05MZ	\$14.39
126.	Women's Nike® Dri-FIT™ Short Sleeve T-Shirts	05NO	\$28.79
127.	Women's Long Sleeve OilBlok Performance Shirts	05OB	\$42.39
128.	Women's Short Sleeve OilBlok Performance Shirts	05OC	\$39.19
129.	Women's Stretch V-Neck Shirts	05PP	\$17.59
130.	Sport-Tek® Ladies Heather Colorblock Contender™ Polo	05SH	\$23.19
131.	Women's New Era® Full-Zip Hooded Fleece Sweatshirts	05SN	\$51.19
132.	Women's New Era® Hooded Fleece Pullover Sweatshirts	05SO	\$47.19
133.	Women's SuperPro™ Twill Long Sleeve Shirts	05SQ	\$30.39
134.	Women's SuperPro™ Twill Short Sleeve Shirts	05SR	\$35.19
135.	Women's Core Cotton V-Neck T-Shirts	05SS	\$9.59
136.	Women's Knit Dress Shirts	05TH	\$43.99
137.	Short Sleeve Security Shirts	0607	\$45.59
138.	Food Service Short Sleeve Gripper Shirts	0626	\$22.39
139.	Men's Button-Down Collar Short Sleeve Poplin Shirts	0636	\$33.59
140.	Short Sleeve Colorblock Competitor T-shirt	066J	\$13.59
141.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06AH	\$59.99
142.	Men's Silk Touch™ Polos	06AV	\$23.19
143.	Men's Short Sleeve Performance Poplin Shirt	06AW	\$25.59

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
144.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06DH	\$71.99
145.	Flame Resistant Short Sleeve Polo Shirts	06FE	\$152.79
146.	High Visibility Short Sleeve T-Shirts with Pocket	06HX	\$49.59
147.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MH	\$80.79
148.	MIMIX™ OilBlok Cook Shirts	06MW	\$27.19
149.	MIMIX™ Short Sleeve Ripstop Work Shirts	06MX	\$34.39
150.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MY	\$103.99
151.	Sport-Tek® PosiCharge® Competitor™ Polos	06MZ	\$14.39
152.	Class 2 Hi-Vis SS Ripstop Work Shirt	06PH	\$69.59
153.	Ripstop Short Sleeve Crew Shirts	07CS	\$31.19
154.	Men's Soft-Touch Polyester Polos	07DF	\$25.59
155.	Tricolor Short Sleeve Ripstop Shirts	07UF	\$35.99
156.	EZ Cotton Polos	06GA	\$23.99
157.	Dickies® Short Sleeve Canvas Work Shirts	07WW	\$36.79
158.	Men's Button-Down Collar Long Sleeve Poplin Shirts	0820	\$35.19
159.	Button-Down Collar Long Sleeve Denim Shirts	0850	\$28.79
160.	Long Sleeve T-Shirt with Pocket	0871	\$24.79
161.	Long Sleeve T-Shirt	087B	\$23.19
162.	Long Sleeve Micro Piqué Polos	08AP	\$31.19
163.	Men's Long Sleeve Performace Poplin Shirt	08AW	\$28.79
164.	Quarter-Zip Sport-Tek® Sweatshirts	08BK	\$43.19
165.	Quarter-Zip Fine-Gauge Sweaters	08BS	\$59.19
166.	Men's Sport-Tek® Full-Zip Hooded Fleece Sweatshirts	08CK	\$41.59
167.	Sport-Tek® Raglan Long Sleeve T-Shirts	08CM	\$19.99
168.	Ripstop Long Sleeve Crew Shirts	08CS	\$43.99
169.	100% Poly Fleece Pullover	08DK	\$43.99
170.	Long Sleeve Crosshatch Easy Care Shirt	08DS	\$43.99

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
171.	Flame Resistant Long Sleeve Polo Shirts	08FE	\$175.99
172.	Flame Resistant Quarter-Zip Hooded Sweatshirts	08FL	\$238.39
173.	High Visibility Long Sleeve T-Shirts with Pocket	08HX	\$51.19
174.	MIMIX™ Long Sleeve Ripstop Work Shirts	08MX	\$38.39
175.	Crewneck Fleece Sweatshirts	08SC	\$23.99
176.	Hooded Pullover Fleece Sweatshirts	08SH	\$36.79
177.	CornerStone® Half-Zip Job Shirts	08SK	\$67.19
178.	New Era® Full-Zip Hooded Fleece Sweatshirts	08SN	\$51.19
179.	New Era® Hooded Fleece Pullover Sweatshirts	08SO	\$47.19
180.	Full-Zip Front Fleece Sweatshirts	08SZ	\$39.19
181.	Flame Resistant Henley Shirts	08TR	\$87.99
182.	Tricolor Long Sleeve Ripstop Shirts	08UF	\$43.19
183.	Dickies® Long Sleeve Canvas Work Shirts	08WW	\$47.19
184.	Women's Button-Down Collar Long Sleeve Poplin Shirts	0960	\$35.19
185.	Long Sleeve Two-Tone Crew Shirt	0962	\$36.79
186.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09AH	\$70.39
187.	Armorex FR® Food Service Work Shirts	09AU	\$79.99
188.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09DH	\$89.59
189.	Flame Resistant Full-Zip Hooded Sweatshirts	09EF	\$239.99
190.	Armorex® COOL Work Shirts	09FC	\$87.99
191.	Armorex FR® Work Shirts	09FR	\$76.79
192.	Armorex FR® Enhanced Visibility Work Shirts	09FU	\$84.79
193.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MH	\$83.19
194.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MY	\$107.19
195.	Class 2 Hi-Vis LS Ripstop Work Shirt	09PH	\$72.79
196.	Armorex FR® Work Shirts	09TC	\$98.39

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
197.	Men's Knit Dress Shirt	09TH	\$35.99
198.	100% Cotton Flat-Front Pants	1001	\$37.59
199.	SofTwill® Flat-Front Uniform Pants	1002	\$33.59
200.	SofTwill® Flat-Front Uniform Shorts	1034	\$27.99
201.	Women's Easywaist Pants	1043	\$33.59
202.	Classic-Fit Chef Pants	105A	\$23.99
203.	UniFirst Classic-Fit Jeans	1091	\$34.39
204.	Women's Wrangler® Blues	1092	\$36.79
205.	Women's Cargo Pants	10A4	\$51.99
206.	Women's Scrub Pants	10A5	\$25.59
207.	Women's Cargo Shorts	10A9	\$44.79
208.	SofTwill® Cargo Pants	10AI	\$39.19
209.	Wrangler® RIGGS Workwear® Workhorse Jeans	10B2	\$49.59
210.	SofTwill® Cell Phone Pants	10B6	\$35.99
211.	Wrangler® RIGGS Workwear® Carpenter Jeans	10B7	\$43.99
212.	Dickies® StayDark® Denim Jeans	10CE	\$37.59
213.	Wrangler® RIGGS Workwear® Ripstop Ranger Pants	10CG	\$63.99
214.	Unisex Ultimate Cargo Scrub Pants	10D2	\$27.19
215.	Women's Straight-Leg Cargo Scrub Pants	10D3	\$27.19
216.	Class E High Visibility Rain Pants	10DL	\$28.79
217.	Performance Shop Pants	10DO	\$53.59
218.	Wrangler® Flame Resistant Relaxed-Fit Jeans	10FB	\$83.99
219.	Wrangler® Flame Resistant Carpenter Jeans	10FC	\$80.79
220.	Armorex FR® Work Pants	10FR	\$71.99
221.	Men's Sanded Finish FR Jeans	10FU	\$96.79
222.	UniFirst HD Denim Relaxed-Fit Jeans	10HD	\$39.19
223.	SofTwill® Service Pants	10HE	\$34.39
224.	MIMIX™ Utility Pants	10MX	\$40.79
225.	Armorex FR® Work Pants	10NX	\$129.59
226.	Armorex FR® Work Pants	10TS	\$110.39

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
227.	Armorex FR® Cotton Carpenter Jeans	10UC	\$71.99
228.	Dickies® Canvas Flat-Front Work Pants	10WW	\$40.79
229.	SofTwill® Pleated Pants	1122	\$31.99
230.	SofTwill® Pleated Shorts	1129	\$26.39
231.	SofTwill® Flexwaist Pants	1138	\$30.39
232.	Comfort Fit Chef Pants	1141	\$25.59
233.	Wrangler® Relaxed-Fit Jeans	1144	\$42.39
234.	Wrangler® RIGGS Workwear® Carpenter Shorts	114C	\$34.39
235.	Women's Flexwaist Pants	1167	\$29.59
236.	Baggy Chef Pants	117A	\$27.99
237.	Dickies® Women's Industrial Five-Pocket Jeans	11AS	\$42.39
238.	ZeroSkratch™ Lightweight Crew Pants	11CP	\$54.39
239.	Women's ZeroSkratch™ Lightweight Crew Pants	11CQ	\$54.39
240.	Women's Low-Rise Boot-Cut Pants	11DF	\$31.99
241.	Women's Flame Resistant Jeans	11EA	\$85.59
242.	Pre-Washed Denim Dungaree - EXCEL FR®	11EB	\$99.19
243.	Armorex FR® Jeans	11KG	\$74.39
244.	Women's MIMIX™ Utility Pants	11MX	\$40.79
245.	SofTwill® Pocketless Service Pants	11UM	\$25.59
246.	Dickies® Canvas Cargo Pants	11WW	\$53.59
247.	100% Cotton Cargo Pants	1213	\$40.79
248.	Spotlite LX® Enhanced Visibility Work Pants	123B	\$41.59
249.	Spotlite LX® Enhanced Visibility Work Pants	123C	\$41.59
250.	SofTwill® Cargo Shorts	1271	\$34.90
251.	Unisex Poplin Scrub Pants	1276	\$15.19
252.	Cargo Pants	12AA	\$51.99
253.	Women's Work NMotion™ Pants	12AG	\$38.39
254.	Wrangler® RIGGS Workwear® Ripstop Carpenter Pants	12AJ	\$47.99
255.	Dickies® Cargo Shorts	12BP	\$43.99
256.	Wrangler® RIGGS Ripstop Shorts	12CG	\$42.39

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
257.	Dickies® Carpenter Jeans	12CH	\$33.59
258.	Berne® Washed Duck Carpenter Jeans	12DK	\$49.59
259.	Performance Shop Shorts	12DO	\$45.59
260.	MIMIX™ Utility Shorts	12MX	\$36.79
261.	ZeroSkratch™ Lightweight Crew Shorts	12NS	\$46.39
262.	UniFirst Carpenter Jeans	12UH	\$31.19
263.	Torrent Waterproof Pants	12WP	\$47.99
264.	Dickies® Canvas Cargo Shorts	12WW	\$47.99
265.	Women's Challenger™ Jackets	1456	\$74.39
266.	Women's Textured Soft-Shell Jackets	14EJ	\$72.79
267.	Women's Color-Block Microfleece Jackets	14EM	\$38.39
268.	Women's Microfleece Jackets	14HC	\$38.39
269.	Women's Core Soft-Shell Jackets	14ML	\$47.99
270.	Women's Sport-Tek® Weather-resistant Jacket	14SJ	\$51.99
271.	Women's Torrent Waterproof Jackets	14WP	\$71.19
272.	UniWear® Permalined Jackets	1506	\$59.19
273.	UniWear® Ike Jackets	1507	\$40.79
274.	UniWear® Permalined Hip Jackets	1527	\$58.39
275.	Coach's Jackets	1540	\$40.79
276.	Heavyweight Parkas	15AL	\$163.99
277.	Challenger™ Jackets	15AN	\$69.59
278.	High Visibility Rain Jackets	15DL	\$63.99
279.	Coach's Jackets	15DU	\$30.90
280.	High Visibility Jackets	15EG	\$130.39
281.	Spotlite LX® Enhanced Visibility Work Jackets	15EH	\$60.79
282.	Spotlite LX® Enhanced Visibility Work Jackets	15EI	\$51.99
283.	Men's Textured Soft-Shell Jackets	15EJ	\$72.79
284.	Men's Color-Block Microfleece Jackets	15EM	\$38.39
285.	Men's Camouflage Microfleece Jackets	15EP	\$46.39
286.	Berne® FR Hooded Jackets with Quilt Lining	15FH	\$251.99
287.	Three-Season Jackets	15GS	\$68.79

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
288.	Men's Microfleece Jackets	15HC	\$38.39
289.	Color-Block Raglan Jackets with Zip Front	15JA	\$38.39
290.	Sport Tek® Fleece-Lined Color-Block Jackets	15JB	\$50.39
291.	Core Soft-Shell Jackets	15ML	\$48.79
292.	Sport-Tek® Color-Block Soft-Shell Jackets	15SJ	\$62.39
293.	Berne® High Visibility Soft-Shell Jackets	15SN	\$92.79
294.	UniWeave® Micro Check Shirt Jacs	15UM	\$30.39
295.	Men's Torrent Waterproof Jackets	15WP	\$71.19
296.	Hooded Rain Jackets with Pouch	15WQ	\$52.79
297.	Dickies® Canvas Jackets	15WW	\$85.59
298.	High Visibility Class 3 Vest	1628	\$28.79
299.	Class 2 High-Visibility Vest	1657	\$13.59
300.	Class 2 High Visibility Vests	1660	\$8.79
301.	Class 3 High Visibility Vest	1661	\$19.19
302.	Duck Insulated Vests	16DJ	\$74.39
303.	UniWear® Zip-In/Out Liners	1721	\$28.79
304.	Zip-In Jacket Liners	1727	\$31.19
305.	Berne® Hooded Duck Jackets	18AA	\$91.19
306.	Class 3 Bomber Jackets	18AI	\$89.59
307.	Berne® Quilt-Lined Chore Coats	18BG	\$101.59
308.	Gasoline Jackets	18BW	\$93.59
309.	High Visibility Black-Bottom Bomber Jackets	18DH	\$42.39
310.	3-in-1 Jackets	18DS	\$310.39
311.	Flame Resistant Team Jackets	18EB	\$537.59
312.	Excel FR™ Bomber Jacket	18EC	\$451.19
313.	Flame Resistant Enhanced Visibility Parkas	18EI	\$1,020.79
314.	Flame Resistant Fleece Jackets	18FH	\$557.59
315.	Duck Chore Coats	18GZ	\$268.79
316.	Flame Resistant Jackets	18SC	\$733.59
317.	Women's Vneck Cardigan Sweater	2061	\$77.59
318.	Women's 3/4 Sleeve Shrugs	20AQ	\$104.79
319.	Unisex Fine-Gauge V-Neck Sweaters	20AX	\$103.19

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
320.	Women's Open-Front Cardigans	20AY	\$126.39
321.	Button-Down Collar Short Sleeve Denim Shirts	2205	\$51.19
322.	UniWear® Men's Lab Coats	2524	\$51.99
323.	UniWear® Shop Coats	2525	\$102.39
324.	UniWear® Unisex Counter Coats	2526	\$58.39
325.	UniWear® 10-Button Full Sleeve Chef Coats	2531	\$46.39
326.	UniWear® 10-Knot 3/4 Sleeve Chef Coats	2537	\$55.39
327.	Contrast Trim Chef Coat	25AW	\$91.99
328.	Flame Resistant Lab Coats	25EA	\$191.19
329.	10-Knot Full Sleeve Chef Coats	25GA	\$92.79
330.	Women's MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MV	\$83.99
331.	MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MW	\$36.05
332.	MIMIX™ OilBlok 10-Button Chef Coats	25MX	\$87.19
333.	Women's MIMIX™ OilBlok 10-Button Chef Coats	25MY	\$87.19
334.	MIMIX™ OilBlok Knotted 10-Button Chef Coats	25MZ	\$92.79
335.	UniWear® Short Sleeve Mesh-Back Chef Coats	25SB	\$91.19
336.	Long Sleeve Mesh-Back Chef Coats	25SC	\$70.39
337.	Women's Lab Coats	2626	\$87.19
338.	UniWear® Cotton Snap-Front Coveralls	3001	\$139.99
339.	UniWear® Cotton Blend Zip-Front Coveralls	3002	\$122.39
340.	Insulated Coveralls	3045	\$343.99
341.	Armorex FR® Coveralls	30FR	\$274.39
342.	Armorex FR® Coveralls	30NX	\$545.59
343.	Enhanced Visibility Coveralls	30RQ	\$268.79
344.	Enhanced Visibility Coveralls	30RR	\$295.19
345.	Flame Resistant Enhanced Visibility Coveralls	30RX	\$591.99
346.	Armorex FR® Coveralls	30TS	\$405.59
347.	Armorex® COOL Coveralls	30TT	\$391.99
348.	Insulated Bib Overalls	3528	\$267.99
349.	Short Sleeve Speedsuits	4022	\$115.19

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
350.	Short Sleeve Cotton T-Shirts with Pocket	4210	\$31.99
351.	Women's Button-Down Collar Short Sleeve Poplin Shirts	4248	\$63.19
352.	Short Sleeve Two-Tone Crew Shirt	4250	\$71.19
353.	Unisex Poplin Scrub Tops	4254	\$28.79
354.	Short Sleeve T-Shirt with Pocket	4277	\$47.99
355.	Short Sleeve T-Shirt	427B	\$45.59
356.	Unisex Warm-Up Jackets	4502	\$50.39
357.	Women's Short Sleeve Smocks	4520	\$73.59
358.	Unisex Scrub Jacket	4536	\$38.39
359.	UniWear® Butcher Coats	5009	\$54.39
360.	UniWear® Butcher Coats	5020	\$54.39
361.	UniWear® Butcher Coats	5026	\$57.59
362.	UniWear® Butcher Coats	5033	\$48.79
363.	Pocketless Food Processor Coats with Knit Cuffs	50AX	\$71.19
364.	UniWear® Food Processor Coats with Knit Cuffs	50AY	\$67.19
365.	UniWear® Food Processor Coats with Open Cuffs	50AZ	\$59.99
366.	Cobbler Apron	7011	\$19.99
367.	Full-Length Aprons	7014	\$15.19
368.	Pinstripe V-Neck Apron with Pockets	7057	\$15.99
369.	Reversible Unisex Scrub Tops	7204	\$11.19
370.	Women's Fashion Tunics	7205	\$19.99
371.	Women's Flare Scrub Pants	7217	\$23.99
372.	Reversible Unisex Scrub Pants	7221	\$12.79
373.	Unisex Ultimate Cargo Pants	7245	\$23.99
374.	Women's Crossover Tunics	7250	\$23.99
375.	Women's Double V-Neck Tunics	7257	\$24.79
376.	Women's Mock Crossover Tunics	7260	\$15.99
377.	Women's Crossover Scrub Top	7261	\$21.59
378.	Unisex Short Sleeve Scrub Tops	7262	\$16.79
379.	Short Sleeve Raglan Scrub Shirt	7263	\$18.39
380.	Women's Flare-Leg Cargo Scrub Pants	7264	\$27.19
381.	Unisex Cargo Scrub Pants	7265	\$20.79

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
382.	Women's Notched-Neck Tunics with Side Flex	72SH	\$21.59
383.	Women's V-Neck Tunics	72SI	\$15.19
384.	Relaxed Brushed Twill Caps	9028	\$10.39
385.	Snap-On Hoods	9030	\$17.59
386.	Twill Mesh Cap	9066	\$6.39
387.	Knit Cap	9079	\$6.39
388.	Brushed Twill Cap	9087	\$5.59
389.	Sandwich Bill Caps	90AN	\$11.19
390.	Extreme Outdoor Caps with Flap	90BA	\$19.19
391.	Mesh Snap-Back Caps	90BG	\$10.39
392.	Low Profile Cotton Caps	90BS	\$7.19
393.	Solid Stripe Knit Caps	90BW	\$8.79
394.	UNIFIT™ Caps	90BX	\$13.59
395.	Blaze Orange Buck Wildlife Cap	90CR	\$16.79
396.	Comfort Fit Camouflage Caps	90CZ	\$11.99
397.	Enhanced Visibility Knit Caps	90DB	\$15.19
398.	Enhanced Visibility Caps	90DM	\$10.39
399.	Camouflage Knit Cap	90DN	\$10.39
400.	Classic Beanie	90DO	\$6.39
401.	UNIFIT™ Trucker Mesh Caps	90DQ	\$15.99
402.	Contrasting Trim Caps	90DR	\$17.59
403.	Flat Bill Snap-Back Mesh Caps	90DS	\$15.19
404.	Camouflage Cap with Contrast Stitching	90DT	\$11.19
405.	Vintage Trucker Mesh Caps	90FJ	\$11.99
406.	Break-Up Country® Trucker Mesh Caps	90GK	\$15.19
407.	Duck Snap On Hood	90GZ	\$26.39
408.	One-Hole Facemasks	90ND	\$11.99
409.	One-Hole Facemasks with 3M™ Thinsulate™	90NF	\$14.39
410.	Nike Sphere Dry Cap	90NK	\$24.79
411.	Nike® Dri-FIT™ Mesh Flex Sandwich Caps	90NL	\$29.59
412.	Wide-Brim Ripstop Hats	90SD	\$26.39
413.	Sport-Tek® Performance Knit Caps	90SQ	\$11.99
414.	Half Apron	9402	\$7.19
415.	Chef Hat	9408	\$7.19
416.	Nylon Sports Backpack	94AB	\$4.10

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
417.	Fingertip Golf Towel	94AL	\$3.99
418.	Large Canvas Tote	94AP	\$8.79
419.	Fleece Sweatshirt Cinch Packs	94DD	\$8.79
420.	Scratchless Uniform Belt	9918	\$24.79
421.	Uniform Belt with Hidden Elastic	991B	\$35.99
422.	1 ¼" Cotton Web Belt with Buckle	9945	\$8.79
423.	Standard Uniform Belt	9947	\$22.39
424.	Adjustable Temple Safety Glasses	99LT	\$55.19
425.	Emergency Eyewash Stations	99LV	\$1,211.19
426.	Eyewash Water Preservative	99LW	\$21.59
427.	Saline Replacement Cartridges For Deluxe Station	99LY	\$317.59
428.	Nuisance Dust Masks	99MJ	\$22.39
429.	Class E High Visibility Hard Hats	99MM	\$19.19
430.	Low Profile Hard Hats	99MO	\$89.59
431.	Mechanix Wear® M-Pact Shock Absorption Gloves	99RI	\$51.30

Shipping Charges

Pricing is quoted F.O.B. Origin, sans applicable sales taxes, with applicable freight and handling charges being prepaid and added to the shipment invoice.

United States - All Purchased Items are shipped via UPS standard ground service from Supplier's ISO registered Central Distribution Center in Owensboro, KY, unless instructions to the contrary are specified on the order. Pricing is quoted F.O.B. Origin, sans applicable sales taxes, with applicable freight and handling charges being prepaid and added to the shipment invoice. For a residential ship to addresses, residential surcharges in the amount of \$4.20 will be added to the otherwise applicable surface shipping charges. UPS address verification will be utilized to determine a residential ship to address.

Canada... All Purchased Items are shipped via Canadian Post standard ground service from our Central Distribution Center in Mississauga, ON, unless instructions to the contrary are specified on the order.

Expedited shipping (overnight) is available via FedEx or UPS Express. The cost of expedited shipping will be calculated on a case by case basis and we will pass along the true cost of shipping.

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

Upgraded Shipping charges apply to all Freight Charts

UPS SECOND DAY AIR Additional \$15.00

UPS NEXT DAY AIR Additional \$20.00

Order Amount	US Shipping Charges
\$0-50	\$7.50
\$51-100	\$9.50
\$101-200	\$11.50
\$201-300	\$14.50
\$301 and over	5% of the order
Residential Fee	\$4.10
Partial Ship Fee	\$3.00
	UPS

CAN

Order Amount	Ontario (plus Montreal)
\$0-50	\$12.00
\$51-100	\$12.00
\$101-200	\$12.00
\$201-300	\$12.00
\$301 and over	5% of the order
	UPS

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

Direct Embroidery Personalization Charges (Purchased Items)

Description	U.S. Price	CAN Price
Direct Embroidery Under 5,000 stitch count	\$3.50	\$3.95
Direct Embroidery Each Additional 5000 Stitches	\$1.50	\$1.00
Direct Embroidery Name/Title Embroidery (Per Line)	\$1.50	\$3.00
Custom Emblem	\$3.00	TBD
Script or Block Company Emblem	\$2.00	TBD
Name Emblem	\$1.00	TBD
Silkscreen One or Two Color / Cost Per Location / Program Price	\$1.75	\$3.00
Each Additional Silk Screen Color / Program Price	\$0.50	\$0.75
Silk Screen Projects (over 500 at a time)	Special Quote	Special Quote

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

U.S. First Aid

Item #	Description	UoM	Price
Heavy Duty Fabric Bandages			
6300	Fabric Strip Bandages (50 ct)	50	\$ 8.24
6302	Fingertip Bandages (40 ct)	40	\$ 10.98
6304	Knuckle Bandages (40 ct)	40	\$ 10.98
6306	GG 2x3 Large Patch Bndg (25)	25	\$ 10.66
6308	GG Lg Fingertip Bndg (25)	25	\$ 10.66
6314	1"x 3" Plastic Strip (60 ct)	60	\$ 5.96
6397	Butterfly Bandages (10)	10	\$ 3.96
6400	Triangular Bandage	1	\$ 4.05
Burn Products & Antiseptics			
3160	WJ Burn Dressing 4"x 4" (ea)	2	\$ 17.30
3001	GG Antiseptic Spray 2oz pump	1	\$ 10.16
3002	GG Derma Cool (2 oz.)	1	\$ 8.51
3005	Cold Spray 4 oz. Can (1 ea)	1	\$ 8.76
3101	Tri-Antibiotic Ointment Pkt (25)	25	\$ 11.83
3103	GG Hydrocortisone Cream (25)	25	\$ 12.16
3106	Derma-Caine Burn Cream Pkt (25 ct)	25	\$ 10.83
3302	Cold Packs Medium (ea)	1	\$ 3.06
3300	Cold Packs, Large (ea)	1	\$ 4.99
3004	Hydrogen Peroxide 4oz Pump (ea)	1	\$ 4.12
3025	Antiseptic Towelettes (25 ct)	25	\$ 4.17
51102	1.75 oz Hand Sanitizer (ea)	1	\$ 3.49
3015	Alcohol Prep Pads (50 ea)	50	\$ 5.80
3041B	Bee Sting Pads (ea)	1	\$ 0.54
51102	1.75 oz Hand Sanitizer (ea)	1	\$ 3.73
3111B	Pro-Soft Lotion (ea)	6	\$ 0.36
Tape, Wraps and Gauze			
6102	2"Rip-N-Wrap (1 ea)	1	\$ 6.20
6112	2" Stretch Roller Gauze (1 ea)	1	\$ 2.27
6202	2"x 2" Gauze Pads (25 ct)	25	\$ 5.68
6114	4" Stretch Roller Gauze (1 ea)	1	\$ 3.66
6206	3"x 3" Gauze Pads (25 ct)	25	\$ 8.58

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

Item #	Description	UoM	Price
6215	Non-Adherent Pads 2"x 3" (15)	15	\$ 6.45
6254	Waterproof Tape 1"x5 yds	1	\$ 4.78
6248	Tri-Cut Waterproof Tape (1 ea)	1	\$ 7.98
6252	Tape 1/2"x 2-1/2 yds (1 ea)	1	\$ 1.64
6249	Elastic Tape 1"x 5yds	1	\$ 6.93
6213	5"x 9" Combine Dressing (ea)	1	\$ 2.06
Eye & Skin Wash			
4105	4 oz. Eye Wash (1 ea)	1	\$ 7.18
4106	8 oz. Eye Wash (1 ea)	1	\$ 10.19
23672P	Lubricate Eye Drops	5	\$ 7.01
4154B	Large Eye Pads (2 ea)	2	\$ 0.64
REWSTAND	Radians Eyewash Tank Stand	1	\$ 179.90
REW01112	12 Gallon Radians Mobile Eyewash Station	1	\$ 269.44
EW-KITPUS	Eye Wash Inspection Book	1	\$ 12.55
4098	Eyewash Flush, Clean and Fill	1	\$ 145.00
4101	Eyewash Additive 8 oz	1	\$ 21.24
4099	Eyewash Clean /Inspect Monthly	1	\$ 9.95
Instruments			
71101	Lister Bandage Scissors 5 1/2"	1	\$ 7.29
8205	Kit Scissors (1 ea)	1	\$ 1.83
72101	Splinter Tweezers W/Magnifier	1	\$ 17.18
71701	Eye Magnet & Loop w/case	1	\$ 21.95
10373	Windlass Tourniquet	1	\$ 11.63
8524	Foil Space Blanket	1	\$ 8.95
6603	Cotton Tip Applicators 3" (100 ct)	100	\$ 5.51
7915	GG Sani-Safe Glove Dispenser (4pr)	8	\$ 4.29
7920	Glove Wipes (1 pr)	1	\$ 3.33
72003	Metal tweezer disposable (3pk)	3	\$ 10.06
76001	Multi-Purpose Splint Folded (1 ea)	1	\$ 11.42
80201	CPR Mask (1 ea)	1	\$ 3.06
9016B	First Aid Booklet (1 ea)	1	\$ 7.96
Tablets			
2206	Sinus Relief (100 ct)	100	\$ 14.16
2207	GG Advanced Sinus relief (250)	250	\$ 34.33
2209	GG Pain & Ache relief (100)	100	\$ 13.33
2210	GG Pain & Ache relief (250)	250	\$ 28.69
2216	GG Cough&Cold2 relief (100)	100	\$ 22.29
2217	GG Cough & Cold2 relief (250)	250	\$ 43.89

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

Item #	Description	UoM	Price
2280	Stomach Relief (100 ct)	100	\$ 22.30
2281	GG Max Str Stomach relief 150c	150	\$ 30.57
2224	Maximum Non-Asprin (100 ct)	100	\$ 16.10
2222	GG Max Non-Aspirin relief (250	250	\$ 33.48
80533	MF Aspirin 325mg Tabs 50x2	100	\$ 10.39
80548	MF Aspirin 325mg Tabs 125x2	250	\$ 20.95
2230	GG Allergy relief (100)	100	\$ 15.40
2231	GG Allergy relief (250)	250	\$ 33.48
2241	GG Cherry Cough Drops (50)	50	\$ 6.73
2242	GG Cherry Cough Drops (125)	125	\$ 14.91
2250	GG Ibuprofen relief (100)	100	\$ 15.62
2251	GG Ibuprofen relief (250)	250	\$ 33.48
17818	MED Throat Lozenges w/Benzocai	50	\$ 11.28
First Aid Cabinets			
CP1155	4 shelf Cabinet Stocked ANSI B	1	\$ 299.00
1156	4 Shelf Cabinet Empty UF logo	1	\$ 75.00
Service Items and Training			
3202	Compliance Check	1	\$ 12.95
1050	Organize Cabinets	1	\$ -
BPADDLEUSKIT	Inspection status indicator for all inspections	1	\$ 8.30
1055	Expiration Dates Checked	1	\$ -
8029	Fire Extinguisher Training-Up to 10 students	10	\$625.00
CPR4	CPR/First Aid/AED Training-Up to 10 students	10	\$995.00
AED			
3264	Zoll Plus Fully Auto AED Plus w/Rx	EACH	\$1,657.14
3252	Zoll Batteries	SET	\$78.74
3254	Zoll Adult Pads	SET	\$275.20
3270FA	Zoll AED 3 Fully Auto w/Rx	EACH	\$2,427.80
8000-000696	Zoll AED 3 Battery Pack	SET	\$247.97
8900-000280-01	Zoll CPR AED 3 Uni-padz	SET	\$270.90
1052	AED Monthly Inspection	1	\$ 9.95
AED-KITPUS	AED Monthly Inspection Book	1	\$ 12.55
PWS 100	3D AED Wall Sign	EACH	\$14.11
3255	AED Metal Wall Cabinet + Alarm	EACH	\$175.52
Fire Service Items			
4905	ABC Fire Extinguisher 5 lb +	\$1.00	\$95.03

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing.

Item #	Description	UoM	Price
4910	ABC Fire Extinguisher 10 lb	\$1.00	\$108.49
4920	20 lb ABC Fire Extinguisher w/	\$1.00	\$212.34
4925	ABC Fire Extinguisher 2.5 lb +	\$1.00	\$75.53
4087	Fire Extinguisher Monthly Inspection (Per Extinguisher)	each	\$5.95
			CPR4
aie100	Annual Fire Extinguisher Inspection - Up to 10 Extinguishers	10	\$253.42
aie101	Annual Fire Extinguisher Additional Extinguisher	each	\$12.08
aie102	5# Hydrostatic Test Dry Chemical Extinguishers	each	\$105.56
aie103	10# Hydrostatic Test Dry Chemical Extinguishers	each	\$134.25
aie104	20# Hydrostatic Test Dry Chemical Extinguishers	each	\$182.58
aie105	5# 6 Year Dry Chemical Extinguishers	each	\$105.13
aie106	10# 6 Year Dry Chemical Extinguishers	each	\$134.18
aie107	20# 6 Year Dry Chemical Extinguishers	each	\$182.31
aie108	5# Dry Chemical Extinguishers Recharge	each	\$105.42
aie109	10# Dry Chemical Extinguishers Recharge	each	\$134.73
aie110	20# Dry Chemical Extinguishers Recharge	each	\$182.93
aie141	Emergency/Exit Light 90 Minute Load Test Annual Test	each	\$21.82

**Solicitation Number: RFP #011124****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and UniFirst Corporation, 68 Jonspin Road, Wilmington, MA 01887 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Uniforms with Related Products and Services from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.

EXPIRATION DATE AND EXTENSION. This Contract expires March 25, 2028, unless it is cancelled sooner pursuant to Article 22. This Contract allows up to three additional one-year extensions upon the request of Sourcewell and written agreement by Supplier. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

B. SURVIVAL OF TERMS. Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All purchased Equipment and Products provided under this Contract must be new and the current model. All rented Products provided under this Contract will be new at the time each site is initially installed into service. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and when new and prior to use are free from defects in design, materials, and workmanship. All Products will be processed, mended, and finished in accordance with the generally accepted standards of the textile rental industry Supplier makes no other representations, warranties, or conditions, express or implied by law, statutory or otherwise, including, without limitation, the design or condition of the Products, their merchantability or their fitness, capacity or durability for any particular use. To the extent assignable, any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcwell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcwell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. **SALES TAX.** Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. **HOT LIST PRICING.** At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This

approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. **ORDERS AND PAYMENT.** To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. AUDIT. Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. ASSIGNMENT. Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. WAIVER. Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. CONTRACT COMPLETE. This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any negligent act or omission in the performance of this Contract by the Supplier or its agents or employees.. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License*. During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.

2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared

ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in

guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

RFP 011124 - Uniforms with Related Products and Services

Vendor Details

Company Name: UniFirst Corporation
68 Jonspin Rd
Address: Wilmington, MA 01887
Contact: Jesse Daggett
Email: jesse_daggett@unifirst.com
Phone: 903-279-1442
HST#:

Submission Details

Created On: Friday November 17, 2023 08:21:21
Submitted On: Thursday January 11, 2024 08:31:57
Submitted By: Robert Crossley
Email: Robert_Crossley@unifirst.com
Transaction #: 91878458-cae2-4a2d-94e9-481c95f372ea
Submitter's IP Address: 207.126.196.16

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	UniFirst Corporation
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	<p>Parent UniFirst Corporation 68 Jonspin Rd Wilmington, MA 01887 (800) 347-7888 Provides uniforms and work apparel to customers throughout the U.S. and Canada primarily through managed purchase and rental programs. It also provides various facility services products, such as floor mats, mops, wiping towels, and restroom products.</p> <p>Manufacturing UniFirst Corporation Manufacturing Damian Carmona No 5 Ebano, San Luis, Mexico 79100</p> <p>UniFirst Corporation Manufacturing Calle Antiguo Libramineto S/N Col. Altavista CD Valles, San Luis Potosi, Mexico 79050</p> <p>Cardenas-Mexico Ave Municip Libre Esquina Con Higinio Olivo S/N Cardenas, SL CP 79380</p> <p>UniFirst Nicaragua S.A. Km 47 Carretera Tipitapa A Masaya Zona Franca Astro Nicaragua Nave #23 Managua, Nicaragua, NI</p> <p>Cave City Mat Manufacturing 1 UniFirst Drive Cave City, AR 72521</p> <p>Distribution Owensboro Distribution Center 2801 UniFirst Drive Owensboro, KY 42301</p> <p>Mississauga Distribution Center 5250 Orbitor Drive Mississauga, Ontario, L6W 5G7</p> <p>Subsidiaries: UniFirst Canada, Limited 5250 Orbitor Drive Mississauga, Ontario L4W 5G7 A separate operating unit, UniFirst Canada Ltd. manages all the Canadian Direct Sale programs for Canadian customers from their Head Office and main Distribution Centre located in Mississauga, Ontario. Rental laundry facilities are located across Canada in Montreal, Quebec City, Toronto, London, Ottawa, Pickering, Lethbridge, Calgary, Edmonton, Saskatoon and Vancouver. More than two-thirds of Canada's population can be served from these facilities.</p> <p>UniTech</p>

		<p>P.O. Box 51957 295 Parker Street Springfield, MA 01151 The leading supplier of high-tech laundry and protective clothing programs to the nuclear industry. For more than 40 years, a network of strategically located facilities and a fleet of dedicated delivery vehicles and mobile units (laundry, metal decon, and respirator) have provided radiological laundry and protective wear services to nuclear facilities around the world.</p> <p>UniFirst First Aid & Safety 4159 Shoreline Drive St. Louis, MO 63045 (314) 344-1100 Provides companies like yours with high quality first aid cabinets, supplies and specialty kits to enable greater worker safety and full OSHA compliance. With UniFirst First Aid + Safety's combination of products, training and service, your work force will be healthier, more productive and stay on-the-job longer.</p> <p>UniClean 8 Industrial Park Drive Nashua, NH 03062</p>
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	<p>UniFirst Corporation</p> <p>Manufacturing UniFirst Corporation Manufacturing UniFirst Nicaragua S.A.</p> <p>Cave City Mat Manufacturing UniFirst Canada, Limited UniTech UniFirst First-Aid Corporation UniClean</p>
4	Provide your CAGE code or Unique Entity Identifier (SAM):	OZSG7
5	Proposer Physical Address:	<p>UniFirst Corporation 68 Jonspin Road Wilmington, MA 01887</p>
6	Proposer website address (or addresses):	https://unifirst.com/
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	<p>David M. Katz Executive Vice President Sales & Marketing</p> <p>UniFirst Corporation 68 Jonspin Road Wilmington, MA 01887 Office: 978.658.8888, ext. 4060 Mobile: 978.404.6647</p>
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	<p>Marcos Branch National Account Executive</p> <p>UniFirst Corporation 6928 Commerce Avenue El Paso, TX 79915 Cell: 480.516.3996 Marcos_Branch@UniFirst.com</p>

9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	<div style="text-align: right;">Agenda Page 171</div> <p>Rick Shaw Director – National Account Services UniFirst Corporation 68 Jonspin Road Wilmington, MA 01887 Office: 888-256-5255 ext. 8364 Cell: 360-852-4647 Richard_Shaw@UniFirst.com</p> <p>Brian Dorris Apparel Program Sales Executive UniFirst Corporation 9951 Inkster Rd. Taylor, MI 48174 248.786.9703 Brian_Dorris@UniFirst.com</p> <p>Scott A. Radvin National Account Manager Corporate Trainer UniFirst First Aid + Safety 3499 Rider Trail South Earth City, MO 63045 239.287.7312 Scott_Radvin@unifirst.com https://unifirstfirstaidandsafety.com/ https://www.sgworldusa.com/pages/unifirst</p>
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Table 2: Company Information and Financial Strength

Line Item	Question	Response *
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>History From our modest beginnings in an eight-stall garage in Boston in 1936, UniFirst Corporation has become an industry leader and remains one of the fastest growing companies in the \$39 billion Uniform and Textile Services business.</p> <p>Core values Our Founder, Aldo Croatti, was the Visionary who made UniFirst the industry leader it is today. His core values in business were the building blocks of our company and remain the foundation of our Corporate culture today. They are: CUSTOMER FOCUS RESPECT FOR OTHERS COMMITMENT TO QUALITY</p> <p>Philosophy Our mission "To Serve The People Who Do The Hard Work; Helping them succeed and deliver for what gives their lives meaning," is a powerful commitment to taking care of our customers and our Team Partners which has always been core to our culture at UniFirst. It became clearer than ever during the pandemic that our hardworking customers make up the essential workforce in our country that is critical to supporting our communities and the economy. They are making and serving food, supporting our energy infrastructure, taking care of us when we are sick, manufacturing essential products, and much, much more. IWe certainly include our own Team Partners as part of that essential group of hardworking people as well.</p> <p>We are committed to conducting our business in a fair, honest, and responsible manner in accordance with all environmental and government regulations and with the highest standards of business ethics.</p> <p>As we enter our ninth tenth decade of service to North American business, all of us at UniFirst are working hard to ensure our company's continued leadership in the 21st. century. All of our ongoing investments and efforts are focused on accomplishing one thing, which is our number-one long-term goal: to become universally recognized as the best service provider in our industry.</p> <p>We recognize that staying on top depends on the level and quality of our service, and we realize that if we are to excel, we must be seen as exceptional by every customer we serve. Each UniFirst employee-partner understands this and it's their commitment and effort that will be the driving force behind our success.</p> <p>Listening to our customers and prospective customers is a continuing priority.</p>

Related Longevity

Agenda Page 172

UniFirst has been in business providing uniform services for 87 years. As the only public company within its industry to grow revenues every year since 1936, including each of the recent recessionary years, UniFirst may have just such a "secret formula." UniFirst supplies and services uniforms that are "job-fitted work clothes" tailored to the needs of companies throughout the U.S. and Canada.

UniFirst's overall Customer retention rate for the past 3 years is over 97%. Over the past 10 years our annual percentage of controllable lost accounts has remained under 5% and our contract renewal rate has actually increased year- to- year. We've dedicated ourselves to achieving it and as a result are widely recognized as being the premium service provider in the industry. With industry averages approaching 90%, we believe we are setting the pace for business retention in the industry as the Premium Supplier. Our "Customers for Life" programs and overall business philosophy is a key differentiation between UniFirst and its competitors.

Products

Standard Work-wear:

From factory coveralls to lab coats, to foodservice smocks – UniFirst's Industrial Wear line offers apparel for workers in virtually every occupation. Beyond a complete selection of primary garments, cover-ups, and outerwear, UniFirst also provides accessory items like gloves, hats, footwear, and protective gear - making "head-to-toe" outfitting more than just a marketing slogan. Most of the line's apparel items boast our Industrial Laundry Safe seal, meaning they are ideally constructed to hold up to UniFirst's rigorous industrial laundry process.

Compared to home laundering, we use stronger detergents, longer agitation cycles, and higher temperatures to get even hard-use clothing their cleanest. UniFirst currently self-manufactures 607% of its overall industrial garment needs.

Flame Resistant Apparel:

Wherever business is hot (literally), UniFirst is on the job. Our Flame-resistant (FR) apparel offers important secondary protection from flash fire, electric arcs, and other potentially hazardous flame conditions. Our FR garments look and feel comfortable but offer great durability and the added protection of flame-resistance. UniFirst currently self manufactures over half of its overall FR needs. UniFirst also carries Flame Resistant FR Apparel specific for the foodservice industry - Samples are available.

Hi Visibility Garments:

For those whose jobs place them in potentially hazardous traffic environments, UniFirst offers the latest HIGHVISIBILITY WORKWEAR SOLUTIONS. Our ANSI compliant Hi-Vis garments make workers visible to drivers at much greater distances than simple enhanced visibility wear. And workers who are more easily seen by motorists and oncoming traffic are safer and happier on the job.

Corporate Casual Attire:

All across North America, the casual dress trend has taken hold. But the need for professional polish remains as strong as ever. UniFirst responds with Corporate Casual attire that allows employees to "dress down" while maintaining a decidedly business-like look. Our growing Corporate Casual line includes hundreds of items, all available with our own embroidered or screen-printed personalization. In this and other product categories, UniFirst offers the industry's fastest new installation and replenishment service available, thanks largely to our ISO 9001:2015 registered, 320,000 sq. ft. Owensboro, KY Central Distribution Facility, the only such facility in the industrial rental garment business.

Floorcare and Dust Control Services:

Creating a safe, attractive workplace is a process that begins from the ground up. It's no wonder, then, that UniFirst's floorcare products are underfoot in offices and factories from coast-to-coast. Through our rental programs, we regularly clean and rotate items, saving businesses significant maintenance time and expense. Supplying walk-off and logo mats; scraper and anti-fatigue mats; wet and dry mops; as well as various wiping products, UniFirst keeps workplaces clean and inviting, while protecting employees and your Members alike.

UniFirst self-manufactures over 97% of its total floorcare needs (mats and dust mops) from its Arkansas manufacturing facility so that we provide customers with an even greater level of color selection, and overall value than was previously available.

In business, quality and image are around-the-clock imperatives, often extending beyond work apparel. Restroom Services from UniFirst benefits both a company's employees and its Customers. Products such as hand soaps, sanitizers, air fresheners, disposable towels and tissue, as well as required dispensers, address health and sanitary concerns, while conveying a focus on cleanliness that speaks of a total commitment to quality.

Services

When you participate in a full-service UniFirst uniform program, up-front clothing investments are eliminated. We outfit employees in the clothing of your choice, provide weekly cleaning, garment maintenance, and issue replacements as necessary. We handle all the program administration for your employee uniforms and services, eliminating the worries and headaches. And it's all for one low weekly charge per employee (or per product).

Rent, lease, or buy work uniforms

Sourcewell's Members can assume as little or as much responsibility as they wish for their overall uniform program by electing to rent, lease, or buy. With the proper care and ongoing maintenance, Members can be assured their UniFirst workwear (and facility service) products are always in top shape.

Work Uniform Rental includes program administration, laundering, delivery, repairs, replacements, and more.

UniFirst full-service uniform rental programs include:

When you participate in a full-service UniFirst uniform program, up-front clothing investments are eliminated. We outfit employees in the clothing of your Member's choice, provide weekly cleaning, garment maintenance, and issue replacements as necessary. We handle all the program administration for your Member's employee uniforms and services, eliminating the worries and headaches. And it's all for one low weekly charge per employee (or per product).

How our rental programs work

More than 270 UniFirst service centers throughout the U.S. and Canada provide a total uniform and Facility Service package. With a full-service rental program, you get:

- Professional on-site needs analysis
- More than 40,000 in-stock product SKUs to choose from
- Measurement/fitting of each wearer conducted at your location(s)
- Specified number of garments for each individual
- Professional laundering and finishing
- Regularly scheduled uniform deliveries and product replenishment
- Inspection of all work clothing for rips, flaws, missing buttons, etc.
- Automatic garment repairs
- Automatic replacement of overly worn or damaged garments
- Inventory control with itemization by employee (or product)
- Quick outfitting of new employees
- Full program management

Triple Pro Service

You will get three dedicated UniFirst professionals working on your account at all times. There's a dependable Route Service Representative who'll keep your program running smoothly day-in and day-out, a Service Manager whose primary responsibility is to see that you're getting everything you need when you need it, and a helpful local Customer Service Representative who's always ready to provide immediate assistance. Through the efforts of this hard-working team, we guarantee 24-hour response to any problem, question, or request.

Every delivery day your Route Representative will check with you to see if there are any new employees to be added to the program. If there are, these additional people will be documented on the invoice. If you don't want to wait until your next delivery day, call your local UniFirst office and ask to speak with the Customer Service Rep. The Route Representative will size all new employees (or you can give their sizes over the phone) and uniforms will be ordered within 24 hours. You can expect stock garments in standard sizes to arrive on the next delivery day. Non-stock garments or non-standard sizes will take a little longer.

For rental uniforms UniFirst does not measure your employees. Rather, we have your employees actually try on the garments, as we have found that this process better ensures proper fit. We have also found that lists, prepared in advance, that detail the employees to be sized, at a given sizing session, and the type and number of garments that each employee is entitled to receive, greatly assists the sizing process.

11 What are your company's expectations in the event of an award?

In the years UniFirst has held the contract for uniforms, we've grown Sourcewell (formerly NJPA), to be our largest National Account Preferred Vendor program with annual revenues exceeding \$10M. In the event we're able to re-secure Sourcewell's uniform contract we are confident our program will, at a minimum, double over the course of the contract if not grow 2.5-3X based on our experience, ongoing sales efforts, management and rep awareness of the program and all the marketing and educating of Sourcewell members and/or prospective members these past years.

12	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.</p>	<p>UniFirst has been in business providing uniform services for 87 years. As the only public company within its industry to grow revenues every year since 1936, including each of the recent recessionary years, UniFirst may have just such a "secret formula." UniFirst supplies and services uniforms that are "job-fitted work clothes" tailored to the needs of companies throughout the U.S. and Canada.</p> <p>Strong Financial History Long history of consistent growth, including during recession Stable, contractual revenues in the core laundry business Strong cash flows UniFirst is debt free, our Debt Free/Cash Rich balance sheet position, allows us to commit to our industry leading product/facility reinvestment. That reinvestment will allow your members to enjoy the best-in-class service from the Premium Supplier in the industry for the life of the Sourcewell Uniform Program partnership . . . UniFirst had no long-term debt outstanding as of August 26, 2023. UniFirst has cash, cash equivalents and short-term investments totaled \$89.6 million as of August 26, 2023. . . and is essentially debt-free for over 10 years. As the only public company within its industry to grow revenues every year since 1936, including each of the recent recessionary years, UniFirst may have just such a "secret formula." UniFirst is debt free, our balance sheet position allows us to commit to our industry leading product/facility reinvestment. That reinvestment will allow you to enjoy the best-in-class service from the Premium Supplier in the industry for the life of the facility service partnership. FY 2023 Revenues: \$2.233 Billion . . . an increase of 11.6% over previous FY. Please see the attached "UniFirst Quarterly Report or the quarterly period ended November 25, 2023."</p>
13	<p>What is your US market share for the solutions that you are proposing?</p>	<p>16%</p>
14	<p>What is your Canadian market share for the solutions that you are proposing?</p>	<p>17%</p>
15	<p>Has your business ever petitioned for bankruptcy protection? If so, explain in detail.</p>	<p>No</p>
16	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>During the fiscal year ended August 26, 2023 ("fiscal 2023"), we manufactured approximately 60% of the garments we placed in service. These were primarily work pants and shirts manufactured at three of our plants located in San Luis Potosi, Mexico, one plant located in Managua, Nicaragua, as well as at subcontract manufacturers that we utilize within our sourcing strategy to balance demand and optimize costs. Because we design and manufacture a majority of our own uniforms and protective clothes, we can produce custom garment programs for our larger customers, offer a diverse range of such designs within our standard line of garments and better control the quality, price and speed at which we service such garments.</p> <p>Headquartered in Wilmington, Massachusetts, we are a North American leader in the supply and servicing of uniform and workwear programs, as well as the delivery of facility service programs. Together with our subsidiaries, we also provide first aid and safety products, and manage specialized garment programs for the cleanroom and nuclear industries. We manufacture our own branded workwear, protective clothing, and floorcare products, as well as offer products from industry leading suppliers; and with 270 service locations, over 300,000 customer locations, and approximately 16,000 employee Team Partners, we outfit more than 2 million workers each business day.</p>

17	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>UniFirst is in good standing in the state of its incorporation, is a Gold Page 75 business in each state in which it proposes to provide products and/or services and has all licenses and permits necessary or required to provide such products and/or services.</p> <p>UniFirst operates the largest network of ISO 9001:2015 Certified laundry facilities in the world. It has manufacturing facilities, and its primary distribution center is ISO 9001:2015 Certified. This process includes the creation of detailed training and communication programs for all team partners on maintaining appropriate procedures for quality and service controls.</p> <p>UniFirst maintains a state-of-the-art distribution center in Owensboro, Kentucky and three ISO 9001-2015 Certified garment manufacturing facilities in Mexico and also a manufacturing facility in Nicaragua. In-house manufacturing, producing millions of garments annually, provides a unique level of vertical integration that not only lowers the cost of uniforms we offer through our uniform programs, but also permits the creation of custom-designed garments for image-conscious companies. The latter often affords UniFirst a distinct competitive advantage.</p> <p>UniFirst belongs to the following Associations:</p> <p>Food Service Grocery Manufacturers/Food Products Association American Association of Meat Processors International HACCP Alliance.</p> <p>Environmental Uniform and Textile Service Association (UTSA) Textile Rental Services Association (TRSA) Laundry Environment Stewardship Program (LaundryESP®) U.S. Green Building Council (USGBC) Canada Green Building Council (CaGBC). Energy Star and Green Lights® Business Partner Green Seal™ certified. Eco-Logo™ certified.</p> <p>Healthcare AORN (Association of Operating Room Nurses) APIC (Association for Professionals in Infection Control and Epidemiology) ASHES (American Society for Healthcare Environmental Services) NADONA (National Association Directors of Nursing Administration) NFSI (National Floor Safety Institute),</p> <p>We also offer food industries specialized uniform programs that are consistent with the guidelines of Hazard Analysis Critical Control Point (HACCP) and the Global Food Safety Initiative (GFSI).</p>
18	<p>Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.</p>	<p>We manufacture our own branded workwear, protective clothing, and floorcare products, as well as offer products from industry leading suppliers; and with 270 service locations, over 300,000 customer locations, and approximately 16,000 employee Team Partners, we outfit more than 2 million workers each business day.</p> <p>As such, to the best of our knowledge and belief, and without any duty of investigation, we have no knowledge, in the last 10 years of any suspension or debarment proceedings that apply to UniFirst as defined under 48 CFR Chapter 1 - Federal Acquisition Regulation.</p>

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
19	<p>Describe any relevant industry awards or recognition that your company has received in the past five years</p>	<p>Our Company continues to be honored by communities throughout North America for our environmental efforts. Utilities in Missouri and Texas, for example, presented UniFirst with "gold" awards for water safety and environmental-friendly treatment processes; other sanitation districts from Virginia to Kansas have also presented UniFirst with "Green" awards for the care we take in protecting local environmental resources.</p> <p>We have even been recognized for our environmental efforts within the specialized field of laundering and decontaminating apparel for the nuclear power industry. Exelon Corporation, one of the nation's largest nuclear power providers, presented our company with its Environmental Leadership Award, citing our "lengthy record of (processes and) services that are environmentally responsible, safe, and of superior quality." These are just a few of the many types of awards and recognitions we</p>

receive every year.

UniFirst has secured the No. 9 spot on Apparel magazine's "Top 50" apparel companies list. This is the 13th consecutive year that Apparel magazine ranked UniFirst as one of America's top 50 apparel companies, and the second time the company has appeared in the top 10. To be eligible for the Apparel listing, public companies had to record at least \$100 million in annual sales; rankings were based on overall performance and financial management. UniFirst appears in the top 10 alongside some of America's most popular clothing companies including Nike, Canadian Goose, and lululemon athletica.

UniFirst has, once again, been named to Selling Power's list of "50 Best Companies to Sell For." We've been a mainstay on Selling Power's list for nearly two decades and this is a testament to our world-class sales team and the customer-driven sales culture we've built here. For 2023, our ranking moved up to 22.

Wilmington, Mass. (November 2022) – UniFirst Corporation (NYSE:UNF), a North American leader in providing customized business uniform programs, facility service products, and first aid and safety services, received the 'Content Management Master' award at the annual Seismic Shift Customer Conference, held last week in San Diego, CA. The award demonstrates UniFirst's success in leveraging the Seismic sales enablement platform to create a content-rich environment that sales teams can use to provide customers and prospects with the information they need to make informed buying decisions.

Wilmington, Mass. (January 2022) – UniFirst was named a silver winner in the 11th annual Best in Biz Awards in the Corporate Social Responsibility (CSR) Program of the Year category. Best in Biz Awards is an independent business awards program judged annually by prominent editors and reporters from top-tier publications in North America. 2021 marked a year that drew intense competition from more than 700 entries from public and private companies of all sizes and spanning all geographic regions and industries in the U.S. and Canada.

This year's judges were particularly focused on the winning companies' resilience and adaptability that allowed them to manage within and to overcome the COVID-19 pandemic-related challenges of the past 20-plus months for the betterment of the communities in which they serve while attaining annual business goals. Companies were also judged on levels of dedication to their customers and targeted efforts made to maintain and deepen their commitments to communities and the environment during these tough times.

UniFirst was named this year's silver winner based on the company's swift and compassionate response to the COVID-19 pandemic to support its employee team partners, customers, and local communities to help keep businesses up and running. Among the many purpose-driven efforts included the company's involvement with local Chambers of Commerce throughout North America to help facilitate UniFirst donations of significant supplies of face masks, hand sanitizer, and other PPE where they were needed most. This included a sizable donation made to The Greater Boston Food Bank consisting of 500,000 disposable masks, nearly 200,000 reusable face masks, and over 120,000 bottles of hand sanitizer. GBFB's then shared these items across 600 food distribution partners in 190 cities and towns.

Wilmington, Mass. (October 2021) – UniFirst was awarded two separate Community Service Awards by the Textile Rental Services Association (TRSA), an international organization representing linen, uniform, and facility services companies. *

The TRSA Community Service Awards recognize Operators and Associates whose volunteer projects make significant contributions to their local communities. UniFirst earned one award in recognition of "company efforts," while the other accolade recognized "employee/staff contributions."

UniFirst Corporation and its employee Team Partners have a history of mobilizing precisely when they're needed most in the communities in which they live and serve. This was especially evident throughout the COVID-19 pandemic. In 2021 alone, UniFirst donated significant supplies of facemasks, hand sanitizer bottles, and personal protective equipment (PPE) to communities and essential workers throughout the U.S. and Canada, including donations of over a million dollars-worth of safety supplies to The Greater Boston Foodbank.

UniFirst's Corporate Social Responsibility (CSR) efforts have been instrumental in not only inciting additional local-level support from UniFirst employee Team Partners, but also bringing to light important overarching social and environmental issues that inspire the company's corporate executives to do even more.

The TRSA supports the linen, uniform, and facility services industry by building and promoting a stronger, safer, and more environmentally conscious community through advocacy, education, certification, research, benchmarking, and information-sharing.

For more information about UniFirst's community service efforts, please visit CSR.UniFirst.com.

Top 5, A+ ranking on list of "America's Most Trustworthy Public Companies" (TGF Analytics).

Forbes' Platinum 400 List "Best Big Companies in America."

Forbes Magazine Names UniFirst Corporation to its 2019 America's Best Employers List. UniFirst has been selected as one of "America's Best Large Employers" for 2019. The list ranks the top 500 employers across 25 different industries in the United States...

Glassdoor's "25 Best Companies for Career Opportunities" list.

UniFirst Ranked by Newsweek as One of "America's Best Customer Service Providers 2020."

UniFirst has been included on Barron's second annual list of the 100 Most Sustainable Companies in the United States...

Boston Globe's "Top 100 Performing Companies" list. All companies on the list are judged by their increased sales, profits, and return on shareholder's equity. Capital IQ, a Standard & Poor's business, provided the analytics for this year's Globe 100 using Securities and Exchange Commission filings and corporate reports.

UniFirst was once again recognized for its commitment to diversity from two different organizations—2020 Women on Boards and the TRSA (Textile Rental Services Association).

UniFirst has won a 2019 APEX Award of Excellence for the design and implementation of the company's recent President's Club promotional mail campaign.

This is the second consecutive APEX award that UniFirst has earned for their marketing communications programs—last year having won an award for the cover design of the company's Uniform Rental Catalog. This year's winning entry focused on UniFirst's President's Club, a prestigious designation that recognizes and rewards top salespeople for achieving challenging year-long sales goals.

UniFirst has won a Bronze Stevie® Award for its LEAP (Leadership, Education, and Performance) management development program in a new category for 2019—Sales Recruitment Initiative of the Year...

20	What percentage of your sales are to the governmental sector in the past three years	Government sector sales falls under "Other" (16%), which includes: <ul style="list-style-type: none"> • Oil and Gas Extraction, • Government, Retail, • Other Industries 	*
21	What percentage of your sales are to the education sector in the past three years	The Education sector sales (15%), falls under "General Services," which includes: <ul style="list-style-type: none"> • Business Services • Health and Educational Services 	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	UniFirst is an approved contracted supplier for these and other Group Purchasing Organizations (GPOs): <ul style="list-style-type: none"> Amerinet Champs Group Purchasing MedAssets Premier Sales volumes are confidential.	*
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	UniFirst does not have any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that we hold.	*

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
We are reluctant to provide names.	and contact information n what may become a public document	i 480.516.3996,	*
Out of respect for our Customer's valuable time, and the effort they expend in serving as references, we refrain from publishing their contact information until you have committed to calling them.	We will be happy to disclose their names and contacts to you when we move to the next stage of this process.	480.516.3996,	*
Marcos Branch, your National Account Executive: Cell: 480.516.3996, will notify the references and tell them to expect a call from the person you select.	We know you will appreciate this policy should you become a referenceable account.	480.516.3996,	*

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
TBP	Government	Virginia - VA	Uniform/Facility Services Rental	\$1,905 (Average weekly invoice)	\$297,201	*
TBP	Non-Profit	Washington - WA	Uniform/Facility Services Rental	\$1,874 (Average weekly invoice)	\$292,288	*
TBP	Government	Virginia - VA	Uniform/Facility Services Rental	\$1,650 (Average weekly invoice)	\$257,451	*
TBP	Government	North Carolina - NC	Uniform/Facility Services Rental	\$678 (Average weekly invoice)	\$105,710	*
TBP	Education	California - CA	Uniform/Facility Services Rental	\$672 (Average weekly invoice)	\$104,836	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Direct employees across the US and Canada for Sales = 1288, and for Route Service Team partners that overlap with delivery and Route Sales = 2542	*

27	Dealer network or other distribution methods.	<p>We manufactured approximately 60% of all garments we placed in service during fiscal 2019. These garments were primarily work pants and shirts manufactured at three of our plants located in San Luis Potosi, Mexico, one plant located in Managua, Nicaragua, as well as at subcontracted manufacturers that we utilize within our sourcing strategy to balance demand and optimize costs. The balance of the garments used in our programs are purchased from a variety of industry suppliers. While we currently acquire the raw materials with which we produce our garments from a limited number of suppliers, we believe that such materials are generally readily available from other sources. To date, we have experienced limited difficulty in obtaining any of our raw materials or supplies although at certain times, we have sourced raw materials or supplies from alternative sources or experienced costs increases for such raw materials and supplies. Currently, we also manufacture approximately 99% of the mats we place in service at our plant in Cave City, Arkansas.</p> <p>We manufactured approximately 67% of all garments which we placed in service during fiscal 2019. These garments were primarily work pants and shirts manufactured at three of our plants located in San Luis Potosi, Mexico, one plant located in Managua, Nicaragua, as well as at subcontract manufacturers that we utilize to supplement our manufacturing capacity in periods of high demand. The balance of the garments used in our programs are purchased from a variety of industry suppliers. Currently, we also manufacture approximately 97% of the mats we place in service at our plant in Cave City, Arkansas.</p> <p>We note that our three apparel manufacturing plants in Cardenas, Valles and Ebano, Mexico have been awarded ISO 9001:2015 certification by Perry Johnson Registrars, an internationally recognized certifying authority. This ensures that the garments and emblems we design are produced with better quality, greater economy, and shorter response times to our customers.</p> <p>This ISO 9001:2015 certification speaks volumes about our commitment to quality in general and in particular about the quality manufacturing management systems that UniFirst now has in place at these garment manufacturing facilities. The output of these plants is shipped directly to our ISO 9001:2015 certification Distribution Center in Owensboro, KY for subsequent utilization by our customer service centers located throughout North America. This state-of-the-art Owensboro Distribution Center has systems and processes that allow for the incredibly fast delivery of products to our customers.</p> <p>Fast, accurate delivery – UniFirst has invested over \$35 million in the state-of-the-art distribution center in Owensboro Kentucky, designed from the ground-up to support high-volume National Account service requirements. In-stock product can be picked, routed, inspected, packed and shipped within five (5) business days.</p> <p>UniFirst's centralized distribution center in Owensboro, KY is a state-of-the-art facility which improves shipping and labor costs and increases the service level we can provide Sourcewell.</p> <p>With regard to our delivery partners, our preferred freight provider is UPS. UniFirst and UPS have partnered to provide our customers with the fastest delivery timeframe in the industry. Our Distribution Center's strategic locations (90 minutes from UPS's largest U.S. sorting facility), allows for prompt processing at UPS distribution. Additionally, UPS and UniFirst have the UPS entire "first sort" completed by the time each trailer leaves the UniFirst distribution facility. All tracking information is stored with each order placed, and is available for review immediately after shipment.</p> <p>In-house manufacturing, producing millions of garments annually, provides a unique level of vertical integration that not only lowers the cost of uniforms the Company offers through Rental Programs, but also permits the creation of custom-designed garments for image-conscious companies. The latter often affords UniFirst a distinct competitive advantage.</p> <p>UniFirst has excellent geographic coverage for rental programs. We have extensive rental service operations. Our network of over 270 Locations, serve Customers in 44 US States & the majority of Canada (not in HI, MT, ND, SD, WY and AK). For locations where we would not have coverage, we would use our best effort to subcontract to a local service provider.</p> <p>All services provided to all customers with operating locations within UniFirst's rental services area are provided exclusively by UniFirst personnel utilizing UniFirst owned or leased facilities and equipment. For locations that we do not currently service, we will use our best effort to subcontract to a local service provider. We serve over 300,000 customers throughout North America, putting nearly 2 million people in work apparel each business day.</p>
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28	Service force.	476 Service force Agenda Page 180
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>Every delivery day your Member's Route Representative will check with you them to see if there are any new employees to be added to the program. If there are, these additional people will be documented on the invoice. If you they don't want to wait until your their next delivery day, they can call your the local UniFirst office and ask to speak with the Customer Service Rep. The Route Representative will size all new employees (or you they can give their sizes over the phone) and uniforms will be ordered within 24 hours. You They can expect stock garments in standard sizes to arrive on the next delivery day. Non-stock garments or non-standard sizes will take a little longer.</p> <p>For rental uniforms UniFirst does not measure your employees. Rather, we have your employees actually try on the garments, as we have found that this process better ensures proper fit. We have also found that lists, prepared in advance, that detail the employees to be sized, at a given sizing session, and the type and number of garments that each employee is entitled to receive, greatly assists the sizing process.</p>

<p>30</p>	<p>Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.</p>	<p>We believe that effective customer service is the most important Agenda ^{Item} Page 181 developing and maintaining our market position. Our commitment to service excellence is reflected throughout our organization. Our route service representatives are the first line of continuing customer contact, who are supported by local customer service representatives, local service management staff and local operations management leaders, all of whom are focused on addressing the ongoing needs of customers, constantly delivering high-value service and pursuing total customer satisfaction. Our proprietary information systems and our support service center enables us to respond to customer inquiries or issues within 24 hours, and our service personnel are specially trained to handle the daily contact work necessary to effectively manage customer relations.</p> <p>We measure the speed and accuracy of our customer service efforts on a weekly basis and, through our "Customers for Life" program, we continuously survey, record and report satisfaction levels as a means of evaluating current performance and highlighting areas for improvement.</p> <p>UniFirst's business hours are 8:00 A.M. to 5:00 P.M. daily local time (holidays and weekends excluded).</p> <p>To ensure Sourcewell and its members will have direct access to National Accounts we will also customize internal communication tools for your Member's employees. An example of those communications would be a customized 800 phone hotline, email (example: (MEMBER)@unifirst.com) and customized posters on all sites so that local people know who to contact for assistance and how to contact them.</p> <p>Your members experience countless customer interactions every day, so it's important that all of their team members look their best. As your uniform and facility services provider it's our job to make that happen. To accomplish this, we take a team approach to servicing your accounts.</p> <p>Your local UniFirst service team consists of the following trained service professionals working on your Member's account all the time....</p> <p>*Route Representative . . . they keep the program running smoothly day in and day out. They are responsible for picking up dirty uniforms and delivering clean ones. There're also empowered to replace worn garments as needed, provide size exchanges and to handle any service issue on the spot. They are in short, the embodiment of UniFirst.</p> <p>*Service Manager . . . Their primary responsibility is to see to it your members are getting everything they need when they need it.</p> <p>*Customer Service Rep . . . available to provide immediate telephone assistance.</p> <p>In addition, this local team is aided by the National Account Service Team. Led by Sourcewell's dedicated Account Executive (Marcos Branch Marcos_Branch@UniFirst.com), this team is available in the event an issue needs extra attention, or your Member is not satisfied with our local response.</p> <p>Simply use the Service Hotline to communicate the issue. We will work with your Members and our local service team to ensure your Member's issue is resolved to their satisfaction, quickly and efficiently.</p> <p>UniFirst Contact Information:</p> <p>Local Service Team: Call the local phone number provided on the weekly invoice. Account Executive: Marcos Branch (contact via Hotline) Service Hotline: 877-382-4629 or membernamehotline@unifirst.com</p> <p>If the local service team does not resolve the issue in the time specified, please contact the national account department using the dedicated Hot Line phone number or email.</p>
<p>31</p>	<p>Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.</p>	<p>UniFirst Corporation is a North American leader in providing customized business uniform programs, facility service products, and first aid and safety services. We operate the largest network of ISO-9001 certified laundry facilities with more than 270 service locations throughout the U.S. and Canada.</p> <p>Specifically, within the US we are present in 44 states excluding HI, MT, ND, SD, WY, and AK.</p>

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Rental laundry facilities are located across Canada in Montreal, Quebec City 182 Drummondville, Toronto, London, Ottawa, Scarborough, Fredericton, Lethbridge, Calgary, Edmonton, Reed Deer, Grand Prairie, Saskatoon, Regina, Taber, Medicine Hat, Vancouver, Kelowna, Barrie, Vaughn, Sussex, Dartmouth, and Fort McMurray. UniFirst looks forward to continuing and expanding upon our existing successful relationship with Sourcewell and across Canada.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	Specifically, within the US we are present in 44 states excluding HI, MT, ND, SD, WY, and AK. More than 85% of Canada's population can be served from our Canadian facilities.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	UniFirst will fully service all Sourcewell participating entity sectors that fall within our service territory. All services provided to all customers with operating locations within UniFirst's rental services area are provided exclusively by UniFirst personnel utilizing UniFirst owned or leased facilities and equipment. For locations that we do not currently service, we will use our best effort to subcontract to a local service provider.	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	For Hawaii and Alaska locations that we do not directly service, we subcontract to local service providers who currently service some of our existing National Account Customers who have other locations outside of these areas. Further discussions are required for participating entities who are solely located in either Hawaii or Alaska. Please note that due to the cost of doing business in Alaska and Hawaii, Subcontractors in these states may charge a minimum of two times the prices quoted above. We will do our best to find a Subcontractor that will honor the program pricing, however actual prices are a function of the product in the program and the Subcontractors local business practices. Any alternative pricing for Alaska and Hawaii will be submitted for your approval prior to subcontracting any of your sites to a third party.	*

Table 7: Marketing Plan

Line Item	Question	Response *	
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	The goal of the UniFirst marketing program is to create a consistent understanding of our partnership both internally and externally. We leverage multiple channels for communication to get this message across in the most effective and relevant way possible. Our local team members are eager to expand on our existing successful national partnerships because they know how it leads to professional success. Our marketing material is simple and effective and speaks of the relevant concerns of your members and our local team's ability to successfully create partnerships. We are very dexterous in our ability communicate with your members and our local teams. It is the design of our marketing that ultimately creates that facilitates habits and behaviors that are conducive to success. We do this today and have been successfully promoting this opportunity. Please see the attached "Sourcewell sample welcome kit."	*

37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>UniFirst manages and optimizes its comprehensive internet-based Search Engine Optimization (SEO) and Search Engine Marketing (SEM) prospecting program to maximize UniFirst brand exposure via the web, gain increased website traffic to UniFirst.com, collect more qualified sales leads, and increase closed sale dollars directly related to these efforts. Programs include trackable results, reporting, and analyses, as well as direct ROI information. UniFirst Digital Marketing programs are intended to improve quality and numbers of current sales leads and conversions to new rental sales via UniFirst.com contact forms and call-ins to MRD. The goal is to continually increase related revenues annually, primarily through more targeted efforts and campaigns performed by our Digital Marketing Specialists, increased AdWord-type spends to include target markets/keywords, Shopify pages, and social media advertising. But, over time, the biggest boost we expect will come with the integration of our Marketo/Call Tracking platform and Microsoft Dynamics. This provides additional ROI long-term via more accurate program tracking, as well as email marketing and other ongoing prospect "nurturing" opportunities, like ongoing targeted email campaigns to sales prospects, leading to improved results.</p> <p>UniFirst invests in cutting-edge Digital Marketing technologies to better compete in today's digital age and to effectively manage, track, and measure accurate ROI on all DM programs. Programs allow us the ability to more effectively run and more accurately report on DM activities, campaign data, testing, appointments, and sales results, as well as call-in leads and all sales leads from website form submissions. The following are some DM technologies that UniFirst currently invests in for both SEO and SEM: Marketo, CallTrackingMetrics (CTM), SEMrush, Web-CEO, SEOmoz, Premium Store Locator (zip code lookup), Google AdWords, Bing Search Ads, Google Remarketing/Retargeting, Social Media Advertising (Facebook, Instagram, Twitter, LinkedIn, etc.), Shopify (online catalogs), ZMags (interactive, flip-catalogs online), Google Reviews, Google Local Search</p>
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	<p>It's clear that you're focused on the success of this partnership like we are. Your support and buy-in is vital to long term mutually beneficial success. Our ability to coordinate our communication is one that will open many doors for both our organizations on the local level.</p>
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Yes. For those who prefer to own, UniFirst offers competitive pricing and an extensive workwear selection - as all of our items are available for purchase.</p> <p>Program Requirements: A service agreement would serve the best interest of both parties in the event that special or otherwise non-standard products, that UniFirst would also be expected to place into inventory, are specified.</p> <p>All our uniform rental items are available for your Customers to purchase. You may choose from thousands of UniFirst-manufactured products or other popular brands from trusted names like Landau, Fashion Seal, Dickies, Tri-Mountain & Port Authority.</p> <p>UniFirst can offer a custom e-procurement storefront web site personalized with for your Customer's graphics and content. Your Customer's logo can be included to give the feel the web site is an extension of their entity. The custom web site would only offer products and prices defined in the Contracted Offer.</p> <p>Orders can be transacted directly from the e-procurement web site. The e-procurement storefront is full-featured and completely functional with item personalization, order history, product specification, product graphics, purchase/spending limits.</p> <p>Once registration is completed each user would have a unique username and password with settings defining their authorized web site. The custom web storefront would be presented to the individual once logged in.</p> <p>A brief list of e-procurement storefront features and capabilities include:</p> <ul style="list-style-type: none"> • On-line Registration for the Program by employees via the Storefront. • On-line Order placement by registered employees via the Storefront • On-line Order placement by a purchasing agent on behalf of a group of users. • On-line Order history review by registered employees or by a purchasing agent on behalf of a group of users. • The Program will manage specific products, attributes, and pricing and personalization options for your contracted offer. • Purchase Limits via our Managed Program module. Your Customer's balances would be loaded here • Tracking and enforcement of pre-defined spending limits at the individual employee level. • Payment methods available are: Accounts receivable (A/R), Credit card, and Individual purchase limit (A/R). • In addition to the products included in the offer, the entire UniFirst product catalog can be accessed, if desired, by a separate registration. • Accessible 24 hours, seven days a week. • On-line display by login showing spend by employee, if applicable. • Estimated Delivery Date

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>UniFirst can provide training or instruction for our goods and services through the local Service Centers. At the time of your Member's transition.</p> <p>The Account Executive can help identify further areas that your Members feel may require further instruction. Additionally, they may contact the Customer Service team at the local Service Centers for further assistance.</p> <p>For Rental Programs during implementation, a dedicated account executive will coordinate the time and efforts of our Site General Manager, District Service Manager, Route Sales Representative, Office Services Personnel, & Customer Services Representatives. The account executive will coordinate with your Member's representative to ensure their site managers are informed of the implementation plan the same time UniFirst managers are.</p> <p>We will require the willing participation of a site representative or representatives (perhaps from each functional area . . . defined to mean any area or group that requires individual billing) to attend site installation planning meetings, and a meeting room within your Member's facility suitable for sizing and meeting purposes. Employees will have to be made available for sizing purposes, according to an agreed upon plan and schedule; and ideally Member's should have available pre-prepared forms that detail each employee name (by sizing group), indicating the type and quantity of garments that each individual is entitled to receive.</p> <p>Necessary site permits, if any, will have to be secured and any site orientation sessions, including any safety programs that our employees may be required to attend, will also have to be scheduled and coordinated.</p> <p>Visits are planned with each functional group (i.e. plant manager, safety manager, buyer, etc. ...) prior to the installation of services. During this visit, our representatives will introduce UniFirst and explain the uniform rental process in detail, being careful to answer any and all questions fully. Orientation pieces entitled "Welcome to UniFirst" will also be left in each functional area.</p> <p>Following installation, repeat visits will be scheduled to ensure that each functional area and each employee fully understands the Member/UniFirst uniform services program.</p> <p>We will have a UniFirst service team of suitably qualified personnel in place to support the supplies and services being offered to the Members. In the implementation and day-to-day servicing of a program, questions and issues can and do come up. The UniFirst service team will be there to support the Members and deal with questions and issues effectively and quickly. Your Member's service team will consist of...</p> <ul style="list-style-type: none"> • Customer Service Manager . . . His/Her primary responsibility will be to see to it Members are getting everything they need when they need it. • Customer Service Reps . . . Committed to exceeding your Member's expectations. Customer Service Reps are trained service professionals that are empowered to deliver consistent and reliable service every day. If service issues arise our Customer Service Reps will be ready to resolve any problems your Members may have. • Account Executive . . . Provides direction and council to our Customer Service Reps. The Account Executive will coordinate any changes to the established Member's program. In addition, he/she will audit performance and work to ensure that we perform up to your Member's expectations. <p>To assist and guide your Member's team through a Direct Purchase program we can provide them with'</p> <ul style="list-style-type: none"> • A classroom style training introducing the features of the program. We can review the basic set-up of an account; step-by-step demonstrated the ordering process and walk the user through the final steps in placing the order. One location, one- or two-day training session. • Training is normally done by scheduled conference call with Users accessing their own custom website with practice orders being placed. • Provide documentation to highlight the one... two ... three's... of the storefront and the ordering process • Or, if they decide to go it alone their storefront will be designed with an easy to access help feature • Our professionally trained Customer Service Representative are ready to resolve any

		<p>problems your Member's may have</p> <p>UniFirst can help you design a training program to fit your Member's needs. The portal is guaranteed to be as easy to use as many found on the web today, but there may be questions.</p> <p>We can also provide instruction on how to access the portals for reporting or Direct Purchase programs.</p>
<p>41</p>	<p>Describe any technological advances that your proposed products or services offer.</p>	<p>Our most recent product innovation was a 65/35 shirt fabric weight coverall with knit cuffs, grippers and pocketless added to our line. This product is being tested with great success with a food manufacturer who was looking for a solution to cut costs associated with the most recent donning and doffing regulations. Because this garment is quicker to get in and out of than a traditional shirt and pant, it can save on the amount of time that it takes for your employees to get to the production floor. Another benefit to this garment is that it is .05 less per piece total cost resulting in a significant savings annually. (Quick example on 5,000 employees x .05 x 11 x 52 = \$143,000 potential annualized savings). Another side benefit has been employee satisfaction. Employees that work in a hot environment welcome the fact that the pant portion of the coverall is significantly lighter weight than the tradition 65/35 pant fabric.</p> <p>UniFirst believes in continually doing business better: remaining committed to innovative approaches toward our systems and service offerings with the underlying belief that our ability to follow advances in science and technology can only mean greater benefits for our customers, our Team Partners, and our company.</p> <p>Our UniFirst Business Solutions (UBS) system is tablet based route accounting. Route service personnel check-in with customer contacts to get information on new employee uniforms needed, inventory changes, etc., service the account, check back with the customer contact to review the on-line invoice, including corrections. When your site contact signs the screen, all adjustments are already made, and the invoice goes to the cloud.</p> <p>UBS includes garment tracking establishing & maintaining chain of custody. This includes scanning at customer sites, and tracking through the UniFirst laundry facilities. This tracking assures uniform wearers uniforms come back to them from UniFirst every week, it also helps reduce garment loss charge expenditures.</p> <p>UniFirst has long maintained a leadership position in developing and implementing technology for the textile service industry. From our ISO 9001:2015 certified state-of-the-art Distribution Center (325,000 Sq. Ft.), our newly implemented PeopleSoft platforms with deliverable eCommerce solutions via the Internet, to our new CRM system, UniFirst is leading the industry in delivering advanced business solutions. Capital reinvestment in technology for new systems and automated facilities continues to exceed that of our competitors. We welcome the opportunity to host your supplier selection team at any of our operations to further demonstrate the UniFirst difference.</p> <p>The UniFirst fleet of customer delivery and support vehicles follows proper maintenance schedules and all our drivers consistently follow best practices to conserve fuel consumption. We use "Roadnet® Route Optimization," which consolidates routes for increased efficiencies. By driving significantly fewer miles, we're drastically reducing our carbon footprint. This is an ongoing initiative being followed by our delivery vehicles throughout the United States and Canada. The benefit to your Members: We're driving fewer miles each day, keeping costs and emissions down, while delivering the same levels of excellence in service to our customers.</p> <p>UniFirst also uses electric-powered vans for customer deliveries. The vans, which produce zero emissions, are currently being used in Stratford, CT and Chicago, IL—two densely populated areas that offer the biggest opportunity for UniFirst to make significant reductions in carbon emissions and pollution.</p> <p>UniFirst has developed a National Account Charter with an intensive focus on our most important deliverable...CONSISTANT APPLICATION OF PRODUCTS, SERVICES AND PRICING ACROSS ALL REGIONS OF NORTH AMERICA. To this end, UniFirst has developed a system called NACS . . National Account Customer Setup (NACS). NACS enables us to efficiently communicate your Member's program requirements to each local UniFirst Customer Service Center that will be servicing the Member. We create a customized National Account Customer Profile that details how the Member's account will be serviced. It includes pricing, product as well as all service requirements. NACS allows us to distribute the Customer Profile on a schedule mutually agreed to by the Member and UniFirst. NACS also creates the officially recognized Installation Authorization that tells our local Service Centers to begin the program implementation. It also allows us to track implementation progress to ensure that target dates are met. This carefully orchestrated internal communication is essential to us applying your Member's programs consistently across all of their locations.</p>

		<p>UniFirst's proprietary bar-coding system provides an accurate pick-up and delivery report to the Client, at the time of product delivery, on a weekly basis. These weekly reports, printed on your premises, detail the number of garments that are picked up for cleaning from, and delivered clean to, a given location or sub location, within a given location. This, in turn, will enable the Client to clearly identify who last had possession of the garments, and thus who is responsible for any loss of the subject garments.</p> <p>UniFirst tracks garments throughout all internal and external processes using advanced laser and digital camera bar code technologies. This proprietary system is ideal to help prevent delivery shortages and secure information better than other scanning methods, including radio frequency (RF) chip systems. And unlike RF tracking, that embeds chips into garments to transmit information, our approach does not transmit data and never compromises wearer comfort or privacy.</p> <p>When your Members participate in a full-service UniFirst uniform program, up-front clothing investments are eliminated. We outfit employees in the clothing of their choice, provide weekly cleaning, garment maintenance, and issue replacements as necessary. We handle all the program administration for your Member's employee uniforms and services, eliminating the worries and headaches. And it's all for one low weekly charge per employee (or per product).</p>
<p>42</p>	<p>Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.</p>	<p>Environmental Stewardship</p> <p>UniFirst was one of the first in the textile services industry to re-engineer all of its operations to become a "greener" and more environmentally friendly Company. We were also one of the first members of the EPA's Green Lights and Energy Star Buildings programs, which combine business strategies with environmental protection and energy conservation at all corporate facilities. And every single UniFirst laundry production facility uses computerized processing equipment to maximize fuel and energy efficiencies, while minimizing waste.</p> <p>In 1997, UniFirst joined the Laundry Environment Stewardship Program (LaundryESP), an industry initiative with a singular focus to protect the environment. As a result of reworking all routine operational practices, UniFirst (and our industry) achieved and continues to maintain considerable reductions in water and energy usage.*</p> <ol style="list-style-type: none"> 1. Water use: 12.5 percent reduction. 2. Energy use: 11.8 percent reduction. 3. Pollutants discharged: 40 percent reduction. 4. Peroxide bleaches: 100 percent increase in usage for wash formulas, resulting in less use of chlorine bleaches (which can combine with other chemicals to create non-biodegradable byproducts). 5. Enzyme-based detergents: 57 percent increase (these cleaners are primarily used in food and healthcare textiles; their use reduces the need for higher temperature wash formulas, thereby reducing energy costs). <p>* All data was subject to a quality check by Collier Shannon Scott, Environomics of Bethesda, Maryland and Georgetown Economics (D.C.).</p> <p>From the moment a piece of clothing or other textile product enters one of our processing facilities, every item is carefully sorted and placed into specially designed slings that are tagged as to garment type and soil level. They are then weighed and sent to designated washers that have been pre-programmed — based on the specifics of the load — to use the exact amounts of cleaning agents, water, and cleansing temperatures to maximize processing efficiencies and prevent unnecessary waste.</p> <p>Computerized wash formulas determine the correct water levels and temperatures, what detergents and additives are needed, the length of the wash cycle, and any other additional information that the specific clothing or soil type might require. And when the cleaning cycle is completed, sophisticated computer controls automatically tip and empty washers onto moving conveyors which transfer the laundry to preprogrammed computerized driers. Under these advanced systems, there's little likelihood for human error or accidental waste of resources.</p> <p>We take extraordinary care with all the by-products produced by our laundry operations. Our ongoing investments in water and air treatment technologies help assure that everything we return to the environment is "clean," safe, and nonpolluting.</p> <p>Environmental Sustainability</p> <p>Additional services and benefits that are "typical" services are a testament to how UniFirst is an environmentally friendly company. At UniFirst Corporation, we believe in protecting the environment. That's why we continually focus on sustainability and always strive to become a "greener," more environmentally friendly Company in all aspects of our operations. Whether it's the precise uniform processing procedures we follow to ensure resource conservation and environmental protection, the thoughtful energy-saving practices we use at our 2760 facilities, the careful fleet maintenance and driving procedures we have firmly in place, the manner in which our ancillary services and products are designed and manufactured, or the work uniform and facility services options we provide our customers to help them meet their sustainability goals...all we do consistently takes environmental sustainability into consideration.</p> <p>Our Values</p> <p>From modest beginnings in an eight-stall garage in Boston, MA in 1936, UniFirst has grown to become a billion-dollar industry leader in the Uniform and Textile Services business. In part, our modern-day success story is a result of our following the three Core</p>

Business Values established by our founder Aldo Croatti. These values, which continue to act as the foundation for our corporate culture, are:

1. CUSTOMER FOCUS — Customer Satisfaction is the best measure of how well we deliver quality. It's our overriding goal and at the center of our "Customers for Life" business philosophy.
2. RESPECT FOR OTHERS — We consistently treat those in our personal and business lives with the same consideration and understanding we wish for ourselves.
3. COMMITMENT TO QUALITY — Evidenced by our constant focus on "doing it right the first time" and our commitment to ISO certifying each of our service operations to ensure quality is the hallmark of all we do.

In order to fulfill our overriding goal for total Customer Satisfaction, UniFirst Team Partners annually pledge to our "10 Essentials of Service."

1. Every Team Partner contributes directly to the Company's image.
2. It's in each of our jobs to handle any Customer requests quickly and address any user problem immediately.
3. We will always strive to fully understand each Customer's needs and aim to deliver service that exceeds their expectations.
4. Every Team Partner is responsible for identifying any defects in our products, processes and work methods, and for making recommendations for improvements.
5. We are ambassadors of the business, both inside and outside of the workplace.
6. We will take pride and care in our personal appearance.
7. Being part of a team means we can count on those around us.
8. There is no dishonor in not having the right answer, only in not acting quickly to seek it out.
9. Mistakes are inevitable. How quickly we correct them and how well we communicate the remedies makes the difference between customers who remain upset and those who come away more loyal than before.
10. We must ultimately create exceptional job stability and continuously increase shareholder value.

In the Office

In 2008, our Information Services Department initiated a project to reduce the number and size of both servers and personal computers. By adopting latest technologies, the initiative reduced electrical costs and lowered the amount of cooling required from air-conditioning units. The project also extends the life of many computers, keeping unwanted waste materials out of recycling bins and landfills. In addition, paper and bottle recycling bins are located throughout all areas of our corporate offices and remote locations.

Additionally, all 2760 UniFirst facilities are networked by more than 3,000 PCs and we consistently add new technologies that allow for more electronic options with our routine business activities – both internally and externally – thereby significantly reducing overall paper usage.

Route planning and optimization software has saved roughly 1.7 million gallons of fuel annually, which produces nearly 34 million less pounds of CO2 each year.

Uniforms, Work Apparel

Compared to purchasing, renting uniforms saves energy and decreases natural resource consumption (as noted above). Plus, our work garments are built to last longer than store bought apparel, our service programs maintain customer clothing to extend wear life, and our apparel is reused whenever possible. . . thereby resulting in reduced raw textile usage and less waste entering landfills and incinerators.

When appropriate, we also refurbish and transform pre-worn customer apparel into "like new" offerings for garment replacements. And when wear and tear finally takes its toll and the professional image of our customers could become compromised, we look to donate such clothing items to needy organizations in the U.S and abroad — in effect, giving them a "second life."

Our Company manufactures more than half of the shirts and pants used in our rental service programs, and all aspects of the construction consistently keep clothing "longevity" in mind. For instance, our shirt and pant designs use reinforced triangular tacking at the corners of pockets to prevent ripping and tearing that could be caused by repeated contact. Similarly, our fabrics are carefully selected for weight/hand (feel) to withstand constant abrasion, as well as the industrial laundry process. And, although we use more stitches per fabric inch to produce higher quality construction, this additional thread use is more than offset by the extended garment life we achieve. We've also computerized our textile cutting systems to assure minimal waste of fabric and our "modular" assembly construction process maximizes efficiencies and the overall use of resources.

Virtually all of our millions of rental uniforms in service are delivered to customers on recycled wire hangers. Helping to prevent them from simply being tossed into waste bins, UniFirst maintains hanger recycling programs at customer sites. We also recycle such items as wood pallets, paper products, and fluorescent light bulbs wherever possible.

Finally, to ensure that all our processes are operating as efficiently as possible and resources are being conserved, our uniform manufacturing and distribution facilities have earned ISO certification. And we're currently on schedule to have all our laundering service facilities ISO certified as well.

Ancillary Products

		<p>UniFirst offers a wide variety of environmentally friendly programs in Floorcare and Restroom/Hygiene Services. These products have been designed with environmental sustainability in mind. And when they're included as part of a fully managed service program, they can help our customers earn LEED* points that qualify them for environmental certification by the U.S. Green Building Council. (*Leadership in Energy and Environmental Design, a national benchmark for the design construction and operation of high-performance green buildings.)</p> <p>Floor Mats Our floor mats are 100% PVC free and are specially constructed to capture and hold dirt and moisture from the soles of shoes and to prevent track-off and unnecessary soiling and cleaning of customer facilities. By literally trapping pounds of contaminants, UniFirst mat systems help protect expensive flooring surfaces, ventilation systems, and sensitive electronic equipment — all of which translates into less cleaning and use of chemicals.</p> <p>We manufacture all our floor mats to last for at least five years and recycle our scrap by-products. By comparison, mats purchased at most retail outlets will typically last just one year, thereby adding more vinyl and rubber components to the "waste stream."</p> <p>Microfiber Mop/Wiper Technology Our reusable Microfiber mops and wipers are ultra-light and designed to clean hard surfaces without chemicals and water. The U.S. Environmental Protection Agency (EPA) notes that such products can reduce chemical usage by 95 percent. For soiled surfaces requiring water and cleaning agents, we offer wet mops and towels that feature super absorbent natural fibers that have been treated with antimicrobial agents in order to prevent the growth of mold, mildew, and odor-causing bacteria.</p> <p>The result: one-time, faster, more efficient cleanings. By using these reusable Company products versus disposables, EPA life cycle assessments show that solid waste can be reduced by 210 percent and water usage by as much as 12,590 percent.</p> <p>Hand Towels and Sanitary Tissue Our towel and tissue products are Green Seal and Eco-Logo certified, and manufactured from base paper that is 100 percent recycled. And our portion-control (one-at-a-time) paper dispensing systems are available with both mechanical and electronic touch-free options to help reduce unnecessary waste. Studies have shown that these dispensers reduce paper usage by 25-35 percent, resulting in less landfill dumping and incineration.</p> <p>Soaps and Hand Care Our soap and hand care products are provided by vendor-partner GOJO, a manufacturer of a wide range of "green" and biodegradable hand cleaning/disinfecting products. GOJO's Green Seal and Eco-Logo designated products are specially formulated for use in the types of work environments our Company serves and are available in a variety of touch and non-touch, portion controlled, dispensing options so as to minimize waste</p> <p>Odor Control Systems We offer three environmentally conscious odor control program solutions. Our most popular system, called TCell, contributes to clean and fresh air in a 100% environmentally friendly way. All air freshener delivery systems are 100 percent EPA compliant and refill components are recyclable.</p>
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	UniFirst is a proud member of the U.S. Green Building Council (USGBC) and Laundry Environment Stewardship Program (LaundryESP), is an Energy Star and Green Lights Business Partner, and offers Green Seal and Eco-Logo certified products.
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	UniFirst does not qualify as Women or Minority Business Entity, Small Business Entity, or veteran owned business.

45	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities (customization, personalization, alteration, fitting, and/or sizing)? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities (laundrying, cleaning, mending and/or repair services)?</p>	<p>We're highly experienced at sourcing custom garments both domestically and internationally. And our company-owned manufacturing plants give us unique flexibility when it comes to self-producing special items that may be included in large national programs.</p> <p>Custom personalization is a key element in most image apparel programs and UniFirst's extensive experience in both screen printing and embroidery represents an advantage for us as well. We have our own in-house screen printing and operate our own embroidery machinery. In our Owensboro distribution facility UniFirst owns and operates our own embroidery equipment for emblem making and direct embroidery.</p> <p>Our advanced emblem, embroidery, logo, and employee name personalization options keep your employees looking sharp and easily identifiable in your business branded logo apparel.</p> <p>Our in-house graphics staff creates and digitizes scores of new customer personalization designs daily. Software allows us to quickly produce an electronic rendition of any embroidery design or emblem. This gives us greater control over the process of creating and delivering unique customer images through the combination of specially selected clothing and custom-applied design.</p> <p>UniFirst has the industry's largest complement of personalization equipment. Our proprietary personalization workflow software enables us to personalize over 30,000 items every day, and 6,000 emblems per hour.</p> <p>For Direct Purchase: Custom inseam lengths for pants are available at the point of order entry. UniFirst will hem to a specified length prior to shipment of the order. As part of the service offering, UniFirst will accept returns for size exchanges within sixty (60) days of order receipt at no additional charge (i.e. no restocking fees). Freight to ship returned merchandise is paid by the customer unless the return was necessitated by a UniFirst error.</p> <p>Custom sized garments, not in stock, that do not require a "special manufacturing cut" will ship in approximately 14 - 17 business days from the date of order receipt. Custom garments that require a special cut, depending on the particular circumstances at hand, could take up to 12 weeks to procure.</p> <p>For Rental Programs: UniFirst does not measure your employees. Rather, we have your employees actually try on the garments as we have found that this process better ensures proper fit. We have also found that lists, prepared in advance, that detail the employees to be sized, at a given sizing session, and the type and number of garments that each employee is entitled to receive greatly assists the sizing process.</p> <p>With our Change-As-Needed system, uniform garments are regularly replaced on a rotating basis when they reach a point where either appearance or function is compromised. There is no specific schedule, and actual replacements are very much dependent upon the type of garment, the material from which it is manufactured and the nature of its use.</p>
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Table 9A: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
46	Do your warranties cover all products, parts, and labor?	<p>All Products furnished under the Agreement shall conform to Sourcewell's specifications as set forth in the Agreement and, in all instances will be processed, mended and finished in accordance with the generally accepted standards of the textile rental industry. UniFirst makes no other representations, warranties or conditions, express or implied by law, statutory or otherwise, including, without limitation, the design or condition of the Products, their merchantability or their fitness, capacity or durability for any particular use or purpose, the quality of the Products or workmanship of the Products.</p>

<p>47</p>	<p>Do your warranties impose usage restrictions or other limitations that adversely affect coverage?</p>	<p>Any garment with, tears, rips, holes, excessive staining, Agenda Page 190 repairable defect incurred while in service or upon termination of the Agreement at a Facility is considered "Damaged." Damage is in excess of normal wear and tear (which is defined as a gradual thinning of the fabric over time) a garment experiences through normal wash and wear cycles and inhibits the re-issue of the garment to another employee. Additionally, pursuant to contractual language, a garment has been personalized through Direct Embroidery or other customer dictated modification may be considered "Damaged" if the modification inhibits the ability to re-issue the garment.</p> <p>This damage beyond repair category is designed to ensure a balance between the need for a cost-effective solution while maintaining a high level of appearance integrity. Under this criterion, a garment will be deemed as "damaged beyond repair" for any of the following:</p> <ul style="list-style-type: none"> • Any hole or tear regardless of size • Any single pen mark larger than one- and one-half inch • Any combination of ten or more pen marks • Any garment purposely written on • Any single stain larger than one inch in diameter • Any combination of ten stains or more • Any broken or poorly functioning zipper • Any broken straps or clips or missing snaps • Any bioburden or hazardous material contamination
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48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	<p>This is not applicable to an Industrial Landry Program. Agenda Page 191</p> <p>At the service level, any garment placed into service that was defective in any way, at the time of its installation, would be immediately replaced at no additional charge to your Members. And we take care to inspect every rental garment every time we handle it. Upon pick-up and return to our service center, each garment receives a comprehensive ten-point inspection. This system is backed-up by our wearer communication system which provides a continuous supply of service request tags at your Member's place of business so that any special repair needs can also be flagged by wearers to ensure that they get our immediate attention.</p> <p>UniFirst's exclusive "mend system" provides for a comprehensive ten-point inspection of every garment every time it's processed. This system is backed up by our wearer communication system which provides a continuous supply of service request tags at your place of business so that any special needs can also be flagged by wearers to ensure that they get our immediate attention.</p> <p>For shirts the 10-point inspection examines:</p> <ul style="list-style-type: none"> • Garment Cleanliness • Wearer Identification Tag • Collar • Shoulder Panel • Emblems and Pockets • Buttons and Front Panel • Underarm and Side Seams • Sleeves • Cuffs and Cuff Buttons • Back Panel <p>For pants the 10-point inspection examines:</p> <ul style="list-style-type: none"> • Garment Cleanliness • Wearer Identification Tag • Waistband and Belt Loops • Buttons and Fasteners • Zipper • Pockets • Crotch • Side Seams and Inseams • Seat Seam • Hem <p>In general, we believe that the garment should be repaired whenever it is possible to do so, provided its appearance or function is not materially impacted by the repair. This "judgment call" we leave to the discretion of operating staff. Some Customers require that they and they alone approve the retirement from service of any damaged garment. This process remains acceptable to UniFirst.</p> <p>Repairs to individual garments are made so as to ensure the return of the repaired item with the Customer's next weekly delivery. In other words, a damaged garment picked up on Tuesday will be repaired and returned the following Tuesday.</p> <p>Our Change-As-Needed system provides for the automatic replacement of garments before they become so worn as to impact appearance or function. And, unlike many (if not all) of our competitors, UniFirst replaces all garments which wear out as a consequence of normal wear and tear with "new" garments.</p>
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	<p>This is not applicable to an Industrial Landry Program.</p> <p>UniFirst's exclusive "mend system" provides for a comprehensive ten-point inspection of every garment every time it's processed. This system is backed up by our wearer communication system which provides a continuous supply of service request tags at your place of business so that any special needs can also be flagged by wearers to ensure that they get our immediate attention.</p>
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Yes.

51	What are your proposed exchange and return programs and policies?	<p>Any garment placed into service that was defective in any way at the time of its installation, would be immediately replaced at no additional charge to your Members.</p> <p>UniFirst recognizes that not every employee stays the same size over time, so at no charge, we provide for clothing size exchanges whenever necessary.</p>	*
52	Describe any service contract options for the items included in your proposal.	<p>UniFirst offers as an option a Garment Maintenance Program (GMP). The Program involves an additional Weekly charge for each garment that is placed in service and replaces the practice of having ruin charges added to the weekly invoice. The practice of inspecting and reviewing garments on-site with Member Management is thus eliminated and the Weekly or Monthly service invoice remains relatively fixed. This allows Member Management and UniFirst Service teams to focus on providing "World Class" service to our Customers. Lost or unreturned garment fees are not currently covered under such a program. Developing a program for lost garments would be subject to further discussion at the appropriate time.</p>	*

Table 9B: Performance Standards or Guarantees

Describe in detail your performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
53	Describe any performance standards or guarantees that apply to your services (product longevity or wear- resistance).	<p>PERFORMANCE GUARANTEE. UNIFIRST GUARANTEES TO DELIVER HIGH-QUALITY SERVICE AT ALL TIMES. All items of Merchandise cleaned, finished, inspected, repaired, and delivered by UniFirst will meet or exceed industry standards, or non-conforming items will be replaced by the next scheduled delivery day at no cost to Customer.</p> <p>Items of rental Merchandise requiring replacement due to normal wear and tear will be replaced at no cost to Customer, save for any applicable personalization and setup charges.</p> <p>Guarantee – Any rental garment placed into service that was defective in any way, at the time of its installation, would be immediately replaced at no additional charge to you.</p> <p>You will get three dedicated UniFirst professionals always working on your account. There's a dependable Route Service Representative who'll keep your program running smoothly day-in and day-out, a Service Manager whose primary responsibility is to see that you're getting everything you need when you need it, and a helpful local Customer Service Representative who's always ready to provide immediate assistance. Through the efforts of this hard-working team, we guarantee 24-hour response to any problem, question, or request.</p> <p>Evaluating our performance</p> <p>We're always measuring your Member's service and satisfaction levels to ensure that everything lives up to their expectations and our guarantee. That means offering:</p> <ul style="list-style-type: none"> • Face-to-face goodwill visits with their local Service Manager • Performance Report Card service ratings (99% service satisfaction) • Wearer Satisfaction Survey Cards.

54	Describe any service standards or guarantees that apply to your services (repairs, cleaning turnaround times, etc.).	<p>We invest so much time, effort, and resources into creating and maintaining a service infrastructure that's second to none. It's this commitment that helps us forge long-lasting relationships with our customers.</p> <p>Getting started</p> <ul style="list-style-type: none"> • Our service commitment to you begins long before any deliveries are made. • Our consultative Customer Needs Analysis (CNA) helps determine the right workwear and ancillary products to meet your needs. • We make recommendations how to best maintain, improve, or establish a new business image for your company in the most cost-effective manner. • We schedule "Try-for-Size" on-site fittings for every rental wearer to ensure a perfect uniform fit. • We thoroughly review all aspects of your new managed program with you prior to our seamless program installation. <p>Always on time, no shortages</p> <p>We guarantee your uniforms and facility service supplies are delivered as expected and on the agreed upon schedule. It's that simple. We also keep extra inventories at your local UniFirst servicing center to help make sure your employees always have what they need, when they need them.</p> <p>When we process your hygienically laundered and finished uniforms, we check them at least four times prior to delivery to be sure you always receive back what is turned in. To help eliminate shortages, we scan or count your garments:</p> <ol style="list-style-type: none"> 1. Upon pickup at your facility 2. After processing and sorting 3. When loading into delivery truck 4. At delivery back to you <p>10-point garment inspections</p> <p>Our Automatic Mend System includes a comprehensive, 10-point inspection of every garment every time it's processed. It's how we ensure that needed repairs (or replacements) are taken care of even before you ever have to ask. Learn more about our automatic repairs and replacements.</p> <p>In general, we believe that the garment should be repaired whenever it is possible to do so, provided its appearance or function is not materially impacted by the repair. This "judgment call" we leave to the discretion of the customer. Some Customers require that they and they alone approve the retirement from service of any damaged garment. This process remains acceptable to UniFirst.</p> <p>UniFirst will reinvest a minimum 18% of its garment revenues into free garment upgrades beginning week 53 through the life of our partnership to ensure sustainable safety and quality. Our Change-As-Needed system provides for the automatic replacement of garments before they become so worn as to impact appearance or function. UniFirst is the only company in our industry who takes the additional step of proactively upgrading garments for our customers. Much of what our competitor's bill out as "damage" is the result of worn-out uniforms that have not been replaced. Unlike many (if not all) of our competitors, UniFirst replaces all garments which wear out because of normal wear and tear with "new" garments. UniFirst also recognizes that not every employee stays the same size over time, so we provide for clothing size exchanges whenever necessary.</p> <p>UniFirst recognizes that not every employee stays the same size over time, so we provide clothing size exchanges whenever necessary . . . again at no cost.</p>
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Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
55	Describe your payment terms and accepted payment methods.	CUSTOMER agrees to make payments within 30 days of invoice receipt.
56	Describe any leasing or financing options available for use by educational or governmental entities.	Depending upon individual needs, some may prefer our Val-U-Lease program. Customers enjoy all of the service, convenience, and benefits of our rental program, with the sole exception of the weekly water-wash service. <ul style="list-style-type: none"> • Suitability: Best suited for circumstances or situations that involve moderate to high employee turnover rates, coupled with low or light soil environments. • Program Requirements: Same as the Rental Program.
57	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	We note that the condition precedent to the delivery of any merchandise and services hereunder is the execution of a corporate textile rental service agreement, which more fully details the expectations of each party, in terms acceptable to each party. We leave for another day the discussion as to the specific requirements of any such agreement, except to note that all such requirements are common to the textile rental services industry in general. Please see the attached redlined MSA on the specific provisions in the RFP and Agreement. All merchandise supplied by UniFirst hereunder will conform to customer's specifications as set forth in the Textile Rental Services Agreement, and in all instances will be processed, mended and finished in accordance with generally accepted standards of the textile rental industry.
58	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Yes. Customers can pay weekly invoices using a company credit or P-cared. Our accounts receivable department will apply the weekly invoice amounts to the credit or P-card for each customer location.

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
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<p>59</p>	<p>Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.</p>	<p>UniFirst evaluates the total potential volume for Agenda Page 195 National Account customer and prices the entire in accordance with our pricing models. Total usage levels are evaluated as part of the pricing, and UniFirst takes this into consideration and leverages the total potential of each account in order to come up with the most competitive rates available.</p> <p>In general, UniFirst provides service quotes to its Customers that represent its very best prices for the projected volume of business and the associated terms and conditions of service, as determined by our review of the RFP documents. This does not mean, however, that we necessarily expect to receive all of this business immediately, or even necessarily within the first year or two of the term of our Agreement, for that matter, as we realize that we frequently are required to await the natural expiration (by their terms) of any pre-existing agreements that our Customer might then have in place with any third-party vendors.</p> <p>As with all things there is at least one exception to this general rule, which would arise in the event that a given Customer elected to award all of its business to two or more preferred vendors, each of whom was then expected to solicit business from each Customer operating location. In this instance, we would downgrade the value of the projected business volumes (raise the bid prices that we initially quoted) and then offer incentives (reduced prices) to be granted upon the attainment of certain specified earned revenue thresholds. The most Customer friendly option is the former, where our very best prices are offered from day one of the Agreement.</p> <p>Once our agreement is finalized our Account Management System ensures that only those products and prices set out in the agreement can be invoiced locally. Consistent application of products and pricing across all of the local Member's operations is guaranteed.</p> <p>All requests for exceptions (additions) to the originally negotiated contract requirements must be processed through predefined channels for approval. All pricing will be developed using the same pricing model used in the original bid effort to incorporate the same volume considerations.</p> <p>Rental Services Include:</p> <ul style="list-style-type: none"> » Water-wash of Rented Uniforms and Rented Items. Including inspection of all garments during the cleaning process and the pressing (US only), of all garments at no additional cost » Delivery of clean Rented Uniforms and Rented Items, on a stated weekly schedule. » Removal of soiled Ranted Uniforms and Rented Items, on a stated schedule. » Existing garments may be exchanged due to an Employee's changing size requirements at no cost to the Customer, though the emblem and garment preparation charges specified by the agreement will apply. » All Garment repairs needed due to normal wear and tear will be done at no cost to the Customer. » UniFirst will automatically replace garments before they become so worn as to impact either appearance or function. This replacement will be done at no charge to the Customer, though the emblem and garment preparation charges specified by agreement will apply.
<p>60</p>	<p>Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.</p>	<p>Sourcewell's program pricing is constant across the nation and therefore the discount/savings varies by market, i.e. savings on the Sourcewell program might be as high as 60-70% in metropolitan markets such as NYC whereas in central Kentucky the savings might only be 20-30%.</p>

61	Describe any quantity or volume discounts or rebate programs that you offer.	<p>A. Rental. UniFirst will pay Sourcewell a new Agenda Item 66 rebate based on growth volumes of the sales to Sourcewell or Sourcewell Members of Products and Services resulting from Sourcewell net of returns and allowances and, with regard to the Products procured hereunder, less applicable delivery charges. With regard to the Services procured hereunder the specified administrative fee will be paid net of any garment preparation, emblem, loss/damage, minimum stop the truck or applicable DEFE (Delivery, Energy, Fuel and Environmental) surcharges. Said administrative fees are to be paid within thirty (30) days after the end of each calendar quarter and commencing on the effective date of this Agreement on the following:</p> <p>Admin fee/rebate: \$ 0-\$350,000.....2% \$350,001-\$450,000.....2.5% \$450,001 + 3%</p> <p>B. Direct Sales Pricing will only have 1 tier for best available. Pricing will be Ceiling price so if necessary we can adjust downward based on local pricing needs for a specific account.</p>
62	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>UniFirst is a full-service provider of textile services, with many of the products being manufactured and much of the services being provided directly by UniFirst. As a part of our continued growth, we have aligned ourselves with several trusted vendor partners whenever we have customer requirements that don't align with our manufacturing core competencies (i.e. Non-Standard Options). All vendor partners must pass through our Vendor Approval process to ensure that they are financially solvent and adhere to all manufacturing best practices and appropriate child/forced labor laws. Our vendor partners have been carefully selected based on product offering breadth, stocking position, and mutual business goals. This is an on-going effort to leverage our influence over these vendor partners in order to better guarantee the quality of services provided by any such vendor to any one of our customers. As an industry leader, UniFirst is able to leverage our size in order to negotiate the most favorable pricing and terms in the industry, a benefit that gets passed on directly to our customers.</p> <p>In situations where our vendor partner's products are used to support our customers, we will issue standard UniFirst (bulk) Purchase Orders for merchandise, on an as necessary basis. These orders will be filled and shipped directly to our distribution center in Owensboro, KY. Our vendor partners will then invoice UniFirst directly for their services. All other services (order administration, pick, pack, ship, customer services and overall program administration and management) will be directly performed by UniFirst personnel, utilizing UniFirst owned equipment and facilities.</p>
63	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	<p>Please see the attached "Sourcewell Proposal," for a complete listing of all the associated Service Charges.</p>
64	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	<p>Rental: The delivery cost is included in the weekly rental rate.</p> <p>Direct Sales: Pricing is quoted F.O.B. Origin, sans applicable sales taxes, with applicable freight and handling charges being prepaid and added to the shipment invoice.</p> <ul style="list-style-type: none"> • United States - All Purchased Items are shipped via UPS standard ground service from our ISO registered Central Distribution Center in Owensboro, KY, unless instructions to the contrary are specified on the order. • Canada - All Purchased Items are shipped via Canadian Post standard ground service from our Central Distribution Center in Mississauga, ON, unless instructions to the contrary are specified on the order. <p>Expedited shipping (overnight) is available via FedEx or UPS Express. The cost of expedited shipping will be calculated on a case-by-case basis and we will pass along the true cost of shipping.</p>

65	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Due to the cost of doing business in Alaska and Hawaii Page 197 subcontractors in these states may charge a minimum of two times the prices quoted above. We will do our best to find a subcontractor that will honor the program pricing, however actual prices are a function of the product in the program and the Subcontractors local business practices. Any alternative pricing for Alaska and Hawaii will be submitted for your approval prior to subcontracting any of your sites to a third party.
66	Describe any unique distribution and/or delivery methods or options offered in your proposal.	<p>UniFirst's combination of the full weight of our ISO Certified Distribution Center Capabilities and our National Service Coverage can be brought to bear on the Sourcewell's requirements. Direct Sale and Rental programs are all supported from a merchandise perspective by our Owensboro, KY "state-of-the-art" Distribution Center. This facility has been built with the specific objective of providing the fastest most accurate order turnaround times in the industry and we are confident that this will enhance the UniFirst value proposition for Sourcewell Members.</p> <p>Our proposal represents "Best-in-Class" pricing based upon the Sourcewell estimated contract value and usage. Furthermore, we offer the following value-added services:</p> <ul style="list-style-type: none"> • ISO Certified Manufacturing and Distribution: UniFirst manufactures and distributes the majority of its garments through a strict process-controlled ISO certified manufacturing and distribution system. This capability allows us to better manage our supply chain and negotiate favorable rates with fabric mills. The ISO Certification ensures that consistently high-quality manufactured garments will be delivered to your Member in a timely manner, through a proven documented distribution system. • Guaranteed rates and charges: Our proprietary Account Management System (AMS Mozart) guarantees only the charges authorized and specified in our service agreement can be invoiced, Only the items of merchandise and/or services specifically authorized in the agreement can be provided to the Member. Items of merchandise and/service not authorized in the enabling service agreement can only be invoiced with prior client approval. • Virtually Unlimited Catalog: By using our partnerships with our long-term vendor partners, our catalog is essentially limitless, Even if a desired garment is not currently manufactured by UniFirst, or featured in our Workwear Direct catalog, by leveraging our relationships with our trusted vendor partners we can guarantee best-in-class pricing and service for any work apparel item. Service excellence is central to our culture, it begins with highly trained Customer Representatives who are fully dedicated to total Customer satisfaction and extends to all the contact personnel in our National Accounts Group who specialize in dealing quickly and efficiently to ensure that the specific service requirements of our National Account Customers are understood and consistently applied by our entire field Customer service centers.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
67	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	Please see the attached Proposal. "Better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments."

Table 13: Audit and Administrative Fee

Line Item	Question	Response *

<p>68</p>	<p>Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.</p>	<p>During the Term, UniFirst will, upon not less than 15 (fifteen) business days prior written request, make available to Sourcewell no more than once per calendar year, at UniFirst's corporate offices, during normal business hours, the invoice reports and/or invoice documents from UniFirst pertaining to all invoices sent by UniFirst and payments made by Sourcewell's Members for all Products and Services procured under this Agreement. Sourcewell may employ an independent auditor or choose to conduct such audit on its own behalf. UniFirst shall have the right to approve the independent auditor, which approval shall not be unreasonably withheld. Upon approval and after the auditor has executed an appropriate confidentiality agreement, UniFirst will permit the auditor to review the relevant UniFirst documents. Sourcewell shall be responsible for paying the auditor's fees. The parties will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both parties.</p>
<p>69</p>	<p>If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.</p>	<p>Performance will be measured according to the following standards:</p> <p>A. Uniform Rental Services Your Account Executive will meet with you to discuss and identify continuous improvement targets. We will then create baselines from which we can measure future improvements. The Account Executive will then incorporate these improvement reports into the quarterly program review. Some of the areas we have included in continuous improvement projects for other customers include:</p> <p>1. On Time Installation: New locations will be installed into Service within eight (8) weeks following the conclusion of Company's employee measurement sessions. The time frame assumes standard garments within normal size ranges as defined in the contract price schedule. The target on-time installation rate for new locations is 98%.</p> <p>2. Issue Resolution All service-related issues that are communicated to Company will be addressed within 24 hours and Customer will notify Company when the issue is resolved to Customer's satisfaction. Company will utilize its RFCA (Request for Corrective Action) system to track any and all issues. Company will report all service issues and the time it takes to resolve issues to Customer's satisfaction.</p> <p>The following specific service issues may be submitted locally by Customer to Company. Company will address these issues at the local level following standard corrective actions.</p> <p>a. On Time Delivery and Pick Up: A delivery and pick up will be considered on-time if the Merchandise arrives at the relevant locations on the specified delivery day, excluding Holidays, in which event, Company will give timely notice of the Holiday delivery schedule. Late deliveries resulting from a natural disaster, severe weather emergency, or road closures, will be excluded from this measurement.</p> <p>Late deliveries will be recorded in the Company's RFCA system and the appropriate action plan communicated to the Customer's local manager. Performance will then be monitored until Customer's local manager is satisfied that the issue has been corrected.</p> <p>b. Service For New Employees: New employees will receive their garments within one (1) week of the request for standard garments in normal size ranges as defined in the contract price schedule.</p> <p>Instances of new employees not outfitted in one week will be recorded in the Company's RFCA system and the appropriate action plan communicated to the Customer's</p>

local manager. Performance will then be monitored until Customer's local manager is satisfied that the issue has been corrected.

c. Merchandise Acceptance:

Merchandise will be considered accepted if the Merchandise is properly water-washed, pressed or steam tunneled and has no rips or tears that have not been repaired. If stains cannot be removed the Rented Uniforms or Rented Items, as applicable, the same will be reviewed with Customer's representative to determine responsibility for replacement costs.

Instances where merchandise is delivered in unacceptable condition will be recorded in the Company's RFCA system and the appropriate action plan communicated to the Customer's local manager. Performance will then be monitored until Customer's local manager is satisfied that the issue has been corrected.

B. Uniform Direct Sale

Order Fulfillment

A minimum of 98% of in-stock inventory will be shipped to Customer within 5 – 7 business days after the order is placed.

2. Order Accuracy

Company will achieve a minimum of 98% order accuracy measured as a function of returned orders.

Total Customer Satisfaction is measured in terms of customer retention rates. At UniFirst, our minimum goal is 95%. All Customer Service Centers are required to do all things necessary to retain a minimum of 95% of their Customers (the "Customers for Life Program"). Again, each Customer Service Center is ranked best to worst and financial incentives are associated with the attainment of this goal.

UniFirst's Route Sales Representatives (RSR's) are paid on delivered revenue at a 7% commission rate. In addition to the commission program all RSR's have a \$6000 annual bonus opportunity based primarily on Customer Satisfaction and Customer Retention. The annual bonus opportunity generally represents between 15 and 20 percent of total compensation.

We believe that effective customer service is the most important element in developing and maintaining our market position. Our commitment to service excellence is reflected throughout our organization. Our route sales representatives are the first line of continuing customer contact, who are supported by local customer service representatives, local service management staff and local operations management leaders, all of whom are focused on addressing the ongoing needs of customers, constantly delivering high-value service and pursuing total customer satisfaction. Our proprietary information systems and our support service center enable us to respond to customer inquiries or issues within 24 hours, and our service personnel are specially trained to handle the daily contact work necessary to effectively manage customer relations.

We measure the speed and accuracy of our customer service efforts on a weekly basis and, through our "Customers for Life" program, we continuously survey, record and report satisfaction levels as a means of evaluating current performance and highlighting areas for improvement.

Every customer is audited a minimum of twice a year to ask specifically about levels of satisfaction, areas where we can improve, and whether or not there are problems which need correcting. This proactive approach lets us uncover issues that might normally remain hidden and surfaces problems we

		might otherwise not hear about. But it benefits both us and our customers and it's one of the reasons that over 98% of all current customers give us an "completely satisfied" or "satisfied" performance rating.	
70	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	<p>UniFirst will pay Sourcewell a new incentives tiered rebate based on growth volumes of the sales to Sourcewell or Sourcewell Members of Products and Services resulting from Sourcewell net of returns and allowances and, with regard to the Products procured hereunder, less applicable delivery charges. With regard to the Services procured hereunder the specified administrative fee will be paid net of any garment preparation, emblem, loss/damage, minimum stop the truck or applicable DEFE (Delivery, Energy, Fuel and Environmental) surcharges. Said administrative fees are to be paid within thirty (30) days after the end of each calendar quarter and commencing on the effective date of this Agreement on the following:</p> <p>Admin fee/rebate: \$ 0-\$350,000.....2% \$350,001-\$450,000.....2.5% \$450,001 + 3%</p>	*

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
71	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>We offer apparel products from our UniFirst Family of Brands as well as 100's of our manufacturing and distribution partners.</p> <p>a. Work Apparel</p> <p>i. UniFirst Brands</p> <p>ii. Industrial Uniforms</p> <p>iii. Automotive Apparel</p> <p>iv. Work Shirts</p> <p>v. Work Pants</p> <p>vi. Jeans</p> <p>vii. Shorts</p> <p>viii. Outerwear</p> <p>ix. Flame Resistant Clothing</p> <p>x. High Visibility Workwear</p> <p>xi. Healthcare Uniforms & Apparel</p> <p>xii. Food Service Apparel</p> <p>xiii. ESD & Anti-Static Garments</p> <p>b. Corporate Apparel</p> <p>i. T-Shirts</p> <p>ii. Button Downs</p> <p>iii. Polos</p> <p>iv. Fleece and Sweatshirts</p> <p>v. Outerwear</p> <p>vi. Pants</p> <p>vii. Jeans</p> <p>viii. Shorts</p> <p>ix. Promotional Accessories</p>

<p>72</p>	<p>Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.</p>	<p>Work Apparel UniFirst Brands Industrial Uniforms Work Shirts Work Pants Outerwear Flame Resistant Clothing High Visibility Workwear Healthcare Uniforms & Apparel Food Service Apparel ESD & Anti-Static Garments</p> <p>Uniform Services Uniform Rental Programs Val-U-Lease Program Direct Purchase Programs National Account Programs</p> <p>Facility Services Floor Mat Services <ul style="list-style-type: none"> • WALK-OFF MATS • SCRAPER MATS • ANTI-FATIGUE MATS • "WET AREA" MATS • MESSAGE & LOGO MATS Floor Mop Services <ul style="list-style-type: none"> • WET & DRY FLOOR MOPS • MICROFIBER FLOOR MOPS Wiper & Towel Services <ul style="list-style-type: none"> • SHOP TOWELS • MICROFIBER TOWELS Restroom Services <ul style="list-style-type: none"> • SOAPS & HAND CARE • HEAVY-DUTY HAND CLEANERS • PAPER TOWELS & SANITARY TISSUE • AIR FRESHENERS • SHAMPOO, SHOWER & BATH Hand Hygiene Services <ul style="list-style-type: none"> • PURELL HAND SANITIZERS • MEDICAL SOAPS & SURGICAL SCRUBS Cleaning Solution Dispensing Services</p> <p>Safety & PPE <ul style="list-style-type: none"> • Safety Masks • Ear Plugs • Eyewash Stations • Flame Resistant Clothing • Industrial Safety Gloves • Hard Hats • High Visibility Clothing • Safety Glasses </p>
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Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
73	Uniform apparel, uniform accessories, and footwear;	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
74	Rental and leasing services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above;	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
75	Customization, personalization, alteration, fitting, and sizing services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above;	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
76	Laundry, cleaning, mending, and repair services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above; and,	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
77	Incidental offering of facility supplies and related services such as, floor mats, mops, cleaning supplies, first-aid supplies, and related items to the extent they are complementary to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above.	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*

Table 15: Exceptions to Terms, Conditions, or Specifications Form

Line Item 78. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Contract terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Contract Template provided in the "Bid Documents" section. Proposer must upload the redline in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Contract.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input checked="" type="radio"/> Yes <input type="radio"/> No

Documents**Ensure your submission document(s) conforms to the following:**

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Pricing](#) - NATIONAL ACCOUNT PROPOSAL FOR Sourcewell 1.11.24.docx - Thursday January 11, 2024 08:29:52
- [Financial Strength and Stability](#) - 12. UniFirst Quarterly Report or the quarterly period ended November 25, 2023 .docx - Wednesday January 10, 2024 14:11:40
- [Marketing Plan/Samples](#) - Sourcewell sample welcome kit.pdf - Wednesday January 10, 2024 14:12:25
- WMBE/MBE/SBE or Related Certificates (optional)
- Warranty Information (optional)
- Standard Transaction Document Samples (optional)
- [Requested Exceptions](#) - Sourcewell RFP #011124 - Qualifying Comments - January 2024.docx - Wednesday January 10, 2024 14:10:27
- Upload Additional Document (optional)

Addenda, Terms and Conditions**PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE**

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable, or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - David Katz, Executive Vice President, Sales & Marketing, UniFirst Corporation

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_4_Uniforms_with_Related_Products_and_Services_RFP_011124 Mon December 18 2023 03:08 PM	<input checked="" type="checkbox"/>	2
Addendum_3_Uniforms_with_Related_Products_and_Services_RFP_011124.pdf Thu December 14 2023 02:18 PM	<input checked="" type="checkbox"/>	3
Addendum_2_Uniforms_with_Related_Products_and_Services_RFP_011124 Tue December 12 2023 01:10 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Uniforms_with_Related_Products_and_Services_RFP_011124 Mon November 20 2023 04:35 PM	<input checked="" type="checkbox"/>	2

Eighth Order of Business



February 11, 2025

TO: Coral Springs Improvement District
10300 NW 11th Manor
Coral Springs, FL 33071

RE: CSID LS 13 REHAB - FINAL CHANGE ORDER VALUES

All elements of Basin work on Lift Station 13 have been completed. No additional invoices will be submitted for this project. Please close out the purchase order at CSID's discretion.

Please find the following cost summary:

Contractors Project EX-690 Job #24-034:	\$ 1,317,878.40
Final Pay App 005 – Dated 1/21/2025	<u>\$ 1,032,797.65</u>
Deductive Change Order	\$ 285,080.75

We thank you for the opportunity to offer and look forward to providing this service. If you need anything else, please contact me at 463-312-7932 | jnewman@azuria.com

Sincerely

A handwritten signature in blue ink, appearing to read 'J. Newman', written over a horizontal line.

Jeff Newman
Project Manager, Miller Pipeline

Ninth Order of Business

Globaltech, Inc.
CSID Engineer's Report
February 24, 2025

PROJECTS UNDER CONTRACT

WA#222 – Belt Filter Press Replacement – In Progress

- Approved by Board – 1/22/24
- Conducted 100% design meeting and installation plan – 1/07/25
- Performing demolition and preparation for new BFP
- BFP delivery scheduled – 2/28/25
- Anticipated completion – April 2025

WA#224 – Stormwater Culvert Structural Assessment – Substantially Complete

- Approved by Board – 2/26/24
- Electronic report submitted – 2/05/25
- Hard copies delivered – 2/18/25
- Conduct video inspection of Culvert E-8 week of 2/24/25
- Anticipated project completion – 2/28/25

WA#226 – Stormwater Pump Station Spare Engine Procurement – In Progress

- Approved by Board – 4/15/24
- Prepared project schedule
- Site visit to document connections and mounting details – 5/16/24
- Issued Purchase Order for replacement engine and clutch – 6/07/24
- Anticipated project completion – June 2025

WA#227 – Deep Injection Well Operating Permit Renewal – Substantially Complete

- Approved by Board – 4/15/24
- Issued subcontract to McNabb Hydrogeologic Consultants – 4/26/24
- Submitted Permit Application to FDEP – 7/08/24
- Draft permit still under review by FDEP
- Anticipated Notice of Intent to issue expected shortly
- Anticipated project completion – March 2025

WA#229 – WWTP Package Plant E Improvements – In Progress

- Approved by Board – 8/19/24
- Issued subcontract for WGI (Maintenance Hatch Design) – 8/20/24
- Hatch openings installed – 10/30/24
- Corrosion and coating inspection performed - 11/11/24
- Hatch installation – 12/02 – 1/31/25
- Review meeting to discuss corrosion report and results of piping inspection - February
- Substantial Completion – April 2025
- Anticipated project completion – April 2025

**Globaltech, Inc.
CSID Engineer's Report
February 24, 2025**

PROJECTS UNDER CONTRACT (Continued)

WA#230 – Wastewater Capacity Analysis Report – Substantially Complete

- Approved by Board – 10/21/24
- Conducted internal kick off meeting
- Prepared information request to CSID staff
- Submitted report to FDEP – 1/03/25
- Anticipated substantial completion – February 2025

WA#231 – Collection System Action Plan – In Progress

- Approved by Board – 10/21/24
- Conducted internal kick off meeting
- Gathering data from staff and compiling report.
- Anticipated substantial completion – March 2025

WA#232 – Well 3 Repower & VFD – In Progress

- Approved by Board – 12/16/24
- Conducted internal kick-off meeting
- Final design completed - 1/31/25
- Began installing conduit - 2/03/25
- Anticipated completion – 3/01/26

WA#233– Digester 1 Blower Replacement – Preliminary Engineering – In Progress

- Approved by Board – 1/27/25
- Conducted internal kick-off meeting
- Anticipated completion – mid April 2025

Work Authorizations Under Development

WA#177 – Portable Generator Storage Building – March Agenda

WA#XXX – Finished Water Line Valve Replacement and Relocation – March Agenda

WA#XXX – PFAS Pilot Testing – Under Development