

**Coral Springs
Improvement District
Regular Meeting**

Agenda

October 20, 2025

Coral Springs Improvement District

Board of Supervisors
Mark Ritter, President
Ben Groenevelt, Vice President
Travis McEwen, Secretary
Michael Kraus, Assistant Secretary
Robert Rafanelli, Assistant Secretary

Elizabeth Ladner, District Manager
Seth Behn, District Counsel
David McIntosh, Executive Director
Joe Stephens, Director of Utilities

Meeting Agenda

Monday, October 20, 2025 at 3:00 p.m.

1. **Call to Order**
2. **Audience Comments**
3. **Approval of the Minutes of September 15, 2025 Meeting**
4. **Financials for September 2025**
5. **Board Discussion on District Manager appointment and Continuation of the Inframark Contract**
6. **RESOLUTION NO. 2026-01** Appointing Lynne Ladner Assistant Treasurer and Retaining David McIntosh as Assistant Treasurer
7. **RESOLUTION NO. 2026-02** Appointing Lynne Ladner Assistant Secretary and Retaining David McIntosh as Assistant Secretary
8. **Consideration of Change Order from Delta Controls for the Radio Telemetry Project**
9. **Staff request board approval to piggyback on a contract between Collier County Public School and GenServe for the maintenance of our portable generators. Lead Entity – Collier County Public Schools – Formal solicitation was issued in April 2025 with submittals due on May 9, 2025. Two (2) vendors (1) Cummins, Inc (2) GenServe, LLC responded to the solicitation. Collier County Public Schools enter into an agreement with GenServe, LLC at their July 31, 2025 regular school board meeting as a consent agenda item. The terms are for a period of one (1) year ending Dec 31, 2006 with the option to renew annually, by mutual agreement, for three (3) additional one (1) year terms for a total contract period of up to four (4) years. We are presenting the Board the opportunity to allow CSID to piggyback this agreement with GENSERVE, LLC beginning on October 20, 2025 until all renewals have been exhausted. – Jovan/Joe**
10. **Staff requests board approval to piggyback on a contract between County of Dupage, Illinois and Insituform Technologies for trenchless rehabilitation and maintenance of pipelines.- Lead entity – County of Dupage, Illinois – Issued an Request for Proposal (RFP) # 23-065-PW on October 19, 2023. Three (3) bids were opened on November 18, 2023. The County of Dupage entered a 3-year contract with INSITUFORM TECHNOLOGIES, LLC on behalf of Omnia Partners. The contract is for a three-year agreement from February 13, 2024, until February 12, 2027 with the option to renew for two (2) one-year periods through February 12, 2029. Staff also requests permission to engage Insituform Technologies under the terms of the contract to conduct sewer relining of Lift station 4 basin in the amount of \$1,482,908.00. Kingston/Joe/David**

11. **Staff requests board approval to piggyback on a contract between the Town of Jupiter and Florida Spectrum to provide ongoing laboratory services for the district. Lead Entity – Town of Jupiter - Formal solicitation was issued in June 2025 with bid submittals due on July 22, 2025. Four (4) vendors (1) Florida-Spectrum Environmental Services (2) Advanced Environmental Laboratories, Inc (3) Pace Analytical Services, LLC and (4) Eurofins Orlando responded to the solicitation. The Town of Jupiter enter into an agreement with the number 1 ranked firm – Florida Spectrum Environmental Servies – on October 1, 2025. The terms are for a period of one (1) year with the option to renew annually, by mutual agreement, for two (2) additional one (1) year terms for a total contract period of up to three (3) years. We are presenting the board the opportunity to allow CSID to piggyback this agreement with FLORIDA-SPECTRUM ENVIRONMENTAL SERVICES beginning on October 20, 2025 until all renewals have been exhausted. Joe/ Christian**
12. **Staff request board approval to piggyback on the Florida’s Sherrif contract to purchase utility vehicles for the District – Florida Sheriffs Association Cooperative Purchasing Program place an ITB on their website on March 28, 2025. Thirty-five (35) bidders submitted a response. Thirty-two (32) responsive bidders were awarded after bids were evaluated by the FSA Fleet Advisory Committee and FSA staff. We are presenting the Board with an opportunity to piggyback Florida Sheriffs Association Light Vehicle Contract FSA24-VEL33.0 Pursuit, Administrative, and Other Vehicles to purchase 2 qty Ford F-150 truck at \$83,799 from Duval Ford and 1 qty Ford F-250 at \$42,830.00 from Duval Ford as well. It is a two (2) year contract beginning October 1, 2025, until September 30, 2027 with no extensions. Staff requests to utilize this contract for additional fleet trucks in fiscal year 2027 as well. Joe/ David**
13. **Consideration of Work Authorizations**
 - A. Amendment #1 to WA #232 – CO1-151303 CSID Well 3 Repower at a Final Contract Amount of \$286,458
 - B. WA #239 CO1- WTP Emergency Control System Upgrades – Change Order 1 at a Total Cost of \$267,328
 - C. WA #177 – Installation of a Modular Building for Portable Generator Storage at a Total Cost of \$2,189,245
 - D. WA #244- Production Well 5 Electrical Improvement at a Total Cost of \$453,639
 - E. WA #245 – RO Building Utility Trench Improvements at a Total Cost of \$59,453
14. **Engineer’s Report**
15. **Staff Reports**
 - A. Manager – Elizabeth Ladner
 - B. Executive Director- David McIntosh
 - C. Department Reports
 - Utilities Update – Joe Stephens
 - Utility Billing Customer Service Report – Brian Klien (Report Provided)
 - Water – Christian McShea (Report Provided)

- Wastewater – Mike Hosein (Report Provided)
- Stormwater – Shawn Frankenhauser (Report Provided)
- Field – Kingston Maloi (Report Provided)
- Maintenance Report – Jovan Selvon (Report Provided)
- Procurement Report – Danielle Keira-Cancel (Report Provided)
- Finance and Accounting – Sue Beyer
- Human Resources – Jimmy Harness
- Engineering – Glen Hanks (Report Provided)
- Utilities Support Manager – Sandra Demarco
- Motion to Accept Department Reports

D. Attorney

16. Supervisors' Requests/Comments

17. Adjournment

***Next regular meeting scheduled for November 17, 2025 at 3:00 p.m.**

Third Order of Business

**MINUTES OF MEETING
CORAL SPRINGS
IMPROVEMENT DISTRICT**

The regular meeting public hearings of the Board of Supervisors of the Coral Springs Improvement District was held Monday, September 15, 2025 at 3:00 p.m. at the District Offices, 10300 NW 11th Manor, Coral Springs, Florida.

Present and constituting a quorum were:

Mark Ritter (via phone)	President
Ben Groenevelt	Vice President
Travis McEwen	Secretary
Michael Kraus	Assistant Secretary
Robert Rafanelli	Assistant Secretary

Also present were:

Ken Cassel	District Manager
Seth Behn	District Attorney
Rick Olson	District Engineer
Lynne Ladner	Inframark District Manager
Jennifer Goldyn	Inframark
Joe Stephens	Director of Utilities (Via Teams)
Sue Beyer	Director of Finance and Accounting
Glen Hanks	Director of Engineering
Shawn Frankenhauser	Stormwater Department
Kingston Maloi	Field Department
Christian McShea	Water Department
Jovan Selvon	Maintenance Department
Julie Beyer	IT Manager
Curt Tiefenbrun	Resident
Margaret Dragon	Resident
Michelle Rodriguez	

The following is a summary of the discussions and actions taken.

FIRST ORDER OF BUSINESS

Call to Order

Mr. Cassel called the meeting to order and called the roll. A quorum was established.

SECOND ORDER OF BUSINESS

Audience Comments

- A resident of 220 NW 86 Terrace complained that the tree behind her house, on the bank, was not being removed.

She was assured that the tree would be placed on the top of the list for volunteer tree removal.

THIRD ORDER OF BUSINESS

Approval of the Minutes of the August 18, 2025 Meeting

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the minutes of the August 18, 2025 meeting were approved as presented.

FOURTH ORDER OF BUSINESS

Financials for August 2025

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the financials for August 2025 were approved as presented.

FIFTH ORDER OF BUSINESS

Resolution 2025-11, Amending Resolution 2025-07 to change the date of the Public Hearing on August 18, 2025

On MOTION by Mr. Groenevelt seconded by Mr. Kraus with all in favor Resolution 2025-11, amending Resolution 2025-07 to change the date of the public hearing on August 18, 2025, was adopted.

SIXTH ORDER OF BUSINESS

Budget Public Hearing to Adopt the Fiscal Year 2026 General Fund Budget

A. Motion to Open Public Hearing

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the public hearing was opened.

B. Public Comments

There were no public comments.

C. Motion to Close Public Hearing

On MOTION by Mr. Groenevelt seconded by Mr. Kraus with all in favor the public hearing was closed.

D. Resolution 2025-12, Adopting the Fiscal Year 2026 General Fund Budget

On MOTION by Mr. McEwen seconded by Mr. Groenevelt with all in favor Resolution 2025-12 adopting the final General Fund Budget for Fiscal Year 2026 was adopted.

E. Resolution 2025-13, Levying Non-Ad Valorem Assessments

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor Resolution 2025-13 Levying and Imposing a Non-Ad Valorem Maintenance and Operations Special Assessment for Fiscal Year 2026 was adopted.

SEVENTH ORDER OF BUSINESS

Budget Public Hearing to Adopt the Fiscal Year 2026 Water and Sewer Budget

A. Motion to Open Public Hearing

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the budget public hearing to adopt the Fiscal Year 2026 Water & Sewer Budget was opened.

B. Public Comments

There were no public comments.

C. Motion to Close the Public Hearing

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the budget public hearing to adopt the Fiscal Year 2026 Water & Sewer Budget was closed.

D. Resolution 2025-14, Adopting the Fiscal Year 2026 Water & Sewer Budget

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor Resolution 2025-14 Adopting the Water & Sewer Budget for Fiscal Year 2026 was adopted.

EIGHTH ORDER OF BUSINESS

**Consideration of Change Order from Insituform to Perform a Lateral Sewer Line Repair at 9877 Ramblewood Drive (the Change Order reduces the original contract amount of \$62,284 by \$40,554 for a final contract price of \$21,730)
*Joe/Kingston***

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor deductive change order for 9877 Ramblewood Drive of \$40,554; final contract price of \$21,730 to Insituform was approved.

NINTH ORDER OF BUSINESS

Staff Requests Board Consideration of Entering into a Contract with Rostan Solutions for RFP #2025-05 Disaster Debris Monitoring and Reimbursement Management (*Formal solicitation was issued on July 14, 2025 with bid submittals due on August 13, 2025. Two (2) vendors; Rostan Solutions, LLC and Debris Tech, LLC responded to the solicitation. Rostan Solutions, LLC was ranked number one firm by the Evaluation Committee at the meeting held on August 19, 2025 – Joe/Danielle*)

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor entering in a contract for Debris Monitoring with Rostan Solutions, LLC was approved.

TENTH ORDER OF BUSINESS

Consideration of Kimley-Horn Work Authorization #243 for CSID Biosolids Feasibility Study at a Total Cost of \$90,320

On MOTION by Mr. Kraus seconded by Mr. McEwen with all in favor Work Authorization #243 with Kimley-Horn for Biosolids feasibility study in the amount of \$90,320 was approved.

ELEVENTH ORDER OF BUSINESS

Ratification of Procedures for Sewer and Leakage Testing of Private Systems Ken/Glen

On MOTION by Mr. Kraus seconded by Mr. McEwen with all in favor Ratifying Procedures for sewer and leakage testing of private systems was approved.

TWELFTH ORDER OF BUSINESS

Engineer's Report

Mr. Olson reviewed his report; a copy of which is attached hereto as part of the public record.

- WA #222
- WA #229
- WA #233
- Regional Biosolids Solution Interlocal Agreement Meetings
- Future Projects Updates
 - o Generator #4 Replacement
- Maintenance Repairs

THIRTEENTH ORDER OF BUSINESS

Staff Reports

A. Manager – Ken Cassel

- Consideration of Meeting Schedule for Fiscal Year 2026

On MOTION by Mr. Groenevelt seconded by Mr. McEwen with all in favor the fiscal year 2026 meeting schedule with the movement of the September 26, 2026 meeting to be held on September 14, 2026 was approved.

B. Department of Reports

- Operations – David McIntosh
- Utilities Update – Joe Stephens
- Utilities Billing Customer Service Report – Brian Klien (Report Provided)
- Water – Christian McShea (Report Provided)
- Wastewater – Mike Hosein (Report Provided)
- Stormwater – Shawn Frankenhauser (Report Provided)
- Field – Kingston Maloi (Report Provided)
- Maintenance Report – Jovan Selvon (Report Provided)
- Procurement Report – Danielle Keira-Cancel (Report Provided)
- Finance and Accounting – Sue Beyer
- Human Resources – Jimmy Harness
- Engineering – Glen Hanks (Report Provided)
- Motion to Accept Department Reports

- **Motion to Accept Department Reports**

On MOTION by Mr. McEwen seconded by Mr. Kraus with all in favor the Department Reports were accepted.

C. Attorney

Mr. Behn reported the PFOS funds should be received soon.

The Board members were reminded to take the Ethics Training.

FOURTEENTH ORDER OF BUSINESS

Supervisors' Requests/Comments

There were no comments from the Supervisors.

FIFTEENTH ORDER OF BUSINESS

Adjournment

There being no further business, the meeting was adjourned.

Assistant Secretary

President

Fourth Order of Business



CORAL SPRINGS IMPROVEMENT DISTRICT

**SUMMARY FINANCIAL REPORTING
BOARD MEETING OCTOBER 20, 2025**

**CORAL SPRINGS IMPROVEMENT DISTRICT
WATER & SEWER FUND
SUMMARY REPORT**

For Period Ending 9/30/25

	Actual ENDING 09/2025	BUDGET THRU 09/2025	VARIANCE Actual to Budget (UNDERBUDGET)	ADOPTED BUDGET FY 2024-2025
REVENUES				
TOTAL REVENUES	\$ 18,453,575	* \$ 16,775,272	* \$ 1,678,303	\$ 16,775,272
CARRY FORWARD	\$ -	\$ 4,650,000	\$ (4,650,000)	\$ 4,650,000
TOTAL REVENUE WITH CARRY FORWARD	\$ 18,453,575	\$ 21,425,272	\$ (2,971,697)	\$ 21,425,272
EXPENDITURES				
TOTAL ADMINISTRATIVE	\$ 2,439,803	\$ 3,013,344	\$ (573,541)	\$ 3,013,344
TOTAL PLANT	\$ 7,521,673	\$ 10,817,852	\$ (3,296,179)	\$ 10,817,852
TOTAL FIELD	\$ 2,391,934	\$ 4,481,345	\$ (2,089,411)	\$ 4,481,345
TOTAL EXPENDITURES	\$ 12,353,410	\$ 18,312,541	\$ (5,959,131)	\$ 18,312,541
AVAILABLE FOR DEBT SERVICE	\$ 6,100,165			\$ 3,112,731
Total Debt Service	\$ 2,788,606			\$ 2,821,645
Excess Revenues (Expenses) After Debt Service	\$ 3,311,559			\$ 291,086
Debt Service Coverage - Current 2.19				Debt Service-Budget 1.10
Debt Service Requirement 1.10				

* Year end adjustments to W&S Revenue
\$1,098,860 accrued back to Sept 2024

CORAL SPRINGS IMPROVEMENT DISTRICT

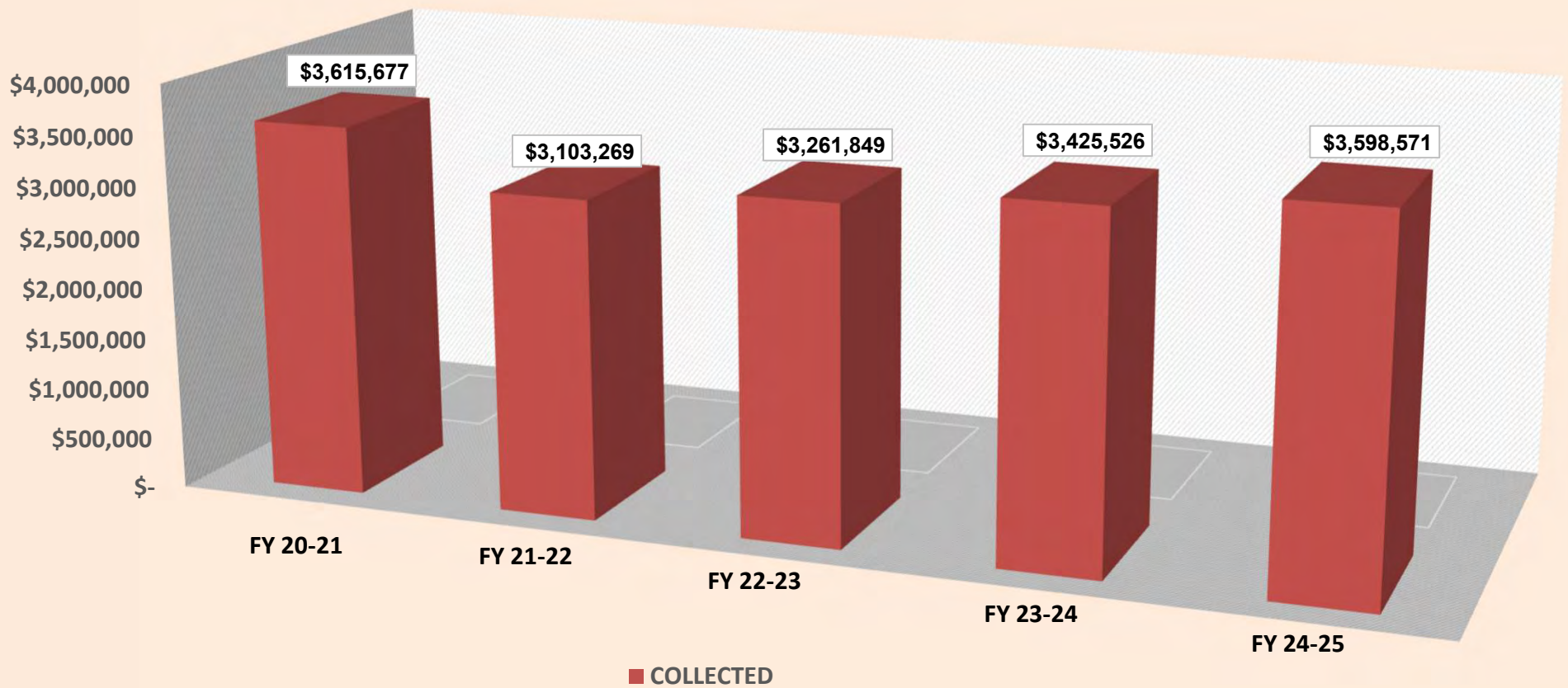
General Fund

SUMMARY REPORT

For Period Ending 9/30/25

	Actual ENDING 09/2025	BUDGET THRU 09/2025	VARIANCE Actual to Budget (UNDERBUDGET)	ADOPTED BUDGET FY 2024-2025
REVENUES				
TOTAL REVENUES	\$ 4,424,253	\$ 3,937,900	\$ 486,353	\$ 3,937,900
CARRY FORWARD	\$ -	\$ 2,100,955	\$ (2,100,955)	\$ 2,100,955
TOTAL REVENUE WITH CARRY FORWARD	\$ 4,424,253	\$ 6,038,855	\$ (1,614,602)	\$ 6,038,855
EXPENDITURES & RESERVES				
TOTAL ADMINISTRATIVE	\$ 490,161	\$ 917,188	\$ (427,027)	\$ 917,188
TOTAL STORMWATER	\$ 685,180	\$ 1,196,667	\$ (511,487)	\$ 1,196,667
TOTAL CAPITAL EXPENSES	\$ 206,177	\$ 3,225,000	\$ (3,018,823)	\$ 3,225,000
TOTAL EXPENDITURES	\$ 1,381,518	\$ 5,338,855	\$ (3,957,337)	\$ 5,338,855
RESERVES				
RESERVED FOR OPERATING	-	450,000	(450,000)	450,000
RESERVED FOR PROJECTS AND EMERGENCIES	-	250,000	(250,000)	250,000
TOTAL OPERATIONAL EXPENDITURES & RESERVES	\$ 1,381,518	\$ 6,038,855	(4,657,337)	\$ 6,038,855

**NON AD VALOREM ASSESSMENTS COLLECTED
COMPARED TO **SEPTEMBER** PRIOR FISCAL YEARS**



Sixth Order of Business

RESOLUTION NO. 2026-01

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE CORAL SPRINGS IMPROVEMENT DISTRICT DESIGNATING ELIZABETH LADNER AS ASSISTANT TREASURER OF THE CORAL SPRINGS IMPROVEMENT DISTRICT; RETAINING DAVID MCINTOSH AS ASSISTANT TREASURER; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, Coral Springs Improvement District (the “District”) is a political subdivision and special purpose local government of the state of Florida, organized under its charter and Florida Statutes Chapters 189 and 298; and; and

WHEREAS, The District has entered into a Management Services Agreement with INFRAMARK, LLC for the provision of certain District responsibilities (the “Agreement”); and

WHEREAS, INFRAMARK, LLC has designated Elizabeth Ladner as the Manager for the provision of District Management Services to the District; and,

WHEREAS, the Agreement assigns certain responsibilities to INFRAMARK, LLC in the conduct of District business; and,

WHEREAS, for the efficient provision of those services, the District wishes to appoint Elizabeth Ladner as Assistant Treasurer to the District, with all rights, authority, and privileges ascribed to those positions under the Agreement and Florida Statutes.

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF SUPERVISORS OF THE CORAL SPRINGS IMPROVEMENT DISTRICT AS FOLLOWS:

1. The recitals set forth above are adopted by the Board as the findings of the District and are incorporated herein.
2. This Resolution is adopted pursuant to the Act.
3. Coral Springs Improvement District hereby appoints Elizabeth Ladner as Assistant Treasurer for the District.
4. Executive Director David McIntosh shall also retain his position as Assistant Secretary.
5. This Resolution supersedes all prior resolutions, and revokes Kenneth Cassel’s position as Assistant Treasurer to the District.
6. This resolution shall take effect upon its passage.

Adopted by the Board of Supervisors this _____ day of _____, 2025.

Mark Ritter, Board President

Travis McEwen- Secretary

Approved as to Form:

District Attorney

Seventh Order of Business

RESOLUTION NO. 2026-02

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE CORAL SPRINGS IMPROVEMENT DISTRICT DESIGNATING ELIZABETH LADNER AS ASSISTANT SECRETARY OF THE CORAL SPRINGS IMPROVEMENT DISTRICT; RETAINING DAVID MCINTOSH, MICHAEL KRAUS, AND ROBERT RAFANELI AS ASSISTANT SECRETARIES; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, Coral Springs Improvement District (the “District”) is a political subdivision and special purpose local government of the state of Florida, organized under its charter and Florida Statutes Chapters 189 and 298; and;

WHEREAS, The District has entered into a Management Services Agreement with INFRAMARK, LLC for the provision of certain District responsibilities (the “Agreement”); and

WHEREAS, INFRAMARK, LLC has designated Elizabeth Ladner as the Manager for the provision of District Management Services to the District; and,

WHEREAS, the Agreement assigns certain responsibilities to INFRAMARK, LLC in the conduct of District business; and,

WHEREAS, for the efficient provision of those services, the District wishes to appoint Elizabeth Ladner as Assistant Secretary to the District, with all rights, authority, and privileges ascribed to those positions under the Agreement and Florida Statutes.

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF SUPERVISORS OF THE CORAL SPRINGS IMPROVEMENT DISTRICT AS FOLLOWS:

1. The recitals set forth above are adopted by the Board as the findings of the District and are incorporated herein.
2. This Resolution is adopted pursuant to the Act.
3. Coral Springs Improvement District hereby appoints Elizabeth Ladner as Assistant Secretary for the District.
4. Executive Director David McIntosh and Board members Michael Kraus and Robert Rafanelli shall also retain their positions as Assistant Secretary.
5. This Resolution supersedes all prior resolutions, and revokes Kenneth Cassel’s position as Assistant Secretary to the District.
6. This resolution shall take effect upon its passage.

Adopted by the Board of Supervisors this _____ day of _____, 2025.

Mark Ritter, Board President

Travis McEwen- Secretary

Approved as to Form:

District Attorney

Eighth Order of Business



DELTA CONTROLS

7906 Peny Lane

Fort Pierce, FL 34591

(954) 257-3046

09/18/2025

To: Coral Springs Improvement District
1030 NW 11th Manor
Coral Springs, FL 33071

The Radio Telemetry Project has been completed. No further invoices will be submitted for this project. Attached is the original scope of work for the project highlighted is the part that was not installed.

Original project cost:	\$136,612.95
First invoice #422 amount:	\$54,759.63
Second invoice #449 amount:	\$1,428.65
Third invoice #456 amount:	\$38,850.00
Forth invoice #474 amount:	\$30,238.32
Revised total project cost:	\$125,276.60
Total unused amount:	\$11,336.35

Thank you for your business.

Walter Bernal
Delta Controls Inc.

09/18/25



DELTA CONTROLS

1293 N University Dr #252

Coral Springs, FL 33071

(954) 257-3046

Date: 11/06/23

Replacement of antenna tower for CSID to replace the existing hollow leg Rohn 25 G (12" face hollow legs) with a solid steel galvanized steel 45G (18" face solid legs) antenna tower. The existing tower has some age and does not meet current building codes for wind storm survival. Basic wind speed 169 MPH, it is estimated to be approximately 70-100 MPH wind speed survival rating. This new proposed SCADA antenna tower will meet and exceed the current building code for hurricane survivability. Solid legs provide extra corrosion resistance, strength and insure water will not get trapped in the legs below the concrete / dirt line. Signed sealed PE certified tower engineers will provide drawings for this tower. A geotechnical test for earth compaction suitability will be performed. A building permit will be pulled unless it is not needed by the utility (read as cost savings). A tower electrical ground will be provided. This price is turnkey, it includes all mentioned above and the antenna system installation for the new wellfield SCADA radio network. This antenna system will be tested with a vector network analyzer, it will be tested for a quality ground resistance ground bond. This tower project includes; project management, soil density testing, tower drawing signed sealed Florida PE, Building permit work, shipping, tower foundation work, excavation, earth removal, rebar forming, tower erecting, antenna system installing and testing. ACI will also remove the existing tower once transition to the new tower has been completed. The old foundation will not be removed.

Tower is to be installed first to be most cost effective, eliminating the need to install new antenna on old tower, only to have it relocated to new tower afterwards.

Tower cost \$61,050.00

For replacement of 220 MHz well system SCADA radio network. The existing radios are obsolete so replacement parts are no longer available. If a well radio were to go down there would be a down time on that well in order to locate a replacement radio. The new system will have improved security over the existing radio frequency. In order to transition to a new radio network a new radio channel will be needed, this will allow CSID to select a much more ideal SCADA / telemetry radio band of operation. Specifically we will transition over to 220 MHz SCADA, this band of operation affords us a much lower noise floor, better frequency coordination from the FCC, greater range than the existing radio channel and higher reliability. ACI will apply for and secure a new radio station license that will be in CSID name, valid for 10 years and renewable indefinitely. This FCC radio station work will be part of our RF consulting work, ACI will also create a plan to transition the CSID off of the existing 450 MHz radio network to a new robust 220 MHz radio network. Down time will be measured by as little as a 10 minutes per site and the network will run while each site is being upgraded. Downtime will be minimal

with our transition strategy. Note: For this quote to be valid a new conduit must be supplied and installed by others. Conduit from existing master radio station cabinet to the new well SCADA radio antenna tower must be done by others. Not part of our scope.

RF consulting to include; SCADA radio network transition plan for CSID, radio path analysis for 220 MHz band of operation, FCC radio station licensing for 9 sites including the master radio station, integration of the new radio hardware into the existing well sites and the master radio site. Cost is \$ 22,200.00

10 Quantity, GE MDS Orbit LN2 ECR 220 MHz radios includes CSID Spare radios, includes custom programming and warranty for 1 year. \$ 2,220 each, Lot cost \$ 22,200.00

RTU Part number:MDSECRLXNNNNNS1D1USUNNN

Optional redundant master part number: MDSMPRL2XRDNA1S2G22FULNN

9 Radio power supplies, \$61.05 each, lot cost is 549.45

Master antenna system for new radio station includes; LDF4-50 ½" hardline coaxial cable, RF fittings, surge protection, ground kit, stainless steel clamps, antenna mounting brackets, and installation, \$6,660.00

RTU Telewave Antenna's and installation with new stainless steel coaxial mounting clamps to replace missing or damaged ty wraps. Cost is \$ 1,110.00 per site, lot cost is \$ 8,880.00

Telewave Antenna part number: ANTY220F2DIN

Modem sharing device (Black Box TL-073A-R4) for use in transition of the well network to the new system, prevents down time on well network, with custom cables for interface. \$ 388.50

1 Redundant GE MDS Orbit LN2 redundant base station, Includes programming and setup Warranty for 1 year. If a radio or radio power supply fails this base station automatically switches over to spare radio Add cost of \$ 12,765.00.

Delta will oversee project, help ACI with locating equipment and control circuits, anything else they may need. Along with helping electricians with installing new coaxial cable to the new tower if installed or to the old tower if new tower is not installed CSID will supply conduit to go from old control plc cabinet, outside and underground to radio tower. 16 hours @ 120.00 total \$1,920.00

Sub. Total \$ 136,612.95

This quote is good for 90 days and is in compliance with the contract with delta controls.

Thank you, your business is greatly appreciated

Walt Bernal





DELTA CONTROLS

1293 N University Dr #252

Coral Springs, FL 33071

(954) 257-3046

Date: 11/06/23

Replacement of antenna tower for CSID to replace the existing hollow leg Rohn 25 G (12" face hollow legs) with a solid steel galvanized steel 45G (18" face solid legs) antenna tower. The existing tower has some age and does not meet current building codes for wind storm survival. Basic wind speed 169 MPH, it is estimated to be approximately 70-100 MPH wind speed survival rating. This new proposed SCADA antenna tower will meet and exceed the current building code for hurricane survivability. Solid legs provide extra corrosion resistance, strength and insure water will not get trapped in the legs below the concrete / dirt line. Signed sealed PE certified tower engineers will provide drawings for this tower. A geotechnical test for earth compaction suitability will be performed. A building permit will be pulled unless it is not needed by the utility (read as cost savings). A tower electrical ground will be provided. This price is turnkey, it includes all mentioned above and the antenna system installation for the new wellfield SCADA radio network. This antenna system will be tested with a vector network analyzer, it will be tested for a quality ground resistance ground bond. This tower project includes; project management, soil density testing, tower drawing signed sealed Florida PE, Building permit work, shipping, tower foundation work, excavation, earth removal, rebar forming, tower erecting, antenna system installing and testing. ACI will also remove the existing tower once transition to the new tower has been completed. The old foundation will not be removed.

Tower is to be installed first to be most cost effective, eliminating the need to install new antenna on old tower, only to have it relocated to new tower afterwards.

Tower cost \$61,050.00

For replacement of 220 MHz well system SCADA radio network. The existing radios are obsolete so replacement parts are no longer available. If a well radio were to go down there would be a down time on that well in order to locate a replacement radio. The new system will have improved security over the existing radio frequency. In order to transition to a new radio network a new radio channel will be needed, this will allow CSID to select a much more ideal SCADA / telemetry radio band of operation. Specifically we will transition over to 220 MHz SCADA, this band of operation affords us a much lower noise floor, better frequency coordination from the FCC, greater range than the existing radio channel and higher reliability. ACI will apply for and secure a new radio station license that will be in CSID name, valid for 10 years and renewable indefinitely. This FCC radio station work will be part of our RF consulting work, ACI will also create a plan to transition the CSID off of the existing 450 MHz radio network to a new robust 220 MHz radio network. Down time will be measured by as little as a 10 minutes per site and the network will run while each site is being upgraded. Downtime will be minimal

with our transition strategy. Note: For this quote to be valid a new conduit must be supplied and installed by others. Conduit from existing master radio station cabinet to the new well SCADA radio antenna tower must be done by others. Not part of our scope.

RF consulting to include; SCADA radio network transition plan for CSID, radio path analysis for 220 MHz band of operation, FCC radio station licensing for 9 sites including the master radio station, integration of the new radio hardware into the existing well sites and the master radio site. Cost is \$ 22,200.00

10 Quantity, GE MDS Orbit LN2 ECR 220 MHz radios includes CSID Spare radios, includes custom programming and warranty for 1 year. \$ 2,220 each, Lot cost \$ 22,200.00

RTU Part number:MDSECRLXNNNNNS1D1USUNNN

Optional redundant master part number: MDSMPRL2XRDNA1S2G22FULNN

9 Radio power supplies, \$61.05 each, lot cost is 549.45

Master antenna system for new radio station includes; LDF4-50 ½" hardline coaxial cable, RF fittings, surge protection, ground kit, stainless steel clamps, antenna mounting brackets, and installation, \$6,660.00

RTU Telewave Antenna's and installation with new stainless steel coaxial mounting clamps to replace missing or damaged ty wraps. Cost is \$ 1,110.00 per site, lot cost is \$ 8,880.00

Telewave Antenna part number: ANTY220F2DIN

Modem sharing device (Black Box TL-073A-R4) for use in transition of the well network to the new system, prevents down time on well network, with custom cables for interface. \$ 388.50

1 Redundant GE MDS Orbit LN2 redundant base station, Includes programming and setup Warranty for 1 year. If a radio or radio power supply fails this base station automatically switches over to spare radio Add cost of \$ 12,765.00.

Delta will oversee project, help ACI with locating equipment and control circuits, anything else they may need. Along with helping electricians with installing new coaxial cable to the new tower if installed or to the old tower if new tower is not installed CSID will supply conduit to go from old control plc cabinet, outside and underground to radio tower. 16 hours @ 120.00 total \$1,920.00

Sub. Total \$ 136,612.95

This quote is good for 90 days and is in compliance with the contract with delta controls.

Thank you, your business is greatly appreciated

Walt Bernal



Ninth Order of Business

GenServe LLC agrees to provide Coral Springs Improvement District with all services, terms, and conditions listed in contract# 25-119 with Collier County Public Schools. GenServe LLC agrees that they will also comply with the requirements below in the administration of this contract with the Coral Springs Improvement District. Further GenServe LLC agrees that it is their obligation to obtain affidavits from any subcontractors to ensure that the subs are in compliance with E-Verify.

The CONTRACTOR and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees. The CONTRACTOR agrees and acknowledges that the OWNER is a public employer subject to the E-Verify requirements as set forth in Section 448.095, Florida Statutes, and that the provisions of Section 448.095, Florida Statutes apply to this Agreement. If the OWNER has a good faith belief that the CONTRACTOR has knowingly hired, recruited or referred an alien who is not authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall terminate this Agreement. If the OWNER has a good faith belief that a subcontractor performing work under this Agreement knowingly hired, recruited or referred an alien who is not duly authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall promptly notify the CONTRACTOR and order the CONTRACTOR to immediately terminate the contract with the subcontractor. The CONTRACTOR shall be liable for any additional costs incurred by the OWNER as a result of the termination of a contract based on CONTRACTOR'S failure to comply with E-Verify requirements evidenced herein.

IF THE CONTRACTOR HAS ANY QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTORS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, THE CONTRACTOR SHOULD CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT
Sandra Demarco
210 N. University Drive, Suite 702 Coral Springs, FL 33071
(O) 954.603.0033, Ext. 40532
Email: PublicRecords@inframark.com

GenServe LLC Representative

CSID Representative

Title: Vice President Sales - Service

Title: _____

Name: (Print) Glen Howard

Name: (Print) _____

Glen D. Howard 9/19/2025
Signature Date

Signature Date

TENTH ORDER OF BUSINESS



Date: 10/2/2025
Project: Coral Springs Improvement District Annual Lining Contract
Parent Contract: Omnia LLC Contract - Parent - DuPage County - 23-065-PW-250498
Customer: Coral Springs Improvement District
Attention: Kingston Maloi
 Field Department Manager
 Email: kingstonm@csidfl.org
 10300 NW 11th Manor, Coral Springs, FL 33071

Job Location: LS #4- As Provided

Re: Coral Springs Improvement District Sanitary Sewer Rehabilitation

Dear Kingston Maloi,

Insituform Technologies, LLC, ("ITLLC") is pleased to provide the following proposal to Coral Springs Improvement District, hereinafter referred to as "Customer", for the scope of work detailed below for the above-referenced project.

ITEM	DESCRIPTION	UNIT OF MEASURE	BID UNIT PRICE	QTY	TOTAL
2	8" x 6.0mm CIPP	LF	\$45.00	24000	\$ 1,080,000.00
37.1	Service Reinstatement in 6" - 18"	EA	\$200.00	406	\$ 81,200.00
31	6" - 10" Backyard Easement Setup Per Install Length	LF	\$10.00	1	\$ 10.00
78	Other Remote Obstruction removal (max. 3 lf)	EA	\$500.00	1	\$ 500.00
57	8" Clean and TV	LF	\$4.00	24012	\$ 96,048.00
75	Root/Grease removal 6" - 12"	LF	\$5.00	2150	\$ 10,750.00
363	Tuberculation Removal (Pressure & Gravity Pipelines)	IN/DIA/LF	\$5.00	2800	\$ 14,000.00
186	Flagmen	Hour	\$75.00	40	\$ 3,000.00
188	Lighted Arrow Board (Per Arrow Board)	Day	\$300.00	5	\$ 1,500.00
112	Plug rental 8" - 15"	Day	\$350.00	10	\$ 3,500.00
508	Travel and Mobilization	EA	\$30,000.00	1	\$ 30,000.00
388	Injection grouting*	EA	\$400.00	406	\$ 162,400.00
				TOTAL	\$ 1,482,908.00

*Please note the unit charge for this line item has been changed from Gallons to Each for grouting.

Prepared by:
 Brett Konchak
 Commercial Manager | Insituform Technologies
 9001 NW 97th Terrace Suite F | Medley, Florida 33178
 Mobile: 561.993.6464 |





580 Goddard Avenue
Chesterfield, MO 63005
www.insituform.com

Insituform LLC agrees to provide Coral Springs Improvement District with all services, terms, and conditions listed in contract# 23-065-PW (1) with Omnia Partners. Insituform LLC agrees that they will also comply with the requirements below in the administration of this contract with the Coral Springs Improvement District. Further Insituform LLC agrees that it is their obligation to obtain affidavits from any subcontractors to ensure that the subs are in compliance with E-Verify.

The CONTRACTOR and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees. The CONTRACTOR agrees and acknowledges that the OWNER is a public employer subject to the E-Verify requirements as set forth in Section 448.095, Florida Statutes, and that the provisions of Section 448.095, Florida Statutes apply to this Agreement. If the OWNER has a good faith belief that the CONTRACTOR has knowingly hired, recruited or referred an alien who is not authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall terminate this Agreement. If the OWNER has a good faith belief that a subcontractor performing work under this Agreement knowingly hired, recruited or referred an alien who is not duly authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall promptly notify the CONTRACTOR and order the CONTRACTOR to immediately terminate the contract with the subcontractor. The CONTRACTOR shall be liable for any additional costs incurred by the OWNER as a result of the termination of a contract based on CONTRACTOR'S failure to comply with E-Verify requirements evidenced herein.

IF THE CONTRACTOR HAS ANY QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTORS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, THE CONTRACTOR SHOULD CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT
Sandra Demarco
210 N. University Drive, Suite 702 Coral Springs, FL 33071
(O) 954.603.0033, Ext. 40532
Email: PublicRecords@inframark.com

Insituform LLC Representative

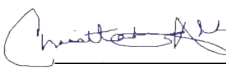
CSID Representative

Title: Christlanda Adkins

Title: _____

Name: (Print) Contracting and Attesting Officer

Name: (Print) _____


Signature _____



9/9/25
Date

Signature _____

Date _____



Insituform
Technologies LLC

**NATIONAL REACH WITH
EXPERIENCE 50 YEARS DEEP**

DUPAGE COUNTY // OMNIA

County of DuPage Trenchless Rehabilitation
and Maintenance of Pipeline Infrastructure 23-065-PW



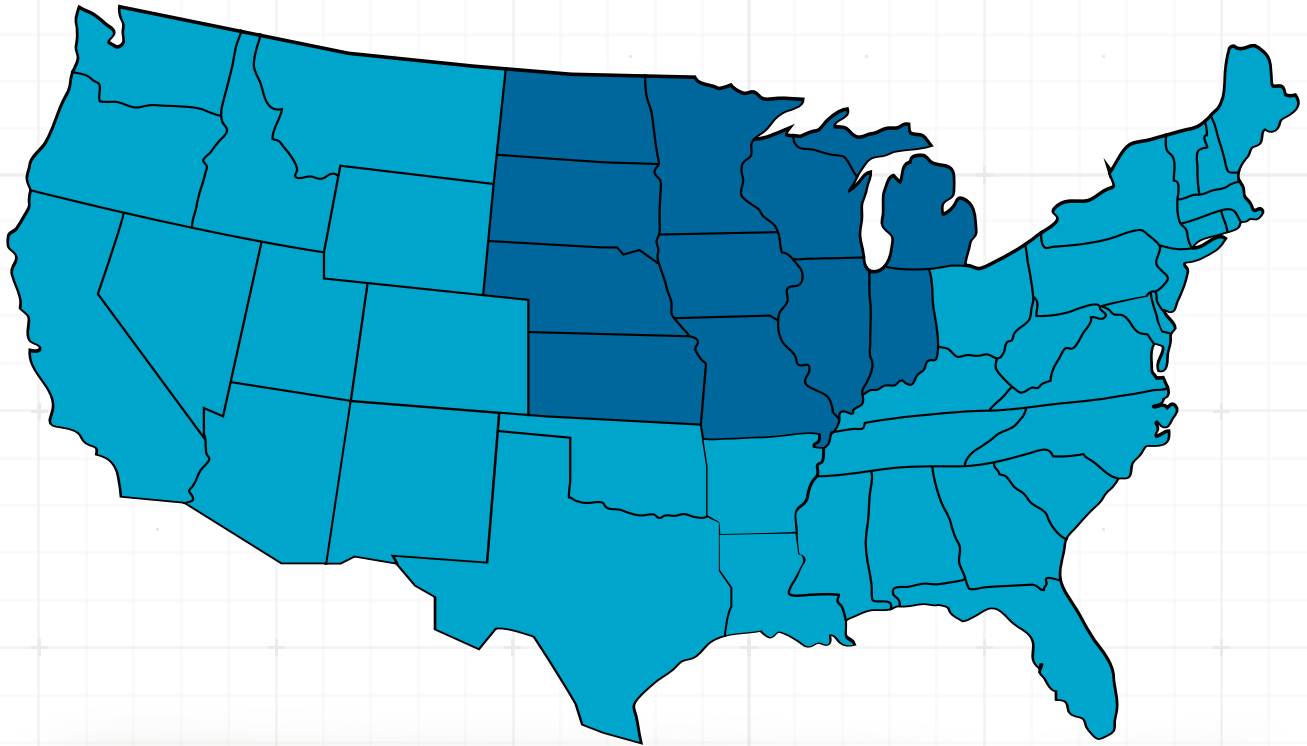
Technical Proposal
November 28, 2023

UNION/NON-UNION CORPORATE REGIONS

Insituform Technologies is comprised of a double-breasted corporate entity consisting of both union and non-union workforces.

Insituform Technologies USA, LLC
consists of our union crews in the Midwest

Insituform Technologies, LLC
consists of our non-union crews in the rest of the US



COMPLIANCE MATRIX

Evaluation Criteria	Qualification Summary	Location in Proposal
OFFEROR QUALIFICATIONS AND OFFERING - 30 POINTS		
Detailed response to Attachment A, Exhibit A, OMNIA Partners Response to National Cooperative contract	We have included a detailed response that addresses every item of Exhibit A. We demonstrate: • Strong national presence and experience • National sales force education and training • Distribution of products and services • Marketing products and services	Pages 20-35
Offeror's general qualifications including specific disciplines, number of employees, office locations, and other factors	With the industry's largest sales force offering all 541 products and services covered in the Master Agreement, we are uniquely qualified to maximize the number of customers nationwide who can benefit from this opportunity.	Table 1, page 1 Page 3
General description of products and services	We provide all 541 products and services listed in your technical specifications.	Table 1, page 1
Information regarding warranties	We offer industry-standard warranties on products and services.	Page 4
Depth and breadth of ability to carry out the scope and extent of the work required	From our 50+ offices, our sales staff of 41 professionals are supported by more than 2,600 trenchless pipeline designers, foremen, superintendents, and field technicians. We maintain relationships with 9,000 municipalities who benefit from our expertise.	Figure 3 (page 21) and Figure 4 (page 22)
Relevant prior experience providing similar products and services	We exceed your minimum experience requirements in every product and service area defined in your Technical Specifications.	Tables 5, 6 and 7 on page 7. Also see Customer References on page 8
3 Customer References	We provide references for 3 similar public agencies	Page 8
List of states that the Offeror can provide services	We are licensed to provide services in all 50 states (and we have worked in all 50 states). We provide a list of all applicable state licenses.	Table 4, page 5
KEY QUALIFICATIONS - 15 POINTS		
Background and Areas of Expertise	We are able to handle multiple requests from across the nation with our one-stop shop offering most of the technical services in-house. The remaining services are provided by trusted, long-term partners.	Table 1, page 1 Key Qualifications, pages 10-11
Communications Skills	We address our skills in communicating as well as addressing problems and issues.	Page 11
PROJECT UNDERSTANDING - 15 POINTS		
Approach	We understand the contract requires capability both 1) to rehabilitate / maintain DuPage County's pipeline infrastructure and 2) to maximize adoption by other public agencies through a national contract with OMNIA. We are the contractor with the greatest national reach as well as the most experience.	Pages 13-18
Ability to Meet Technical Specifications	The size of our company, with 50+ offices and 2,600 employees, provides more than sufficient resources to meet the technical specifications for the DuPage County pipeline rehabilitation needs as well as support the national OMNIA Master Agreement.	Pages 13-18

COMPLIANCE MATRIX, CONTINUED

Evaluation Criteria	Qualification Summary	Location in Proposal
Ability to Meet Project Timeline	Our 70 crews install more than 100K linear feet a week, or nearly 6 million feet every year. In our five decades of helping communities rehabilitate their infrastructure, Insituform has successfully completed more than 30,000 miles of pipeline. In addition, your projects won't stand in line waiting on materials—we manufacture our own CIPP materials and are the resin suppliers number one customer.	Pages 13-14 Also see project examples on page 15
Implementation Plan - General Approach - Timeline & Implementation	Our size, our national reach, and in-house capabilities and control of the supply chain enable us to control quality, expedite operations, and source materials faster than competitors. Because we oversee these elements within our own workforce and are not dependent on as many additional manufacturers or suppliers, we can better maintain project schedules and adapt to changes in weather, field conditions, or other parameters that have the potential to impact project schedules.	Pages 13-17
Implementation Plan - Additional and Value-Added Services	We propose additional scopes of services outside the base contract that we self-perform and have additional support from our subcontractor network. We also provide our proprietary Business Analytics tools that enhance our ability to track municipal funding and spending to identify customers most likely to benefit from the services under the Master Agreement.	Page 16
Available Ordering Methods	Our sales team will be promoting the Master Agreement to existing OMNIA Partners and new municipalities. We have relationships with more than 9,000 municipalities who potentially could benefit from the Master Agreement.	Page 16
PRICE - 40 POINTS		
Pricing	We provide our pricing in a separate file.	Price Proposal
REQUIRED FORMS		
Bid Security	Included in Price Proposal (separate file)	Price Proposal
Original Signed Bid, Bid Form	Included in Price Proposal (separate file)	Price Proposal
Bid Form Signature Page	Included in Price Proposal (separate file)	Price Proposal
Mandatory Form	Included in Bid Documents (separate file)	Bid Documents
References	We have included 3 references from public sector entities from contracts similar in size and scope	Bid Documents
Apprenticeship or Training Program Certification	Included in Bid Documents (separate file)	Bid Documents
Vendor Ethics Form	Included in Bid Documents (separate file)	Bid Documents
W9	Included in Bid Documents (separate file)	Bid Documents
OMNIA Partners Attachments	Included in Bid Documents (separate file)	Bid Documents

1. COVER LETTER

November 28, 2023

The County of DuPage
Finance – Procurement, 3-400
421 North County Farm Road
Wheaton, IL 60187

Re: Trenchless Rehabilitation and Maintenance of Pipeline Infrastructure 23-065-PW

Dear DuPage County:

To provide the best long-term value for the rehabilitation and maintenance of DuPage County's pipeline infrastructure and to maximize adoption by other public agencies through a national contract with OMNIA, you need a top-quality trenchless solutions provider with national reach and industry-leading experience.

Insituform Technologies, LLC, the world's largest provider of trenchless solutions, is part of the Aegion Corporation family of technology-enabled water solutions companies. Our bona fides include:

- We invented Cured-in-Place-Pipe (CIPP) more than 50 years ago in England. It is now the number one trenchless method worldwide.
- Our national reach is unmatched in the industry. From our 50+ offices, our sales staff of 41 professionals are supported by more than 2,600 trenchless pipeline designers, foremen, superintendents, and field technicians. We maintain relationships with 9,000 municipalities that benefit from our expertise.
- We were the first specialty piping corporation to receive ISO 9001 quality installation certification in 1995 and have remained current since.
- We custom-manufacture Insituform tubes at our ISO 9001-certified manufacturing facilities in Batesville, Mississippi. Employing over 150 people with operation 18 hours a day, we have over 120,000 square feet dedicated to the manufacturing of over five million linear feet of Insituform tube every year.

- We developed/patented and are the sole supplier and patent holders of Fusible PVC® (FPVC) products. We also maintain a strong network of subcontractors and in-house installation crews.
- Our trenchless pipeline rehabilitation products are tested in our 55,000 square-foot state-of-the-art Research and Development facility in Chesterfield, Missouri. Other specialty pipe products (such as FPVC and polyethylene pipe used in pipebursting) are manufactured to Insituform standards and tested at this facility to ensure performance.

In short, the Insituform Team is an all-star group with national reach and comprehensive products and solutions, delivered by the most experienced team in the world. As you evaluate the submittals, please keep the following key advantages of Insituform in mind:

50 Years of Innovation

Insituform invented the CIPP process 50 years ago and continues to innovate the trenchless sewer rehabilitation industry, including industry-leading design and development, and is the market leader in CIPP manufacturing, wetout, and installation.

Our history of pioneering innovations also includes developing the use of carbon fiber reinforced polymer (CFRP) for pipeline rehab, and originating Fusible PVC as a viable trenchless solution.

Unparalleled TRENCHLESS Experience

Insituform has rehabilitated over **30,000 miles** of underground pipelines with little to no disruption and leads the industry with the most

1. COVER LETTER CONTINUED

experienced personnel in the world. Insituform is backed by the financial stability of parent company Aegion Corporation, a private company whose subsidiaries specialize in the rehabilitation and protection of pipelines and other infrastructure worldwide. No other provider in the world has more trenchless rehabilitation experience.

In addition, the Aegion family of companies and our trusted provider networks mean you can count on Insituform to provide all 541 items in your Technical Specifications.

National Reach Maximizes OMNIA Master Agreement

With the industry's largest sales force working out of 50+ offices, we are ready now to maximize the number of customers nationwide that can benefit from this opportunity. Moreover, using our proprietary analytics and the industry's largest customer base, we can track municipal funding and spending to identify customers that would benefit from trenchless solutions and offer municipalities price certainty without having to go to bid.

We are Accountable

As a vertically integrated company, Insituform controls every step in the pipe protection and rehabilitation chain in-house; from product development and engineering to manufacturing and installation. We take complete responsibility for our solutions and our ISO:9001 certification covers everything from the manufacturing of CIPP liner to all aspects of design development, wetout and installation. Our portfolio of products and comprehensive services mean we can plan, manage and execute every facet of a trenchless rehabilitation project. All functions mentioned have standards and procedures written and certified with field audits.

Design and Construction Excellence

Trenchless design efforts are all handled in-house by our cadre of industry-leading engineering staff. Aegion currently ranks near the top 50 in Engineering News-Record's Top 500 Design Firms, handling the design and engineering for all CIPP applications, in addition to a wide range of other trenchless solutions. On the installation side, Aegion ranks in the Top 5 in Engineering News-Record's Top 200 Environmental Firms Wastewater category.

Familiarity with ON-CALL, MULTI-YEAR Contracts

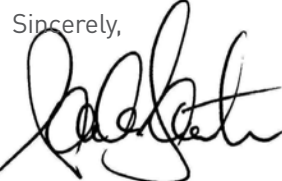
We are well versed on the needs of multi-year IDIQ, on-call, and unidentified-scope contracts. Currently, Insituform holds nearly 70 multi-year contracts around the nation. **No other service provider holds more trenchless multi-year annual service contracts than we do.** Whether they are multi-year term/annual contracts, IDIQ contracts, or "find & fix" contracts, we have the experience to manage and perform on projects that have long life-spans, a multitude of different scopes, and similar pipeline reconditioning program organization.

Innovation Delivered Safely

Insituform has maintained an enviable safety record. Our corporate safety policy is to provide an accident-free work environment and we work diligently to adhere to this policy on a daily basis. Each project is managed with quality and safety in mind – in fact, Insituform is the only CIPP manufacturer to obtain OSHA's Voluntary Protection Program Star status. Our professionals take great care to follow strict standards and also boast some of the **highest safety ratings in the industry.** Our "Big Five" policy, which covers confined space and underground pipeline safety procedures, forms the basis of our safety program and accident-free safety culture. Safety is paramount and is infused into our projects team, including our external service providers.

If selected, Insituform and our partners are committed to providing trenchless solutions for the County of DuPage while supporting the nationwide OMNIA program, delivering Insituform quality with the cost certainty agencies desire.

We acknowledge Addenda 1, 2 and 3.

Sincerely,


Ian Lancaster
Senior VP of Sales
Insituform Technologies, LLC



Insituform®

Insituform has more than 50 years of experience rehabilitating pipelines all around the world using its flagship cured-in-place pipe.

TABLE OF CONTENTS

1

COVER LETTER

Overview of our Approach
Acknowledgement of Addendums

2

OFFEROR'S QUALIFICATIONS

Introduction	1
2a. Summary of Qualifications.....	1
2b. Our Depth and Breadth.....	4
2c. Main Attributes that Differentiate Us.....	4
2d. Relevant Previous Experience	7
2e. Business License and Certifications	8
2f. Customer References.....	8

3

KEY QUALIFICATIONS

Introduction	10
3a. Background and Credentials for Key Team Members and Sub-Consultants	10
3b. Areas of Expertise	10
3c. Communication and Interaction.....	11

4

PROJECT UNDERSTANDING

Introduction	13
Ability to Meet Technical Specifications	13
Implementation Plan (General Approach)	13
Ability to Meet Project Timeline	13
Additional and Value-Added Services.....	16
Available Ordering Methods.....	16
4a. Ongoing Management	17
4b. List of Performance Metric Guarantees	17
4c. Sample Incident Reports.....	17
4d. Procedures for Internal Problem Escalation.....	18

5

PRICE

UNDER SEPARATE COVER/FILE

TABLE OF CONTENTS CONTINUED

A

EXHIBIT A, ATTACHMENT A, OMNIA RESPONSE

Introduction	20
3.1 Company overview	20
A. History and Experience	20
B. Total number and location of salespersons	20
C. Location of support centers and corporate office	20
D. Annual sales for the three previous fiscal years	20
E. Green or environmental policies	20
F. Diversity programs and partners	23
G. Minority certifications	23
H. Subcontractors or affiliates intended to be used	23
I. How we differentiate ourselves from competitors	23
J. Present or past litigation, bankruptcy or reorganization	25
K. Felony Conviction Notice	25
L. Debarment or suspension actions	25
3.2 Distribution, Logistics	25
A. Full line of products and services offered	25
B. Distribution of products/service nationwide	25
C. Ensuring Participating Agencies will receive the Master Agreement pricing	26
D. Identification all other companies that will be involved	26
E. Location of distribution facilities, warehouses and retail networks	26
3.3 Marketing and Sales	26
A. 90-Day Implementation Plan	26
B. 90-Day Marketing Strategy Plan	29
C. Transitioning Existing Public Agency Customers' accounts	32
D. Acknowledgements for Logo Uses	32
E. Proactive Direct Sales to Public Agencies Nationwide and Timely Follow-Up to Leads	32
F. National Sales Force Training	32
G. Key Responsible Personnel	34
H. Structure of National Sales Force Structure	34
I. How Sales Teams Work with the OMNIA Partners Team	34
I. Management of the Overall National Program	34
J. Public Agency sales for previous fiscal year	35
K. Information systems capabilities and limitations	35
L. Contract Sales guarantee	35
M. Responding to Public Agencies' own solicitations	35

SEPARATE ATTACHMENTS

	FILENAME
Bid Security	PRICE PROPOSAL
Bid Form Pricing	PRICE PROPOSAL
Bid Form Signature Page	PRICE PROPOSAL
Mandatory Form	BID DOCUMENTS
Required Vendor Ethics Disclosure Statement	BID DOCUMENTS
IRS Form W-9	BID DOCUMENTS
Apprenticeship or Training Program Certification	BID DOCUMENTS
Business License	BID DOCUMENTS
Omnia Partners Attachments	BID DOCUMENTS
Present or Past Litigation	BID DOCUMENTS
Sample Incident Report	BID DOCUMENTS
Dun & Bradstreet Report	BID DOCUMENTS

2

OFFEROR'S QUALIFICATIONS

2. OFFEROR'S QUALIFICATIONS

Insituform Technologies, LLC is an international corporation specializing in trenchless reconstruction of pipelines of all types including municipal wastewater, stormwater, and potable water. Our experience manufacturing and installing trenchless products is unmatched in the industry. As the creator of the CIPP process and the industry leader, Insituform has 50 years of experience in the reconstruction of more than 30,000 miles (more than 160 million linear feet) of pipe. Since 2011, Insituform has been a wholly owned subsidiary of Aegion Corporation, a worldwide organization with more than 2,600 employees.

2a A summary of the Offeror's general qualifications including specific disciplines represented that are applicable to the proposed work, number of employees, office locations, etc.

As the world's largest provider of trenchless solutions with more U.S. offices and a larger sales staff than any of our competitors, the Insituform Team is the most qualified to provide trenchless pipe rehabilitation services for DuPage County and nationwide services to support the OMNIA Master Agreement.

As the inventor of the CIPP process and still the industry leader, Insituform is the most experienced trenchless pipeline contractor in the world.

Table 1 provides a list of specific disciplines represented by the Insituform Team.

We can provide every product/service needed to complete the entire list of services.

TABLE 1 - PRODUCTS/SERVICES PROVIDED BY THE INSITUFORM TEAM

Bid Form Section	Product/Service	Items Provided	Credentials of the Insituform Team
A	CIPP Mainline Rehabilitation Gravity Applications	All 39 items in Section A	We exceed the minimum qualifications for CIPP experience. No other company can match our capabilities in CIPP. Our 70 CIPP crews install 100K feet per week, more than many competitors do in a year.
B	Pipebursting Rehabilitation	All 18 items in Section B	The Insituform Team averages annually more than 100K linear feet of pipebursting gravity sewer pipe and replacing with polyethylene pipe—a total of more than 300K L.F. within the last three years. In all the nominal pipe sizes from 6-21 inches, we exceed 10,000 L.F. of experience in each diameter. We also exceed 10,000 L.F. of static technique. Our pipebursting company (sister company to Insituform) has averaged more than 100K feet of PVC pipe installed through pipebursting each of the past three years—a total of more than 300K L.F.
C/D	Cleaning/TV & Evaluation for Gravity Pipelines	All 36 items in Sections C/D	We have in-house cleaning, root removal, and video inspection capabilities as well as long-term relationships with trusted subcontractors and MBEs who support our projects.
E	Bypass for Gravity Pipelines and Associated Items	All 29 items in Section E	We self-perform bypass services on all small-diameter and medium-diameter projects. We self-perform bypass services on some large-diameter projects and also tap our long-term relationships with trusted bypass providers, depending on location and project requirements.

TABLE 1 – PRODUCTS/SERVICES PROVIDED BY THE INSITUFORM TEAM

Bid Form Section	Product/Service	Items Provided	Credentials of the Insituform Team
F	Point Repair by Excavation	All 70 items in Sections F and G	We have in-house point repair by excavation and manhole replacement capabilities as well as long-term relationships with trusted subcontractors and MBEs who support our projects.
G	Sanitary Manhole Replacement		
H	HDPE Tight Fitting Liner (IPS diameters)	All 46 items in Section H	We have trusted subcontracting partners who will provide HDPE Tight Fit Lining Systems.
I	Pipe Rehab by Carbon/Glass Fiber Reinforced Polymers	All 30 items in Section I	We pioneered applying fiber-reinforced polymers to pipeline rehabilitation in California in the late 1990s. We will self-perform this product/service.
J	CIPP Pressure Pipe Lining For Potable and Non-Potable Pressure Pipe	All 41 items in Section J	We were the first company to install reinforced CIPP in pressurized pipes in 1998. We have more than the minimum of 10 years of experience, all the required certifications and training, have successfully installed more than 25 pipe rehab projects for 36 inch or greater pipes in the past three years, and our key personnel each has more than the minimum years of experience and number of rehab projects.
K	Pressure Pipeline Bypass	All 55 items in Section K and L	We have trusted subcontracting partners who will provide pressure pipe bypass and inspection services as per American Water Works Association Standards.
L	Line Cleaning and Inspection for Pressure Pipelines & Mechanical Cleaning		
M	Gravity Sewer Lateral Renewal Systems	All 8 items in Section M	We have trusted subcontracting partners who will provide gravity sewer lateral renewal system services.
N	Manhole, Access Portal and Wet Well Renewal Systems	All 21 items in Section N	We have in-house excavation capabilities as well as long-term relationships with trusted subcontractors and MBEs who support our projects.
O	All Other Underground Construction Items and Supplemental Items for This Contract	All 17 items in Section O	We have in-house capabilities as well as long-term relationships with trusted subcontractors and MBEs who support our projects
P	Fusible PVC Installation by HDD or Other Means	All 89 items in Section P	We developed and are the sole supplier of Fusible PVC to our network of subcontractors and in-house installation crews.
Q	Right-of-Way Maintenance	All 6 items in Section Q	We have in-house capabilities as well as long-term relationships with trusted subcontractors and MBEs who support our projects.
R	Crew Travel & Mobilization	All 2 items in Section R	We handle crew travel and mobilization in-house.
S	Geopolymer Storm Pipe and Culvert Lining	All 31 items in Section S	We have in-house capabilities as well as long-term relationships with trusted subcontractors and MBEs who support our projects.
N/A	Flexible Fabric Reinforced Pipe (FFRP) Lining	Additional Service	We are a pioneer in the use of fabric-reinforced pipe lining for pipe rehabilitation and we bring our in-house capabilities to offer this methodology for OMNIA Master Agreement holders.
N/A	Cement Mortar Lining (CML)	Additional Service	We bring our in-house capabilities to offer this methodology for OMNIA Master Agreement holders.
N/A	Epoxy Lining (EL)	Additional Service	We bring our in-house capabilities to offer this methodology for OMNIA Master Agreement holders.

Number of Employees

Insituform employs over 2,600 professionals located in 50+ offices across the U.S. to support the OMNIA Master Agreement contract.

Office Locations

The Insituform Team has 50+ office locations in the U.S. (see Figure 1). Headquarters are in Chesterfield, MO.

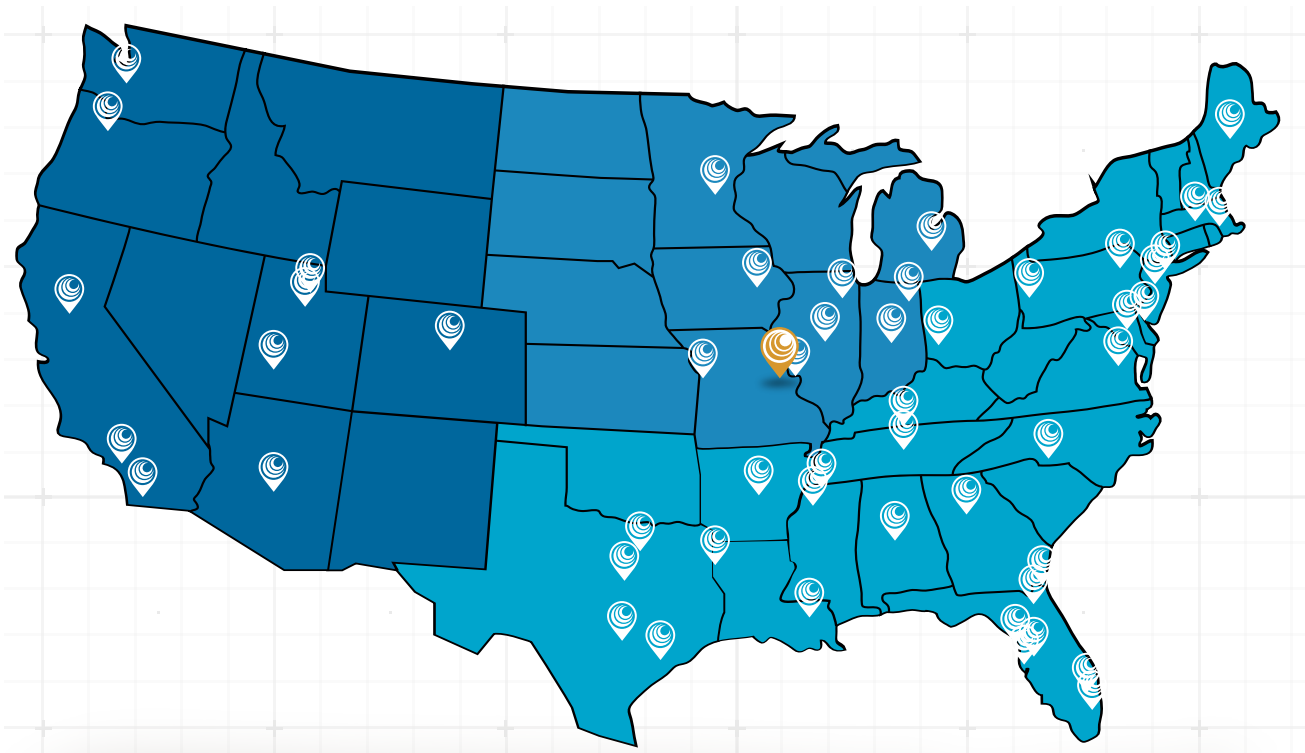


Figure 1. The Insituform Team has 50+ offices across the U.S.

Warranties

Our standard warranty for trenchless rehabilitation is one year from Date of Completion. For manhole repairs, warranty is per specification and varies by manufacturer.

2b An outline of the Offeror's depth and breadth to carry out the scope and the extent of the work required, especially that of the project lead

As shown in Figure 1, the Insituform Team has offices across the U.S. These offices and their total staff are listed in Table 3.

States Where Licensed to Provide Products and Services

We are licensed in all 50 states to provide the requested products and services. See Table 4 for applicable state licenses that are held by Insituform.

2c Differentiators

Figure 2 on page 6 summarizes how we are different from the competition.

**THE INSITUFORM TEAM
HANDLES ALL 541
PRODUCT AND SERVICE
ITEMS FROM 50+ OFFICE
LOCATIONS ACROSS THE
NATION**

TABLE 3 - INSITUFORM LOCATIONS

Location	Total Operational and Support Staff
Anoka MN	9
Atlanta GA	9
Baltimore MD	42
Batesville MS	148
Belton MO	22
Bessemer AL	8
Bessemer AL (Wetout)	11
Bridgeton Missouri	22
Cedar City UT	11
Charlton MA	47
Chesterfield MO	58
Decatur IL	10
Fairfield ME	9
Fort Worth TX	22
Hammond LA	13
Houston TX	48
Howell MI	18
Indian Trail NC	31
Indianapolis IN	34
Jacksonville FL	29
Kapolei HI	5
La Vergne TN	21
Littleton CO	37
Mason OH	16
McGregor TX	5
Medley FL	26
Newark DE	69
Ocala FL	18
Olyphant PA	1
Pittsburgh PA	30
Romeoville IL	14
Salt Lake City UT	5
San Marcos TX	1
Santa Fe Springs CA	27
Spring Hill FL	12
Tacoma WA	6
Tampa FL	44
Tappan NY	17
Tempe AZ	20
Tualatin OR	15
Wellington FL	27
West Bridgewater MA	27
TOTAL	1,044

TABLE 4 – STATE LICENSES HELD BY INSITUFORM

License Type	License No.	Expiration	Agency	State
General Contractor License	47772	03/12/2024	Alabama Licensing Board For General Contractors	Alabama
General Contractor Without Residential Contractor Endorsement	CONE37856	12/31/2024	State of Alaska Division of Corporations, Business and Professional Licensing, Contractor Licensing Section	Alaska
Business License	255945	12/31/2023	State of Alaska, Div. of Corporations, Business and Professional Licensing	Alaska
Contractor License	ROC277787	05/31/2024	Arizona Registrar of Contractors	Arizona
Contractor License	0072030523 (ID#9244)	05/31/2024	State of Arkansas, Contractors Licensing Board	Arkansas
Privilege Tax License	53	05/31/2025	City of Batesville, City Code Enforcement	Mississippi
Business License	1953	12/31/2023	City of Bridgeton, City Hall	Missouri
Contractor License	758411	07/31/2024	California Contractors State License Board	California
Public Works Contractor	1000009689	06/30/2025	California Department of Industrial Relations, Division of Labor Standards Enforcement – Licensing and Registration Unit	California
Business License	2005211710	12/31/2024	Delaware Division of Revenue, Department of Finance	Delaware
Business License	2007604773	12/31/2024	Delaware Division of Revenue, Department of Finance	Delaware
Contractor Registration	DE-2021-000004282	12/21/2023	Delaware Department of Labor	Delaware
Basic Business License	410520000419	02/28/2024	District of Columbia, Department of Consumer and Regulatory Affairs	District of Columbia
Certified Contractor License	CGC1510306	08/31/2024	Florida Dept of Bus. & Prof. Regulation, Const. Industry Licensing Board	Florida
Utility Contractor	UC300736	04/30/2025	Georgia Construction Industry Licensing Board, Div. of Utility Contractors	Georgia
Contractor License	CT-32179	09/30/2024	Hawaii Department of Commerce and Consumer Affairs, Contractors License Board	Hawaii
Public Works Contractor License	PWC-C-14134-UNLIMITED - 1-4	07/31/2024	State of Idaho, Division of Building Safety and the Idaho Division of Occupational and Professional Licenses	Idaho
Contractor Registration Certificate	C103896	07/08/2024	Iowa Department of Inspections, Appeals, and Licensing, Building and Construction Division, Bureau of Environmental Health and Contractor	Iowa
Contractor Registration	PENDING	12/31/2099	Lake County, Planning and building Department	Indiana
Contractor License	26836	01/01/2024	Louisiana State Licensing Board for Contractors	Louisiana
General Air Quality Permit	SC1500248	07/15/2024	County of Maricopa, Air Quality Department	Arizona
Contractor Registration	IR777358	12/31/2023	Minnesota Dept of Labor & Ind., Const. Codes & Licensing Div. Licensing	Minnesota
Commercial Contractor License	19449-MC	04/26/2024	Mississippi State Board of Contractors, Commercial Licenses	Mississippi
Contractor Registration	37898	10/06/2024	Montana Dept of Labor & Industry, Construction Contractor Reg. Unit	Montana
Contractor Registration Certificate	37511-23	03/09/2024	Nebraska Department of Labor, Labor Law / Contractor Registration	Nebraska
Contractor Registration Certificate	20938-22	10/01/2024	Nebraska Department of Labor, Labor Law / Contractor Registration	Nebraska
Contractors License	0048110	02/28/2024	Nevada State Contractors Board	Nevada
Public Works Contractor Registration	638722	11/22/24	New Jersey Department of Labor & Workforce Development, Division of Wage & Hour Compliance	New Jersey
Contractor License	374011	04/30/2024	New Mexico Regulation and Licensing Department, PSI	New Mexico
Contractor Registration Certificate	002437820120504	05/04/2024	New Mexico Department of Workforce Solutions	New Mexico
Contractors License	24670	03/01/2024	North Dakota Secretary of State, Contractor Licensing	North Dakota
Contractors License	44626	03/01/2024	North Dakota Secretary of State, Contractor Licensing	North Dakota
Construction Contractor License Certificate	196019	02/08/2024	State of Oregon, Construction Contractors Board	Oregon
Commercial Contractor	GC-35067	08/01/2024	Rhode Island Contractors Registration and Licensing Board	Rhode Island
General Contractor License	G117075	10/31/2024	S. Carolina Dept of Labor, Licensing & Reg., Contractor's Licensing Board	South Carolina
Contractor License	42362	08/31/2024	Tennessee Dept of Commerce & Ins., Board for Licensing Contractors	Tennessee
Contractor License	6981198-5501	11/30/2023	Utah Division of Occupational and Professional Licensing	Utah
Contractor License	2705144731	04/30/2024	Virginia Department of Professional and Occupational Regulation, Board for Contractors	Virginia
Business License for Multiple Washington State Jurisdictions	UBI: 601880220-001-0001 NO ENDORSEMENT #	10/31/2024	Washington Department of Revenue	Washington
Contractor License	INSITTL883CW	02/14/2024	Washington State Dept of Labor & Industries, Contractor Registration	Washington
Contractor License	WV047149	02/13/2024	West Virginia Contractor Licensing Board	West Virginia
Contractors' Excise Tax	1013-8474-ET	Perpetual	South Dakota Department of Revenue	South Dakota

01



WE ARE PIONEERS
of trenchless technologies, including
CIPP, CFRP, and Fusible PVC

02



NO OTHER COMPANY CAN MATCH
our CIPP capabilities. Our **70 CREWS** install
100K FEET PER WEEK. This is more
than most competitors install in a year.

UNPARALLELED NATIONAL REACH

with our **50+** offices, **2600** team
members, and licenses in all **50** states.



03

WE MANUFACTURE OUR OWN INSITUFORM TUBES

in our 150K-SF Batesville, MS facility to supply our projects.
We supply to many of our competitors as well.
Every year, we produce **10 MILLION LF** of tube.



04

WE EXPAND THE MASTER AGREEMENT REACH

with additional lining and pricing options to help communities:
Flexible Fabric-Reinforced Pipe, Cement Mortar Lining, and Epoxy Lining



05

**OUR 55K-SF RESEARCH &
DEVELOPMENT FACILITY**
in Chesterfield, MO is used to test the
performance of trenchless methods.



06

07



NO OTHER COMPANY IN THE WORLD COMES CLOSE
to our experience in trenchless pipe rehabilitation. We've successfully
installed more than **30K MILES** of trenchless pipeline.

08



THE ONLY ISO-9001

CIPP manufacturer, wet-out, and installation company in North America

09



OUR PROPRIETARY BUSINESS ANALYTICS

and the industry's largest customer base allows us to identify
customers most likely to benefit from trenchless pipeline services.

Figure 2. Our Differentiators

2d Relevant previous experience with public sector entities.

The Insituform Team brings relevant experience that exceeds your minimum requirements in every product and service area.

Tables 5, 6 and 7 demonstrate our experience in the key areas of CIPP and Pipebursting.

We exceed your minimum experience requirements in every product and service area defined in your Technical Specifications

TABLE 5 – CIPP EXPERIENCE

Minimum Requirement	Documentation of Meeting or Exceeding the Minimum Requirement
Minimum of 1,000,000 linear feet of successful wastewater collection system installations in the U.S.	Our 70 crews install more than 6 million linear feet every year. Our total linear feet installed exceeds 160 million linear feet.
At least 100,000 linear feet of the product in successful service for a minimum of five years	In 2018 we installed 6,340,466 feet of CIPP that is still in successful service. Our installation history goes back to the first CIPP installation in 1971, which is still in use 50+ years later.
Five years active experience in CIPP installation	Insituform invented CIPP technology more than 50 years ago. Since then we have successfully installed more than 160 million linear feet.
Manufacturing and Installation processes shall operate under a documented quality management system	Insituform's manufacturing facility and its installation process are both ISO 9001 certified.

TABLE 6 – PIPEBURSTING EXPERIENCE

Showing Minimum Experience of 150,000 LF of Pipe Bursting Existing Gravity Sewer Pipe and Replacing with Polyethylene pipe within the last three years

Year	Total
2020	105,365 LF
2021	90,455 LF
2022	118,911 LF
TOTAL	314,731 LF

TABLE 7 – PIPEBURSTING EXPERIENCE

Showing Over 10,000 LF of Pipe Bursting Contracts Various Pipe Sizes Footages Installed 2019-2022

Year	Total
6" To 8" Diameter	55,955 LF
8" to 10" Diameter	39,234 LF
10" TO 12" Diameter	11,990 LF
12" TO 16" Diameter	11,743 LF
15" TO 18" Diameter	11,227 LF
18" TO 24" Diameter	10,494 LF
<i>Showing Over 10,000 Lf Of Pipe Bursting (Static)</i>	
8" TO 12" Static Burst	32,706 LF

2e Business License, Tax ID, and any significant certification documents supporting our expertise

Our Tax ID is 45-3117900.

See separate Bid Documents file for Business License and other certification documents.

2f Customer References

See references listed below. The References Form includes these three references and is included in the separate Bid Documents file.



Fayetteville Public Works Commission

John Allen, P.E., Senior Engineer
Water Resources Engineering
Fayetteville Public Works Commission, NC
John.allen@faypwc.com
Phone: (910) 223-4734

Insituform has successfully lined CIPP lined over 200 miles of pipe from 6" to 54" dating back nearly 20 years. Annual revenue with the owner is approximately \$4-6M/year, primarily from unidentified scope term contracts. Services include CIPP main lining, bypass pumping, Clean/CCTV, Traffic Control, Access & Restoration, control, access and restoration.



City of Naperville, IL

Tony Conn, Deputy Director - Water Operations
Department of Public Utility-Water
connt@naperville.il.us
Cell: (630) 774-5324

Insituform has successfully completed 15 jobs including 5 potable water main projects dating back to the late 1990's and have more recently completed over 150,000 LF of CIPP lining in recent history. Projects completed averages approximately \$100,000 to \$1M annually. Scopes performed include gravity and pressure CIPP, MH rehab, clean/CCTV, excavation work, traffic control, access and restoration.



Albuquerque Bernalillo County Water Utility Authority

Tom Matthews, PE, Principal Engineer & Project Manager
tmatthews@abcwua.org
505-289-3241

Since 1994, Insituform has completed over 20 CIPP pipe rehabilitation projects for ABCWUA ranging in diameters from 4" to 60". Totalling nearly \$40M, work-to-date has included both gravity and pressure CIPP, MH rehab, clean/CCTV, excavation work, traffic control, access and restoration.



Insituform®

3

KEY QUALIFICATIONS

3. KEY QUALIFICATIONS

The Insituform Team is a well-rounded group of expert personnel and subconsultant firms with diverse experience in many different trenchless pipeline project types. We bring greater national reach and experience in technical oversight and sales than any of the competition—by far. Our hands-on project management experience combined with an in-depth understanding of trenchless solutions, and a proven ability to successfully maintain progress on multiple projects nationwide, all add up to the best team to achieve the goals of the County of DuPage and OMNIA.

3a EC Background and credentials profile for the key team members and sub-consultants (if used) that would be assigned to the DuPage County account, including name, position/title, location, years of industry experience, years with Offeror’s company and number of clients currently assigned

See Table 8 below. Subcontractors will be based on the geographic area and the discipline required. We have relationships with hundreds of quality subcontractors across the U.S. who have supported our trenchless solutions.

3b Areas of Expertise of Each Key Team Member and Sub-Consultants

See the far right column in Table 8 below.

TABLE 8 – KEY TEAM MEMBERS

Name and Role	Location	Years of Industry Experience	Years with Company	Areas of Expertise
Ken Quillen – Vice President & Area Manager Midwest Region	Detroit, MI	26	23	Ken oversees all estimating, operations and financials for the Midwest.
Roger Moloney – General Superintendent of Operations	DuPage County (Carol Stream)	35	35	Roger oversees the crews and operations for our Chicago office
Bill Brueggert – General Foreman	Romeoville, IL	31	23	Bill leads our Chicago lining crew
Abe Good – Foreman, TV/Clean	Romeoville, IL	25	25	Abe leads our Chicago TV/Clean crew
Kevin Coburn – VP of Sales, Midwest	DuPage County (Bloomington)	31	23	Kevin handles all sales for northern Illinois
Lindsay Andrade – Project Manager	Romeoville, IL	16	4	Lindsay manages all the projects for the Chicago office

3c Communications skills and interaction with staff and participants, including protocol for resolving issues

Effective communication and collaboration with customers and subcontractors are key skillsets among Insituform's highly effective management team, which includes some of the best project management and operations teams in the industry. Through a series of communication channels and strategies such as public outreach, digital communication and contact maps, the Insituform Team has the knowledge, skillset, tools, and abilities to streamline the communication process, promote cohesiveness among our teams, and ensure that task orders and planned, managed, and communicated effectively – to all stakeholders involved.

Pipelines and projects don't clock out at the end of the day, and neither do we. Whether an issue arises, or you need a question answered, DuPage County will have unfettered access to Insituform Team project leaders and field crews – day and night. To promote and ensure seamless communication, key project contacts and back-up contacts will be kept up to date via a Contact Tree, to help with DuPage County's Emergency Contacts memos - so your Radio Room team always has names, roles, and 24-hour contact channels at the ready. Regularly scheduled meetings with your representatives and stakeholders will ensure that everyone is informed of progress, obstacles or issues are addressed, and effective dialogue takes place.

Additionally, we will use technology-driven collaborative tools and resources such as Microsoft Teams to promote team cohesiveness, document sharing and digital collaboration. There are a multitude of communication efficiencies gained using MS Teams.

Issue Resolution Protocol

The Insituform Team has in place an issue resolution protocol designed to identify issues as soon as they arise and to resolve them in a timely manner. All project team members are tasked with identifying issues in their own activities. The issue management goals and approach for this project include:

- Informal monitoring for the identification of issues via team meetings.
- Formal documentation of high impact issues via weekly status reports to key personnel within the Insituform Team as well as with DuPage County and OMNIA.
- Track issues on Issue Tracking Log. Prior to submitting new issues, it is recommended that the Issue Tracking Log is viewed first, in order to avoid issue duplication. This log is maintained in Microsoft Teams and is shared with the entire team. Team members, including DuPage County and OMNIA key personnel, will be able to request changes, report issues, and view all forms submitted for approval in the Issue Tracking Log.

Response Plans for Major Issues

In today's uncertain world, it is necessary to plan for major eventualities that put a project at risk. The Insituform Team has in place plans that are followed in case of emergencies that will minimize risk to the project, to employees, and to the public. These plans are listed below. Copies can be provided on request.

- Aegion Crisis Response Plan
- Specific Business Continuity Plans
- Disaster Recovery Plans
- Emergency Response Plans

The primary purpose of having these plans is to enable the Insituform Team to respond safely, effectively, and efficiently to pandemics, national disasters, major power outages, or other major unforeseen event that could potentially interrupt operations.

4

PROJECT UNDERSTANDING

4. PROJECT UNDERSTANDING

As the most experienced trenchless pipeline company in the world, with the largest sales and operations teams in the nation, the Insituform Team is able to handle multiple requests and deliver trenchless solutions while meeting project timelines. Furthermore, we manufacture Insituform tube at our 150,000-SF facility in Mississippi, and we are the resin supplier's largest customer, so we do not have to wait in line for product or materials.

All 541 items in your scope of services are covered by our team's in-house capabilities or by trusted, long-term partners.

Ability to Meet Technical Specifications

The size of our company, with 50+ offices and 2,600 employees, provides more than sufficient resources to meet the technical specifications for the DuPage County pipeline rehabilitation needs as well as support the national OMNIA Master Agreement.

Our 70 crews install more than 100K linear feet a week, or nearly 6 million feet every year. In our five decades of helping communities rehabilitate their infrastructure, Insituform has successfully completed more than 30,000 miles of pipeline.

In addition to our experience, we bring a culture of innovation and resourcefulness to find the solution that best solves the need. Our history of pioneering innovations in the pipeline rehabilitation industry includes inventing CIPP in 1971, developing the use of CFRP for pipeline rehab, and originating Fusible PVC.

To bolster our ability to provide all of the 541 items, we also have a network of trusted subcontractors, including Diversity partners (MBEs and WBEs).

Our approach significantly reduces the need for change orders during the construction phase of a project because the issues, discrepancies, or omissions are identified on the front end.

Implementation Plan and Ability to Meet Project Timeline

Prior to implementation, we preview task orders to ensure resources are in place, expectations regarding schedule are clear, and communication channels are open. Insituform invests considerable time and resources in the pre-construction planning and review stages – before projects begin – to plan costs, find efficiencies, identify discrepancies, and raise questions that save valuable time and money for our customers down the line. With five decades of experience in the field, we can anticipate almost any challenge, offer solutions, and help pave the way for a smooth

OUR APPROACH TO PROJECTS LENDS ITSELF WELL TO ON-CALL, IDIQ AND UNIDENTIFIED-SCOPE CONTRACTS, WHERE WE CAN REVIEW WORK IN PARTNERSHIP WITH THE OWNERS/ENGINEERS, IDENTIFY ANY AREAS OF CONCERN, FIND EFFICIENCIES AND AREAS OF VALUE ENGINEERING, AND FORMULATE OUR PLAN OF ACTION – TOGETHER.

project. Our approach significantly reduces the need for change orders during the construction phase of a project because issues, discrepancies, or omissions are identified on the front end.

Our vertical integration and supply chain management enable us to coordinate and communicate across relevant project functions quickly and effectively to control quality, expedite operations, and source materials faster than competitors. Because we oversee these elements within our own workforce and are not dependent on as many additional manufacturers or suppliers, we can better maintain project schedules and adapt to changes in weather, field conditions, or other parameters that have the potential to impact project schedules.

We also leverage our size and buying power to source materials at lower costs and with priority status during times of material limitations and shortages, which often helps get projects started quicker and stay on their projected path.

• **Schedule for Accomplishing a Project**

As this is an open-end, on-call contract, there is not a specific project to plan and schedule.

We use a proven process for analyzing a project’s requirements, the client’s needs, and constraining elements such as weather, traffic, neighborhood issues, and budgetary considerations.

Before construction begins, we carefully evaluate these issues and develop a schedule for completion that is agreed upon by the owner.

The time and energy we invest in the pre-construction phase of a project has shown repeatedly to pay dividends during construction. By getting ahead of problems before they start, it helps both the owner/ engineers and helps us keep on budget and on time – a win/win scenario. That said, challenges happen during construction no matter how much planning occurs.

On the following page are examples of recent projects where additional planning and problem-solving helped ensure that issues were prevented or resolved quickly.

SAMPLE: CIPP WORK-FLOW PROCESS

Below is a typical work-flow process for CIPP projects. Similar work-flow will be followed for pipebursting or other rehabilitation methodology.

- | | |
|--|----------------------------|
| 1. Site inspection | 5. Lateral Rehabilitation |
| 2. Verify property access. If necessary, perform clearing and build temporary roads. | 6. Manhole Rehabilitation |
| 3. Clean and CCTV | 7. Remove temporary access |
| 4. Mainline Rehabilitation | 8. Restoration |

The Insituform Team will plan to complete the work in each area with as little impact to the surrounding area as possible. This will entail minimizing tree removal, access roadways, stream crossings, or any other major modifications to the site. It will also limit the duration of work in an area, reducing the environmental, community and residential impact as well.

Changes to the specified plan will be submitted for client review as required in the specification and contract documents.

Examples of Addressing Challenges to Maintain Schedule

On a recent project involving the **Smith River Interceptor in Martinsville, Virginia**, Insituform crews were working along the river that features an upstream dam to control the water. Our team coordinated with dam operators daily to determine the best times to release flows and ensure a safe work environment for the crew. This involved hour-by-hour weather monitoring to mitigate the risk of flooding at the worksite, as well as in upstream homes and businesses. At one point during the Smith River Interceptor project, once dam water subsided, our management team noticed that a section of the interceptor pipeline had been exposed due to bank erosion from purging the dam. The Insituform team quickly contacted the owner with a solution to the operational challenge that it presented – changing the resin type used on the installation – which helped Insituform and the client avoid curing and environmental issues. Careful coordination with the owner and stakeholders and utilizing our experience and lining expertise made a clear difference in ensuring this project continued to run smoothly and finish successfully.

In Fayetteville, North Carolina, Insituform was awarded a large-diameter interceptor rehabilitation project that included an extensive sanitary sewer bypass installation near a 125-foot creek crossing near Camden Road. After the award of the contract but before work began, Insituform and the project engineers determined that the bypass installation could not occur anywhere inside the environmental right-of-way.

Instead, we quickly designed and built a special elevated crossing that was lifted into place utilizing a building crane that could safely operate outside of the environmentally sensitive area.

After the arrival of a 48" liner to a **West Palm Beach, Florida, project site**, a temperature monitoring system inside an Insituform vehicle indicated a temperature irregularity. Our onsite management team then visually inspected the liner and determined that both an area that had begun curing and the liner's integrity had been compromised. We immediately contacted our internal manufacturing facility to produce another liner for saturation as quickly as possible and to ship it directly

to the job site. Insituform's quick action and vertical integration helped ensure that the construction schedule and community residents were not adversely impacted.

As a general contractor skilled in managing complex construction projects that involve a variety of self-performed and subcontracted activities in sequence, Insituform utilizes Primavera P6, a specialized software program that ensures project schedules are well planned and executed, while maintaining a project's Critical Path and keeping timelines on track.

Given our extensive history with projects involving numerous complex components, such as lengthy bypass pumping, Maintenance of Traffic, and large diameter/pressure pipe specialty lining operations, we put in time on the front end to plan for projects, to ensure costs are covered, and to work through all project details to submit a responsible bid. This method of responsible bidding with upfront due diligence does not always provide the lowest project cost, but it does provide quality and consistency in our project delivery. Our approach to projects lends itself well to IDIQ and task order-related contracts, where we can review work in partnership with the owners/engineers, identify any areas of concern, find efficiencies and areas of value engineering, and formulate our plan of action – together.

Our problem-solving abilities keep projects on schedule, minimize risks, and uncover opportunities for saving costs.

Additional and Value-Added Services

We anticipate working with DuPage County and OMNIA to identify opportunities to add value to the Master Agreement contract. Some of the potential areas where we bring value are:

- We have proposed additional scopes of services outside the base contract that we self-perform and have additional support from our subcontractor network. We believe these scopes of services can help Dupage County and OMNIA meet the goals of the Master Agreement, whether through fulfilling additional needs of the communities we serve or by broadening the reach of the Master Agreement into additional markets.

Our additional scopes are:

Flexible Fabric Reinforced Pipe (FFRP) Lining
Cement Mortar Lining (CML)
Epoxy Lining (EL)

- Our company has proprietary Business Analytics tools and marketing resources that will be especially valuable in tracking municipal funding and spending to target communities that can benefit from the Master Agreement.
- Our extensive in-house capabilities in engineering services, research and development, and cutting-edge technologies offer opportunities to expand our services to the communities we serve.

Available Ordering Methods

Our sales team will be promoting the Master Agreement to existing OMNIA Partners and new municipalities. Once a scope of work is identified, we will perform a site survey to understand the specific costs for the project. The Master Agreement will be used to provide a proposal to the customer. Contract execution can usually be completed with PDFs through email.

Typically our clients pay the invoice either by direct deposit or by check.

4a Describe the ongoing management for your services

For a typical task order or work release, we follow a straightforward management protocol focused on planning, inspection of the work, and execution. Some of the tools we use to achieve consistent results and on-time delivery include:



- **Work Plans & Specifications** – Before work begins, Insituform and our subcontractors will prepare work plans that include detailed construction sequencing, summarized spec requirements, hold points and inspections, material validations, and checklists that are completed throughout the operation.
- **Initial Inspections** – Initial inspections with DuPage County’s representatives during the initial stages of work will be completed to ensure expectations and contractual requirements are being met in our operations.
- **Pre-Activity Meetings** – Before work begins, pre-activity meetings allow the construction management team, DuPage County’s representatives, subcontractors, appropriate third parties, stakeholders, and the construction crews to verify the plan and understand quality hold points and inspection requirements.

Successful Management of Project Quality

Our approach to overall project quality is a result of committed participation from craft labor, subcontractors, material suppliers, owner/client representatives, and partnerships focused on safe project execution. Our goal is always to work with others who share our commitment of providing the safest and healthiest work environment possible and who are committed to taking ownership and responsibility for constructing their work with quality in mind.

4b Provide a list of performance metric guarantees that you provide

Our standard warranty for trenchless rehabilitation is one year from Date of Completion. For manhole repairs, warranty is per specification and varies by manufacturer.

Each scope of work has a unique set of performance metrics, and we will meet all industry standards along with applicable ASTM standards.

4c Provide sample incident reports

See separate Bid Documents file for sample incident reports.

4d Provide proposed procedures for internal problem escalation and their process for notifying the County in the event of a problem

The Insituform Team has in place an issue resolution protocol designed to identify issues as soon as they arise and to resolve them in a timely manner. All project team members are tasked with identifying issues in their own activities. The issue management goals and approach for this project include:

- Informal monitoring for the identification of issues via team meetings.
- Formal documentation of high impact issues via weekly status reports to key personnel within the Insituform Team as well as with DuPage County and OMNIA.
- Track issues on Issue Tracking Log. Prior to submitting new issues, it is recommended that the Issue Tracking Log is viewed first, in order to avoid issue duplication. This log is maintained in Microsoft Teams and is shared with the entire team. Team members, including DuPage County and OMNIA key personnel, will be able to request changes, report issues, and view all forms submitted for approval in the Issue Tracking Log.

We will prioritize issues using the categories depicted in Table 9 at right.

TABLE 9 – PRIORITY CATEGORIES FOR ISSUE RESOLUTION

Priority Category	Description
 LOW	No project delay but needs resolution.
 MEDIUM	Some project delay, but progress can continue.
 HIGH	Significant project delay or show-stopper. Issues cannot be resolved at project level. Requires escalation to Project Lead and notification sent to the County.



A

ATTACHMENT A

OMNIA RESPONSE

A. EXHIBIT A, ATTACHMENT A, OMNIA RESPONSE

As the most experienced trenchless pipeline company in the world, with the industry’s largest sales force working out of 50+ offices, we are ready now to maximize the number of customers nationwide who can benefit from this opportunity. Moreover, using our proprietary analytics and the industry’s largest customer base, we can track municipal funding and spending to identify customers who would benefit from the OMNIA Master Agreement and offer them price certainty without having to go to bid.

3.1 Company

3.1.A. Brief history and description of Supplier to include experience providing similar products and services.

Insituform Technologies, LLC is an international corporation specializing in trenchless reconstruction of pipelines of all types including municipal wastewater, stormwater, and potable water. Insituform invented CIPP more than 50 years ago and the first CIPP tube installed in the UK in 1971 is still in service today.

Since then Insituform, a wholly owned subsidiary of Aegion Corporation, has installed more than 30,000 miles (over 160 million linear feet) of trenchless pipe.

With more U.S. offices and a larger sales staff than any of our competitors, the Insituform Team is the most qualified to support the OMNIA Master Agreement national contract.

3.1.B. Total number and location of salespersons employed by Supplier.

Insituform has 41 salespersons stationed across our 50+ offices nationwide.

See Figure 3 on page 21 for the names and locations of our key salespersons for the OMNIA Master Agreement.

3.1.C. Number and location of support centers (if applicable) and location of corporate office.

See Figure 4 on page 22 for the locations of our support centers. The location of our corporate office is Chesterfield, MO.

3.1.D. Annual sales for the three previous fiscal years.

2022: \$678 million
2021: \$555 million
2020: \$467 million

• 3.1.D.a. Submit FEIN and Dunn & Bradstreet report.

Our FEIN is 45-3117900.

Our Dun & Bradstreet report is included in the separate Bid Documents file.

3.1.E. Describe any green or environmental initiatives or policies.

There are inherent environmental benefits from Insituform’s trenchless installation methodologies. From a carbon footprint perspective, trenchless technology is less disruptive and more cost- and environmentally-conscious than open cut. Trenchless rehab methods also minimize disturbances to plants and animals near jobsites. Safety is our priority and, because we can typically perform rehabilitation work faster than dig-and-replace, disruptions to traffic patterns and the amount of time our teams are present in residential neighborhoods is minimized, reducing wasted fuel used by diverted traffic and traffic congestion.

In addition to the inherent benefits, Insituform has implemented environmental initiatives to reduce our carbon footprint. Through the adoption of eco-friendly practices, renewable energy sources, and innovative technologies, we aim to minimize greenhouse gas emissions and promote sustainable business practices. Our relentless pursuit of carbon reduction not only aligns with our core values but also serves as an inspiration for our industry and beyond, as we strive to create a greener, more sustainable future for all. These initiatives include curing with steam instead of water, using only 5% of the water compared to water-cure.

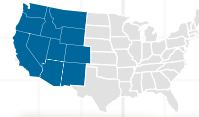
NATIONAL SALES REACH



Ian Lancaster | Senior VP Sales

27 years of total industry experience
16 years with Aegion/Insituform

WESTERN REGION



Joe Lane , VP, Sales

35 years of total industry experience
25 years with Aegion/Insituform

YEARS
OF EXP.

YOUR REGIONAL COMMERCIAL TEAM

Commercial Manager

17 Chantal Evans WA, OR, N.CA

Business Development Managers

7 Todd Venable ID, NV, UT, AZ
15 Leanne Goodhue MT, WY, CO, NM
24 Terry Henry S.CA

Regional Sales Managers

23 Steve Austin CO, NM, NE
33 Steve Donovan N.CA, NV, OR
7 Brett Fornelli AZ, S.CA, NV
25 Pat Laidlaw AK, ID, MT, ND, SD, UT, WA, WY

MIDWEST REGION



Kevin Coburn, VP, Sales

31 years of total industry experience
23 years with Aegion/Insituform

YEARS
OF EXP.

YOUR REGIONAL COMMERCIAL TEAM

Business Development Managers

39 Brian McCrary NE, KS, MO, S.IL
6 Anthony Ostgulen ND, SD, MN
31 Kevin Coburn N.IL
28 Jay Ferguson IN, MI

Bid Manager

12 Chrissy Koller IA, WI

Regional Sales Managers

30 Sue Bazen MI, IN
22 Jason Bordewyck WI, MN, IA
30 Rich Gardner KS, MO, IL
10 Kyle Wroblewski OK
24 Tim Peterie OK
18 Shawn Garcia OK

NORTHEAST | MID-ATL GULF SOUTH/S. WEST S. EAST REGIONS



Andrew Costa, VP Sales

17 years of total industry experience,
9 years with Aegion/Insituform

YEARS
OF EXP.

YOUR REGIONAL COMMERCIAL TEAM

Commercial Managers

35 Chris Hulse PA, OH, WV, VA, NJ
7 Ken Boeh N.FL
19 Dave Raymond N.FL
12 Sahar Kunay ME, VT, NH, MA, NY, RI
37 Tim Naylor W.TX, S.TX
24 Tim Peterie AK, N.TX

Business Development Managers

27 Michel Cronin ME, VT, NH, MA, NY, RI
37 Bob Van Horne NC, SC
26 Ryan Miller KY, TN, N.GA

Bid Manager

5 Emily Bennet VA, MD, E.PA, FL, N.GA

Regional Sales Managers

3 Pat Pierce NY, MN, NH, VT, MA, CT, RI
26 Ed Lobello DC, DE, MD, NJ, E. PA, V, WV
7 Nick Dross NC, SC, TN
38 Robert Tatum FL (except Panhandle)
15 Chad Andrews AL, GA, FL Panhandle
7 Karon Williams MS, LA
30 Sue Bazen OH, W. PA, KY
22 Damola Ashaye S.TX
18 Shawn Garcia N.TX, AR

Figure 3. The Insituform Sales Team

UNPARALLED NATIONAL PRESENCE

We are divided into three commercial regions supported by a team of 41 sales professionals

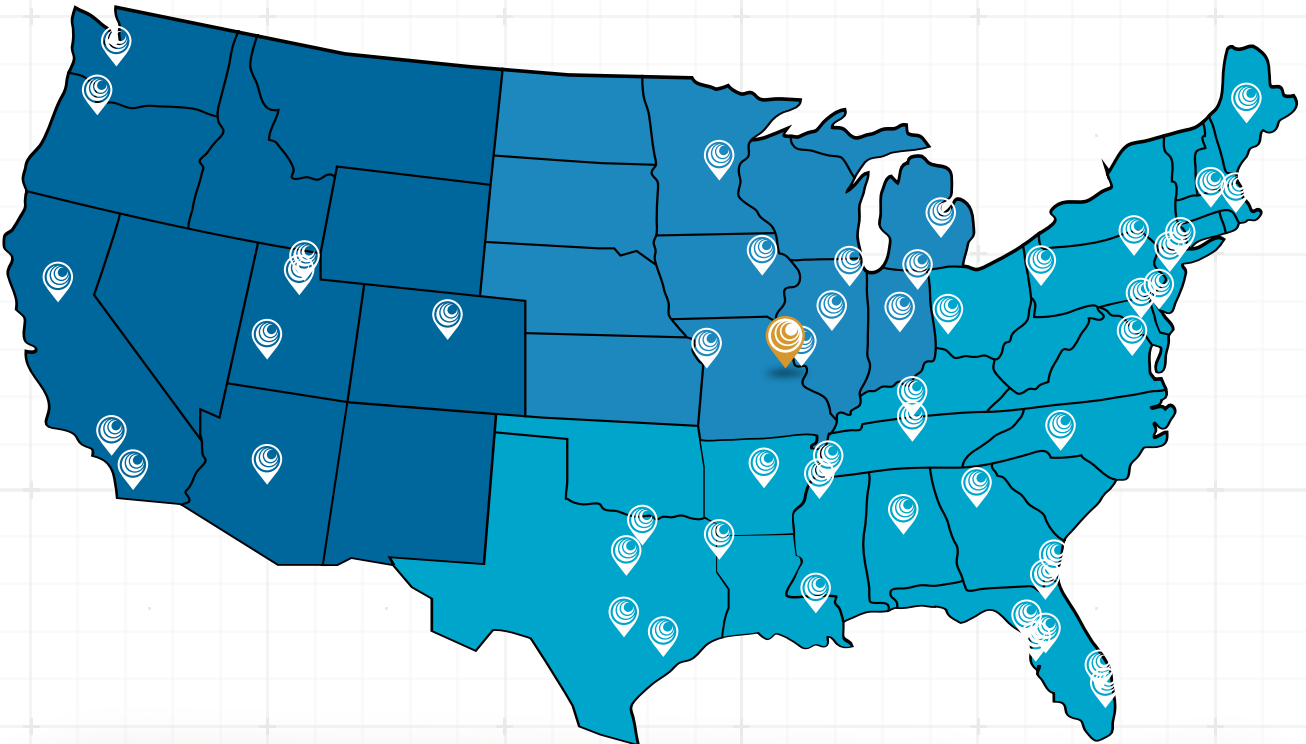


Figure 4. Locations of Support Centers

We can complete all 541 line items listed,
all over the United States.

3.1.F. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a list of diversity alliances and a copy of their certifications.

The Insituform Team has longstanding relationships with diversity partners across the U.S. We use diversity suppliers to support the quality services and products we provide for our clients as well as to meet or exceed project MBE/WBE goals.

Table 10 on page 24 lists some of our trusted MBE/WBE diversity partners and the states where we typically use their services.

3.1.G. Indicate if supplier holds any MINORITY certifications in any classified areas and include proof of such certification in the response:

Insituform does not hold any minority certifications.

3.1.H. List any relationships with subcontractors or affiliates intended to be used when providing services and identify if subcontractors meet minority-owned standards. If any, list which certifications subcontractors hold and certifying agency.

We have many relationships with subcontractors across the country, many of which are MBEs and WBEs (see Table 10 on page 24). These are typically certified in the local jurisdictions where they are located.

3.1.I. Describe how supplier differentiates itself from its competitors.

We are the leading trenchless solutions provider with the industry's largest portfolio of trenchless pipeline rehabilitation products and services. As described in Figure 2 in Section 2c on page 6, we have several differentiators that benefit DuPage County and the OMNIA Master Agreement. These can be summarized as follows:

- As the inventor of CIPP trenchless rehabilitation in 1971, no other company in the world comes close to our experience in trenchless pipe rehabilitation. We've successfully installed more than 30,000 MILES of trenchless pipeline. Our 70 CIPP crews install more than 100K feet per week, more than many competitors do in a year. Our history of pioneering innovations also includes developing the use of carbon fiber reinforced polymer (CFRP) for pipeline rehab, and originating Fusible PVC as a viable trenchless solution.
- Our national reach is unmatched in the industry. 50+ offices, 2,600 staff, licensed to work in all 50 states.
- We were the first trenchless pipeline company with ISO 9001 certification. And we're still the only CIPP manufacturer to obtain OSHA's Voluntary Protection Program Star status.
- We manufacture our own Insituform tubes in our 150,000 SF Batesville, MS, facility, supplying our projects as well as many competitors. Every year, we make 10 million lineal feet of tube.
- We have our own 55,000 SF Research and Development facility in Chesterfield, MO, to test performance of trenchless methods.
- With our proprietary business analytics and the industry's largest customer base, we can track municipal funding and spending and identify customers most likely to benefit from trenchless pipeline services.

TABLE 10 – DIVERSITY PARTNERS

Subcontractor Name	States Served	Subcontractor Name	States Served	Subcontractor Name	States Served
4S Construction	IN	DK Traffic Safety	IL , WI	Red Flag	PA
Advanced Traffic Control	IA	DRC Construction Services	CO	Royale Construction	MD, DC
Advanced Underground	MO, IL, MI, IN, OH	Empire Landscaping	MD, DC, PA	Schmidt Construction	UT
Ahanu Construction, Inc	MT	Envirenew	MD	Sebco Contracting	MD, DC, VA, DE, PA
Airys	IL	EZ Excavation	CO	Sewer Cam, Inc	IN
American West	CO	Flagger Pros	IA	Sheridan Plumbing and Sewer	IL
Anderson Backhoe	IL	FOSO Construction	IN	Site and Structure	CO
AUI Inc	NM	G&V Construction	IL	State Barricading	IN
Avalanche Excavating	CO	Green Construction	UT	Subterra Construction Inc.	CA
Aztec Construction	WY	Guildner Pipelines	CO, WY	Sunrise	MD, DC
BD Bush Excavation	UT	J&J Boring	IA	Sweenco	MO, IL
BHR Contracting LLC	IN	JBS Pipeline	CO	Techno Coating	CA
Big Sky Development	ID	JMB Construction	CA	TFE Resources	MD, DC, VA, DE, PA
Big Sky Industrial	ID	John Orton Excavation	UT	TLC Plumbing	NM
Bonnie's Barricades	IA	Kathy's Video Service	FL	Toppert Jetting Service Inc	IL, IA
Bravo Environmental	ID	Kim Construction Company	MO, IL, IA, OH, IN	Traffic Control Specialists, Inc	IN
C&A Construction	TX	Kirk Photography	IN	Traffic Control West	CO
Cecilia's Safety Service	CA	KR Swerdferger Construction	CO	Traffic Safety Rentals	UT
Chief Solutions	TX	Lewis Concrete Restoration	TX	Trekk Engineers	KS, MO, NE
CMSI	UT	Loveland Barricade	CO	Twin D Inspection	UT
Conco Solutions	MO	Mbattle Construction	FL	Underground Infrastructure Technologies	FL
Conco Spray Solution	IN	MultiTek	IN	Urie Construction	UT
Concrete Stabilization Technologies	CO	Nelson Pipeline	CO	US Hydrovac	IN
Cornerstone Barricades	FL	Nix Construction	UT	Utility Asset Management	GA, SC, N. FL, AL, TN
Cratus Inc	CA	P&P Sewer Techs	MD, DC, VA, DE, PA	W&T Contracting	TN, KY, AL, MS, AR
CTR Coatings	TN, KY, NC, SC, AR, IN, NC, SC, VA, GA	Pace Construction	MT	Wiedenmann Inc.	KS, MO
Culy Contracting	MO, IL, OH	Pacific Underground Construction	CA		
D'Arcy & Harty Construction, Inc	CA	Parker Excavating, Inc	CO		
Daco Construction	MD, DC, VA, DE, PA	Peerless Subsurface Innovations	VA		
Dave Mason & Associates	MO, IL, IA, OH, IN	Pipeline Inspection Services	ID		
Diamond Contracting	CO	QPS	CO		
		Quiks Hoe & Landscape Service	CO		
		R&S Construction	CA		

3.1.J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

See separate Bid Documents file for a listing of present and past litigation.

Insituform has never filed for bankruptcy or reorganization.

3.1.K. Felony Conviction Notice

Insituform is not owned or operated by anyone who has been convicted of a felony.

3.1.L. Describe any debarment or suspension actions taken against supplier

Insituform has had no debarment or suspension actions taken against it.

3.2 Distribution, Logistics

3.2.A. Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by supplier.

The Insituform Team offers every one of the 541 line items listed in your bid form as well as additional products and services. These are summarized in Table 11 at right.

3.2.B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

With a national footprint of 50+ offices, a 150,000 square foot manufacturing facilities, and wet-out facilities located at numerous locations throughout the country, we are able to distribute products and services to any location in the 50 states as well as some U.S. territories.

The exact methodology of how we will distribute depends on the work needed. We will distribute our products and services as appropriate to the work order and will use a combination of sourcing from in-house manufactured products, in-house installation crews, as well as products and services sourced from trusted third-party suppliers.

TABLE 11 – PRODUCTS/SERVICES PROVIDED BY THE INSITUFORM TEAM

Bid Form Section	Product/Service	Items Provided
A	CIPP Mainline Rehabilitation Gravity Applications	ALL
B	Pipebursting Rehabilitation	ALL
C/D	Cleaning/TV & Evaluation for Gravity Pipelines	ALL
E	Bypass for Gravity Pipelines and Associated Items	ALL
F	Point Repair by Excavation	ALL
G	Sanitary Manhole Replacement	ALL
H	HDPE Tight Fitting Liner (IPS diameters)	ALL
I	Pipe Rehab by Carbon/Glass Fiber Reinforced Polymers	ALL
J	CIPP Pressure Pipe Lining For Potable and Non-Potable Pressure Pipe	ALL
K	Pressure Pipeline Bypass	ALL
L	Line Cleaning and Inspection for Pressure Pipelines & Mechanical Cleaning	ALL
M	Gravity Sewer Lateral Renewal Systems	ALL
N	Manhole, Access Portal and Wet Well Renewal Systems	ALL
O	All Other Underground Construction Items and Supplemental Items for This Contract	ALL
P	Fusible PVC Installation by HDD or Other Means	ALL
Q	Right-of-Way Maintenance	ALL
R	Crew Travel & Mobilization	ALL
S	Geopolymer Storm Pipe and Culvert Lining	ALL
Additional	Flexible Fabric Reinforced Pipe (FFRP) Lining	N/A
Additional	Cement Mortar Lining (CML)	N/A
Additional	Epoxy Lining (EL)	N/A

3.2.C. Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

There is no MSRP pricing applicable to these types of services. Pricing is given on a project-by-project basis.

3.2.D. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

Primarily we will process, handle, and deliver the trenchless pipeline products and services to the end user. There will be no other companies stepping into this role between us and the OMNIA customer.

For CIPP, we control the entire supply chain, including engineering, manufacturing, and installation. We're the number one purchaser of resin and therefore receive priority fulfillment services and pricing.

For non-CIPP items, we have extreme leverage and buying power due to our size and receive priority fulfillment and pricing.

3.2.E. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

- The Insituform Team has 50+ regional and local offices which serve as the base stations for our installation crews.
- In addition, we have a 150,000-SF manufacturing facility in Batesville, MS, which provides CIPP liners for us and many of our competitors.
- Our 55,000-SF Research and Development facility in Chesterfield, MO, tests the performance of CIPP and other trenchless solutions.
- We have eight wetout facilities that serve locations throughout North America.

3.3 Marketing and Sales

3.3.A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

- **3.3.A.i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days**

Insituform's Executive Leadership of Robert Moorhead, Chief Commercial Officer, and Ian Lancaster, Sr. Vice President of Sales, have 30+ years of industry experience implementing cooperative purchasing agreements. Upon award, our entire Executive Leadership team will fully endorse the use of this agreement in our go-to-market strategy and implement a multi-phased approach to ensure success.

- **3.3.A.ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days**

With over 30% of our over \$600M in annual revenues stemming from cooperative style (non-bid) agreements, Insituform understands better than anyone how to succeed. The backbone of this industry-leading success is the training and education of three main groups:

- Aegion/Insituform's commercial team of 41 salespersons
- Cooperative Partners (DuPage + Omnia)
- Municipal Agencies

After award, the first 90 days is a foundational period, which, if handled appropriately, will ensure quick adoption and lasting success of the cooperative agreement. Key milestones to accomplish the needed training and education in the first three months are:

• 1st Month

- National kick-off meeting and team introductions (virtual)
- Includes Insituform's executive leadership team and commercial sales teams along with Omnia/DuPage County.

- Educate and introduce each team member to each company/agency, the new agreement, as well as objective and key results.

• 2nd Month

- Regional collaboration meetings (face-to-face)
- Small, targeted meetings to help each team member intimately understand the strengths of each other and their businesses.
- Insituform – will present on the technologies available in the DuPage/Omnia agreement to provide a better understanding of the products/ processes.
- OMNIA – will present on the benefits of procuring through this agreement and other necessary contractual information required to provide Aegion/Insituform’s commercial team with intimate knowledge of the procurement process.
- Insituform/Omnia – will provide information about key regional relationships with operations and procurement departments in the region to begin developing a targeted approach.

• 3rd Month

- Finalize regional business plans and targets.
- National send-off meeting & Objectives/Key Results presentation
- Clearly convey the regional plans and expectations, as well as the over-arching national plan/expectations, to drive the team towards success.

MARKETING THE CONTRACT

The power and potential of a partnership with OMNIA Partners is significant and demands a strategic approach to marketing its benefits internally and externally. Together, we can hit the ground running with strategies and tactics to reach our marketing goals and deliver on key performance indicators:

• GOALS

- Leverage our position as the leading technology-enable water solutions provider to deliver unmatched experience and capabilities related to categories in the Contract nationwide.
- Support municipalities in their work to improve water and wastewater infrastructure their communities.
- Create and cultivate a prosperous relationship with DuPage County, OMNIA Partners and customers to deliver maximum value for all parties involved.

STRATEGIES & TACTICS

- Present clear, concise benefits of the contract internally to relevant partners and their teams and externally to the public and specific customer. Program launch press release; dedicated webpage; media relations with key industry publications; creation of social media content, webinars, digital & print collateral.
- Make it easy to access information for internal and external teams. Downloadable assets housed on OMNIA Partners page on Aegion.com.
- Make it easy for sales and business development teams to present customized collateral and content quickly and easily. Dedicated internal file repositories (SharePoint, Team channel); templated presentation decks, email design templates, written correspondence, call scripts and FAQs.
- Create a steady drum beat of content and promotion to maintain momentum after launch. Social and email content calendars; email drip campaigns via Salesforce; print and digital advertising with QR codes linked to the OMNIA Partners website.

THE FIRST 90 DAYS

Figure 5 on the following page presents our plan for the first 90 days.

PRE-ANNOUNCEMENT (DAY 1-30)

AEGION.COM



Design dedicated OMNIA Partners webpage on Aegion.com | Include contact form linked to CRM to collect data and alert relevant sales teams of inquiries

PRESS RELEASE

NEWS

ANNOUNCING

INSITUFORM // OMNIA PARTNERSHIP

Draft press release with quote from Chief Commercial Officer and contract partners

EXCLUSIVE



Consider offering an exclusive on the contract to Sharon Bueno, editor of Trenchless Technology Magazine, to be first to publish news

FAQS



How does a community benefit from the Master Agreement?

Draft internal FAQs, external FAQs, talking points and holding statements/quotes

DESIGN



Design collateral, sales decks and email templates | Distribute to internal teams



Draft social media content

Create overview video on the program players and benefits

TRAINING

STRATEGY



Conduct sales team training opportunities that cover contract elements and implications for business developers

LAUNCH WEEK (DAY 31-38)

TRENCHLESS TECHNOLOGY



If an exclusive is secured with Trenchless Technology Magazine, all press releases and posts will fall after the publication posts in the news.

PRESS RELEASE DISTRIBUTION

NEWS

ANNOUNCING

INSITUFORM // OMNIA PARTNERSHIP

Distribute a press release over national news wire and on the Aegion.com newsroom to announce the contract with OMNIA Partners along with Master Agreement details

PITCH STORY



Pitch story to Chicagoland and St. Louis business media contacts, and to national business media contacts that cover water infrastructure

LINKEDIN



Post launch-day content on these LinkedIn pages along with the personal pages of Aegion's CEO, COO, CCO and project teams

YOUTUBE



Post overview video on YouTube, Aegion.com dedicated page, and on Aegion.com newsroom

ANNOUNCEMENT METHODS



Deploy email to all Aegion customers to announce partnership and link to dedicated webpage | Aegion intranet via CEO Rob Tullman | Employee push notifications a via myAegion app

CONDUCT & RECORD VIRTUAL TOWN HALL



Announce/explain the program to Aegion sales and operations teams with link to internal asset repository on SharePoint/Teams | Post recording on Aegion intranet

PURCHASE ADVERTISING SPACE



Purchase print and digital ad space in key industry publications

ONGOING (DAY 39 AND BEYOND)

SCHEDULED CALLS | WEBINARS | SOCIAL MEDIA | EMAILS



Monthly update calls with executive management, regional management, business development and marketing to present progress against program KPIs



Quarterly webinar events for clients and potential clients to outline components and benefits of the contract



Weekly social media posts



Monthly email blast to customers | Monthly internal updates shared on Aegion intranet and myAegion app

TRADESHOWS | CUSTOMER MEETINGS | PRIVATE EVENTS



2024 | PROMOTE CONTRACT AT:

No-Dig North in Providence, RI
April 14-18

UESI Pipelines in Calgary
July 27-31

NIGP Annual Forum in Charlotte, NC
August 25-28

WEFTEC in New Orleans, LA
Oct 5-9

Promote at various regional trade shows and conferences attended by Insituform, MTC, Underground Solutions and other Aegion portfolio companies

CUSTOMER COLLABORATION



Collaborate with customers to promote their investments in water infrastructure via local news media outreach when projects begin

Figure 5. Plan for First 90 Days

KEY PERFORMANCE INDICATORS (KPIs)

Establishing and measuring marketing KPIs will be key to determining the effectiveness of promotional tactics and progress toward our overarching goals. The following performance indicator categories will be measured by our teams throughout the program and will be reported to program players quarterly. If certain tactics perform better than others, the team will adjust what, where and/or how we promote the contract on an ongoing basis:

- Project win rates: % of win/loss
- Revenue: dollars won by party
- Email engagement: Salesforce open rates and click-through metrics
- Social media engagement: LinkedIn and YouTube metrics
- Calls and meetings executed: Salesforce metrics
- Webinar attendance and relevant follow-up meetings secured: platform metrics and Salesforce data
- Webpage traffic: Unique Month Visits (UMV) tracked in Sitecore

TEAM MEMBERS

Our experienced, tenured teams cover a variety of regions, functions and businesses within the Aegion portfolio (see Figure 6 on page 30). Together, the team will collaborate on the implementation of contract promotion and marketing to internal and external stakeholders:

3.3.B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

- **3.3B.i. Creation and distribution of a co-branded press release to trade publications**

With the Insituform OMNIA Team, we will create and distribute co-branded press releases to trade publications. See Figure 7 on page 31 for an example of a co-branded press release.

- **3.3.B.ii. Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days**

Within the first 90 days, we will announce the agreement and publicize details and contact information on our website. See Figure 8 on page 34 for an example our co-branded web page.

- **3.3.B.iii. Design, publication and distribution of co-branded marketing materials within first 90 days**

With the Insituform OMNIA Team, we will create and distribute co-branded marketing materials within the first 90 days.

See Figure 7 on page 31 for an example of co-branded marketing materials.

- **3.3.B.iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement**

We commit to attend and participate with OMNIA Partners at national, regional, and supplier-specific trade shows, conferences, and meetings throughout the term of our Master Agreement with OMNIA.

In fact, this describes the methodology we typically use to market our products and services. We have existing relationships, priority booth placements, and often provide speakers and product demonstrations at national, regional, and supplier-specific trade shows and conferences. We will use these to publicize and promote our Master Agreement with OMNIA.

- **3.3.B.v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.**

We commit to attend, exhibit, and participate.

- **3.3.B.vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement**

The Insituform OMNIA Team will design and publish national and regional advertising in trade publications.

ROBERT
MOOREHEAD



Chief Comm. Off.
[Aegion](#)
Tampa, FL

IAN
LANCASTER



SVP, Sales
[Insituform](#)
Tampa, FL

ANDREW
COSTA



VP, Sales
[Insituform](#)
Tampa, FL

KEVIN
COBURN



VP, Sales
[Insituform](#)
Bloomington, IL

JOE
LANE



VP, Sales
[Insituform](#)
Littleton, CO

DAVID
REUTER



SVP, Sales-GM
Products Group
[Aegion](#)
San Diego, FL

LEE
ZUBROD



VP, Utility Services
[Aegion](#)
Tampa, FL

GERHARDT
RODENBERGER



GM
[En-tech Infrastructure](#)
Closter, NJ

MIKE
WOODCOCK



VP
[Portland Utilities](#)
Portland, TN

AMBER
WAGNER



Director, Eng.
[Aegion](#)
Seattle, WA

BETH
KERLEY



VP, Mktg. & Comm.
[Aegion](#)

KARA
WILSON



Contract, Art Dir. &
Graphic Designer

EMILY
BOCK



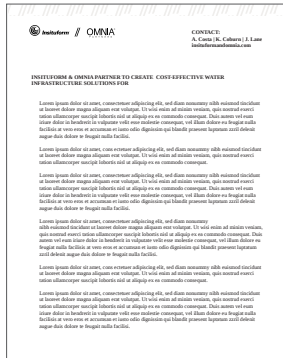
Contract, Mktg.
Project Manager

Figure 6. The Insituform OMNIA Implementation Team

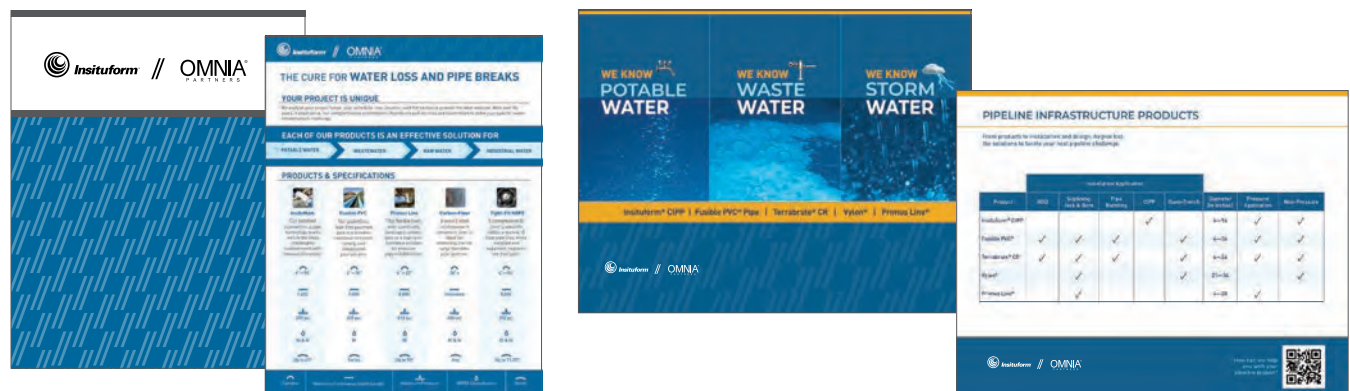
CO-BRANDING



PRESS RELEASE & DEDICATED WEB PAGE



CO-BRANDED PRINTED COLLATERAL



DIGITAL MARKETING & ADVERTISING



Figure 7. Examples of Co-Branded Marketing Materials

- 3.3.B.vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)

See Figure 7 on page 31 for example marketing materials.

- 3.3.B.viii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website

See Figure 8 on page 33 for an example of a co-branded homepage featuring the OMNIA Partners standard logo, and which links to a copy of the original RFP, copy of Master Agreement, and other information as directed in your RFP.

- 3.3.C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Our nationwide sales team interacts with municipalities and engineering firms on a daily basis. We are trusted and recognized as the world leader in the trenchless industry, which means a lot of customers want to work with us. However, the typical approach is for a city to put out a competitively bid project and award to the low bidder. This Master Agreement will allow an alternate way for a city to go to contract with competitively bid pricing and allow them to work with their contractor of choice. Where possible, we'll introduce our customer base to the OMNIA contract as the preferred method of procuring work directly with Insituform's sales team.

Insituform has several regional cooperative contracts that tend to be geographically specific to our local teams, many which are state-specific. We will strive to position the OMNIA contract as the preferred option for cooperative purchasing amongst our sales teams. Often, local municipalities prefer or are required to use state-held contracts in some instances, but our team realizes the value in the OMNIA program and will aim to introduce it to our wide customer base. We are happy to provide this list upon request post-bid.

- 3.3.D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.

We agree and acknowledge.

- 3.3.E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- Best government pricing
- No cost to participate
- Non-exclusive"

We agree and confirm. This conforms to our current policy. Wherever possible, we are proactive and utilize existing contracting vehicles to provide services to our clients.

- 3.3.F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:

- Key features of Master Agreement
- Working knowledge of the solicitation process
- Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
- Knowledge of benefits of the use of cooperative contracts"

We provide continual training for our national sales force through classroom training, presentations, Teams calls, and shadowing.

Training curricula for the Master Agreement will include an overview of the Master Agreement, the solicitation process, the range of public agencies who could benefit from the Master Agreement, and general knowledge of the advantages offered to agencies by cooperative contracts.

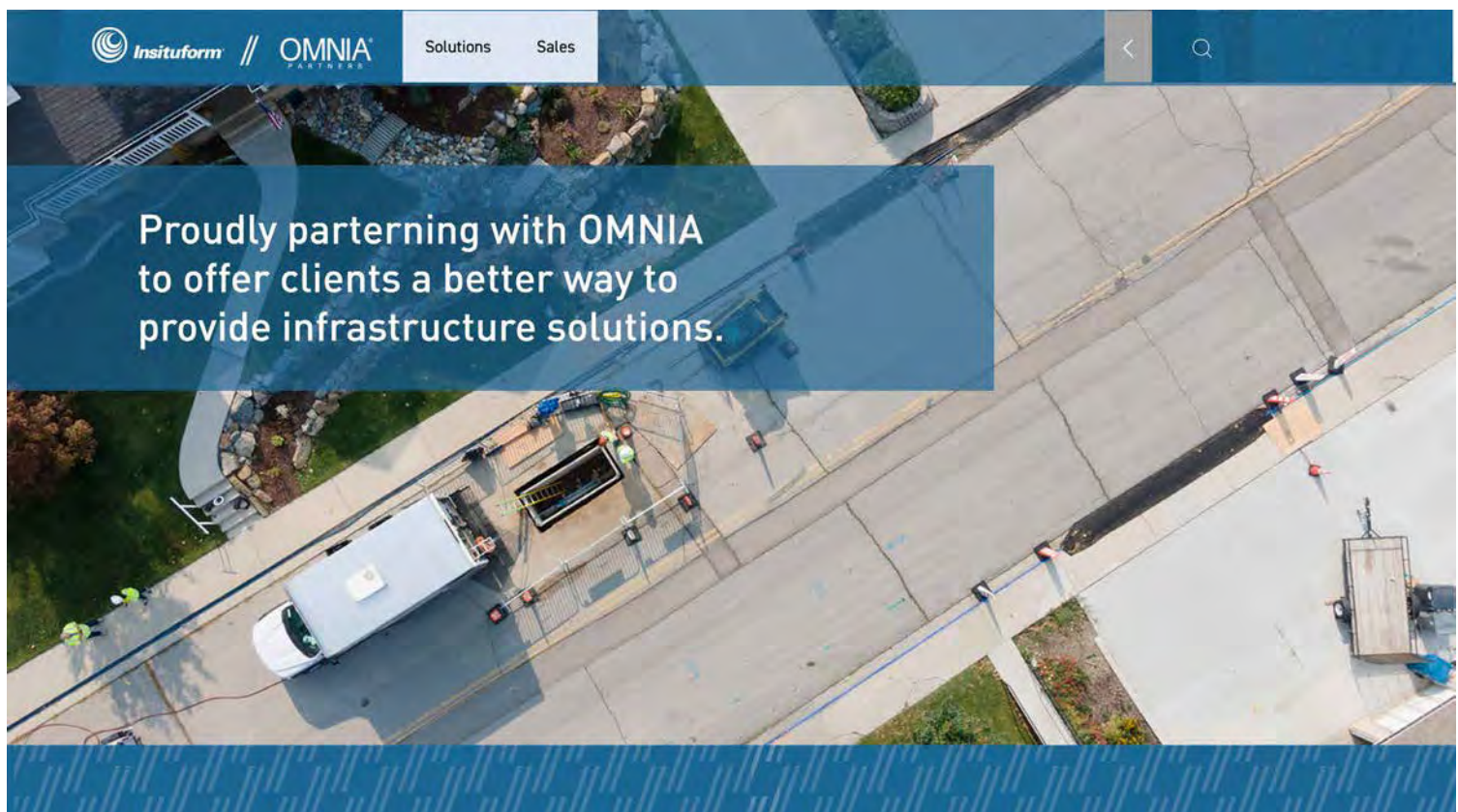
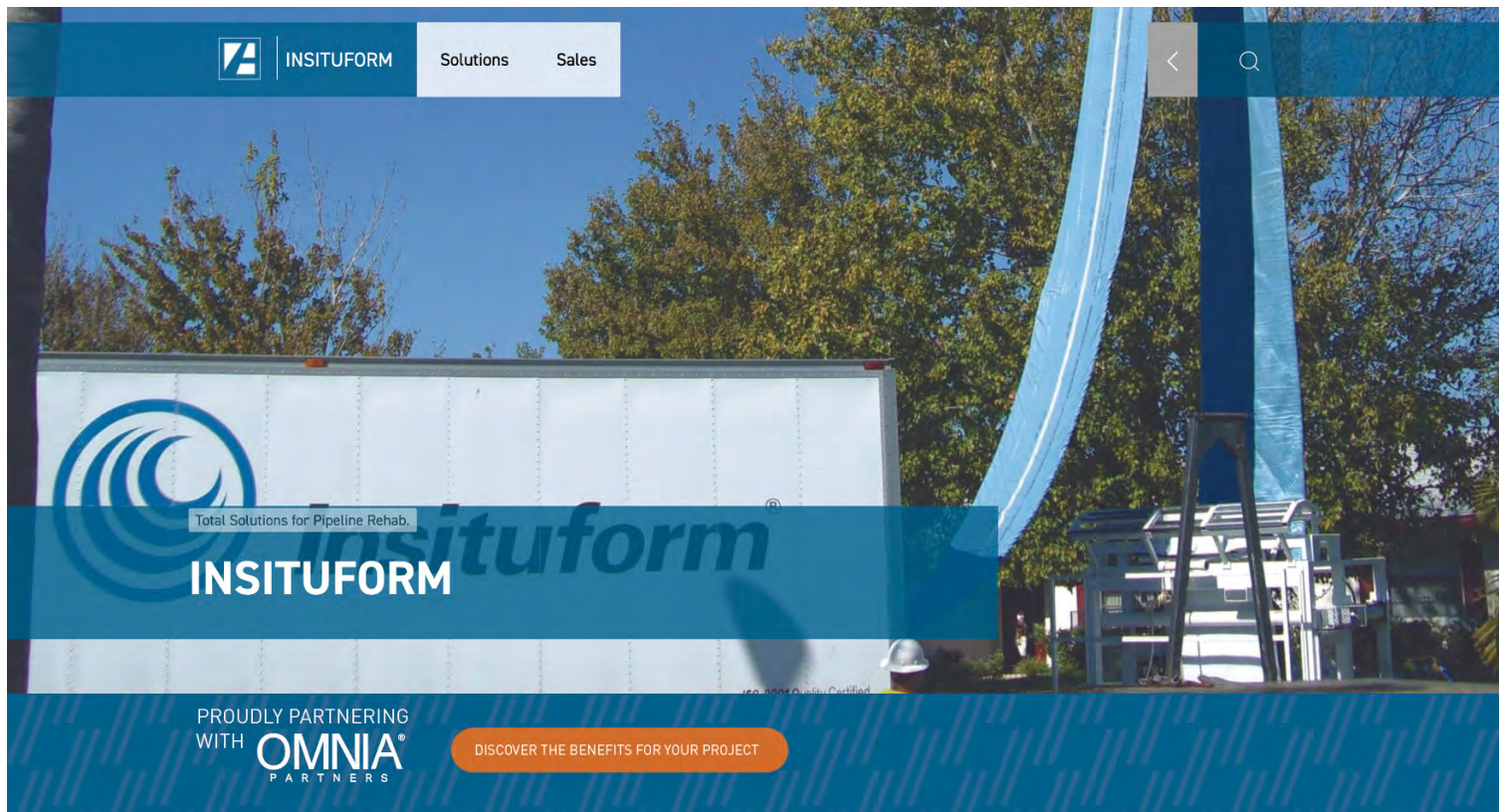


Figure 8. Examples of Co-Branded Home Page

Our training includes a variety of different methods to communicate how to present the advantages of the Master Agreement to current and future customers.

3.3.G. Provide the name, title, email and phone number for the person(s), who will be responsible for:

- i. Executive Support – Ian Lancaster, Senior V.P. of Sales, ilancaster@aegion.com, 813.944.7068
- ii. Marketing – Beth Kerley, V.P., Marketing & Communications, bkerley@aegion.com, 214.876.9907
- iii. Sales – Ian Lancaster, Senior V.P. of Sales, ilancaster@aegion.com, 813.944.7068
- iv. Sales Support – Kevin Coburn, V.P. of Sales, 630.842.8539; Joe Lane, V.P.’s of Sales, 303.619.5060; Andrew Costa – V.P.’s of Sales, 813.309.0385
- v. Financial Reporting – Sarah Kelly, Sales Operations Manager, skelly@aegion.com, 773.682.3493
- vi. Accounts Payable – Dominick Blesener, Area Controller 1, dblesener@aegion.com, 636.530.8102
- vii. Contracts – Patrizia Sordillo, Contract Specialist, 636-530-2863, psordillo@aegion.com

3.3.H. Describe in detail how Supplier’s national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

We plan to leverage the largest salesforce in the industry to introduce and utilize the Master Agreement. Insituform has 41 salespersons stationed across our 50+ offices nationwide. The national sales territory is divided into 3 regions, each overseen by a Sales VP:

- Joe Lane, Western Region
- Kevin Coburn, Midwest Region
- Andrew Costa, Northeast-Mid-Atlantic/Gulf South/Southwest/Southeast

The overall program is overseen by Senior VP of Sales Ian Lancaster.

See Figure 3 on page 21 for detailed structure.

3.3.I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.

3.3.I. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account setup, Timely contract administration, etc.

A critical first step is to train our national sales team on the benefits and details of the Master Agreement. The combination of a training program, the most experienced sales team in the trenchless industry, and our existing relationships is a recipe for a quick launch.

The training will continue with regular calls highlighting success stories to learn where and how this contract is best utilized. This communication will also allow us to spread the word internally about other cities nationwide to be used as examples who found this contract as an attractive method of going to contract.

Because the concept of the Master Agreement is already familiar to the OMNIA Partners, our sales team will cross reference existing Insituform customers with existing OMNIA Partners. It’s logical to approach these customers first, laying the ground work to use them as a reference to nearby cities where we have established relationships, but who aren’t currently OMNIA Partners. We aim to use OMNIA Partner resources to further our efforts in introducing the Master Agreement to our vast network of municipal clients, procurement specialists, and OMNIA’s existing contacts within our existing and future client base.

We have a team of contract specialists and contract admins—all well versed in cooperative procurement—to handle the paperwork in a timely manner.

3.3.J. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Insituform holds our customer base and contact information as confidential. We are happy to provide this information post-bid if necessary as well as any additional information that the DuPage County or OMNIA Partners would deem significant regarding our Top 10 customer base.

3.3.K. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Insituform uses Ivalua and J.D. Edwards for purchase requisition/purchase order origination and receiving. Ivalua enables us to capture the value of negotiated vendor contracts and use advanced analytics to understand spend. Ivalua offers a modern shopping experience to help users find what they need fast while ensuring delivering fact-based insights for cost improvements and value-generating opportunities. Ivalua integrates with JDE and has powerful search and mobile capabilities. Users can compare items side-by-side, generate multiple orders from one requisition, and create personal kits of catalog items for frequently purchased items.

Invoice vouchering is completed using Transform AP by Bottomline. Transform AP enables users to approve invoices from anywhere. The system conveniently sits inside J.D. Edwards and stores easily accessible invoice images and audit history.

3.3.L. Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

We expect this to be perceived as a valuable option for municipalities across the country needing pipeline rehabilitation products and services. Leveraging our size, scale, business analytical tools, and large national sales force, we will strive to achieve \$100 million over the term of the contract.

3.3.M. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

Our national sales team is seeking out upcoming projects on a daily basis as well as receiving questions from engineers and owners about their upcoming projects. Many of our customers are accustomed to having a competitive bid process to determine their contractor. Our first goal is to educate them on the benefits of the Master Agreement. Some customers prefer to work with Insituform and now we will have a contract vehicle that will allow the city to contract with us at a competitively bid unit price without having to go out to public bid. We are optimistic that many owners will view this favorably and we will work to transition them away from putting a project out to public bid and instead complete their rehabilitation work utilizing the Master Agreement. In the event a customer still proceeds with a public bid, Insituform will consider all the options listed above and work to perform as much work as possible under this Master Agreement.

THE INSITUFORM TEAM IS
UNIQUELY POSITIONED TO
PROVIDE **EVERY PRODUCT AND**
SERVICE ON THIS CONTRACT—
PLUS ADDITIONAL
WORK SCOPES—TO BOTH
DUPAGE COUNTY AND
NATIONWIDE.

NO OTHER TRENCHLESS
COMPANY HAS THE SALES
FORCE, EXPERIENCE, AND
IN-HOUSE RESOURCES TO
IMMEDIATELY IMPLEMENT THE
OMNIA MASTER AGREEMENT
ACROSS **ALL 50 STATES.**

Eleventh Order of Business



Florida-Spectrum Environmental Services, Inc. agrees to provide Coral Springs Improvement District with all services, terms, and conditions listed in contract# W2607A with the Town of Jupiter. Florida-Spectrum Environmental Services, Inc. agrees that they will also comply with the requirements below in the administration of this contract with the Coral Springs Improvement District. Further Florida-Spectrum Environmental Services, Inc. agrees that it is their obligation to obtain affidavits from any subcontractors to ensure that the subs are in compliance with E-Verify.

The CONTRACTOR and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees. The CONTRACTOR agrees and acknowledges that the OWNER is a public employer subject to the E-Verify requirements as set forth in Section 448.095, Florida Statutes, and that the provisions of Section 448.095, Florida Statutes apply to this Agreement. If the OWNER has a good faith belief that the CONTRACTOR has knowingly hired, recruited or referred an alien who is not authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall terminate this Agreement. If the OWNER has a good faith belief that a subcontractor performing work under this Agreement knowingly hired, recruited or referred an alien who is not duly authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall promptly notify the CONTRACTOR and order the CONTRACTOR to immediately terminate the contract with the subcontractor. The CONTRACTOR shall be liable for any additional costs incurred by the OWNER as a result of the termination of a contract based on CONTRACTOR'S failure to comply with E-Verify requirements evidenced herein.

IF THE CONTRACTOR HAS ANY QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTORS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, THE CONTRACTOR SHOULD CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT

Sandra Demarco

210 N. University Drive, Suite 702 Coral Springs, FL 33071

(O) 954.603.0033, Ext. 40532

Email: PublicRecords@inframark.com

Florida-Spectrum Environmental Services, Inc. CSID Representative

Title: Director of Sales & Marketing

Title: _____

Name: (Print) Katharine A. Kutil

Name: (Print) _____

Katharine A. Kutil 9/17/2025
Signature Date

Signature Date

Florida-Spectrum Environmental Services, Inc.
1460 W. McNab Road, Fort Lauderdale, FL 33309

Pembroke Laboratory
528 30th Street NE
Fort Meade, FL 33841

• Big Lake Laboratory
610 North Parrot Ave.
Okeechobee, FL 34972

• Spectrum Laboratories
108 Airport Park Drive
Garden City, GA 31408

• Lakeland Laboratories
111 E. Easton Drive
Lakeland, FL 33803

www.flenviro.com

All NELAP certified analyses are performed in accordance with Chapter 64E-1 Florida Administrative Code, which has been determined to be equivalent to NELAC standards. Analyses certified by programs other than NELAP are designated with a "~".

Twelfth Order of Business

Coral Springs Improvement District

Prepared for:		Contract Holder	REV: 10/14/2025		
Coral Springs Improvement District Danielle Cancel daniellectcsidfl.org 954-796-6620		Duval Ford Jared Davis (Work) 904-388-2144 (Fax) 904-387-6816 jared.davis@duvalmotor.com 405 Lane Avenue North Jacksonville, FL 32258			
PLEASE CONFIRM RECEIPT OF QUOTE VIA EMAIL					
		We appreciate your interest and the opportunity to quote. Pricing references the FLORIDA SHERIFFS ASSOCIATION LIGHT VEHICLE CONTRACT FSA 25VEL-33 . If you have any questions regarding this quote please call! Note, Vehicle will be ordered white exterior unless specified on purchase order. Shipping and Invoicing instructions are required on agency purchase order.			
Labor: \$90/Hr Parts QTY	Code	Equipment	UNIT PRICE	EXTENDED	
	1	F1K SOUTH	Item 165 F-150 XL Regular Cab F1K (includes: Power windows / Locks, Remote Entry, speed control)	\$ 35,112.00	\$ 35,112.00
	1	YZ	Oxford White exterior	\$ -	\$ -
	1	AS	Vinyl 40/20/40 Front-Seat, Medium Dark Slate	\$ -	\$ -
	1	995	5.0L V8 with Auto Start-Stop Technology- Standard on 122"	\$ 2,328.00	\$ 2,328.00
	1	534	Complete Trailer Tow Package - Includes [53t Tow Haul] where applicable, Dealer installed hardware package with 2" ball, ball mount, pin and clip. Optional six way trailer plug included when specified.	\$ 1,338.00	\$ 1,338.00
	1	96W	Bedliner - Tough Bed® spray-in	\$ 622.00	\$ 622.00
	1	TAG	New Tag Charge (Florida only) Requires (TTO) Tag/Title option. Specify City, State, or Sheriffs Tag. Includes (TMP). Transfer Tag Charge: (Florida only: \$90) Please send scan of agency registration with tag ID clearly indicated. Requires (TTO) Tag/Title Option, includes (TMP)	\$ 125.00	\$ 125.00
	1	TTO	Tag and Title processing and handling fee. Tags are processed at the local tag office and affixed to vehicle prior to delivery. Cost includes electronic administrative fee, manual processing courier, and Fedex related expense.	\$ 68.00	\$ 68.00
	TOTAL LABOR HOURS				
Additional Notes					
UNIT COST				\$ 39,593.00	
TOTAL QUANTITY		1	TOTAL PURCHASE	\$ 39,593.00	

Additional Options for Consideration

QTY	CODE	Description	PRICE	SELECT
0	WT 150 EC4	Weather Tech Laser Cut mats FRONT AND REAR (446971V, 44697)	\$ 249.00	YES/NO
0	NFGP575	Premium Care National Fleet Plan [Gas Engine], five Year Term at 75000 total expiration mileage at \$0 deductible. Plan pricing April 2025.. Pricing governed at Msrp Rates in Florida, discounts not permitted.	\$ 1,560.00	YES/NO
0	TBX 1	CamLocker 71in Low Profile Deep Cross Body Tool Box (CAMKS71LP)	\$ 972.00	YES/NO

STANDARD EQUIPMENT PER FORD MOTOR COMPANY ORDER GUIDE 10/1/2025

SE F150 A	MECHANICAL • 2.7LV6 EcoBoost®with AutoStart-Stop Technology (standard on 141" and 145") • 5.0LV8 with AutoStart-StopTechnology (standard on 122" and 157") • 4x4 Electronic-Shift-On-the-Fly (ESOF) with Neutral Towing Capability • AutoHold • Axle,Front-Independent Front Suspension(IFS) • Brakes-4-Wheel Disc with ABS • Selectable Drive Modes: • ElectronicTen-SpeedAutomaticTransmission • Fail-SafeCooling • Jack • Electric Parking Brake • SelectShift Automatic Transmission with Progressive Range Select • Shock Absorbers, Gas-Heavy-Duty,Front • Shock Absorbers, Gas-Heavy-Duty, Outboard Mounted,Rear • Springs,Front-Coil • Springs,Rear-Leaf,Two-Stage Variable Rate • StabilizerBar Front • Steering-Power, Rack-and-Pinion
SE F150 B	• Bed Storage Boxes (NAw/8'Box) • Bumper and Fascia, Front-Black • Bumper,Rear-Black • Cargo Lamp-integrated with Center High-mounted Stop Lamp (CHMSL) • Daytime Running Lamps(DRL) (On/Off Cluster ontrollable) • EasyFuel Capless Fuel-Filler • Exhaust-SingleRear • FuelTank: 23 Gallon (RegularCab6.5'Box) — 36 Gallon (RegularCab lwb, SuperCab and SuperCrew®) • Fully Boxed Steel Frame • Grille-Black • Handles,Black-Door and Tailgate with Black Bezel • Hooks-Pickup BoxTie-Down, four(4) • Hooks-Front Tow4x4, two(2) • Mirrors, Sideview-Manual-folding,Power Glass with Heat • Power Tailgat Lock • Spare Tire/ -Rear Under Frame • Stone Cuffs, Front&Rear • Tailgate Lift Assist • Tailgate-removable with key lock • Tires — 245/70R17BSWall-seasontires(A/S)4x2 — 265/70R17BSWall-terrain tires(A/T)4x4 • Trailer Sway ontrol • Trailer Towing-4-pin wiring, ball mounting provisions in rear bumper • Wheels-17"silver steel • Wipers-Inter mittent speed
SE F150 C	• 12" Productivity Screen in Instrument Cluster • Black Vinyl Floor Covering • Compass Displayi n Instrument Cluster • CruiseControl • DomeLight• Doortrim-Soft armrest • Fade-to-Offi nteriorLighting • Gauges and Meters-Fuel,OilPressure,Transmission • Temperature and Engine Coolant Temperature Gauges; • Speedometer, Odometer and Tachometer • Grab Handles• Horn-Dual-Note• Illuminated Entry • AirConditioning,SingleZone • OutsideTemperature Display • Powerpoint 12V • PowerDoor-Locks with Flip Key andI ntegrated Key • Transmitter Keyless-Entry (incl. Autolock) • Power Windows • Rear-windowwithFixedGlassandSolarTint • RearviewMirror,Day/Night • ScuffPlates-MIC,Front • Seat,Front— Cloth 40/20/40 — 2-Waymanualdriver/passenger — Armrest • Seat,Rear — Cloth (SuperCrew®) • Steering Wheel, Black Urethane-ManualTilt/Telescoping • Visor,Driver Side;Visor with Mirror,Passenger-Side

SE F150 D	• AdvanceTrac®w/RSC®(Roll Stability Control) • Airbags — Driver and Passenger Front Airbags — Driver and Passenger Seat-Mounted Side Airbags — Safety Canopy®Side-Curtain Airbags (1st and 2nd row coverage) • CurveControl • LED Reflector Headlamps-Black Bezels • Perimeter Alarm • Rain lamp Wiper Activated Headlamps • Seat Belts, Active Restraint System (ARS). Three-point • SecurILock®PassiveAnti-TheftSystem(PATS) • SOS Post-Crash Alert System • Tire Pressure Monitoring System (TPMS) • Ford Security Package (1-year Plan Included)
SE F150 E	FORD CO-PILOT360™ TECHNOLOGY • FordCo-Pilot360™2.0 — Auto High Beams — Blind Spot Assist — BLIS® with Cross-Traffic Alert — Camera Only AEB Oncoming — Camera Only Evasive Steering Assist — Lane-Keeping System ◦ Lane-Keeping Alert ◦ Lane-Keeping Aid ◦ Driver Alert ◦ Road Edge Detection — Intersection Assist — Pre-Collision Assist® with Automatic Emergency Braking (AEB) ◦ PedestrianDetection ◦ ForwardCollisionWarning ◦ DynamicBrakeSupport — Post-Collision Braking — Rear View Camera — Rear Parking Sensors — Reverse Brake Assist
SE F150 F	FUNCTIONAL •Autolamp – Auto On/Off Headlamps •AM/FM Stereo (speakers; four (4) with Regular Cab, six (6) with SuperCab and SuperCrew®) •Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 7/4 pin-connector; Class IV trailer hitch receiver)•FordPass™ Connect (5G) —5G LTE Wi-Fi hotspot connects up to 10 devices •Hill Start Assist •SYNC® 4 with Enhanced Voice Recognition —12" LCD Capacitive Touchscreen with Swipe Capability —Wireless Phone Connection —Cloud Connected —AppLink® w/App Catalog —911 Assist® —Apple CarPlay® and Android Auto™ Compatibility —Digital Owner's Manual —Conversational Voice Command Recognition

Coral Springs Improvement District

Prepared for:		Contract Holder	10/14/2025	
Coral Springs Improvement District Danielle Cancel daniellectcsidfl.org 954-796-6620		Duval Ford Jared Davis (Work) 904-388-2144 (Fax) 904-387-6816 jared.davis@duvalmotor.com 405 Lane Avenue North Jacksonville, FL 32258		
PLEASE CONFIRM RECEIPT OF QUOTE VIA EMAIL				
 We appreciate your interest and the opportunity to quote. Pricing references the FLORIDA SHERIFFS ASSOCIATION LIGHT VEHICLE CONTRACT FSA 25VEL-33. If you have any questions regarding this quote please call! Note, Vehicle will be ordered white exterior unless specified on purchase order. Shipping and Invoicing instructions are required on agency purchase order.				
Labor: \$90/Hr Parts QTY	Code	Equipment	UNIT PRICE	EXTENDED
	1 F1L SOUTH	Item 210 F-150 XL Regular Cab 4x4 F1L (includes: Power windows / Locks, Remote Entry, speed control)	\$ 39,725.00	\$ 39,725.00
	1 YZ	Oxford White exterior	\$ -	\$ -
	1 AS	Vinyl 40/20/40 Front-Seat, Medium Dark Slate	\$ -	\$ -
	1 995	5.0L V8 with Auto Start-Stop Technology- Standard on 122"	\$ 2,328.00	\$ 2,328.00
	1 534	Complete Trailer Tow Package - Includes [53t Tow Haul] where applicable, Dealer installed hardware package with 2" ball, ball mount, pin and clip. Optional six way trailer plug included when specified.	\$ 1,338.00	\$ 1,338.00
	1 96W	Bedliner - Tough Bed® spray-in	\$ 622.00	\$ 622.00
	1 TAG	New Tag Charge (Florida only) Requires (TTO) Tag/Title option. Specify City, State, or Sheriffs Tag. Includes (TMP). Transfer Tag Charge: (Florida only: \$90) Please send scan of agency registration with tag ID clearly indicated. Requires (TTO) Tag/Title Option, includes (TMP)	\$ 125.00	\$ 125.00
	1 TTO	Tag and Title processing and handling fee. Tags are processed at the local tag office and affixed to vehicle prior to delivery. Cost includes electronic administrative fee, manual processing courier, and Fedex related expense.	\$ 68.00	\$ 68.00
	TOTAL LABOR HOURS			
Additional Notes				
UNIT COST			\$ 44,206.00	
TOTAL QUANTITY		1	TOTAL PURCHASE	\$ 44,206.00

Additional Options for Consideration

QTY	CODE	Description	PRICE	SELECT
0	WT 150 EC4	Weather Tech Laser Cut mats FRONT AND REAR (446971V, 44697)	\$ 249.00	YES/NO
0	NFGP575	Premium Care National Fleet Plan [Gas Engine], five Year Term at 75000 total expiration mileage at \$0 deductible. Plan pricing April 2025.. Pricing governed at Msrp Rates in Florida, discounts not permitted.	\$ 1,560.00	YES/NO
0	TBX 1	CamLocker 71in Low Profile Deep Cross Body Tool Box (CAMKS71LP)	\$ 972.00	YES/NO

STANDARD EQUIPMENT PER FORD MOTOR COMPANY ORDER GUIDE 10/1/2025

SE F150 A	MECHANICAL • 2.7LV6 EcoBoost®with AutoStart-Stop Technology (standard on 141" and 145") • 5.0LV8 with AutoStart-StopTechnology (standard on 122" and 157") • 4x4 Electronic-Shift-On-the-Fly (ESOF) with Neutral Towing Capability • AutoHold • Axle,Front-Independent Front Suspension(IFS) • Brakes-4-Wheel Disc with ABS • Selectable Drive Modes: • ElectronicTen-SpeedAutomaticTransmission • Fail-SafeCooling • Jack • Electric Parking Brake • SelectShift Automatic Transmission with Progressive Range Select • Shock Absorbers, Gas-Heavy-Duty,Front • Shock Absorbers, Gas-Heavy-Duty, Outboard Mounted,Rear • Springs,Front-Coil • Springs,Rear-Leaf,Two-Stage Variable Rate • StabilizerBar Front • Steering-Power, Rack-and-Pinion
SE F150 B	• Bed Storage Boxes (NAw/8'Box) • Bumper and Fascia, Front-Black • Bumper,Rear-Black • Cargo Lamp-integrated with Center High-mounted Stop Lamp (CHMSL) • Daytime Running Lamps(DRL) (On/Off Cluster ontrollable) • EasyFuel Capless Fuel-Filler • Exhaust-Singl eRear • FuelTank: 23 Gallon (RegularCab6.5'Box) — 36 Gallon (RegularCab lwb, SuperCab and SuperCrew®) • Fully Boxed Stee Frame • Grille-Black • Handles,Black-Door and Tailgate with Black Bezel • Hooks-Pickup BoxTie-Down, four(4) • Hooks-Front Tow4x4, two(2) • Mirrors, Sideview-Manual-folding,Power Glass with Heat • Power Tailgat Lock • Spare Tire/ -Rear Under Frame • Stone Cuffs, Front&Rear • Tailgate Lift Assist • Tailgate-removable with key lock • Tires — 245/70R17BSWall-seasontires(A/S)4x2 — 265/70R17BSWall-terraintires(A/T)4x4 • Trailer Sway ontrol • Trailer Towing-4-pin wiring, ball mounting provisions in rear bumper • Wheels-17"silver steel • Wipers-Inter mittent speed
SE F150 C	• 12" Productivity Screen in Instrument Cluster • Black Vinyl Floor Covering • Compass Displayi n Instrument Cluster • CruiseControl • DomeLight• Doortrim-Soft armrest • Fade-to-Offi nteriorLighting • Gauges and Meters-Fuel,OilPressure,Transmission Temperature and Engine Coolant Temperature Gauges; Speedometer, Odometer and Tachometer • Grab Handles• Horn-Dual-Note• Illuminated Entry • AirConditioning,SingleZone • OutsideTemperature Display • Powerpoint 12V • PowerDoor-Locks with Flip Key andI ntegrated Key Transmitter Keyless-Entry (incl. Autolock) • Power Windows • Rear-windowwithFixedGlassandSolarTint • RearviewMirror,Day/Night • ScuffPlates-MIC,Front • Seat,Front— Cloth 40/20/40 — 2-Waymanualdriver/passenger — Armrest • Seat,Rear — Cloth (SuperCrew®) • Steering Wheel, Black Urethane-ManualTilt/Telescoping • Visor,Driver Side;Visor with Mirror,Passenger-Side

SE F150 D	• AdvanceTrac®w/RSC®(Roll Stability Control) • Airbags — Driver and Passenger Front Airbags — Driver and Passenger Seat-Mounted Side Airbags — Safety Canopy®Side-Curtain Airbags (1st and 2nd row coverage) • CurveControl • LED Reflector Headlamps-Black Bezels • Perimeter Alarm • Rain lamp Wiper Activated Headlamps • Seat Belts, Active Restraint System (ARS). Three-point • SecurILock®PassiveAnti-TheftSystem(PATS) • SOS Post-Crash Alert System • Tire Pressure Monitoring System (TPMS) • Ford Security Package (1-year Plan Included)
SE F150 E	FORD CO-PILOT360™ TECHNOLOGY • FordCo-Pilot360™2.0 — Auto High Beams — Blind Spot Assist — BLIS® with Cross-Traffic Alert — Camera Only AEB Oncoming — Camera Only Evasive Steering Assist — Lane-Keeping System ◦ Lane-Keeping Alert ◦ Lane-Keeping Aid ◦ Driver Alert ◦ Road Edge Detection — Intersection Assist — Pre-Collision Assist® with Automatic Emergency Braking (AEB) ◦ PedestrianDetection ◦ ForwardCollisionWarning ◦ DynamicBrakeSupport — Post-Collision Braking — Rear View Camera — Rear Parking Sensors — Reverse Brake Assist
SE F150 F	FUNCTIONAL •Autolamp – Auto On/Off Headlamps •AM/FM Stereo (speakers; four (4) with Regular Cab, six (6) with SuperCab and SuperCrew®) •Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 7/4 pin-connector; Class IV trailer hitch receiver)•FordPass™ Connect (5G) —5G LTE Wi-Fi hotspot connects up to 10 devices •Hill Start Assist •SYNC® 4 with Enhanced Voice Recognition —12" LCD Capacitive Touchscreen with Swipe Capability —Wireless Phone Connection —Cloud Connected —AppLink® w/App Catalog —911 Assist® —Apple CarPlay® and Android Auto™ Compatibility —Digital Owner's Manual —Conversational Voice Command Recognition

Coral Springs Improvement District

Prepared for:

Coral Springs Improvement District
Danielle Cancel
daniellectcsidfl.org
954-796-6620

Contract Holder

10/1/2025

Duval Ford
Jared Davis
(Work) 904-388-2144
(Fax) 904-387-6816
jared.davis@duvalmotor.com
405 Lane Avenue North
Jacksonville, FL 32258

PLEASE CONFIRM RECEIPT OF QUOTE VIA EMAIL



We appreciate your interest and the opportunity to quote. Pricing references the **FLORIDA SHERIFFS ASSOCIATION LIGHT VEHICLE CONTRACT FSA 25VEL-33**. If you have any questions regarding this quote please call! Note, Vehicle will be ordered **white exterior** unless specified on purchase order. Shipping and Invoicing instructions are required on agency purchase order.

Labor: \$90/Hr	Parts QTY	Code	Equipment	UNIT PRICE	EXTENDED
	1	F2A SOUTH	Item 169: 2026 Ford F250 Regular Cab 142"WB 4x2. Power Windows, Locks, Keyless Entry	\$ 39,737.00	\$ 39,737.00
	1	Z1	Oxford White	\$ -	\$ -
	1	AS	Medium Dark Slate vinyl, 40/20/40	\$ -	\$ -
	1	99A.44F	6.8L 2V DEVCT NA PFI V8 Gas TorqShift®-G Ten-Speed Automatic	\$ -	\$ -
	1	18B REG	Platform Running Boards	\$ 318.00	\$ 318.00
	1	43C	120V/400W Outlet (with 40/20/40 seats, there is one in-dash mounted outlet)	\$ 224.00	\$ 224.00
	1	534	COMPLETE TRAILER TOW PACKAGE - HD Availability: Optional on XL, XLT .Includes (52B) Factory Trailer brake controller .Includes trailer plug 6 or 7 way Trailer Plug .Includes hardware pack: Class IV Ball Mount, 2" Ball, Sleeve reducer, pin and clip [Recommend Locking Differential]	\$ 1,736.00	\$ 1,736.00
	1	85S	Spray-in bedliner, may be dealer installed	\$ 622.00	\$ 622.00
0	1	TAG	New Tag Charge (Florida only) Requires (TTO) Tag/Title option. Specify City, State, or Sheriffs Tag. Includes (TMP). Transfer Tag Charge: (Florida only: \$90) Please send scan of agency registration with tag ID clearly indicated. Requires (TTO) Tag/Title Option, includes (TMP)	\$ 125.00	\$ 125.00
0	1	TTO	Tag and Title processing and handling fee. Tags are processed at the local tag office and affixed to vehicle prior to delivery. Cost includes electronic administrative fee, manual processing courier, and Fedex related expense.	\$ 68.00	\$ 68.00
0		TOTAL LABOR HOURS			
		Additional Notes			
UNIT COST					\$ 42,830.00
TOTAL QUANTITY					1
TOTAL PURCHASE					\$ 42,830.00



Additional Options for Consideration

QTY	CODE	Description	PRICE	VISUAL
0	LED PKG 1	SD PERIMETER LIGHTING: A: (2) SOUNDOFF: XF Flush mount [EXFS10002-(Y)]Location: On grill B: (2) SOUNDOFF: XF Flush mount [EXFS10002-(Y)] Location: On bumper	\$ 646.00	
0	TBX 1	CamLocker 71in Low Profile Deep Cross Body Tool Box (CAMKS71LP)	\$ 1,079.00	
0	NFGP575	Premium Care National Fleet Plan [Gas Engine], five Year Term at 75000 total expiration mileage at \$0 deductible. Plan pricing April 2025.. Pricing governed at Msrp Rates in Florida, discounts not permitted.	\$ 1,560.00	\$ 1,560.00

STANDARD EQUIPMENT PER FORD MOTOR COMPANY ORDER GUIDE 10/1/2025

SE FSD A	MECHANICAL • Brakes – Power four-wheel Disc Brakes with Anti-Lock Brake System (ABS) • Engine — F-250/F-350: 6.8L 2V DEVCT NA PFI V8 Gas — F-450: 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel B20 • Transmission — TorqShift®-G Ten-Speed Automatic with Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.8L Gas) — TorqShift® Ten-Speed Automatic with Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.7L Diesel)
SE FSD B	EXTERIOR • Doors — Two (Regular Cab only) — Four (SuperCab/Crew Cab only) • Glass — Solar-Tinted, complete (Std. XL) — Privacy (Std. XLT, Lariat, King Ranch®, and Platinum; NA frontseat windows) • Jack — Three ton mechanical (F-250/F-350 SRW) — Four ton hydraulic (F-350 DRW/F-450) • Lamps – pickup box and cargo area • Manual Locking Front Hub (4x4) • Moldings – tailgate and box-rail • Spare tire, wheel, & frame mounted carrier • Tailgate – removable w/ power lock, black handle • "Three-Blink" lane change signal • Tie-down hooks – pickup box, four (4) • Tow hooks – front, two (2) • Trailer Tow Package – 7 wire harness w/relays and 7/4 pin connector
SE FSD C	INTERIOR/COMFORT • Convenience — Coat hooks – LH/RH color-coordinated — Dash top tray — Dome Lamp – LH/RH door activated & I/P switch operated w/delay — Handles, grab – driver & front-passenger — Handles, roof ride – front-passenger (also over rear-doors on Crew Cab) — Map lights – dual (front and rear w/Crew Cab) — Powerpoint, auxiliary — Power Equipment Group – 1st row (front-seat) windows w/onetouch up/down, power 2nd row (rear-seat) windows; power doorlocks w/backlit switches & accessory delay; power tailgate lock • Door-Trim – color-coordinated, molded w/armrest/grab handle & reflector • Headliner – color-coordinated cloth
SE FSD D	INTERIOR/COMFORT (continued) • Hood release • Horn – dual electric • Instrument panel – color-coordinated w/ glove box, 4 air registers w/positive shut off, powerpoint • Scuff plates – front, color-coordinated; • Steering – power • Steering damper • Windshield wipers – intermittent
SE FSD E	SAFETY/SECURITY • AdvanceTrac® with RSC® (Roll Stability Control™) • Airbags — Driver and Passenger frontal and side airbag/curtain — Passenger side airbag deactivation switch • Center High-mounted Stop Lamp (CHMSL) • Child tethers (Regular Cab, front-passenger and all rear-seating positions) • Individual Tire Pressure Monitoring System (TPMS) • Safety Belts — Belt-Minder® front safety belt reminder – chime and flashing warning light on instrument cluster if belts not buckled — Color-coordinated w/height adjustment (front-outboard seating positions only) • SecuriLock® Passive Anti-Theft System (PATS) • SOS Post-Crash Alert System™ • Stationary Elevated Idle Control (SEIC) • Ford Security Package (1-year included with activation)

SE FSD F	FUNCTIONAL • Alternator — 157 160 (Std. XL) — 190 Amp (Std. XLT and Lariat) — 410 Amp Dual Alternators (250 Amp +160 Amp) (Std. King Ranch®, and Platinum) • Axle — Twin I-beam front axle w/coil spring suspension (narrow front track) – 4x2 (F-250 and F-350) — Mono-beam front axle w/coil spring suspension (narrow front track) – 4x4 (F-250 and F-350) — Mono-beam front axle w/coil spring suspension (wide front track) (F-450) — Rear – Non-Limited-Slip (F-250/F-350) — Rear – 4.30 Limited-Slip (F-450) • Battery — Gas engine – Grp65 68AH 750-CCA, AGM — Diesel engine – 750-CCA, 68-AH, dual AGM (6.7L Power Stroke® Diesel engine) • Oil minder system • Shock absorbers – heavy-duty gas • Stabilizer bar – front
SE FSD G	FUEL TANKS • 29 gallon (Diesel Engine) –142" or 148" wheelbase • 34 Gallon (Diesel Engine) – 160" or 164" wheelbase • 34 Gallon (Gas Engine) – N/A 176" wheelbase • 48 Gallon (Gas Engine) – 176" wheelbase • 48 Gallon (Diesel Engine) – 176" wheelbase

Duval Ford agrees to provide Coral Springs Improvement District with all services, terms, and conditions listed in Contract FSA25-VEL33.0 Pursuit, Administrative, and Other Vehicles with Florida Sheriffs Association. Duval Ford agrees that they will also comply with the requirements below in the administration of this contract with the Coral Springs Improvement District. Further Duval Ford agrees that it is their obligation to obtain affidavits from any subcontractors to ensure that the subs are in compliance with E-Verify.

The CONTRACTOR and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees. The CONTRACTOR agrees and acknowledges that the OWNER is a public employer subject to the E-Verify requirements as set forth in Section 448.095, Florida Statutes, and that the provisions of Section 448.095, Florida Statutes apply to this Agreement. If the OWNER has a good faith belief that the CONTRACTOR has knowingly hired, recruited or referred an alien who is not authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall terminate this Agreement. If the OWNER has a good faith belief that a subcontractor performing work under this Agreement knowingly hired, recruited or referred an alien who is not duly authorized to work by the immigration laws or the Attorney General of the United States for employment under this Agreement, the OWNER shall promptly notify the CONTRACTOR and order the CONTRACTOR to immediately terminate the contract with the subcontractor. The CONTRACTOR shall be liable for any additional costs incurred by the OWNER as a result of the termination of a contract based on CONTRACTOR'S failure to comply with E-Verify requirements evidenced herein.

IF THE CONTRACTOR HAS ANY QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTORS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, THE CONTRACTOR SHOULD CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT
Mona Slaughter
11555 Heron Bay Blvd, Suite 201, Coral Springs, FL 33076
(O) 407.566.4385
Email: PublicRecords@inframark.com

Duval Ford
Title: Government Sales
Name: (Print) Jared Davis
 10/3/2025
Signature Date

Coral Springs Improvement District
Title: _____
Name: (Print) _____

Signature Date

Thirteenth Order of Business

13A.

AMENDMENT 1 TO
WORK AUTHORIZATION 232

Globaltech No. 151303

Pursuant to the provisions contained in the "Contract for Professional Engineering Consulting and Design-Build Services on a Continuing Contract Basis " between the CORAL SPRINGS IMPROVEMENT DISTRICT, hereinafter referred to as "OWNER", and Globaltech, Inc., hereinafter referred to as "FIRM", dated July 1, 2012 (hereinafter referred to as "AGREEMENT"), this Work Authorization authorizes the FIRM to provide services under the terms and conditions set forth herein and in the AGREEMENT, which is incorporated herein by reference as though set forth in full.

The OWNER desires design-build services related to the Well #3 Repower, hereinafter referred to as the "Specific Project".

Section 1 – Terms

NO CHANGE.

Section 2 – Scope of Work

This Amendment No. 1 adjusts the Contract Price to reimburse the Owner Ten Thousand Dollars (\$10,000.00) for unspent allowance funds remaining at project closeout.

Section 3 – Location

NO CHANGE.

Section 4 – Deliverables

NO CHANGE.

Section 5 – Time of Performance

NO CHANGE.

Section 6 – Method and Amount of Compensation

This Amendment No. 1 to Work Authorization 232 decreases the \$296,458.00 contract value by \$-10,000.00, to a new final contract amount of \$286,458.00

Original Contract	\$296,458.00
Amendment 1 (Allowance)	\$-10,000.00
New Contract Amount	\$286,458.00

Section 7 – Application for Progress Payment

NO CHANGE.

Section 8 – Responsibilities

NO CHANGE.

Section 9 – Insurance

NO CHANGE.

Section 10 – Level of Service

NO CHANGE.

Section 11 – Indemnification

NO CHANGE.

IN WITNESS WHEREOF, this Amendment to a Work Authorization, consisting of three (3) pages has been caused fully executed on behalf of the FIRM by its duly authorized officer, and the OWNER has the same to be duly name and in its behalf, effective as of the date herein above written.

CORAL SPRINGS IMPROVEMENT DISTRICT

Signature of Witness

Printed name of Witness

State of Florida
County of Palm Beach

The foregoing instrument was
acknowledged before me on this

20th day of October, 2025, by

Richard Olson
who is personally known to me OR
produced _____ as identification.

Signature of Notary

Signature of President

Printed Name of President

Date
Approved as to form and legality

District Counsel
FIRM

Globaltech, Inc.
Company

Signature
Richard Olson, VP of Engineering
Name and Title (typed or printed)

October 20,2025
Date

13B.

WORK AUTHORIZATION

CSID WA No. 239

Globaltech No. 151512

Pursuant to the provisions contained in the "Contract for Professional Engineering Consulting and Design-Build Services on a Continuing Contract Basis " between the CORAL SPRINGS IMPROVEMENT DISTRICT, hereinafter referred to as "OWNER", and Globaltech, Inc., hereinafter referred to as "FIRM", dated July 1, 2012 (hereinafter referred to as "AGREEMENT"), this Work Authorization authorizes the FIRM to provide services under the terms and conditions set forth herein and in the AGREEMENT, which is incorporated herein by reference as though set forth in full.

The OWNER desires design-build services related to the Water Treatment Plant Emergency Control System Upgrades, hereinafter referred to as the "Specific Project".

Section 1 – Terms

FIRM shall be defined as an individual, corporation or contractor having a direct contract with the OWNER or with any other subcontractor in the performance of a part of the work contracted for under the terms of this Work Authorization with the OWNER.

Section 2 – Scope of Work

Over the past several weeks, a number of control system equipment failures have occurred which have shut down the water treatment plant. The water plant utilizes a sophisticated control system that monitors plant operation, flows, pressures, pump performance and water quality parameters. By keeping all of the parameters within acceptable tolerances, the plant is able to function. It is impossible to manually monitor the many control parameters, and if the control system fails, the plant shuts down. On each occurrence, staff has been able to make repairs to bring

the plant back online, however this is becoming more challenging and may become impossible if parts are not available. Many spare parts have been ordered on the secondary market, however, the communications portion of the control system is outdated, no longer supported by its manufacturer, past its useful life.

This Work Authorization represents a change order from the original WA-239 and provides a refined total fee for FIRM to move forward with upgrading the communications portion of the control system and replace specific hardware to modernize the plant's operational systems.

Task 1 – Engineering Services

No Changes to scope or fee

Task 2 – Install Industrial Ethernet Control System

No changes to scope or fee

Task 3 - Remove WTP Emergency Generator from PLC at Transfer Tank

This task will provide for a separate power circuit for the WTP emergency generator control panel. Power will be removed from PLC at Transfer Tank Panel and an independent circuit established for the generator.

During the kickoff meeting and subsequent site visit to investigate OWNER's request to divest the 120V control power signals from the generator being fed from the degasifier control panel, FIRM determined that a new control panel inside the generator would be needed and a fiber optic cable between the generator and main RO Building would be needed to network the new generator control panel. These materials, engineering and labor are what is added to the original cost estimate for this project.

Assumptions

No changes

Section 3 – Location

No changes

Section 4 – Deliverables

No changes

Section 5 – Time of Performance

Project will commence after execution of this Work Authorization and a Notice to Proceed is issued by OWNER. The FIRM and OWNER agree to the following revised schedule reflects delays in receiving equipment:

Task	Time Elapsed to Completion
Notice to Proceed (NTP)	0 Days
Design & Procurement	75 Days after NTP
Construction of Improvements	90 Days after NTP
Close out	90 Days after NTP

Section 6 – Method and Amount of Compensation

1. The FIRM shall be paid by the OWNER in accordance with the Florida's Prompt Payment Act Florida Statute 218.70-79 and in accordance with the payment method as set forth in Section 6 of the AGREEMENT. The calculations shall begin using the date the invoice was received.
2. This Change Order 1 requests an **additional \$17,328**. Total job price would become **\$267,328**
3. On the terms contained in the FIRM's said proposal for the doing of said work and the said award therefore, and the specifications herein specifically referred to and made a part of this contract.
4. The cost for the above scope of services is a lump sum (LS). The LS is based on the materials, methods, and assumptions presented in the scope of services and may be adjusted based on final detail design and alternative

selections or omissions. The LS shall not be greater than the stated amount unless there is an approved increase in the scope of services.

5. A Budget Summary is included with this Work Authorization which summarizes and identifies all charges which were estimated in the original Work Authorization.

Section 7 – Application for Progress Payment

No Changes

Section 8 – Responsibilities

No Changes

Section 9 – Insurance

No Changes

Section 10 – Level of Service

No Changes

Section 11 – Indemnification

No Changes

IN WITNESS WHEREOF, this Work Authorization, consisting of nine (9) pages and Attachment A has been caused fully executed on behalf of the FIRM by its duly authorized officer, and the OWNER has the same to be duly name and in its behalf, effective as of the date herein above written.

CORAL SPRINGS IMPROVEMENT DISTRICT

Signature of Witness

Signature of President

Printed name of Witness

Mark Ritter

Printed Name of President

Date

Approved as to form and legality

District Counsel

State of Florida
County of Palm Beach

FIRM

Globaltech, Inc.

Company

The foregoing instrument was
acknowledged before me on this

____ day of _____, 2025 by

Signature

who is personally known to me OR
produced _____
as identification.

Richard D. Olson, P.E., Vice President

Name and Title (typed or printed)

Signature of Notary

July 21, 2025

Date

Attachment A

Budget Summary

13C

WORK AUTHORIZATION 177

No. GT-151230

Pursuant to the provisions contained in the "Contract for Professional Engineering Consulting and Design-Build Services on a Continuing Contract Basis " between the CORAL SPRINGS IMPROVEMENT DISTRICT, hereinafter referred to as "OWNER", and Globaltech, Inc., hereinafter referred to as "FIRM", dated July 1, 2012 (hereinafter referred to as "AGREEMENT"), this Work Authorization, executed this 20th day of October 2025, authorizes the FIRM to provide services under the terms and conditions set forth herein and in the AGREEMENT, which is incorporated herein by reference as though set forth in full.

The OWNER desires design-build services related to Installation of a Modular Building for Portable Generator Storage, hereinafter referred to as the "Specific Project".

Section 1 – Terms

The FIRM shall be defined as an individual, corporation or contractor having a direct contract with the OWNER or with any other subcontractor in the performance of a part of the work contracted for under the terms of this Work Authorization with the OWNER.

Section 2 – Scope of Work

OWNER possess approximately 14 trailer mounted generators that are used to address emergency power outages at CSID production wells and sanitary lift stations. Currently the generators are housed under a makeshift enclosure located in the northwest corner of the utility campus. During storm events, as many of the units as possible are moved into multiple buildings on site. It is OWNER's desire to install a dedicated storage building for the portable generators to provide protection from normal degradation as well as extreme weather. In addition, there is a significant

shortage of storage space on the utility campus for miscellaneous spare equipment. The storage building is to be built on a portion of the well pad for Deep Injection Well 2. A preliminary design has not been prepared for this structure; Design Considerations were provided to FIRM in January 2025 and are the basis for this work authorization. A copy of the Design Considerations is included in **Attachment A**.

FIRM will provide the following services in accordance with Sections 1 and 2 of the AGREEMENT and generally consist of the following tasks:

Task 1 – Project Development

FIRM has worked on the development of this project since 2021. During that time, FIRM has met with CSID staff, the City of Coral Springs Building Department, the City of Coral Springs Planning and Zoning Department, the Building Department for Broward County, and Emergency Services for both the City of Coral Springs and Broward County. The results of these meetings have helped OWNER to develop the project and demonstrate its viability. In addition, multiple iterations of project estimates have been prepared.

Task 2 – Engineering and Project Management

FIRM shall perform the following:

1. Prepare and maintain project schedule.
2. Meet with OWNER to provide final input into project design.
3. Conduct pre-permitting meeting with City of Coral Springs to receive buy-in on structure location, size and aesthetics.
4. Coordinate utility locations in area surrounding well pad including water, electric and data lines.
5. Conduct survey of the area incorporating identified utilities.
6. Conduct geotechnical investigation to support foundation design.
7. Prepare subcontracts for structural engineer, building fabricator, and structural assemblers.

8. Coordinate preliminary building design with structural and geotechnical engineers.
9. Review site layout with OWNER.
10. Review foundation modifications with OWNER.
11. Review draft design from building fabricator with OWNER.
12. Review submittals for major mechanical elements (doors, ventilation fans, eye-washing station, bollards, etc.) and submit to OWNER for information purposes.
13. Prepare electrical and plumbing designs for storage building.
14. Merge building fabrication details, site utility improvements, demolition plan, electrical design and foundation modifications into a single document under FIRM's title block.
15. Submit design documents to City of Coral Springs Building Department.
16. Address comments from permit review.
17. Issue notice of commencement to City of Coral Springs
18. Issue notice to release fabrication of metal building components.
19. Conduct monthly progress meetings with OWNER.
20. Conduct periodic site inspections of construction activities.
21. Conduct preliminary walk through with OWNER – develop punch list of incomplete or unsatisfactory items.
22. Conduct final walk through.
23. Compile and submit O&M Manual for significant mechanical items.
24. Prepare record drawings illustrating deviations from original design.
25. Close out permit.
26. Prepare and submit releases of liens.
27. Execute project close out documents.

Task 3 – Construction of Improvements

The following work is proposed for the construction of this project:

- Mobilize equipment to site.

- Notify Building Department of commencement of construction activities.
- Cut concrete and construct column foundations as per structural design,
- Modify well pad per design by installing new curb and ramp onto well portion of pad.
- Pour thickened concrete pad above existing well pad. Supplemental slab is assumed to be 6-inches thick and will include reinforcing steel and appropriate expansion joints. Concrete will be finished with slip resistant surface.
- Extend water line from existing 24-inch diameter to southeast corner of well pad. Water line extension will be 8-inches in diameter.
- Construct eye-wash station and emergency shower outside the building footprint on the southeast corner of the building pad.
- Install fire hydrant at southeast corner of well pad.
- Run electrical service from North Blower Room as identified by OWNER.
- Inventory building kit.
- Assemble steel building. Building will be equipped with ceiling insulation (R-19) and integral rain gutters on the north edge of the building.
- Install overhead lighting, egress signage, general purpose outlets (with ceiling recoil reels), ventilation fans, heat detectors, electric overhead door openers, and electrical panels per design.
- Permit and install lightning protection system for new building.
- Install exterior waterline and three spigots.
- Install and doors (2-man doors and 4 double wide overhead doors).
- Install bollards by overhead door openings.
- Perform final grading around perimeter of building.
- Subcontract landscaping per permit requirements (allowance item).
- Close out project

- De-mobilize equipment.

Assumptions

Assumptions for the project are as follows:

1. Modifications to the well pad are acceptable to the Florida Department of Environmental Protection (Underground Injection Control Unit) per preliminary discussions.
2. Electrical service sufficient for the generator building requirements is available from North Blower Room Building.
3. All permitting fees will be paid by OWNER.
4. Re-zoning will not be required from the City of Coral Springs.
5. Site civil / drainage modifications are not included in this work authorization.
6. Paved driveways leading to the generator storage building are not included in this work authorization.
7. Site restoration (other than leveling and grading) is not included in this work authorization.
8. Preliminary fabrication drawings will be reviewed with OWNER. The addition of skylights, insulation (above R-19), or other modifications can be accommodated by accessing the allowance.
9. Based on conversations with Broward County, fire suppression is not required within the generator storage building. Heat / fire sensors will be installed.
10. Debris generated during the demolition of the well pad will be placed in dumpsters (or acceptable locations) and disposed of by OWNER.
11. Sod will be provided and installed by OWNER.
12. Bacteriological sampling and testing on the new water service (if necessary) will be conducted by OWNER.
13. An allowance of \$100,000 is included to cover additional work if needed. The allowance will only be accessed with prior written authorization by

OWNER. Unused allowance will be de-funded by a construction change order during project closeout.

Section 3 – Location

The services to be performed by the FIRM shall be on the following site:

North-east corner of CSID Utility Campus (See Figure 1)

Section 4 – Deliverables

The FIRM will provide the following Deliverables to OWNER:

- New generator storage building located on DIW-2 well pad built in conformance with Design Considerations (Attachment A) that is in compliance with all City, County and State permitting requirements.
- Record drawings for finished building.
- O&M Manual of significant equipment.
- Manufacturer's warranty.

Section 5 - Time of Performance

Project will commence after execution of this Work Authorization and a Notice to Proceed is issued by OWNER. The FIRM and OWNER agree to the following schedule:

Task	Time Elapsed to Subtask Completion
Notice to Proceed (NTP)	0 Days
Utility locates, Geotechnical Investigation and Survey	4 weeks following NTP
Engineering and review	12 weeks following NTP
Permitting	20 weeks following NTP
Building Fabrication	43 weeks following NTP
Site work and building assembly	59 weeks following NTP
Closeout	63 weeks following NTP

It is anticipated that construction activities may occur during hurricane season. In the event of tropical storm warning, construction activities will be suspended, and the site will be secured.

Section 6 - Method and Amount of Compensation

1. The FIRM shall be paid by the OWNER in accordance with the Florida's Prompt Payment Act Florida Statute 218.70-79 and in accordance with the payment method as set forth in Section 6 of the AGREEMENT. The calculations shall begin using the date the invoice was received.
2. Total job price: **\$2,189,245.** (Construction cost + allowance). The Base Price includes an allowance of \$100,000.
3. On the terms contained in the FIRM's said proposal for the doing of said work and the said award therefore, and the specifications herein specifically referred to and made a part of this contract.
4. The cost for the above scope of services is a Lump Sum Price (LSP). The LSP is based on the materials, methods, and assumptions presented in the scope of services and may be adjusted downward based on final detail design and alternative selections or omissions. The LSP shall not be greater than the stated amount unless there is an approved increase in the scope of services. The final stipulated sum (adjusted LSP) submitted herein shall be an amount to be billed on the basis of "percent complete" and stored materials turned over to the OWNER.
5. A Budget Summary for the above lump sum fee is provided in **Attachment B.**

Section 7 – Application for Progress Payment

1. Unless otherwise prescribed by law, at the end of each month, the FIRM shall submit to the OWNER for review, an Application for Progress Payment filled out and signed by the FIRM covering the Work completed as of the date of the Application and accompanied by such supporting documentation as is required by the AGREEMENT.

2. The Application for Progress Payment shall identify the amount of the FIRM Total Earnings to Date based upon value of original contract Work performed to date as approved by fully executed Change Orders.
3. Payment shall be based upon percentage of work completed based upon the approved schedule of values. Retainage in the amount of 5% will be withheld on the calculated value of any work, with the exception of stored materials which may be paid at the supplier's invoiced cost. At FIRM's request, after 50% completion of the work has been achieved, the OWNER will implement a reduction in retainage to 2.5% of all future pay requests. If retainage is reduced, FIRM may not withhold more than 2.5% retainage from subcontractors or suppliers and will be required to certify compliance with F.S. 218.70 *et seq* on each subsequent pay application. Notwithstanding the foregoing, in no instance can the amount retained be less than the value of OWNER's good faith claims plus the value of the work the OWNER determines remains to be put in place or required to be performed as remedial activities. For the purposes of this section, 50% completion shall be that point in time when OWNER determines that half of the Work required by the Contract has been completed. In no event shall the Work be determined to be 50% completed before the OWNER has paid 50% of the Contract amount and 50% of the Contract time has expired. The amount of previous Pay Estimate payments shall then be subtracted to equal the Balance Due during the Pay Estimate period.
4. When the OWNER determines the Work to be Substantially Complete, the OWNER may reduce the retainage to two and one-half percent (2.5%) of the dollar value of all Work satisfactorily completed to date, provided that the FIRM is making satisfactory progress toward Final Completion of the Work, that in the opinion of the OWNER there is no specific cause for a greater retainage, and the FIRM obtains the written consent of the Surety Companies furnishing the required Public Construction Bond on consent forms provided by the OWNER. The OWNER may reinstate the retainage up to five percent (5%) if the OWNER determines, that the FIRM is not

making satisfactory progress toward final completion of the Work or where there is other specific cause for such withholding.

5. Partial payment may be made for the delivered cost of stored materials planned for incorporation into the Work, provided such materials meet the requirements of this Contract, the Contract Drawings, and the Specifications, and are delivered and suitably stored at the project site, or at another location acceptable to the OWNER. Such material must be stored in a secure manor acceptable to the OWNER, and in accordance with the manufacturer's recommendations.
6. The delivered cost of such stored or stockpiled materials may be included in any subsequent application for payment provided the FIRM meets the following conditions:
 - a. An applicable purchase order or supplier's invoice is provided listing the materials in detail, the cost of each item, and identifies this specific contract by name.
 - b. The materials are fully insured against loss or damage (from whatever source) or disappearance prior to incorporation into the Work.
 - c. Stored materials approved for payment by the OWNER shall not be removed from the designated storage area except for incorporation into the Work.
 - d. Evidence that the FIRM has verified quantity and quality of the materials delivered (verified packing list).
7. It is further agreed between the parties that the transfer of title and the OWNER's payment for any stored or stockpiled materials pursuant to these General Conditions, and any applicable provisions of the Supplementary General Conditions, shall in no way relieve the FIRM of the responsibility of ensuring the correctness of those materials and for furnishing and placing such materials in accordance with the requirements of this Contract, the Contract Drawings, the Technical Specifications, and any approved changes thereto.

8. The following monthly Application for Progress Payment shall be accompanied by Bills of Sale, copies of paid invoices, releases of lien, or other documentation warranting that the FIRM has received the stored materials and equipment free and clear of all liens, charges, security interests, and encumbrances (which are hereinafter in these General Conditions referred to as "Liens") and evidence that the stored materials and equipment are covered by appropriate property insurance and other arrangements to protect the OWNER's interest therein, all of which shall be satisfactory to the OWNER.
9. The FIRM shall warrant and guarantee that title to all Work, materials, and equipment covered by an Application for Progress Payment, whether incorporated in the Work or not, will pass to the OWNER no later than the time of Final Payment free and clear of all liens or other encumbrances.
10. In the event any dispute with respect to any payment or pay request cannot be resolved between the FIRM and OWNER's project staff, FIRM may, in accordance with the alternative dispute resolution requirements of Florida Statute section 218.72, *et seq*, demand in writing a meeting with and review by the OWNER'S (agency) director. In the absence of the agency director, a deputy director may conduct the meeting and review. Such meeting and review shall occur within ten (10) business days of receipt by OWNER of FIRM's written demand. The OWNER's manager shall issue a written decision on the dispute within ten (10) business days of such meeting. This decision shall be deemed the OWNER's final decision for the purposes of the Local Government Prompt Payment Act.

Section 8 – Responsibilities

The FIRM shall, under no circumstance, look to the OWNER to provide any labor or equipment for the FIRM. The FIRM and its Subcontractors shall provide all of the labor and equipment necessary to perform the job or services contracted for at the expense of the FIRM. Property of any kind that may be on the premises, which are the site of the performance of this

contract, during the performance of this Work Authorization, shall be at the sole risk of the FIRM.

8.1 The OWNER hereby designates Joe Stephens as the OWNER's representative.

8.2 In addition to applicable provisions of Section 2 of the AGREEMENT, the OWNER will:

- Provide access to potable water.
- Assist with temporary potable water connection.
- Provide access to electrical panel with sufficient capacity to meet electrical needs of new building.
- Conduct bacteriological sampling (if required).

The FIRM acknowledges and understands that it is an independent contractor in its relationship with the OWNER. The FIRM hereby designates Rick Olson, P.E., as the FIRM's representative.

Section 9 – Insurance

The FIRM shall provide certificate of insurance to the OWNER, setting forth the type and amount of insurance carried by the FIRM and conforming to the minimum requirements set forth in the AGREEMENT.

Section 10 – Level of Service

The OWNER shall have the right to terminate said Agreement by giving the FIRM thirty (30) days written notice if the service that is being provided is not maintained at levels necessary to provide the required service. The OWNER will determine in its sole judgment what constitutes a satisfactory level of service.

Section 11 – Indemnification

The Firm shall indemnify and hold harmless the Owner and its officers and employees as set forth in Section 11 of the Agreement.

IN WITNESS WHEREOF, this Work Authorization, consisting of twelve (12) pages and Attachment A has been caused fully executed on behalf of the FIRM by its duly authorized officer, and the OWNER has the same to be duly name and in its behalf, effective as of the date herein above written.

(SEAL)

CORAL SPRINGS IMPROVEMENT DISTRICT

ATTEST:

President

Printed name of Witness

Mark Ritter
Printed name

Date

Approved as to form and legality

Printed name of Witness

District Counsel

Printed name of Witness

State of Florida
County of Palm Beach

ENGINEER

Globaltech Inc.
Company

The foregoing instrument was
acknowledged before me on this

____ day of _____, 2025 by

Signature

who is personally known to me OR
produced _____
as identification.

Richard D. Olson, P.E., Vice President

Name and title (typed or printed)

Signature of Notary

October 20, 2025
Date

Attachment A

Owner Developed Design Considerations

Design features/requirements of proposed building:

1. Steel building
2. Approx. 80'x80' footprint
3. 16' eave height
4. Minimum Clear span of 40' ft.
5. 3:12 roof pitch
6. Walls and roof insulated with vinyl backed R-19 batts.
7. Minimum of four (4) electrically activated roll up overhead doors along south facade.
8. Manual swing doors per code.
9. Foundations shall be designed in accordance with the geotechnical engineer's recommendation.
10. Designed building system to withstand wind loads per ASCE 7 for Risk Category III buildings.
11. Minimum finished floor elevation compliant with Florida Building Code (FBC).
12. The contractor, at their option, may incorporate portions of the existing well pad (approx. 10 to 12" thick) into floor slab and/or foundation for proposed building or shall provide for its removal.
13. Protection from flooding shall be provided by elevating the floor slab above existing well pad or by a hydraulic separation between the two uses.
14. Building design to incorporate sufficient ventilation to enable in- building testing, starting, operating and maintaining fleet of approximately 24 -80kW trailer mounted generators.
15. Lighting to code minimum
16. Minimum of twenty (20) 110V,20A duplex grounded outlets about every 10' evenly distributed around the building interior.
17. Lightning protection is required and should be incorporated into this project.
18. All thresholds to be weather resistant and ADA compliant.
19. Provide eye wash station and chem douse shower with containment and floor drain on interior
20. Include a minimum of 3 external hose bibs
21. Provide ramps/aprons for vehicle access at a slope not to exceed 1:12 at all overhead doors.
22. Gutter with 8"x8" aluminum gutter and 5"x5" downspouts at each corner, including concrete splash blocks.
23. Provide fire extinguishers per fire department requirements.

24. Provide 4" diameter concrete filled steel pipe bollards inside and out of overhead doors to protect corners and equipment from vehicle damage. Pipe bollards to be embedded 30" below ground/FFE and surrounded with 6" clear concrete.
25. Wall and roof sheeting shall be pre-finished. Colors shall be acceptable and approved by the Coral Springs Improvement District and the City of Coral Springs.
26. Manufacturer's warranty against corrosion shall be a minimum of 20 years.
27. Door and window frames, louvers, grilles, ventilators, and fans shall be built snugly into openings. All such assemblies to be flashed, water stopped and caulked.
28. Locations of all outlets, switches, and plumbing fixtures shall be coordinated with the Coral Springs Improvement District.
29. All concrete surfaces within the building envelope shall be slip resistant and incorporate a moisture barrier
30. Provide and install electrical conduits from source.
31. Design, permit and construct (install) Related Site Work (Ancillary Components)
32. Stabilized fire/emergency access compliant with City of Coral Springs requirements
33. Extend 8" watermain, provide and install new fire hydrant compliant with the requirements of the City of Coral Springs Fire Department.
34. New water service (wastewater service is not expected to be necessary for the occupancy classification of this building.
35. Drainage system to direct stormwater runoff away from building to existing perimeter swale.
36. Add/replace slab drain on remaining injection well and route flow to existing swale.
37. Construct replacement ramp for IW-2 maintenance pad (max slope at 1:12)
38. Implement revisions to parking to accommodate required fire access
39. Foundation plantings consistent with City of Coral Springs requirements will be provided and installed by contractor. Supplemental landscaping other than foundation plantings will be provided by CSID.
40. Design Build Team is responsible for
 - a. Surveying
 - b. Geotechnical and material testing
 - c. Field verification of dimensions and site conditions
41. The contractor shall furnish all additional data, details, calculations, and plans to secure all required permits.

42. Apply for and obtain:

- a. Site plan approval (including aesthetic review approval) from the City of Coral Springs
- b. Building Permit
- c. Provide FDEP with courtesy letter indicating a reduction in containment pad and dimensions of new building.

Attachment B

Budget Summary

Engineering Fee Details

[illegible]

Coral Springs Improvement Dist
151230 CSID - Installation of a Modular Building for Portable Generator Storage

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
Job: 151230 CSID Portable Generator Storage Building					
	Bid Item: 1	General Requirements			
		Project Predesign/Estimating			
		Sr. Estimator	HR	10	3,020.00
		Estimator 1	HR	120	12,840.00
		Construction PM 4	HR	60	9,540.00
		Procurement & Contracting			
		Submittal Labor	HR	60	9,540.00
		Construction Scheduler	HR	80	13,440.00
		Sr. Project Manager	HR	60	18,120.00
		Construction PM 4	HR	200	31,800.00
		Construction PM 2	HR	180	19,260.00
		Purchasing & Subcontract	HR	60	9,540.00
		Safety Coordinator	HR	60	6,420.00
		Bldg Permits Application & Coordination	HR	80	12,720.00
		Construction Admin	HR	150	14,400.00
				Bid Item Totals:	160,640.00
	Bid Item: 2	Sitework			
		Mobilization/Demobilization			
		4-Man Crew	CR-D	4	10,828.00
		Construction Superintendent	HR	12	2,052.00
		Construction PM 4	HR	12	1,908.00
		Sanitary	MONTH	8	3,937.60
		Delivery & Pickup	EA	2	369.15
		Jobsite Office Supplies	LS	1	3,076.25

Takeoff Worksheet

10/03/25

Continued...

Assembly#	Part# Description	Unit	Quantity	Ext. Price
	DIW Slab Concrete Cutting	LS	1	11,200.00
	Concrete Removal & Disposal	CR-D	2	5,414.00
	Site Grading & Prep	CR-D	5	13,535.00
	Stone/Fill	LOAD	3	5,168.10
	Site Restoration & Cleanup	CR-D	5	13,535.00
	Project Closeout			
	Startup Crew	CR-D	2	5,414.00
	Punch Out Crew	CR-D	5	13,535.00
	O&M	HR	20	3,180.00
			Bid Item Totals:	93,152.10
Bid Item:	3 Concrete			
	Concrete Foundation, Slab & Curb	LS	1	291,200.00
	Concrete and Density Testing	LS	1	8,960.00
	Concrete Pad (RPZ & Shower)	LS	1	1,476.60
			Bid Item Totals:	301,636.60
Bid Item:	5 Metals			
	Steel Building	LS	1	319,930.00
	Building Erection	LS	1	67,200.00
	GT Assistance	CR-D	5	13,535.00
	Misc. Metals & Fasteners	LS	1	6,152.50
	4" Bollards	EA	16	25,594.40
			Bid Item Totals:	432,411.90
Bid Item:	8 Openings			
	Overhead & Entrance Doors	LS	1	56,000.00
	4'X4' Louver	LS	2	4,922.00
			Bid Item Totals:	60,922.00

Takeoff Worksheet

10/03/25

Continued...

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
Bid Item: 26 Electrical					
		Electrical Materials	LS	1	382,242.52
		Electrical Labor	LS	1	128,000.00
		Directional Drilling & Lighting Protection	LS	1	69,776.00
		Electrical CM	HR	100	16,900.00
				Bid Item Totals:	596,918.52
Bid Item: 40 Process Interconnections					
		Eyewash & Shower	EA	1	7,383.00
		PVC Pipe, Fittings & Valves	EA	1	4,306.75
		Fire Hydrant Assembly	LS	1	9,228.75
		6" DI Pipe, Fittings & Valves	LS	1	14,766.00
		Backflow Preventer Assembly	EA	1	6,955.00
		Installation	CR-D	20	54,140.00
		Construction Superintendent	HR	80	13,680.00
		Construction Assistant	HR	40	3,320.00
				Bid Item Totals:	113,779.50
Bid Item: 41 Rental Equipment & Misc Tools					
		Mini Excavator	Month	2	9,800.81
		Plate Compactor 5000-7000LB	Month	2	3,409.02
		Skid Steer	Month	3	11,249.85
		Articulating Manlift	Month	2	13,018.69
		Traversing Fork Lift	Month	2	14,758.62
		Equipment Fuel	GAL	300	2,380.50
		Equipment Delivery & Pickup	EA	10	7,998.25
		Misc. Tools & Equipment	LS	1	7,998.25
		Safety Equipment	LS	1	3,076.25
				Bid Item Totals:	73,690.24

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
Bid Item:	100	Engineering			
		Engineering Fees	LS	1	226,654.00
				Bid Item Totals:	226,654.00
Bid Item:	101	Allowance			
		Allowance	LS	1	100,000.00
				Bid Item Totals:	100,000.00
Bid Item:	120	Bonds & Insurance			
		Bonds	LS	1	29,440.14
				Bid Item Totals:	29,440.14
				Grand Totals:	2,189,245.00

13D

WORK AUTHORIZATION

CSID WA No. 244

Globaltech No. 151514

Pursuant to the provisions contained in the "Contract for Professional Engineering Consulting and Design-Build Services on a Continuing Contract Basis " between the CORAL SPRINGS IMPROVEMENT DISTRICT, hereinafter referred to as "OWNER", and Globaltech, Inc., hereinafter referred to as "FIRM", dated July 1, 2012 (hereinafter referred to as "AGREEMENT"), this Work Authorization authorizes the FIRM to provide services under the terms and conditions set forth herein and in the AGREEMENT, which is incorporated herein by reference as though set forth in full.

The OWNER desires design-build services related to the Production Well 5 Electrical Improvements, hereinafter referred to as the "Specific Project".

Section 1 – Terms

FIRM shall be defined as an individual, corporation or contractor having a direct contract with the OWNER or with any other subcontractor in the performance of a part of the work contracted for under the terms of this Work Authorization with the OWNER.

Section 2 – Scope of Work

Currently, Production Well No. 5 includes an existing below-grade flow meter assembly. In order to improve accessibility and long-term reliability, a new flow meter will be installed as an above-grade assembly. This will require modifying the piping and expanding the footprint of the production well enclosure.

Electrically, the existing gear (control panel) serving Well No. 5 will be removed and replaced with a new main service entrance-rated disconnect. In addition, a new control panel equipped with a Variable Frequency Drive (VFD) - to provide

operational flexibility and a Programmable Logic Controller (PLC) will be furnished and installed. Coordination with Florida Power & Light (FPL) will be required to temporarily shut off power while electrical upgrades are performed.

The requested work will be completed by implementing the following two tasks:

Task 1 – Engineering Services

This task includes project management and engineering services required to complete the project.

Engineering and Project Management

1. Attend preliminary scoping meetings with the OWNER to assist in preliminary design parameters and overall scope.
2. Prepare detailed construction schedule to include as a minimum; design, site mobilization, detailed construction activities, scheduled shut downs and durations, equipment/material delivery times, testing, and startup and commissioning.
3. Prepare electrical and mechanical drawings. Review with OWNER's staff.
4. Coordinate material and equipment purchase and suppliers.
5. Review, administer, and track equipment submittals.
6. Schedule and conduct meetings, inspections, and testing with OWNER's staff.
7. Attend progress meetings and coordination meetings.
8. Assist with site planning and negotiating modified easement dimensions.
9. Oversee construction activities.
10. Modify existing Plant PLC and SCADA to control and monitor Well#5, and local well PLC control logic as required.
11. Conduct Substantial Completion inspection. Develop punch-list items in association with OWNER.

12. Prepare record drawings illustrating new conduit runs, instrumentation/control changes, and piping modifications
13. Provide OWNER with Operational and Maintenance (O&M) documentation for significant equipment.
14. Conduct Final Completion inspection meeting and site walk through with OWNER.

Task 2 – Construction Services

This task entails installing new conduits and wires for power and control of Well #5. The work, in general consists of the following:

ELECTRICAL IMPROVEMENTS

1. Demolish existing 3' high concrete wall and existing electrical gear mounted on this wall.
2. Furnish and install new VFD Control Panel.
3. Furnish and install new conduit and wires.
4. Furnish and install lighting modifications at Well#5, as required.
5. Terminate all required wiring.
6. Extend existing concrete slab as required for new Control Panel at Well#5.

FLOW METER RELOCATION

1. Remove existing chain link fencing.
2. Excavate and expose raw-water piping from check valve to flow meter.
3. Disassemble existing piping.
4. Install new ductile iron restrained piping and pipe stands as needed.
5. Provide and install new digital flow meter.
6. Tie flow meter into site SCADA system.
7. Backfill excavation and restore surface to original condition.
8. Install new 6-foot-high chain link fencing with double-wide gate. Gate shall be positioned to allow portable generator drop-off and setup (with

the anticipation that a permanent generator may be installed in the future).

9. Provide Landscaping as required by City of Coral Springs Building Department.

Assumptions

Assumptions for the project are as follows:

- Any easement and/or property boundary issues shall be the responsibility of the OWNER. FIRM will provide assistance and proposed foot-print dimensions.
- The existing PIT, LIT, and well motor shall remain and be reutilized.
- The existing antenna, mast and tower shall remain and be reutilized.
- Permit fees shall be paid by OWNER or from the established allowance.
- Working hours will be Monday through Friday from approximately 8:00 AM until 5:00 PM.
- OWNER will be able to have well shutdown for the duration of construction.
- OWNER is responsible for any sod or site restoration other than fill.
- The new VFD is to be installed in the new control panel during fabrication.

Section 3 – Location

The services to be performed by the FIRM shall be at the Raw Water Well#5 (Whispering Oaks Park – NW 101st Terrace)

Section 4 – Deliverables

The FIRM will provide the following Deliverables to OWNER:

- Preliminary Design Drawings.
- Submittals for materials/equipment.
- Construction Improvements.

- O&M manuals for the equipment of Improvements.
- Record Drawings.

Section 5 – Time of Performance

Project will commence after execution of this Work Authorization and a Notice to Proceed is issued by OWNER. The FIRM and OWNER agree to the following schedule:

Task	Time Elapsed to Completion
Notice to Proceed (NTP)	0 Days
Procurement	325 Days after NTP
Construction of Improvements	355 Days after NTP
Close out	400 Days after NTP

Section 6 – Method and Amount of Compensation

1. The FIRM shall be paid by the OWNER in accordance with the Florida's Prompt Payment Act Florida Statute 218.70-79 and in accordance with the payment method as set forth in Section 6 of the AGREEMENT. The calculations shall begin using the date the invoice was received.
2. Total job price: **\$453,639.00**
3. On the terms contained in the FIRM's said proposal for the doing of said work and the said award therefore, and the specifications herein specifically referred to and made a part of this contract.
4. The cost for the above scope of services is a lump sum (LS). The LS is based on the materials, methods, and assumptions presented in the scope of services and may be adjusted based on final detail design and alternative selections or omissions. The LS shall not be greater than the stated amount unless there is an approved increase in the scope of services.
5. An allowance of **\$20,000** is included in the total fee. The allowance will not be accessed without approval by OWNER. Unused allowance will be returned at the completion of the project.

6. A Budget Summary for the above LS is provided in Attachment A.

Section 7 – Application for Progress Payment

1. Unless otherwise prescribed by law, at the end of each month, the FIRM shall submit to the OWNER for review, an Application for Progress Payment filled out and signed by the FIRM covering the Work completed as of the date of the Application and accompanied by such supporting documentation as is required by the AGREEMENT.
2. The Application for Progress Payment shall identify the amount of the FIRM Total Earnings to Date based upon value of original contract Work performed to date as approved by fully executed Change Orders.
3. Payment shall be based upon percentage of work completed based upon the approved schedule of values. Retainage in the amount of 5% will be withheld on the calculated value of any work, with the exception of stored materials which may be paid at the supplier's invoiced cost. At FIRM's request, after 50% completion of the work has been achieved, the OWNER will implement a reduction in retainage to 2.5% of all future pay requests. If retainage is reduced, FIRM may not withhold more than 2.5% retainage from subcontractors or suppliers and will be required to certify compliance with F.S. 218.70 *et seq* on each subsequent pay application. Notwithstanding the foregoing, in no instance can the amount retained be less than the value of OWNER's good faith claims plus the value of the work the OWNER determines remains to be put in place or required to be performed as remedial activities. For the purposes of this section, 50% completion shall be that point in time when OWNER determines that half of the Work required by the Contract has been completed. In no event shall the Work be determined to be 50% completed before the OWNER has paid 50% of the Contract amount and 50% of the Contract time has expired. The amount of previous Pay Estimate payments shall then be subtracted to equal the Balance Due during the Pay Estimate period.
4. When the OWNER reduces the retainage to two and one-half percent (2.5%), FIRM must obtain the written consent of the Surety Companies

furnishing the required Public Construction Bond on consent forms provided by the OWNER. The OWNER may reinstate the retainage up to five percent (5%) if the OWNER determines, at its discretion, that the FIRM is not making satisfactory progress toward final completion of the Work or where there is other specific cause for such withholding.

5. Partial payment may be made for the delivered cost of stored materials planned for incorporation into the Work, provided such materials meet the requirements of this Contract, the Contract Drawings, and the Specifications, and are delivered and suitably stored at the project site, or at another location acceptable to the OWNER. Such material must be stored in a secure manor acceptable to the OWNER, and in accordance with the manufacturer's recommendations.
6. The delivered cost of such stored or stockpiled materials may be included in any subsequent application for payment provided the FIRM meets the following conditions:
 - a. An applicable purchase order or supplier's invoice is provided listing the materials in detail, the cost of each item, and identifies this specific contract by name.
 - b. The materials are fully insured against loss or damage (from whatever source) or disappearance prior to incorporation into the Work.
 - c. Stored materials approved for payment by the OWNER shall not be removed from the designated storage area except for incorporation into the Work.
 - d. Evidence that the FIRM has verified quantity and quality of the materials delivered (verified packing list).
7. It is further agreed between the parties that the transfer of title and the OWNER's payment for any stored or stockpiled materials pursuant to these General Conditions, and any applicable provisions of the Supplementary General Conditions, shall in no way relieve the FIRM of the responsibility of ensuring the correctness of those materials and for furnishing and placing

such materials in accordance with the requirements of this Contract, the Contract Drawings, the Technical Specifications, and any approved changes thereto.

8. The following monthly Application for Progress Payment shall be accompanied by Bills of Sale, copies of paid invoices, releases of lien, or other documentation warranting that the FIRM has received the stored materials and equipment free and clear of all liens, charges, security interests, and encumbrances (which are hereinafter in these General Conditions referred to as "Liens") and evidence that the stored materials and equipment are covered by appropriate property insurance and other arrangements to protect the OWNER's interest therein, all of which shall be satisfactory to the OWNER.
9. The FIRM shall warrant and guarantee that title to all Work, materials, and equipment covered by an Application for Progress Payment, whether incorporated in the Work or not, will pass to the OWNER no later than the time of Final Payment free and clear of all liens or other encumbrances.
10. Progress Payments shall be made in accordance with the Local Government Prompt Payment Act. In the event any dispute with respect to any payment or pay request cannot be resolved between the FIRM and OWNER's project staff, FIRM may, in accordance with the alternative dispute resolution requirements of Florida Statute section 218.72, *et seq*, demand in writing a meeting with and review by the OWNER'S (agency) director. In the absence of the agency director, a deputy director may conduct the meeting and review. Such meeting and review shall occur within ten (10) business days of receipt by OWNER of FIRM's written demand. The OWNER's manager, shall issue a written decision on the dispute within ten (10) business days of such meeting. This decision shall be deemed the OWNER's final decision for the purposes of the Local Government Prompt Payment Act.
11. The OWNER may refuse to make payment of the full amount because claims have been made against the OWNER on account of the FIRM's

performance of the Work, or because Liens have been filed in connection with the Work, or there are other items entitling the OWNER to a credit against the amount recommended, but the OWNER must give the FIRM written notice within twenty (20) business days after the date on which the invoice is stamped as received which specifies the invoice deficiency and any action necessary to make the invoice complete and proper.

Section 8 – Responsibilities

The FIRM shall, under no circumstance, look to the OWNER to provide any labor or equipment for the FIRM. The FIRM shall provide all of the labor and equipment necessary to perform the job or services contracted for at the expense of the FIRM. Property of any kind that may be on the premises, which are the site of the performance of this contract, during the performance of this Work Authorization, shall be at the sole risk of the FIRM.

8.1 The OWNER hereby designates Christian McShea as the OWNER's representative.

8.2 In addition to applicable provisions of Section 2 of the AGREEMENT, the OWNER will:

- Pay for any required permit fees

The FIRM acknowledges and understands that it is an independent contractor in its relationship with the OWNER. The FIRM hereby designates Nico Shaner as the FIRM's representative.

Section 9 – Insurance

The FIRM shall provide certificate of insurance to the OWNER setting forth the type and amount of insurance carried by the FIRM and conforming to the minimum requirements set forth in the AGREEMENT.

Section 10 – Level of Service

The OWNER shall have the right to terminate said Agreement by giving the FIRM thirty (30) days written notice if the service that is being provided is not maintained

at levels necessary to provide the required service. The OWNER will determine in its sole judgment what constitutes a satisfactory level of service.

Section 11 – Indemnification

The Firm shall indemnify and hold harmless the Owner and its officers and employees as set forth in Section 11 of the Agreement.

IN WITNESS WHEREOF, this Work Authorization, consisting of eleven (11) pages and Attachment A has been caused fully executed on behalf of the FIRM by its duly authorized officer, and the OWNER has the same to be duly name and in its behalf, effective as of the date herein above written.

CORAL SPRINGS IMPROVEMENT DISTRICT

Signature of Witness

Signature of President

Printed name of Witness

Mark Ritter

Printed Name of President

Date

Approved as to form and legality

District Counsel

State of Florida
County of Palm Beach

FIRM

Globaltech, Inc.

Company

The foregoing instrument was
acknowledged before me on this

____ day of _____, 2025 by

Signature

who is personally known to me OR
produced _____
as identification.

Richard D. Olson, P.E., Vice President

Name and Title (typed or printed)

Signature of Notary

October 20, 2025

Date

Attachment A

Budget Summary

Engineering Fee Details

[illegible]

Coral Springs Improvement Dist
151514 CSID Production Well 5 Improvements

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
Job: 151514 CSID Production Well 5 Improvements					
	Bid Item: 1	General Requirements			
		Project Estimating & Predesign			
		Sr. Estimator	HR	4	1,208.00
		Estimator	HR	15	1,605.00
		Procurement & Contracting			
		Construction Scheduler	HR	20	3,360.00
		Sr. Constrction PM	HR	8	2,416.00
		Construction PM	HR	100	15,900.00
		Purchasing & Subcontract	HR	10	1,590.00
		Safety	HR	10	1,070.00
		Bldg Permits Application & Coordination	HR	20	3,180.00
		Construction Admin	HR	80	7,680.00
				Bid Item Totals:	38,009.00
	Bid Item: 2	Sitework			
		Mob/Demob	LS	1	7,818.00
		Temporary Facilicites			
		Sanitary	MONTH	4	1,968.80
		Sanitary Pick Up/Delivery	EA	2	1,107.45
		Waste Hauling	EA	1	1,968.80
		Locates	DAY	1	2,640.00
		Wall Demolition			
		Concrete Cutting & Removal	CR-D	2	5,414.00

Continued...

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
		Vinyl Double Gate Fence	LS	1	19,800.00
		Startup Crew	CR-D	1	2,707.00
		Punch Out Crew	CR-D	1	2,707.00
		O&M	HR	8	1,272.00
		Site Restoration			
		Stone 57	LOAD	1	1,722.70
		Labor	CR-D	2	5,414.00
				Bid Item Totals:	54,539.75
Bid Item:	3 Concrete				
		Flowmeter Pad			
		Form & Materials	LS	1	1,045.93
		Cast In Place Concrete	LS	1	1,045.93
		Concrete Labor	CR-D	2	5,414.00
		Control Panel & Rack Pad			
		Form & Materials	LS	1	123.05
		Cast In Place Concrete	LS	1	307.63
		Concrete Labor	CR-D	1	2,707.00
				Bid Item Totals:	10,643.54
Bid Item:	5 Metals				
		Misc Metals & Fasteners	LS	1	1,230.50
				Bid Item Totals:	1,230.50
Bid Item:	26 Electrical				
		VFD Panel			
		Materials	LS	1	63,986.00
		Labor	LS	1	38,800.00
		Panel/VFD Offloading & Installation	CR-D	2	5,414.00
		Electrical Materials	LS	1	36,915.00

Takeoff Worksheet

10/09/25

Continued...

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
		Electrical Installation	LS	1	48,000.00
		Electrical CM	HR	40	6,760.00
				Bid Item Totals:	199,875.00
Bid Item:	40	Process Interconnections			
		8" Flowmeter	EA	1	8,613.50
		Ductile Iron Piping	LS	1	13,535.50
		316 SS Pipe Supports	LS	1	3,000.00
		Piping Installation	CR-D	5	13,535.00
		Construction Superintendent	HR	30	5,130.00
		Construction Assistant	HR	20	1,660.00
				Bid Item Totals:	45,474.00
Bid Item:	41	Rental Equipment & Misc Tools			
		Mini Excavator	WK	1	1,808.84
		Skid Steer	MONTH	1	3,749.95
		Plate Compactor 5000-7000LB	WK	1	748.14
		Misc Tools & Equipment	LS	1	2,461.00
		Equipment Fuel	GAL	80	634.80
		Equipment Delivery & Pickup	EA	4	2,214.90
				Bid Item Totals:	11,617.63
Bid Item:	100	Engineering			
		Engineering	LS	1	63,279.00
				Bid Item Totals:	63,279.00
Bid Item:	101	Allowance			
		Allowance	LS	1	20,000.00
				Bid Item Totals:	20,000.00

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
	Bid Item: 102	Bonds & Insurance			
		Bonds & Certifications	LS	1	8,970.58
				Bid Item Totals:	8,970.58
				Grand Totals:	453,639.00

13E

WORK AUTHORIZATION

CSID WA No. 245

Globaltech No. 151515

Pursuant to the provisions contained in the "Contract for Professional Engineering Consulting and Design-Build Services on a Continuing Contract Basis " between the CORAL SPRINGS IMPROVEMENT DISTRICT, hereinafter referred to as "OWNER", and Globaltech, Inc., hereinafter referred to as "FIRM", dated July 1, 2012 (hereinafter referred to as "AGREEMENT"), this Work Authorization authorizes the FIRM to provide services under the terms and conditions set forth herein and in the AGREEMENT, which is incorporated herein by reference as though set forth in full.

The OWNER desires design-build services related to the RO Building Utility Trench Improvements, hereinafter referred to as the "Specific Project".

Section 1 – Terms

FIRM shall be defined as an individual, corporation or contractor having a direct contract with the OWNER or with any other subcontractor in the performance of a part of the work contracted for under the terms of this Work Authorization with the OWNER.

Section 2 – Scope of Work

The Reverse Osmosis Water Treatment Plant contains a utility trench that runs the length of the building. The trench contains various pipes and is open to the surface (covered with walkway gratings). Water from various plant operations is channeled into the trench which runs into a sump on the south end of the building. Currently there are two wastewater trash pumps that remove the water and direct it to the wastewater treatment plant.

Recently the utility trench was overwhelmed and the duplex pumping system could not accommodate the water. As a result, OWNER has requested that FIRM provide Work Authorization 245 to increase the capacity of the trench evacuation system. Improvements will include increasing the size of the outfall piping from 2 to 4-inches in diameter. Prior to executing this project, OWNER will replace the existing pump sump pumps, risers, valves and back flow preventers.

The requested work will be completed by implementing the following two tasks:

Task 1 – Engineering Services

This task includes project management and engineering services required to complete the project.

Engineering and Project Management

1. Attend preliminary scoping meetings with the OWNER to assist in preliminary design parameters and overall scope.
2. Prepare detailed project schedule to include as a minimum; design, site mobilization, detailed construction activities, scheduled shutdowns and durations, equipment/material delivery times, testing, and startup and commissioning.
3. Prepare mechanical drawings. Review with OWNER's staff.
4. Coordinate material and equipment purchase and suppliers.
5. Review, administer, and track equipment submittals.
6. Schedule and conduct meetings, inspections, and testing with OWNER's staff.
7. Attend progress meetings and coordination meetings.
8. Oversee construction activities.
9. Conduct Substantial Completion inspection. Develop punch-list items in association with OWNER.
10. Prepare record drawings illustrating new piping.

11. Conduct Final Completion inspection meeting and site walk through with OWNER.

Task 2 – Construction Services

This task entails installing new pumps, connectors, piping and power fixtures for the pumping system in the RO Building Utility Trench Sump. The work, in general consists of the following:

MECHANICAL IMPROVEMENTS

1. Conduct utility locates south of RO Building from building wall to effluent line.
2. Fabricate 4-inch PVC manifold connecting two 2-inch diameter pump outlets (OWNER to replace with 3-inch outlets).
3. Core through concrete sump wall.
4. Hand dig trench from Southern RO building wall to effluent line (approximately 120 feet).
5. Install new 4-inch PVC effluent line at a depth of approximately 12-inches.
6. Install Tee in existing effluent line and connect new 4-inch PVC piping.
7. Pressure test new line under operational conditions.
8. Backfill and compact pipe trench. Level and grade surface ready for sod (by others).
9. Test system for proper operation.
10. Replace gratings
11. Clean site and demobilize.

Assumptions

Assumptions for the project are as follows:

- Permits will not be required.
- All trenching will be conducted by hand on the south side of the RO Building.

- Four panels of concrete sidewalk will be removed and replaced by OWNER.
- Trenching will be conducted in the grassed area and will not impact pavement or rocked surface coverings.
- Surface restoration (sod) will be provided and placed by OWNER
- PVC piping below and including the ball valves will be left in place. A new 4-inch diameter PVC manifold will be fabricated leading to the new 4-inch diameter effluent line.
- The project contains no construction allowance.
- Working hours will be Monday through Friday from approximately 8:00 AM until 5:00 PM.

Section 3 – Location

The services to be performed by the FIRM shall be within and on the south side of the RO Water Treatment Building on the CSID main utility campus.

Section 4 – Deliverables

The FIRM will provide the following Deliverables to OWNER:

- Preliminary Design Drawings.
- Construction Improvements.
- Record Drawings.

Section 5 – Time of Performance

Project will commence after execution of this Work Authorization and a Notice to Proceed is issued by OWNER. The FIRM and OWNER agree to the following schedule:

Task	Time Elapsed to Completion
Notice to Proceed (NTP)	0 Days
Engineering	2 weeks after NTP
Construction of Improvements	5 weeks following NTP
Close out	2 weeks following completion of construction

Section 6 – Method and Amount of Compensation

1. The FIRM shall be paid by the OWNER in accordance with the Florida's Prompt Payment Act Florida Statute 218.70-79 and in accordance with the payment method as set forth in Section 6 of the AGREEMENT. The calculations shall begin using the date the invoice was received.
2. Total job price: **\$59,543.**
3. On the terms contained in the FIRM's said proposal for the doing of said work and the said award therefore, and the specifications herein specifically referred to and made a part of this contract.
4. The cost for the above scope of services is a lump sum (LS). The LS is based on the materials, methods, and assumptions presented in the scope of services and may be adjusted based on final detail design and alternative selections or omissions. The LS shall not be greater than the stated amount unless there is an approved increase in the scope of services.
5. An allowance of \$5,000 is included in the total fee. The allowance will not be accessed without approval by OWNER. Unused allowance will be returned at the completion of the project.
6. A Budget Summary for the above LS is provided in Attachment A.

Section 7 – Application for Progress Payment

1. Unless otherwise prescribed by law, at the end of each month, the FIRM shall submit to the OWNER for review, an Application for Progress Payment filled out and signed by the FIRM covering the Work completed as of the date of the Application and accompanied by such supporting documentation as is required by the AGREEMENT.

2. The Application for Progress Payment shall identify the amount of the FIRM Total Earnings to Date based upon value of original contract Work performed to date as approved by fully executed Change Orders.
3. Payment shall be based upon percentage of work completed based upon the approved schedule of values. Retainage in the amount of 5% will be withheld on the calculated value of any work, with the exception of stored materials which may be paid at the supplier's invoiced cost. At FIRM's request, after 50% completion of the work has been achieved, the OWNER will implement a reduction in retainage to 2.5% of all future pay requests. If retainage is reduced, FIRM may not withhold more than 2.5% retainage from subcontractors or suppliers and will be required to certify compliance with F.S. 218.70 *et seq* on each subsequent pay application. Notwithstanding the foregoing, in no instance can the amount retained be less than the value of OWNER's good faith claims plus the value of the work the OWNER determines remains to be put in place or required to be performed as remedial activities. For the purposes of this section, 50% completion shall be that point in time when OWNER determines that half of the Work required by the Contract has been completed. In no event shall the Work be determined to be 50% completed before the OWNER has paid 50% of the Contract amount and 50% of the Contract time has expired. The amount of previous Pay Estimate payments shall then be subtracted to equal the Balance Due during the Pay Estimate period.
4. When the OWNER reduces the retainage to two and one-half percent (2.5%), FIRM must obtain the written consent of the Surety Companies furnishing the required Public Construction Bond on consent forms provided by the OWNER. The OWNER may reinstate the retainage up to five percent (5%) if the OWNER determines, at its discretion, that the FIRM is not making satisfactory progress toward final completion of the Work or where there is other specific cause for such withholding.
5. Partial payment may be made for the delivered cost of stored materials planned for incorporation into the Work, provided such materials meet the

- requirements of this Contract, the Contract Drawings, and the Specifications, and are delivered and suitably stored at the project site, or at another location acceptable to the OWNER. Such material must be stored in a secure manor acceptable to the OWNER, and in accordance with the manufacturer's recommendations.
6. The delivered cost of such stored or stockpiled materials may be included in any subsequent application for payment provided the FIRM meets the following conditions:
 - a. An applicable purchase order or supplier's invoice is provided listing the materials in detail, the cost of each item, and identifies this specific contract by name.
 - b. The materials are fully insured against loss or damage (from whatever source) or disappearance prior to incorporation into the Work.
 - c. Stored materials approved for payment by the OWNER shall not be removed from the designated storage area except for incorporation into the Work.
 - d. Evidence that the FIRM has verified quantity and quality of the materials delivered (verified packing list).
 7. It is further agreed between the parties that the transfer of title and the OWNER's payment for any stored or stockpiled materials pursuant to these General Conditions, and any applicable provisions of the Supplementary General Conditions, shall in no way relieve the FIRM of the responsibility of ensuring the correctness of those materials and for furnishing and placing such materials in accordance with the requirements of this Contract, the Contract Drawings, the Technical Specifications, and any approved changes thereto.
 8. The following monthly Application for Progress Payment shall be accompanied by Bills of Sale, copies of paid invoices, releases of lien, or other documentation warranting that the FIRM has received the stored materials and equipment free and clear of all liens, charges, security

interests, and encumbrances (which are hereinafter in these General Conditions referred to as "Liens") and evidence that the stored materials and equipment are covered by appropriate property insurance and other arrangements to protect the OWNER's interest therein, all of which shall be satisfactory to the OWNER.

9. The FIRM shall warrant and guarantee that title to all Work, materials, and equipment covered by an Application for Progress Payment, whether incorporated in the Work or not, will pass to the OWNER no later than the time of Final Payment free and clear of all liens or other encumbrances.
10. Progress Payments shall be made in accordance with the Local Government Prompt Payment Act. In the event any dispute with respect to any payment or pay request cannot be resolved between the FIRM and OWNER's project staff, FIRM may, in accordance with the alternative dispute resolution requirements of Florida Statute section 218.72, *et seq*, demand in writing a meeting with and review by the OWNER'S (agency) director. In the absence of the agency director, a deputy director may conduct the meeting and review. Such meeting and review shall occur within ten (10) business days of receipt by OWNER of FIRM's written demand. The OWNER's manager, shall issue a written decision on the dispute within ten (10) business days of such meeting. This decision shall be deemed the OWNER's final decision for the purposes of the Local Government Prompt Payment Act.
11. The OWNER may refuse to make payment of the full amount because claims have been made against the OWNER on account of the FIRM's performance of the Work, or because Liens have been filed in connection with the Work, or there are other items entitling the OWNER to a credit against the amount recommended, but the OWNER must give the FIRM written notice within twenty (20) business days after the date on which the invoice is stamped as received which specifies the invoice deficiency and any action necessary to make the invoice complete and proper.

Section 8 – Responsibilities

The FIRM shall, under no circumstance, look to the OWNER to provide any labor or equipment for the FIRM. The FIRM shall provide all of the labor and equipment necessary to perform the job or services contracted for at the expense of the FIRM. Property of any kind that may be on the premises, which are the site of the performance of this contract, during the performance of this Work Authorization, shall be at the sole risk of the FIRM.

8.1 The OWNER hereby designates Christian McShea as the OWNER's representative.

8.2 In addition to applicable provisions of Section 2 of the AGREEMENT, the OWNER will:

- Pay for any required permit fees
- Provide surface restoration (sod)

The FIRM acknowledges and understands that it is an independent contractor in its relationship with the OWNER. The FIRM hereby designates Rick Olson, P.E., as the FIRM's representative.

Section 9 – Insurance

The FIRM shall provide certificate of insurance to the OWNER setting forth the type and amount of insurance carried by the FIRM and conforming to the minimum requirements set forth in the AGREEMENT.

Section 10 – Level of Service

The OWNER shall have the right to terminate said Agreement by giving the FIRM thirty (30) days written notice if the service that is being provided is not maintained at levels necessary to provide the required service. The OWNER will determine in its sole judgment what constitutes a satisfactory level of service.

Section 11 – Indemnification

The Firm shall indemnify and hold harmless the Owner and its officers and employees as set forth in Section 11 of the Agreement.

IN WITNESS WHEREOF, this Work Authorization, consisting of ten (10) pages and Attachment A has been caused fully executed on behalf of the FIRM by its duly authorized officer, and the OWNER has the same to be duly name and in its behalf, effective as of the date herein above written.

CORAL SPRINGS IMPROVEMENT DISTRICT

Signature of Witness

Signature of President

Printed name of Witness

Mark Ritter

Printed Name of President

Date

Approved as to form and legality

District Counsel

State of Florida
County of Palm Beach

FIRM

Globaltech, Inc.

Company

The foregoing instrument was
acknowledged before me on this

____ day of _____, 2025 by

Signature

who is personally known to me OR
produced _____
as identification.

Richard D. Olson, P.E., Vice President

Name and Title (typed or printed)

Signature of Notary

October 20, 2025

Date

Attachment A

Budget Summary

Work Authorization No. 245 - RO Building Utility Trench Improvements

Engineering Fee Details

[illegible]

Coral Springs Improvement Dist
151515 CSID RO Building Utility Trench

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
Job: 151515 CSID RO Building Utility Trench					
	Bid Item: 1	General Requirements			
		Project Estimating & Predesign Estimator	HR	12	1,284.00
		Procurement & Contracting			
		Construction Scheduler	HR	8	1,344.00
		Construction PM	HR	24	3,816.00
		Purchasing & Subcontract	HR	4	636.00
		Safety	HR	5	535.00
		Construction Admin	HR	10	960.00
				Bid Item Totals:	8,575.00
	Bid Item: 2	Sitework			
		Mob/Demob	LS	1	3,800.00
		Locates	DAY	1	2,640.00
		Startup Crew	CR-D	1	2,707.00
		Punch Out Crew	CR-D	1	2,707.00
				Bid Item Totals:	11,854.00
	Bid Item: 26	Electrical			
				Bid Item Totals:	
	Bid Item: 40	Process Interconnections			
		PVC Pipe & Fittings	EA	1	3,076.25
		Piping Installation	CR-D	5	13,535.00

Takeoff Worksheet

10/09/25

Continued...

Assembly#	Part#	Description	Unit	Quantity	Ext. Price
		Construction Superintendent	HR	10	1,710.00
		Construction Assistant	HR	5	415.00
				Bid Item Totals:	18,736.25
Bid Item:	41	Rental Equipment & Misc Tools			
		Skid Steer	WK	1	3,749.95
		Plate Compactor 5000-7000LB	WK	1	748.14
		Misc Tools & Equipment	LS	1	615.61
		Equipment Fuel	GAL	40	317.40
		Equipment Delivery & Pickup	EA	2	1,599.65
				Bid Item Totals:	7,030.75
Bid Item:	100	Engineering			
		Engineering	LS	1	13,347.00
				Bid Item Totals:	13,347.00
				Grand Totals:	59,543.00

Fourteenth Order of Business

Globaltech, Inc.
CSID Engineer's Report
October 20, 2025

PROJECTS UNDER CONTRACT

WA#222 – Belt Filter Press Replacement – Complete

WA#226 – Stormwater Pump Station Spare Engine Procurement – In Progress

- Approved by Board – 4/15/24.
- Issued Purchase Order for replacement engine and clutch – 6/07/24.
- Engine arrived 9/03/25.
- Addressing issues with catalytic converter and vibration absorbers
- Meeting on site to review installation - 10/15/25.
- Installation to occur week of – 10/20/25.
- Anticipated project completion – mid November 2025

WA#229 – WWTP Package Plant E Improvements – Complete

- Approved by Board – 8/19/24.
- Plant returned to operation and is running well.
- Final Completion – 9/12/25
- Change Order returning unspent allowance – November Board

WA#232 – Well 3 Repower & VFD – Complete

- Approved by Board – 12/16/24.
- Final Completion anticipated – 9/15/25
- Change Order returning unspent allowance on current agenda.

WA#233– Digester 1 Blower Replacement – Engineering – Substantially Complete

- Approved by Board – 1/27/25.
- Review meeting with staff – week of 5/12/25.
- Submitted Technical Memorandum No 1 and cost estimate – 7/10/25.
- Conducted review meeting – 7/24/25.
- Revising blower calculations based on revised data.
- Submitted revised Technical Memorandum – 9/12/25.
- Conducted review meeting with CSID staff - week of 9/15/25.
- Submit Work Authorization for blower replacement and electrical upgrades – November Agenda

WA#234 – Finished Water Line Valve Replacement – In Progress

- Approved by Board – 4/21/25.
- Met with staff to locate valves – 5/28/25.
- Ordered valves through Rangeline – 9/29/25.
- Anticipated construction – mid November
- Anticipated completion – December 2025

Globaltech, Inc.
CSID Engineer's Report
October 20, 2025

PROJECTS UNDER CONTRACT (Continued)

WA#235 – 6-inch Finished Water Line Relocation – In Progress

- Approved by Board 4/21/25
- Met with staff to locate valves – 5/28/25.
- Scheduling utility locates – week of 6/09/25.
- Identified water main insufficiency for fire flow. May need to reconsider how project is being implemented. Currently repricing line movement.
- Exploratory excavations – on hold
- Anticipated completion – December 2025

WA#236 – Well 6 Redevelopment – In Progress

- Approved by Board – 5/19/25.
- Contractor mobilized to well – 7/31/25
- Conducted video survey – 8/01/25.
- Acidized well – 8/06/25
- Air lifting conducted week of 8/11 – 8/29.
- Well producing unacceptable yield and requires additional development.
- Requested access to allowance to re-acidize well.
- Anticipated project completion – end of October 2025

WA#238 – Site 18 Canal Bank Stabilization – In Progress

- Approved by Board – 7/21/25.
- Executed Subcontract with B&Z Construction
- Met with homeowners and tested irrigation systems – 9/16/25.
- Began tree removal – 9/23/25.
- Obtained City of Coral Springs tree removal permit – 9/29/25.
- Began canal bank restoration – 10/07/25.
- Construction duration – 4 weeks
- Completion anticipated – November 2025

WA#239 – WTP Control System Upgrades – In Progress

- Approved by Board – 7/21/25.
- Filed and recorded construction bond
- Preparing design modifications for generator panel
- All materials have arrived on site with the exception of the generator panel.
- Preparing software conversion modifications
- Field work anticipated – mid October (3 weeks)
- Completion Anticipated mid-November.
- Change Order with scope and budget modifications on current agenda.

Globaltech, Inc.
CSID Engineer's Report
October 20, 2025

PROJECTS UNDER CONTRACT (Continued)

WA#240 – Tree Removal Irrigation System Coordination – In Progress

- Approved by Board – 7/21/25.
- Conducted kick off meeting to discuss responsibilities.
- Prepared project notebooks with all impacted properties
- Completed homeowner notification and irrigation system checks for all sites.
- Will continue to support program until completion in November.

Work Authorizations Under Development

WA#177 – Portable Generator Storage Building – October Agenda

WA#244 – Production Well 5 VFD & Flowmeter – October Agenda

WA#245 – RO Building Utility Trench Sump Pump Improvements – October Agenda

WA#XXX – Digester 1 Blower Replacement – November Agenda

Other Issues

- Atlantic Boulevard Pavement Restoration – permit issued 10/09/25.
- Riverside Drive Pavement Issues